

Do You Want To Sell Goods A Plenty--The Advertiser Is A Splendid Medium

# SALISBURY ADVERTISER

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SALISBURY, MARYLAND, SATURDAY, DECEMBER 7, 1912

NO. 17.

## JACKSON TAKES SEAT AS UNITED STATES SENATOR

### Appointment Meets With Public Approval. Banquet In Honor At Hotel.

Hon. Wm. P. Jackson, who was appointed on Saturday last, by Governor Goldsborough to fill the vacant seat in the United States Senate, until the meeting of Maryland's Legislature, took the oath of office in the Senate chamber on Tuesday of this week.

The brief ceremony incident to the reception of the new Senator came at 11.15 o'clock. The morning business of the Senate was dispatched when Senator Borah announced that his colleague was ready to receive the oath of office. The credentials of Senator Perky were read.

Immediately afterward Senator John Walter Smith, addressing the chair, stated that he held in his hand the nomination of Mr. Jackson from Maryland. This he sent to the secretary's desk to be read. The commission is supplemental to the credentials which Governor Goldsborough forwarded to Secretary Bennett on Saturday.

### Swears In Jeopardy.

The reading of the commissions concluded, the two new members were sworn to the Vice President's desk, Mr. Perky by Senator Borah and Mr. Jackson by Senator Smith. The older members remained at the side of their colleagues while the oaths were being taken. Senator Bacon swore them in jointly, reading the following oath:

"Do you solemnly swear that you will support and defend the Constitution of the United States against all enemies, foreign and domestic; that you will bear true faith and allegiance to the same; that you will not accept any office or position, without any mental reservation of purpose or evasion; and that you will well and faithfully discharge the duties of the office on which you are about to enter?"

After subscribing to this oath orally the new Senators were asked to sign the roll of the Senate by Secretary Bennett. Senator Jackson was then ushered towards his seat by Senator Smith. On his way he was presented to perhaps a dozen of his associates.

### Friends in Members' Gallery.

While the oath was being taken and during the later proceedings a party of Senator Jackson's friends, together with Mrs. Jackson and young William

H., the second, occupied seats in the members' reserved gallery. In this party were Miss M. W. Steinhilber, of Philadelphia, sister of Mrs. Jackson; John B. Hanna, Republican State Chairman; Larry Lane and Amos W. Woodcock, of Salisbury, and J. L. Hahnman, of New York, business associates of the Senator.

Senator Smith entertained the party at luncheon at one o'clock in one of the private dining rooms of the Senate. Later the new Senator went to his office in the office building, then formerly occupied by the late Senator Baynor.

Senator Jackson has appointed Mr. Amos W. Woodcock, of this city, as his private Secretary. Mr. Woodcock is a graduate of the Law School of the University of Maryland and formerly was a member of the faculty of the St. John's College of which institution he is also a graduate. Mr. Woodcock since his graduation in law has been practicing here, where he is connected with the legal firm of Elligood, Freese and Wallis.

The appointment of Senator Jackson has been well received in all sections of the State and is especially pleasing to his home people, where he is so well known and where he has a host of personal friends. His appointment gives to this County her first United States Senator, and the people here are very much gratified over his selection.

Senator Jackson was born in this city and has spent his life here. He, together with his father and the late Governor M. E. Jackson, have done a great deal towards the prosperity and well being of our community.

The Jackson-Washburn Shirt Factory, which today is one of the largest and most important business enterprises of this city, has been built up to its present size by his attention and good business management. This industry pays out over \$1500 every week to its employees, and would increase this sum very materially if employees could be found. He is Vice-President of the big lumber firm of Jackson Brothers, President of The Salisbury National Bank, President of the Salisbury Gas Company, and is connected with other business enterprises here.

Senator Jackson is acknowledged as one of the best business men in the State. In thorough accord with the policies of his party, he will unquestionably play an important part in the Senate.

## LET NONE BE OVERLOOKED

Public Meeting To Be Held in The Court House Next Week.

To see that every blind child in the State is properly educated and every blind man and woman is given the training that will give them occupation of mind and hands and lift them from dependence and idleness to independence and self support, is the purpose of the Maryland Association of Workers for the Blind.

To successfully carry out this plan it is necessary to have, in every community, a charter of the Association, composed of earnest men and women, who really wish to help the blind in their efforts to uplift themselves. Blindness and idleness mean misery; to be blind and self-supporting means happiness.

If the right thinking people in every community will co-operate in this great work, the blind, without exception, will receive the advantages of education and training and thus be equipped for the struggles of life under their handicap. Surely they are entitled to such help.

A public meeting in the interest of the blind will be held in the Court House on Tuesday evening, December the tenth, at eight P. M. Mr. James E. Elligood will preside and Mr. George W. Cooper, Manager of the Maryland Workshop for the Blind, and a Director of the Maryland Association of Workers for the Blind, will deliver an address on the work for the blind in Maryland. Music will be rendered by local talent. An interesting exhibit of the articles made by the blind, in charge of Miss Virginia Kelly will be displayed. A report of the home-teaching of the blind of Somerset County, which has been in progress during the past three months under the direction of Miss Margaret Ovanough, will be given. Every one is invited to attend.

—Money to lend on first mortgage real estate. Amounts to suit. F. Grant Goales, Attorney.—Advertisement.

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As a token of their esteem and as an expression of their gratification over his elevation to this high office, a number of his personal friends have arranged to give a banquet in his honor at the Peninsula Hotel on his return home, Saturday.

# ONLY TWO MORE WEEKS LEFT IN THE ADVERTISER'S BIG RACE

## Hustle Now And Win Later In This Big Contest Which Closes Promptly At 10 p. m. December 21. Four Special Prizes.

There are only two weeks left of valuable time in the ADVERTISER'S Big Contest and instead of going into detail this week we are going to devote this space to explaining how you can help one or more of the Contestants. If you are already a subscriber and are paid to date take the paper for some friend, who will like it as a Xmas present, it will carry cheer with it every week during the year and what could be more desirable in a Xmas present, keeping the giver constantly in mind? Make out a list of your friends whom you're in doubt how to remember at Xmas time and see if "The ADVERTISER" doesn't fill the bill every time. Take this list to your favorite contestant and see how she'll appreciate it. If you have been thinking of paying up or renewing your subscription do it now, in brief, help one or more contestants in this fair but exciting race all you possibly can. Remember there are only two weeks more and that the closing date is, December 21st, at 10 p. m.

### Reputation.

This contest gives you an excellent opportunity to make a reputation of permanency for yourself. The winning of one of the prizes will be worth more to you than a letter of credit or rich relations; it will give others faith in your ability and power to accomplish what you undertake. Such a reputation is like gold, it is current the world over.

No matter what the vicious may say, there is a never failing demand for the woman who, despite ridicule and hostile criticism, pluckily pushes ahead until the goal is obtained.

Those who go at anything with a determination to win, usually come out on top.

Start in and hustle from now on and your friends will be glad to help you stand still, and they will help your hustling opponent.

### Important Facts Contestants Should Remember.

As the end of the Contest approaches, it is quite necessary and important to remember certain facts for your share of success and to win one of the valuable awards:

1—Anyone who is already a subscriber can subscribe for some one else who is not receiving the paper, thereby giving you a new subscription, providing he or she does not discontinue his own paper.

2—A new subscriber may have subscription start at any future date—it need not necessarily begin at once. If already a subscriber to some other county paper, and wishing to wait until his subscription to that paper expires before receiving the ADVERTISER, he may do so; only please be careful to make a note of when such subscription is to start, on the subscription blank.

3—There are only two more issues of the paper before the close of the Contest; therefore every contestant should strive to make her standing appear as high as possible in these two issues.

4—Collect up all promises and prospects—right now—don't wait. It will take the next two weeks to see, satisfactorily, all those who have promised you subscriptions and to wind up your campaign. Don't let a minute go to waste.

5—Remember there are two prizes to every district, a Florida tour or a diamond ring, and a gold watch. Not just two prizes for all the districts, but two prizes to every district.

6—Get all your relatives, friends and neighbors to work for you during the next two weeks. It isn't the past that is going to count so much but what you do now up to December, 21st inclusive.

### Interesting Story Starts December 7th.

Starting in the December 7th issue of the ADVERTISER is a most interesting serial or continued story, entitled "His Rise to Power." This should be an inducement and help in securing new subscriptions at once, so they can start right in to read the first chapter of this entertaining story.

### New Subscriptions Count.

The ADVERTISER until January 1st, 1914, for \$1.00. Five year new subscription counts 4800 votes. Ten year new subscription counts 9000 votes. Twenty five year new subscription counts 20000 votes. Get them for more than one year if possible; if not, take them for one year, gladly.

## SPECIAL PRIZES—FOUR GOLD PIECES

THE ADVERTISER is offering four two-dollar-and-a-half gold pieces this week, in the following order:—

FIRST. One gold piece to the contestant securing the largest number of new subscriptions in the First District.

SECOND. One gold piece to the contestant securing the largest number of new subscriptions in the Second District.

THIRD. One gold piece to the contestant securing the largest number of new subscriptions in the Third District.

(NOTE. These three prizes are to be given the contestant securing the largest numbers over ten.)

FOURTH. One gold piece to the contestant in any District who secures the largest number of votes during the week on all subscriptions—new, past due and renewal. Remember this prize is not confined to any one District.

These offers close at 10 o'clock Thursday night for the Salisbury candidates, the out of town girls having until Friday noon to get theirs into the office. All votes on these Special Prizes count on the Florida Tours, Diamond Rings and Watches also.

## EVANS-TOADVINE NUPTIAL

Wednesday Evening, Followed By Reception One Of The Social Events Of The Season.

A very beautiful home wedding took place at the residence of Mr. and Mrs. Ernest A. Toadvine, at eight o'clock Wednesday evening, when their only child, Miss Martha Katharine, was married to Mr. Marvin O. Evans, son of Mr. and Mrs. Robert G. Evans, of this city.

The ceremony was performed by Rev. Mr. Beale, pastor of the Woomioo Presbyterian Church. The bride entered the drawing room on the arm of her father, who gave her away. She wore a beautiful gown of white charmesse trimmed with old lace, with a lace veil, and carried a shower bouquet of brides' roses. The bridegroom was attended by Mr. Oscar Evans, of Washington, D. C., as best man.

Miss Clara Tilghman, a cousin of the bride, was maid of honor, and the only attendant. She wore a charming gown of pink crepe de chine and lace and carried bridesmaid roses.

The wedding ceremony was witnessed only by the immediate families and a few intimate friends.

A big wedding reception followed immediately after the marriage at which Mr. and Mrs. Evans received the congratulations of a host of their friends.

The handsome home of Mr. and Mrs. Toadvine was elaborately and beautifully decorated for the occasion. In the drawing room a color scheme of pink and green was carried out in the pastel shades of pink chrysantheums and ferns. The hall was decorated with holly and red dahlias. The table decorations in the dining room were pink and white chrysantheums with pink candles. Music was furnished throughout the evening by the Elliott's Orchestra, of Wilmington, Del.

Mr. and Mrs. Evans left on the midnight express for Hot Springs, Va. The bride wore a traveling gown of blue velvet cloth. Upon their return they will reside at the corner of Park Avenue and William Street. Mr. Evans is one of Salisbury's prominent young business men, being a member of the firm of R. G. Evans and Son. The bride is a very accomplished musician having studied for several years at the Peabody Institute, Baltimore.

Among the out of town guests at the wedding were Mr. and Mrs. C. L. Vincent and Dr. and Mrs. John Hilley, of Snow Hill; Miss Evelyn Miller, of Cambridge; Miss Harmonson, of Berlin; Miss Pritchett, of Bala, Pa.; Miss Edith Short, of Seaford, Del.; Miss Pardee, of New York; Mr. Oscar Evans, of Washington, D. C.; Mrs. G. C. Bonds and Miss Myra Waller, of Habron, and Miss Jean Fausel, of Leesburg, Va.

## ELKS MEMORIAL SERVICE

Nearly One Thousand People Attend The Services On Sunday.

The Elks' Memorial Services in the Ulman Opera House last Sunday afternoon were attended by nearly one thousand people, and were very impressive. After the opening services, conducted from the ritual by Elected Ruler, J. W. Oorkran, the program was carried out as published last week. Dr. Martindale delivered a beautiful eulogy on the absent brothers, Henry H. Parnell, Francis M. Ganby, Edgar J. Deer, Henry J. Byrd, J. J. Danton, John Nelson, Louis I. Hus and Elijah S. Adkins, who have died since the organization of Salisbury Lodge. Gov. Goldsborough, who was to have delivered the Memorial address, was prevented from being present on account of press of business. Elliott's Orchestra, of Wilmington, rendered several beautiful and appropriate selections.

## Standing of Contestants.

DISTRICT NO. 1.	
Katherine Luoss.....	3,600
Rena Carey.....	1,150
Miriam Trader.....	900
Katie Larmore, Bivalve.....	200
DISTRICT NO. 2.	
Mamie Phipps.....	28,700
Tressa Whyland.....	10,000
Margaret Dickerson.....	
DISTRICT NO. 3.	
Edna Laws.....	
Hilda Acworth.....	
Georgia Davis.....	
Lulu German.....	
Ethel Shockley.....	
Hilda Bounds.....	

## SALISBURY IN THE LEAD ONCE MORE.

If A Religious Census Of Our City Is Taken It Will Be The First In Maryland.

The proposition is meeting with the support of many of our most active church workers. A proposition which is being brought to the attention of many of the most active workers in our various churches is that of a Religious Census of our city. These backing the Movement think there is much need of such a census at this time. During the last few years many families have moved into our city and have not become actively identified with any of our churches.

Salisbury is justly proud of her churches and of the very great interest that all of them show in furthering their work—the churches of no community are more anxious to do their full duty toward those among whom they labor. It is proposed that this census be a complete one, making record of all the white population, of all ages and irrespective of their denominational preferences. The difficulties attending such an undertaking are not small but if all the churches unite in the work and if a close study is made of the methods used in taking the census of many of our large cities, there ought to be very little trouble.

Our ministers are heartily in favor of the proposition and they have recommended that the initiative be taken by the Woomioo County Sunday School Association, the Executive Committee of the Association being composed of the following gentlemen from Salisbury:

Rev. B. L. Rhodes, Messrs. L. Atwood Bennett, Fred P. Adkins, William B. Tilghman and C. B. Disharoon.

## DEATH MRS. M. A. GORDY

Aged Lady Expires After A Long Illness Thursday Evening.

Mrs. Mary Anne Gordy, widow of the late William W. Gordy, died at the home of her niece, Mrs. Ashland Malone, Thursday evening from an attack of heart trouble. Mrs. Gordy was born January 23, 1838. She was nearing her 75th year. The deceased lady was born at Pocomoke City and was a sister of the late Mrs. Henry J. Brewington and spent most of her life in this city.

Mrs. Gordy was a Christian woman who spent the greater part of her active life in Church work, being one of the founders of the Southern Methodist Church of this city. She had a large circle of loving friends. Eighteen years ago she was paralyzed and has been an invalid since. She was the aunt of Mr. H. L. Brewington and Mr. M. V. Brewington, of this city.

Her funeral services will be held from the residence of Senator M. V. Brewington, West Isabella Street, Saturday afternoon at three o'clock, interment in Parsons Cemetery beside the remains of her late husband, Rev. Oarvey of Trinity M. E. Church South will officiate.

## FRUIT FARM PURCHASED

Mr. Calver Will Engage In Peach And Apple Growing.

Irving Calver, of Delmar, and one of the largest shippers of fruit and produce on the Peninsula, has purchased the W. J. Louder farm, located about three miles East of Delmar, and containing 180 acres, for \$6,000 and expects to plant the large portion of same in fruit trees, mostly winter apples and Ebertha peaches. Mr. Calver will name the farm, "The Orchard," and will begin at once to shape up the farm ready for spring planting. He will however plant out several acres in sweet potatoes and cantaloupes. Mr. Calver has been thinking of purchasing a large farm for this purpose for some years, but could not get the location he desired.

# Shoes Shoes Shoes!

The Latest and Most Up-to-Date Styles

The Just Wright SHOE

The Young Ladies' "COLLEGE GIRL" is a shoe with a broad toe and low heel, suitable out-door wear.

The Young Ladies' "CUSTOM LAST" is a shoe that has that genteel look and style, for best dressers—a shoe to be proud of at all functions.

The Young Men's "STRIDE LAST" is the last word in shoe style and workmanship—something different from what you see every day.

The Young Men's "BLIND EYELET" shoe is a winner for a high-toned shoe. "It's It."

The Boys' "GOODYEAR WELT-LINE" is a shoe that has style and best wear to them—something to half-sole when needed.

The fact is, IF YOU WANT THE BEST WEAR AND ANY STYLE SHOE, TO SUIT ALL PURPOSES, go to the "BIG SHOE" Store. The Largest and Best Variety South of Wilmington and East of Baltimore.

## E. Homer White Shoe Co.

228 Main Street, Salisbury, Md.

**What Constitutes Necessity?**

What Constitutes Necessity For His Men? Necessity To Every Feature? Necessity For Our Recovery? Necessity.

Rosebury, N. Y., Nov. 24. — Pastor Russell of Brookline is here. We report one of his addresses from the text. "Thanks be unto God for His unspeakable Gift." — II Corinthians ix, 15.

The Pastor said that in order to appreciate the Scriptures on all subjects, we must handle the Word of God honestly. We must recognize that our Lord Jesus is one person and the Father another person. The oneness between the Father and the Son is that declared by our Master Himself, saying that He and the Father are one in the same sense that He desires all His disciples to be one—in mind, in purpose, in will, in effort. (John xvii, 21, 22.) Our Lord Jesus is God's unspeakable Gift.

The Scriptures declare that the Redeemer took the nature of men in order to redeem sinners; but that in Him there was no sin. Only a sinless one could give to God a Ransom for Adam, and thus redeem from destruction, not only Adam, but all his posterity, including in sin and death through him.

The speaker then showed that God has before our Lord a great joy, the satisfaction of which led Jesus to endure the bitter experiences of His earthly life. This joy is intimated to have been: (1) His pleasure in doing the Father's will; (2) His privilege of "bringing many sons to glory"—the Church; (3) His pleasure and joy in being by and by the world's Redeemer, delivering them from the power of Satan, sin and death. "Wherefore," St. Paul says, "God hath highly exalted Him, far above all angels, principalities and powers, and every name that is named."

An Opposite Course From Satan's.

Pastor Russell then contrasted the course pursued by Satan with that followed by our Lord. Meditating ambitious designs, Satan found an opportunity in Eden. He beheld in our first parents a new order of beings, designed to bring into existence a race that would fill the earth. Satan essayed to be ruler or prince over this human creation; and by so doing, he not only became a rebel against God, but brought sin and death into the world.

Our Lord Jesus pursued an opposite course, and demonstrated His loyalty and obedience. St. Paul intimates that although the Logos was much higher than was Lucifer, yet He was humble, and "meditated not a usurpation," as the Greek text declares. (Phil. ii, 6.) He thought not by robbery to be equal with God. On the contrary, our Lord willingly accepted the Divine proposal that He should be humbled to the human plane for a time, in order to carry out the Father's Plan.

To the Church, Jesus is God's unspeakable Gift. He is indeed a Gift to the whole world, unpeakable in value, but He is more to the Church than to the world. To His footstep followers, He is the "Captain of their Salvation," their Bridegroom, their "Elder Brother," their great High Priest. Through Him they are privileged to be the Royal Priesthood. Through the merit of the sacrifice of Christ, they are privileged to "present their bodies living sacrifices, holy, acceptable unto God."

The Pastor then said that Justice is the foundation of God's Throne. In the past, endeavors to harmonize Justice with our great Creator's dealings with humanity have involved us in difficulty. We were assured by the prominent creeds that God had knowingly brought mankind into existence under such conditions that the great majority would spend eternity in torture. We perceived no justice in any such arrangement. But while desisting from criticizing the Creator, we would not endorse such a course, nor use it to be in harmony with the Divine regulations governing ourselves.

If we are to love our enemies, should we be expected to love those who are less than of our perfect Creator? The Scriptures declare only the one commandment: "Love the Lord thy God with all thy heart, with all thy strength, with all thy mind, and thy neighbor as thyself." This is the "law of love of God," which passeth understanding. This law alone is in any sense prepared to give thanks to God now for His unspeakable Gift. Their thanks go up, not only in words, but also in actions, which "speak louder than words." These thanks ascend as sweet incense to God.

By and by, "All the blind eyes will be opened and all the deaf ears will be unstoppered." Then the whole world of mankind, including those awakened from the sleep of death during Messiah's reign, will be in condition to recognize God's unspeakable Gift and render thanks. When wifely evil deeds shall have been destroyed, then every creature in Heaven, on earth and in the sea shall be heard saying, "Praise, glory, honor, dominion and might be unto Him that sitteth on the Throne, unto the Lamb, forever," through the unspeakable Gift.

Mischievous Anger.

Anger and impatience often do much more mischief than any other anger about which we are angry.

—Marcus Aurelius.

Parvelli to Carve.

The succession of human affairs of today are seldom of tomorrow; and when we might we may safely say our troubles: "Ye have heard we shall meet as



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# This 'Live' Store is Saving the Men of This City 10-20 Per Cent on Their Clothes

There is at least one big reason why this store should be your preference when you start out to buy clothes. And that is that we serve you with pronounced, unmistakable values, and effect for you a positive saving of from 10 to 20 per cent on anybody else's prices.

Then, too, every garment that bears our label is backed by a broad, unconditional guarantee—new goods or your money back.

Most stores advertise and do the same thing—all that we take especial credit for is the cheerful and ready way in which we conform to your ideas of what is just and right.

Naturally we sell the garments that give us the least trouble. That is why we handle the garments from



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## The House of Kuppenheimer

These garments dovetail with our ideas of what is the finest in men's clothes. Our display is most complete—including the finest hand-tailored garments in the newest and smartest of the season's creations.

### Hundreds of SUITS

in varied assortments of handsome heather mixtures, grays and browns

### OVERCOATS

in the newest models

Belted back, shawl collar, button-through models, as well as the more conservative Chesterfield and Ulster designs. Better see for yourself how superior these garments really are.

**\$20 and \$25**

MAIN STREET SALISBURY

# The THOROUGHGOOD Co.

MAIN STREET SALISBURY

**CHAPIN BROTHERS, COMMISSION**

**FRUIT, PRODUCE, SOUTHERN TRUCK**

Eggs, Onions, Poultry, Game, Florida Oranges, Peaches, &c.

**Our Specialties**

Berries, Apples, and all Small Fruits; Appareux, Beans, Peas, Cabbages, Rutabagas, Turnips, Round and Sweet Potatoes, and all Vegetables, Watermelons & Cantaloupes—car lots a specialty.

Members of the Boston Fruit and Produce Exchange, Boston Chamber of Commerce, and Commission Merchants' League of the United States.

REFERENCED—Fourth National Bank of Boston, Commercial Agencies (Wholesale and Retail), and Trade in general.

97, 99, 101 South Market Street, BOSTON, MASS.

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**A STOCK COMPANY**

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General Practice, Corporation and Commercial Law. Practices in all State and Federal Courts. Prompt attention to all business.

—Three thousand dollars, \$8000, to loan on first mortgage.—Town and Bell.

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NEW Dental Parlors have been opened on second floor of building previously occupied by Telephone Co. Persons desiring Dental Services should consult Modern Specialists. Consultations Free. Extracting free every Monday and Friday from 2 p. m. to 5 p. m.

**COMPARE MY PRICES BELOW:**

Solid Gold Crowns	\$3.00	Gold Inlaid Pivots	\$4.00
Silver Fillings	75	Partial Plates	1.00
Platin Fillings	1.00	Complete Plates	1.50
Rubber Fillings	.50	Aluminum Plates	1.00
Porcelain Inlays	.75	Celluloid Plates	1.00
Gold Inlays	.75	Complete Filling	1.00
Porcelain Pivot Teeth	1.00	Gold Bridges	1.00
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SALISBURY, MD.

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Manufacturer of **Fine Italian Statuary.**

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All work guaranteed to be first-class

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We have a good territory open for a strictly high-grade Commission Salesman on a successful, high-priced, modern specialty. We do not want peddlers of small articles, but a solid, successful man, who is not satisfied with less than \$3,000 a year, and anxious to earn \$6,000. We need a self-respecting, strong, confident, REAL Salesman. Address reply to THE MCGASKEY REGISTER CO., Washington Office, 410 Kenosia Building, Washington, D. C.

**HOUSE FOR RENT!**

Six-room house in good location.

U. C. PHILLIPS, Salisbury, Md.

—You will make a mistake if you buy a suit or overcoat before looking at the new models of Adler Rosebush Clothes at Leonard H. Hargis Co. Main Street.—Advertisement.

**IT'S THE QUALITY**

that makes our guarantee possible that sells our clothes.

You'll find it well worth your while to investigate this before buying your suit or overcoat.

**Because**

We select the choicest fabrics from the immense woolsen displays of the country's foremost clothing manufacturers. Then we choose the very newest and best models over which we have our clothes made. Then these fabrics we have chosen are thoroughly shrunk and pressed. Cut by hand and cut by an army of expert workmen into garments that are as nearly perfect as it is possible to make them splendid values, everyone, and in such a wide range of beautiful patterns and distinctive models that you are sure to find just what you want.

We sell good Clothing cheap. Come in and try on as many as you like.

**We Give S. & H. Green Trading Stamps**

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SALISBURY, MARYLAND

**FOR SALE**

Valuable Truck Farm of 48 acres, new six-room dwelling and outbuilding. Located at Mardela within 300 feet of the B., C. & A. station. This is a money-maker for a man who wants to engage in trucking. This farm can be bought on easy terms, and possession given Jan. 1, 1913. Call on or address

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Salisbury, Md

**"Thank Duke's Mixture for Them"**

Every member of your family will appreciate the many handsome, useful presents you can get free with the coupons now packed in

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**Duke's Mixture**

Duke's Mixture is one of the big favorite brands for both pipe and cigarette. Men everywhere prefer it because of its true natural tobacco taste. Duke's Mixture is simply the choice leaves of the Virginia and North Carolina bright leaf—thoroughly aged, stemmed and crumbled. It's impossible to get a purer smoke or a more likable one than this mild, rich, fragrant Liggett & Myers Duke's Mixture.

One and a half cents of this choice granulated tobacco cost only 10—and with each pack you get a book of cigarette papers FREE.

**The Presents are FREE**

They do not cost you one penny. In each 10 pack of Liggett & Myers Duke's Mixture you now pack a free present coupon. With these coupons you can get any article described in our new illustrated catalogue of presents. As an special offer, good during December and January only, we will give you this catalogue absolutely FREE. Simply send us your name and address.

Send for DUKES MIXTURE and you will receive our new illustrated catalogue of presents absolutely FREE. This catalogue contains over 1000 different articles and other items that you can get for nothing.

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**The Leader**  
CAHN, COBLENS CO.

Send Us Your MAIL ORDERS—Good Service Assured  
HOWARD AND LEXINGTON STREETS, Baltimore, Md.

**This—"The Economy Store for ALL the People"**  
Is the Best and Most Helpful Christmas Store

For Thrifty People

**Holiday Stocks Are Now In Full Readiness**

Hundreds of Exceptional Values, in the very Things You Want, Will Stretch the Buying Power of Your Christmas Money! Assortments of Gift Things and Seasonable Merchandise Were Never So Large, So Complete Or So Well Selected—This, With Willing, Courteous and Intelligent Service takes CHOOSING EASY at THE LEADER

SEND US YOUR MAIL ORDERS. They Will Be Conscientiously Cared For.

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Salisbury, Md.

**The Lady of the Mount**  
by FREDERIC S. ISHAM  
AUTHOR OF "THE STROLLERS UNDER THE ROCKS"  
ILLUSTRATIONS BY RAY WATERS

CHAPTER XXXII

Near the Altar.

"Morbid! Here's a madman!" Eya the Black Seigneur could unheath his sword, that of the Marquis had pierced slightly his shoulder. "Put up your blade, my Lord!" An quickish springing back and drawing his own he held himself in an attitude of defense. "In this matter are we, or should we be—of a mind?"

"We!" My lord's weapon played in serene curves and flashes; he laughed derisively.

"I am here to serve her ladyship—it is I can!"

"You!" A rapid coup de tierce was the Marquis' reply. "You! Whose laws carried her of before! You are pleased to jest, Monsieur Bandit!"

"No jest, my Lord!" coolly. "Moreover, it is you who serve her ladyship ill at such a moment as this!"

"Don't dial you instruct?"

"I have no quarrel with you, Monsieur le Marquis!" As he spoke, the Black Seigneur retreated slowly toward the door. "But if you press me close—"

"Ma foi! You talk very brave, but I notice your legs take you backward. However, it will not serve; you shall not escape."

"No!" His back now against the door, the Black Seigneur drew himself with his right hand, the while his left felt behind for a bolt which it found; shot into place. "Then let us remove temptation by locking the door!"

"What! You did, then, intend—"

"It was necessary to keep them out—but it will be only for a moment. So put up your blade, parenthetically. There is no time to lose."

"You are right!" The Marquis' face expressed scorn and unreasoning anger; his sword leaped to an accelerated tempo. "There is no time to lose. I shall honor you! The Marquis de Beauvilliers will stop to cheat the fourches patibulaires! And my lord lunged, a dangerous and clever thrust that was most answered. From the Marquis' hand the blade flew; struck the pavement; at the same time, a rending and tearing of wood came from the door.

The Black Seigneur leaped forward; but the stroke his adversary, now disarmed, expected, fell not on him; directed toward a lamp overhead, sole source of illumination at the door, the weapon struck hard. Shorter by the blow, the ornamental contrivance crashed to the floor; the place was plunged in darkness.

"Save yourself, my Lord!" said a calm voice, and his lady, standing, as it were, in the center of a vortex of wildly rushing figures, felt her waist suddenly clasped; herself swept on! Once or twice she struggled; resisted, hardly knowing what she did; but the sound of a low, determined voice, not unfamiliar to her, and the consciousness of a physical force—or was it all physical—that seemed to beat down her will, left her no choice but to obey. Darkness gave way to waves of light; reflections of flame surrounded them; black trails of smoke coiled around. The girl's strength went; her breath came faster. A thick cloud choked her; she wished only to stop, when arms closed about her.

"Upward! Upward! By window panes, through the masonry and deep eaves, vaguely she felt herself borne, until a cold breath of air, blowing suddenly in her face, revived her; awoke her to a confused realization of the place they had at last reached—the upper platform at the head of the long, open stairway of granite. And with that consciousness, she again sought to free herself; but for an instant the arms held tighter, while a mark face bent close, scanning her features, then abruptly he released her.

"Your ladyship is unharmed?"

"Yes; yes!"

"One moment!" Turning, he left her, and walking to the verge of that open space, searched quickly the waste of darkness below, far out to east. The girl's glance followed him; awestruck; her first apprehension awoke anew. Her father! Where was he? She clasped her hands despairingly as she gazed down the Mount; then around her. Suddenly, a bright patch of light—open doorway to the church—caught her eye and she started. In the picture, framed by the masonry, which the glow revealed, a low excited motion fled from her lips, and crossing the platform, and descending a few steps, she ran to the entrance of the sacred edifice.

"Eya, your Excellency; has your Excellency any orders?" sounded a voice.

There, before an altar, in the dim shadow of niches and the variegated gleaming from the ancient stained-glass windows, she saw at last him she sought; in one of the chapels, near the white marble monument to her mother, was his Excellency; but, hot alone! Before him stood, or half crouched, the man Sanchez, who now was another.

**Children Cry FOR FLETCHER'S CASTORIA**

Any women with pimples, skin eruptions, sores or boils, does not appear attractive and cannot enjoy life. Bloodline Ointment cures them and makes the skin soft and velvety. Cures cold sores, cracked lips, chapped hands, sore eyes, itching and bleeding piles.

(Advertisement.)

CHAPTER XXXIII

On the Sands.

A man, bearing in his arms the motionless form of a woman, paused later that night in the shadow of a low stone hotel, near the lower gate of the Mount. As he crouched beneath the thatch projecting like the rim of an old hat above him his eyes, eager, fierce, studied the distance he had yet to traverse from the end of the narrow alley, where he had stopped, to the open entrance at the base of the rock to the sands. The goal was not far; but a few moments would have sufficed to reach it; only between him and the point he had so long been striving to attain, an obstacle, or group of obstacles, intervened. Before a bonfire of wreckage of stuff—furniture and household goods—several ragged, disolute fellows sat with bottles before them, drinking hard and quarreling the while over a number of glittering gems, gold snuffboxes and trinkets of all kinds.

"This bit of ivory for the white stone!"

"Add the brooch!"

"Not if! Look at the picture! Her ladyship, perhaps!"

"They have not found her?"

"No; for all the searching! But she is somewhere; can't have escaped from the Mount. And when the drabs and trulls lay hands on her!"

"Ay, when!" casting the dice.

The man, peering from the alley, hesitated no longer; behind sounded the footsteps of others, and gathering his burden more firmly, he strode boldly forth toward the group and the gate. At his approach, their talk—a jargon of "l'aveles Latin" that smothered more of the cabarets of Paris than those of the coast—momentarily ceased; beneath lowering brows, they stared hard.

"What have you there, comrade?" said one.

"Look and see!" answered the man in a rough tone.

"Poor body! A woman!" quoted another with a harsh laugh. "You're easily pleased. As if wench were not plentiful enough on other occasions, without wasting time on a sight like this, when diamonds and gold are to be had for the searching!"

"And silver plates and watches and rare liquors!" cried a third in knaves' argot. "Every one, however, to his taste! An you prefer a light-of-love to light such as these have," fugging with the gems, "you but stamp your self a fool."

"You're welcome to your opinion, my friend!" The man with the burden spoke brusquely. "Good night!"

"Stay; why such haste! You seem not a bad fellow. Set the wench down. We'll have a bit of her, and, perhaps, with coarse expretives, if she's a pretty face, and a taste for this Berry liquor the old monks laid down, we'll find a gewgaw or two to her liking!"

But the man made no answer; was about to pass on, when the speaker noticed for the first time the woman's hand, white and small, hanging limply "What's that! More jewels!" His exclamation was caught up by the others. "Not so fast, comrade! This puts a different face to the matter. Set down the body, and," springing to his feet, "we'll see what it's worth."

"I'll not stop!" The man looked at him steadily. "On the Mount is, or should be, plenty for all! Go seek

(To Be Continued.)



**Fels-Naptha to the Rescue.**

Miss Dainty—"Oh, Anty, John and I were coming home in the automobile and something went wrong with the machinery. I got out to help. And—oh dear! the first thing I knew, I was grease and grit from head to foot. My suit is ruined; I know it is."

Anty Dudge—"Don't worry about that, my dear. It isn't so bad at all. A little Fels-Naptha soap and cool or lukewarm water, and that suit will look as good as new in a jiffy. Fels-Naptha has been washing things clean for many years. Now run along and get your beauty sleep, and tomorrow we'll get at that suit with Fels-Naptha."

There's no need of slaving over the wash-tub every Monday morning; and when night comes, so tired out you can't even get a decent meal for your husband.

Try the Fels-Naptha way of washing. It will save you many a Monday headache and headache.

Fels-Naptha has its own peculiarities. It's made with the elbow-grease in it. You don't have to supply it.

The Fels-Naptha way is easy. Easy on the clothes and easy on you.

Just rub the Fels-Naptha on the clothes, roll them up and leave them in cool or lukewarm water for half an hour or so.

Give them a light rub to loosen the dirt, rinse, blue and hang up.

That's all. Fels-Naptha is the soap that works while you look on.

Think of it—no knocking down to the washboard—no boiling—no steaming—no hard muscle work.

And you're done in half the time, too. Docsn't that mean a whole lot to you? Read the easy directions on the red and green wrapper. Then follow them closely. Use any time of the year.

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in a suit tailored here, there's a certain amount of feeling and comfort rarely met with in ready-made clothes. It becomes

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is always kept in view by us. Good cloth properly cut, made up by us, can't help but make you comfortable.

See our cuttings and buy now while assortment is fresh.

CHAS. BETHKE, Salisbury, Md.

**New Incubator Catalogue Free Poultry Supply Catalogue Free EGGS \$1.00 PER DOZEN**

That's The Price Predicted For This Winter

**BOLGIANO'S "Square Deal" Scratch Food**  
Produces Egg Like This

Mr. John Beer, Hagerstown, Md., had 100 chickens he was feeding whole corn and was getting 20 eggs a week, after feeding "Square Deal" Scratch Food. Food one week he got 15 eggs, the second week he got 17 eggs, the third week he got 18 eggs and the increase continued until he was getting 20 eggs per week.

**DON'T BE FOOL**

There's a difference. If your local merchant does not sell Bolgiano's "Square Deal" Poultry and Chick Food and "Square Deal" Poultry Mash, drop us a postcard, we will tell you who does.

**YOU CAN SAVE!**

**BEAUTIFUL FLOWERS**

to brighten your home all winter. Thanksgiving Time, Christmas Time, Easter Time, also in your Lawn and Flower beds at the first opening of Spring Time, if you get Hyacinths, Tulips, Narcissus, Lilies, Iris and Crocus bulbs soon.

**FALL BULB CATALOGUE**

with beautiful pictures and all about how to grow them and free if you will send a postcard.

**Plants and Ferns Cheap**

**J. BOLGIANO & SON**  
SEED GROWERS ALMOST 100 YEARS

Pratt Street Wharf BALTIMORE

WOMEN'S HOME

The source—Mrs. Jackson... The young men of... many might form habits...

BARPAY TRIBUTE TO JUDGE PEARCE

Resolving Jurist Guest of Honor At Annual Banquet... Menob, bar, other professions...

Odd Fellows Hold Enthusiastic Meeting in Temple

Newton Lodge No. 54, Independent Order Odd Fellows, held a large and enthusiastic meeting...

KODAK THE GIFT PERFECT.

The ideal gift is one which gives the most lasting pleasure to the recipient. Such a gift is a KODAK or CAMERA.

The Quality Shop CARL F. SCHULER

NEW, clean-cut stock of the latest creations in Men's wear. The only shop carrying an exclusive line of high-grade merchandise.

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FOR SALE! One Steam Saw Mill, 35 H. P. Erie City Engine, and Knight's Saw Works...

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Ice Cream FOR ALL OCCASIONS! All flavors, packed in bulk or in bricks...

MIDDLETOWN FARMS PURE DAIRY PRODUCTS

Foley's Kidney Cure

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Children Cry FOR FLETCHER'S CASTORIA

The Council this week unanimously... The business district is now practically limited to Main Street...

DEATH OF MRS. SMITH

Sister of Judge E. S. Tomlin Dies At Her Home in San Francisco, Cal. Mrs. Virginia A. Smith...

CHRISTMAS SHOPPING

The day is close at hand when every one will wish to remember some one with some little token of friendship...

Why Buy Red Cross Seals?

Christmas Seals, may be answered... The Red Cross Seal is the only seal...

Smith-Messick Wedding

Mr. and Mrs. Frederick L. Smith announced the marriage of their daughter, Miss Etta Lee...

BUSINESS NEWS

The following are the names of the firms which have been organized...

Royal Baking Powder Absolutely Pure. The only Baking Powder made from Royal Orange Cream of Tartar. Adds Healthful Qualities to Your Food.

HANDKERCHIEFS For Christmas Gifts—Now Is the Time to Buy Them

Handkerchiefs are the most useful and necessary articles in the wardrobe... The Harry Dennis Shoe Company offers a collection of handkerchiefs...

MEN'S HANDKERCHIEFS

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High School, Johns Bay, Baltimore's Best Store

SHOES FALL AND WINTER SHOES

And it is a Pleasure to show Our Large and Attractive Line to Anyone. To please your eye and give you comfort and reglets...

By visiting us for your wants this Fall and Winter.

THE HARRY DENNIS SHOE COMPANY

Fine Boots, Shoes & Rubbers, Ladies Footwear a Specialty. SALISBURY, MARYLAND.



## Would'nt You Like To Win a Florida Tour And Visit These Points of Interest?

THE SALISBURY ADVERTISER Offers Three Such Tours To The Highest  
Winner in Each of its Three Districts.



"Bon Adventure Cemetery," Savannah, Ga., noted for its magnificent avenues and bowers of Spanish moss, its old tombstones. Jacksonville, the metropolis of Florida, with its beautiful orange groves, ostrich farm, parks, etc. St. Augustine, the oldest city in the United States, with its Cathedrals, Slave Market, narrow streets, Old Spanish Fort, City Gates and old Coquina houses. All these places will be visited by the contestants on their Florida tours. Don't neglect to subscribe for the Advertiser and vote for one of the contestants.

### Other Prizes—Diamond Rings and Gold Watches.

Votes can be obtained on all new, renewals and past due subscriptions, also by saving the free vote coupons.

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CROWN AND BRIDGE WORK  
A SPECIALTY

Careful attention given to children. Prompt and careful attention given to all dental work.

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### ARKANSAS FARM, PRICE \$4,000

80 acres. Big red Apples. Fruit farm at the famous Ozark region, Arkansas. 2500 fruit trees: Apples, Peaches, Pears, Plums, Cherries. Good house, also tenant house; barn 38x87 ft.; fine springs. Will exchange for small farm. This property is clear, and clear property always.

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Apply to  
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### Men Wanted

Why not make \$5.00 to \$10.00 per day. We have a few good positions for ambitious men as salesmen. Experience not necessary, we train you. Write P. O. Box 54, Pikesville, Md.

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In order to add some new accounts on our Ledger for 1911, we are making a special offer of Printing, as follows:

500 Letterheads, 500 Envelopes, 500 Business Cards, \$4.75

Delivered prepaid to any address. Not cheap work, but first-class and up-to-date printing, on good quality paper. Samples if desired.

*Lowenthal-Wolf Co.*

Charles and Lombard Streets,  
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For Infants and Children.

The Kind You Have Always Bought

Bears the Signature of *Dr. J. C. F. Taylor*

Justifiable.

"Why, it is a nasty old photo. It's not like me. I am better looking than that," said a woman at Lambeth who, when charged with disorderly conduct, handed the magistrate her photograph to look at. "Look at that," she said indignantly, "and see if you wouldn't swear if you were took like that."

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Jewelry and Watchmaking  
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THE ESCANABA CIGAR  
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Breakfast In a Good, Warm Room  
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Indian TAR BALSAM.  
The one remedy sold and guaranteed to cure Colds, Coughs and Lung Diseases.  
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ON THE FUNNY SIDE  
He Wanted a Change.  
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GIVING CHARCOAL TO FOWLS  
Does the average farmer know that an excellent grade of charcoal can be made by burning corn cobs till they turn red, extinguishing the fire and when dry grinding for mash feeding for the poultry.  
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ROOST IS QUITE CONVENIENT  
Select two four-inch pieces six feet long. Lay them parallel and nail five crosspieces, three feet long and three inches wide, to these. The roost may be made of 2 by 4 studs the desired length. By means of long spikes secure them to the parallel pieces, says the Iowa Homestead. Place these in roosting quarters for chickens and they will soon be perching upon it at night.  
Foultry Feed.  
Corn is a good poultry feed the year around, provided the birds have plenty of green stuff during the warm months.

Rayo The Reliable Household Lantern  
There is always need for a good lantern around the home—in the yard, in the cellar, in the attic—wherever a lamp is inconvenient or unsafe.  
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For Delicious, Refreshing  
Middletown Ice Cream  
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Pure Fruit Juice Sodas, Huylers, Fresh Candies, Visit the  
PALM GARDEN  
Everybody Welcome. Bring Your Friends.  
BARNETTE & CO.

"IS YOUR BABY CONSTIPATED?"  
Baby's bowels must be regulated properly and by a medicine that is safe.  
Dr. Fahrney's Teething Syrup



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In our large new quarters, where we have ample room for our growing trade. All our work is guaranteed. Our charges are reasonable. Special attention will now be given to Automobile work, for which we are fitted and have had considerable experience. Give us a try.

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I have for sale several thousand Strawberry Plants of the following varieties: Early Ozark, Missionary, Klunkytke, Chesapeake, Three W's, Gandy, Climax, Parson's Beauty, Ekey; also a lot of Maryland Twin Seed Corn.

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### Merchants & Miners Trans. Co.

### Christmas Cruise

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### Savannah and Jacksonville

Personally conducted, including all necessary expenses \$35.00. Leaving Baltimore Monday, December 23rd, at 8 p. m., returning to Baltimore, December 31th.

For itinerary and reservation, address

Send for Booklet

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FORTY-EIGHT ACRES OF LAND located one mile of N. Y., P. & N. Depot, on shell road, on Chaboc St. Will make one nice farm, two farms, three farms or four farms. This tract will be sold at cheap bargain to first buyer, on easy terms. Other bargains to offer. Also nice selection of Building Lots and Buildings to offer.

E. W. TRUITT, Salisbury, Md.



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Is what we all want. It's our firm, "We, Us & Co.," that can give it to you. Have us write up one of our

"Safe-as-Bank" Fire Insurance Policies and you can rest in peace. We want to score a grand "Clearance Sale" of policies and do double our customary business at this time of the year. A policy from you will help out. We will make it as cheap as the best company.

P. S. SHOCKLEY & CO. News Building, Salisbury, Md.

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Anything from a Pig Pen to a Mansion

The money you pay for rent is gone forever. Put that money in your own hands and be your own landlord. Buy a lot and build a house, and you can live on as easy terms as paying rent.

Plans and contracts in desirable locations. Description.

Call Mitchell

### PLYMOUTH ROCK IS POPULAR

Stocky Shape Makes Them Excellent Breed for Broilers—Much Favored as Utility Fowl.

The Barred Plymouth Rock is without a doubt the most popular breed of chickens in this country—more of them are found on the farms than any other breed. On special poultry farms the Leghorn is a very popular breed, and in the poultry farming districts the Rhode Island Reds are almost exclusively used, says a writer in the Rural New Yorker. As a general utility fowl the Wyandotte



Prize Winning Rock.

are second in popularity to the Rocks, the white variety being the most popular.

Their stocky shape makes them an excellent breed for broilers. Like the Plymouth Rocks and Rhode Island Reds, they lay a brown egg. The Leghorns lay a white egg, and in this respect they have a slight advantage, as most markets prefer the white egg, though there is no difference in the qualities of eggs with a brown or a white shell.

### POULTRY NOTES

Overcrowding ducklings will induce feather-pulling.

Kerosene is sure death to lice, if applied as a spray.

Hens suffer from overeating as much as from starving.

It is provoking to have hens steal their nests this time of the year.

The feeding of onions to laying hens has produced an onion flavor in eggs.

A hen egg-bound will be seen to visit the nest repeatedly without result.

Fodder corn makes fine green food for poultry of all ages. Try it fed green.

Many will realize this fall and winter that the early-hatched chick is the winter layer.

It is not advisable to allow ducklings bathing water before the weather is warm and pleasant.

Market at once all males not kept for breeders, and all pullets that have not kept pace with the rest of the flock.

Testimonial.

A grocer enjoys the unenviable notoriety of selling the worst goods in the district, but he has not recovered from the shock he got the other day when a little girl came into the shop and said: "My ma sent me for two pounds of your best tea, to kill rats with, and a pound of finest ham, and mint and cut it in good thick slices, for it is to sole and heal ma's da's boots."

Beautiful Hair at Small Cost.

Everybody can have beautiful hair now. Mildredina Hair Remedy grows hair and we can prove it. You don't have to wait around weeks and months for results either. When you use Mildredina Hair Remedy you will see an improvement from the very first application.

Mildredina Hair Remedy cures dandruff, stops falling hair, and makes hair grow because it quickly penetrates the pores, stimulates the hair glands and cleans the scalp, so that it stops throwing off dandruff.

To show how quickly it acts, we will send

FREE A large trial bottle free by return mail, to anyone who sends this Coupon to the Mildredina Specialty Co., Boston, Mass., with their name and address and 10c in silver or stamps to pay postage.

(Advertisement.)

TOLD IN SALISBURY.

A Resident Known to All of Our Readers Relates An Experience.

Readers of THE ADVERTISER have been told again and again of the merits of that reliable time-proved kidney remedy—Doan's Kidney Pills. The experiences told are not those of unknown persons, living far away. The cases are Salisbury, cases, told by Salisbury people.

Mrs. Lucinda E. Wells, 410 Martin St., Salisbury, Md., says: "I am the same strong friend of Doan's Kidney Pills today as I was in 1909 when I publicly told of the benefit I had received through their use. My cure has been lasting, but I use Doan's Kidney Pills occasionally as a tonic. My back pained me for six months. I was weak and every bit of work I did tired me. There were rheumatic pains through my shoulders and my head ached nearly all the time. Before I had finished the contents of one box of Doan's Kidney Pills, I felt a great deal better and it did not take this remedy long to entirely relieve me."

For sale by all dealers. Price 50 cents. Foster-McMillan Co., Buffalo, New York sole agents for the United States.

Remember the name—Doan's—and take no other.

### POULTRY

### EARLY MOLTING OF CHICKENS

Western Poultryman Gives Excellent Method of Controlling Hens in Changing Feathers.

Most people believe that if they can force their hens to molt early they will lay more eggs during the season, but this is not true. Hens that have molted late will lay more eggs during the winter than the early molters.

This has been shown by the most careful experiments, but the facts are not generally known.

Molting hens require a large amount of feed containing nitrogen such as oil meal, meat and other feeds rich in protein. Molting can be forced by cutting down the feed of hens as it has been shown by experiments that, sensibly fed hens begin molting earlier than those on full feed, but the former do not finish molting much earlier.

Starved hens molt more uniformly than others and this is particularly noticeable in hens two or three years old.

In an experiment conducted by the Cornell experiment station it was found that on a basis of 100 hens the feed produced eggs to the value of \$39.97 more than by the starved flock.

The total income from all the birds was \$778 for the starved flock and \$850 for the fed flock, a difference in favor of natural molting for the year of about \$72.

A western poultryman of long experience gives his method of controlling molting as follows:

As soon as the hens are through laying he turns them out on alfalfa, feeding them dry bran only, in addition. Under this treatment they get thin. Then he feeds them a mixed ration of grains and meat, giving a light feed in the morning and all they will eat at noon and night. Under this treatment they finish molting quickly, get new feathers and begin laying in September. By October 1 they are all in good laying condition and make a profit through the fall and winter.

Weak and unhealthy kidneys are responsible for much sickness and suffering, therefore, if kidney trouble is permitted to continue, serious results are most likely to follow. Your other organs may need attention, but your kidneys most, because they do most and should have attention first. Therefore, when your kidneys are weak or out of order, you can understand how quickly your entire body is affected and how every organ seems to fall to do its duty.

If you are sick or "feel badly," begin taking the great kidney remedy, Dr. Kilmer's Swamp-Root. A trial will convince you of its great merit.

The mild and immediate effect of Swamp-Root, the great kidney and bladder remedy, is soon realized. It stands the highest because its remarkable health restoring properties have been proven in thousands of the most distressing cases. If you need a medicine you should have the best.

Sold by druggists in fifty-cent and one-dollar sizes. You may have a sample bottle by mail free, also a pamphlet telling you how to find out if you have kidney or bladder trouble. Mention this paper when writing to Dr. Kilmer & Co., Binghamton, N. Y. Don't make any mistake, but remember the name, Swamp-Root, and don't let a dealer sell you something in place of Swamp-Root—if you do you will be disappointed.

Dr. Kilmer's Swamp-Root, Binghamton, N. Y.

Sample sent free.

Write for it to Dr. Kilmer & Co., Binghamton, N. Y.

Address A. C. MEYER & CO., BALTIMORE, MD.

### Dr. Bull's COUGH SYRUP

The child feverish with a cold, running nose, tight or loose cough, with wheezing or rattling of phlegm as it breathes, mothers put your ear to child's back or chest and listen should have Dr. Bull's COUGH SYRUP. Has No Morphine or Calomel.

In it. It's the only right medicine to give. 25c.

Dr. Bull's Cough Syrup has had colds and coughs. M. E. von Lutz, 810 N. 2nd St., Brooklyn, N. Y.

SAMPLE SENT FREE.

Write for it to Dr. Bull's Cough Syrup, 100 N. 2nd St., Brooklyn, N. Y.

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### The British Path.

Why do you think this dog was stolen from a lady?

Followers—Because as I walked down the street with it, it stopped in front of all the department store windows.

Fighting Fire. Mrs. Bacon—And is your husband a fire fighter?

Mrs. Bacon—Is he? Well, I never saw a man who could fight harder against getting up in the morning to start one.

Let the Worst Come. Hub (arriving home)—Well, I've had my life insured for \$50,000.

Wife—Thank goodness! Now I shan't have to keep cautioning you to be careful whenever you go any place.

No Worse Off. Gibbs—I've been fired without any reason.

Dibbe—Well, you didn't have any reason when they hired you.

Sure Enough Primitive Town. Aden is a primitive place. Drinking and bathing water is drawn from the sea, condensed and delivered to residents in wagons at one-half cent a gallon. There is no plumbing and modern bathroom fittings are conspicuous by their absence. Washbasins are used for bathing purposes. The authorities have considered piping water into Aden from Lahal, about thirty miles distant, but have come to no decision in the matter as yet.—London Globe.

### Often The Kidneys Are Weakened by Over-Work.

Unhealthy Kidneys Make Impure Blood.

Weak and unhealthy kidneys are responsible for much sickness and suffering, therefore, if kidney trouble is permitted to continue, serious results are most likely to follow. Your other organs may need attention, but your kidneys most, because they do most and should have attention first. Therefore, when your kidneys are weak or out of order, you can understand how quickly your entire body is affected and how every organ seems to fall to do its duty.

If you are sick or "feel badly," begin taking the great kidney remedy, Dr. Kilmer's Swamp-Root. A trial will convince you of its great merit.

The mild and immediate effect of Swamp-Root, the great kidney and bladder remedy, is soon realized. It stands the highest because its remarkable health restoring properties have been proven in thousands of the most distressing cases. If you need a medicine you should have the best.

Sold by druggists in fifty-cent and one-dollar sizes. You may have a sample bottle by mail free, also a pamphlet telling you how to find out if you have kidney or bladder trouble. Mention this paper when writing to Dr. Kilmer & Co., Binghamton, N. Y. Don't make any mistake, but remember the name, Swamp-Root, and don't let a dealer sell you something in place of Swamp-Root—if you do you will be disappointed.

Dr. Kilmer's Swamp-Root, Binghamton, N. Y.

Sample sent free.

Write for it to Dr. Kilmer & Co., Binghamton, N. Y.

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Local Department.

NEWS is the spirit concerning men, nations and things. That is, truth concerning them which is helpful, or pleasant, or useful, or necessary for a reader to know.

THE ADVERTISER will be pleased to receive items, such as engagements, wedding parties, legal notices, or other news of personal interest, with the names of those concerned, for publication. The names should be printed with the names and address of the sender, not for publication, but as a matter of good faith.

Miss Nancy White spent the week end in Wilmington.

Miss Mary Oatler is the guest of the Ora Diabaron.

Miss Ada Whyanland will spend the week end in Bayrna.

Mrs. W. F. Jackson, of Baltimore was in Salisbury last week.

Miss Orump, of Pittsburg, is visiting Miss Katherine Toadvine.

Postmaster M. A. Humphreys was in Philadelphia last week.

Mrs. J. M. Dink spent several days this week at Upper Fairmount.

Miss Kvelyn Mills, of Cambridge, is the guest of Mrs. Ernest Toadvine.

Dr. Morris Fildard made a business trip to Philadelphia this week.

Miss Jean Ponnal, of Leesburg, Va., is visiting her aunt, Mrs. Irving Powell.

Miss Marie Pritchett, of Baltimore, is the guest of Mrs. William Dorman.

Mrs. Wm. Siemons went to Philadelphia for the Army-Mary game Saturday.

Mrs. E. E. Shookley, of Whitson, was the guest of relatives in town this week.

Miss Purdee, of New York, is the guest of Mrs. George Dorman, Camden Avenue.

Mr. and Mrs. Frank Barr spent a few days in Baltimore and Washington last week.

Mrs. Geo. M. Brown, of Georgetown, Del., was the guest of Mrs. Oscar Morris this week.

Miss Hanna Weinberg, of Baltimore, is the guest of her sister, Mrs. Samuel Lowenthal.

Mr. Levin W. Dorman visited his daughter, Mrs. Charles LeVine, in Baltimore, this week.

Rev. W. F. Atkinson, of Orisfield, was in Salisbury among his many friends this week.

Mr. John Hagan and Miss Elizabeth and Katharine Hagan visited Philadelphia this week.

Miss Edith Short, of Seaford, Del., is the guest of Mrs. William Johnson, Isabella Street.

Miss Alice Humphreys and Miss Anne Humphreys spent several days in Philadelphia this week.

Miss Maude Grier, of Wilmington, Del., was the week end guest of her uncle, Mr. H. D. Grier.

The Banquet held by the ladies of Asbury M. E. Church three days of last week netted them about \$350.

All off for Florida. Are you helping some deserving girl contestants to go? Contest closes December 31.

Mrs. W. W. Leonard and little daughter are guests of her mother, Mrs. E. E. Jackson at "The Oaks."

Mrs. Joseph Marvel, of Wilmington, spent part of last week with her parents, Mr. and Mrs. Wm. H. Jackson.

Mr. William Jackson Humphreys, of Virginia, spent part of last week with relatives in and near Salisbury.

Miss Maude Drummond has returned home after spending Thanksgiving with friends and relatives in Baltimore.

Mrs. Walter S. Sheppard entertained the Ladies Tuesday afternoon Bridge Club at the first meeting of the season.

John W. Gethris and Miss Mary Townsend were married at the residence of Rev. E. S. Dalany November 27th by the same.

Mrs. Charles Lamb, of Wilmington was in town last week to attend the funeral of her sister, Mrs. William H. Hillerman.

Everyone wants a handsome gold watch. Some girl will win one soon. Are you giving her your assistance. Contest closes Dec. 31.

Miss Mills, of Cambridge, Miss Pritchett, of Baltimore, and Miss Margaret Harmonson, of Berlin, are guests of Mrs. E. A. Toadvine.

Miss May and Lillian Coughlin spent Thanksgiving after a visit to Annapolis and Deal's Island.

Miss Annie Dinkhall and Miss Edith Short, of Seaford, are in Philadelphia, and attended the Army-Mary game Saturday.

Mrs. and Mrs. G. H. Vincent and Mr. and Mrs. John Hill, of Seaford, were in town at the Toadvine's wedding Wednesday evening.

Mr. W. F. Jackson and family returned from a visit to the Army-Mary game Saturday and Sunday.

Miss Jennie Drummond, youngest daughter of Mr. and Mrs. G. F. Drummond and Mr. Wm. H. Thies, of Cambridge, Maryland, were quietly married in Baltimore on Thanksgiving.

Miss Drummond is one of Salisbury's most attractive and charming young women. She is very popular in Cambridge and has families in Baltimore and Cambridge.

Mr. Thies is one of Cambridge's most popular young men, standing high in the social and business world. The bride was adorned in an exquisite brown raised silk with red gloves to match and a crown of flowers on her head.

The bride's room. They left for Baltimore at 10 o'clock and will be at home to their friends in Cambridge after January 1, 1912.

Miss Funtz has moved her studio of Music from Dr. Traut's on E. Church Street to the second floor of the Williams Building on Main St.

The regular meeting of the W. U. T. U. will be held in the lecture room of Asbury M. E. Church Monday afternoon, December 9th at three o'clock.

Mr. John Heath, Superintendent entertained Gracie M. E. Sunday School Officers and teachers on the evening of November 27th; school numbers 212.

What a beautiful pure Diamond Ring! Some girl contestant will win one. It will be well worth the hardest sort of work when won. Contest closes December 31.

Subscribe for the ADVERTISER now if you are one of the few not taking it. "His Rise to Power," a new continued story, of wonderful human interest, starts this week.

Jennie Robertson Mills, aged sixteen years, daughter of Seth D. and Ella Z. Mills, died November the twelfth, at her late home, 624 W. Upper Street, Germantown, Pa.

There will be a Social at Collins' Wharf School on Saturday night, December the fourth. The proceeds for the benefit of the school. All are cordially invited to be present.

There will be a picnic held at Gordy's new school building on Saturday evening, December the fourth. All are cordially invited to attend. Proceeds for the benefit of the school.

Owing to the absence of the president there will be no meeting of the Board of Lady Managers for the Home for the Aged on Tuesday, December 10th, but will have a meeting December 17th.

The ladies of St. Peter's Episcopal Church will hold a supper at the Armory, December 11th and 12th. Gracie's cream cakes, candy and fancy work will be on sale. The public is cordially invited.

Have you helped any of the Florida Tour, Diamond Ring and Gold Watch Contestants? Some will win valuable prizes. You can assist by subscribing for the ADVERTISER. Have it start when you wish.

The ADVERTISER'S interesting Florida Tour, Diamond Ring and Gold Watch Contest is beginning to draw to a close. The contestants and the public generally are much excited over the result which is now being fought over.

Bishop Joseph L. Berry will preach in the Asbury M. E. Church on Sunday evening at 7.30 p. m. He is a very interesting speaker. Sunday School at 9.45 a. m.; Epworth League Service at 11 a. m.; Epworth League Service at 6.40 p. m.

The ladies of Allen M. E. Church, South will hold an oyster supper Wednesday evening, December 11. It is the vacant house adjoining the property of Mr. S. F. Malone. If the weather should be inclement on this date the supper will be held on the following night.

Capt. E. W. Silvester, who has been President of the Maryland Agricultural College for the last twenty years, has tendered his resignation because of failing health. Mr. Thos. H. Spence, Vice President of the College, has been made temporary President.

"A Hidden Treasure" and "A Rejected Treasure" are the morning and evening subjects, respectively, upon which Rev. L. F. Warner will preach Sunday in the Bethesda Methodist Protestant Church. Evangelistic services at eight. Sunday School at nine thirty A. M. Christiana Bedeavor at six forty five P. M.

Mrs. U. Haseltine Bashor, formerly Mrs. Isaac Emerson, of Baltimore, has purchased Annapolis Manor, one of the show places of Cambridge and of the Eastern Shore from Mr. Wm. B. Bayser, son of the late Senator. Mr. and Mrs. Bashor, it is said, intend to make Cambridge their future home.

Trinity M. E. Church, South, Rev. J. Franklin Carey, pastor, Rev. W. J. Wright Junior pastor; Sunday School 7.30 a. m., Epworth League at 9.45 p. m., preaching by the pastor at 11 a. m. and Service of Sacred Song at 7.30 p. m. At the evening service the pastor will give a history of hymns used. Prof. Sheldaker will render a "Cello Solo." The male quartette will sing the "The Little Brown Church in the Vale," and Miss Sheldaker will sing "Face to Face" by request.

Drummond-Thies. (Reported.)

Miss Jennie Drummond, youngest daughter of Mr. and Mrs. G. F. Drummond and Mr. Wm. H. Thies, of Cambridge, Maryland, were quietly married in Baltimore on Thanksgiving.

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The bride's room. They left for Baltimore at 10 o'clock and will be at home to their friends in Cambridge after January 1, 1912.

Mazda LAMPS

Our 15 Watt Lamps will reduce the reading of your metre nearly one-half on 25 Watt Lamps and give all the light you want in halls, bed rooms, small rooms, Chandeliers, etc. Try one and you will get more.

AT LANKFORD'S AT THE REDUCED PRICES LANKFORD'S

Sporting Goods House SALISBURY MARYLAND

Toys Toys Toys

Select Your Christmas Toys Now. A Fine Selection at

Ulman Sons The Home Furnishers

Main Street Under Opera House

Illustration of a man in a wheelchair being pushed by another man. Text: KENNERLY AND MITCHELL. Kennerly & Mitchell. Correctly Made in the Latest Style. Large Selection of Men's, Women's and Children's Shoes. Correctly Made in the Latest Style. Large Selection of Men's, Women's and Children's Shoes.

What A Prescription Represents. It represents the result of a careful diagnosis years of training, study and practice. It represents the sum total of all your doctor's energies and education. It should be filled by a Pharmacist who has had just the same experience and education in his profession as your Doctor. We have had that experience. When you allow us to fill your prescriptions your Doctor gets the greatest amount of co-operation and you get the results of the most advanced and modern methods backed up by scientific equipment.

Toulson's Drug Store SALISBURY, MD. DID you ever realize that you were injuring your health by using ordinary coffee? Just buy one pound of Barrington Hall, the only Bakerized steel-cut coffee, and be convinced that it is cheaper to use Barrington Hall, the pure coffee, than ordinary coffee.

Adler Backsler Clothes. Be warm as well as well dressed. It's merely a matter of a short visit to our store. And the prices are remarkably reasonable. SOLD ONLY BY LEONARD H. HIGGINS CO. SALISBURY, MD.

Newest Fashion

Just Come In. Young Men's Up-to-date Shoes in leathers, Gun Metal, French Calf Skin, Tan Calf and Patent Colt, both button and lace.

Young Ladies Latest New York and Paris styles, The "Custom Last" is worn by the "Smart Set" because it is different from shoes you see every day.

Children's School Shoes, the best wear for the price. Come in and look them over.

E. Homer White Shoe Co. 229 Main Street, SALISBURY, MD.

Winchester. And U. M. C. Loaded Shells. GUNS and RIFLES. Kennerly & Smith Hardware Co. "The Old Reliable"

Christmas Shopping Early. Do not wait until the holidays when everyone is in a rush and the stock picked over before making your selections. The line of goods included are useful and appropriate as well as ornamental. You will find here:

SILVER NOVELTIES. UMBRELLAS. COME EARLY. STOCK IS FRESH. Powell's

# Kennerly-Shockley Co

## ONE WEEK STORE NEWS.

Interesting News in the ladies Suit and Coat Department a saving of from 1-3 to 1-4 off. A department where style, quality are always Best, and varieties greatest.

### Master Tailoring Service

#### Right in Our Store



As the exclusive representatives of the American Ladies' Tailoring Co., of Chicago, we offer you every dress advantage the best dressed women in Chicago and New York enjoy.

Why should you visit Chicago or New York for faultless tailored-to-order clothes when you can get them right here in our store? We have a grand display of all the season's latest modes gathered from the style centers of the world by these famous ladies' tailors.

#### Over 70 Fall and Winter Models

We are also showing over 200 imported and domestic wools—a perfect wealth of cloth in every imaginable weave—sturdy woads and soft woads, high colors and rare colors.

Come in and see these lines while they are fresh and sparkling with all the new things in ladies' suits, coats, skirts and dresses.

Suits to Order, \$14.50 and up  
Coats to Order, \$10.00 and up

This is a tailoring service of certainty—you are certain of satisfaction, perfect fit, fine fabrics, low price and prompt delivery. Even if you make up your mind to let us tailor your new Fall suit or coat, you don't risk a penny unless you are perfectly delighted with your purchase.

Your Satisfaction is Positively Guaranteed

#### Famous Nemo & "W. B." Corsets

Self-reducing corsets, by means of which the graceful, well-dressed stout woman is being more and more noticeable. They are made of coutil and brocade, with medium and low bust, and sufficient length over the back and hips to satisfy the requirements of fashion without the slightest discomfort.

Prices \$3.00 to \$5.00.



#### "W. B." CORSETS

Guaranteed to wear and not rust, or a new pair. Various models for slender and medium figures. For a good fit have your gown fitted over a Nemo or "W. B." Prices \$1.00 to \$3.00.

## Ladies, Misses and Little Womens Coats



Jaunty New Models in various styles in very fine diagonal materials and manish mixtures, also Zeblines, in blue, brown, Oxford and tan. \$15.00 values at

\$12.50

Long Dressy Coats—Of diagonals, whipcord in plain weaves, partly lined, at \$15. Other beautiful styles.....\$16.50 to \$20.00

Special Grey Chinchilla Long Coat, at \$16.00  
Special Black and White Stripe Diagonal—Astrican Johnny coat. At \$11.50 to \$15.00

Girls' Coats, \$6.50 to \$12.50, for big girls. At \$4.50 to \$8.50, handsome mackinaw, Johnny and half-belted effects, full-length models of All Wool Cheviots, Chinchillas, Astricans, etc. All sizes, 3 to 6 and 8 to 14 yrs.

## Overstocked LADIES HEAVY SUITS., Prices Cut almost in half.

**\$25 Ladies Suits**  
Very best, lining and tailoring, in browns, and Navy blues. Special at  
**\$16.50**

\$20.50 All Wool Diagonal Cheviot Suite—Guaranteed satin lining, nicely tailored; blues, browns and blacks. At.....\$13.90

\$15.00 Special Suit—Fancy mixtures. Colors: blues, browns, greys. Guaranteed satin lining. These suits on sale at.....\$10.90.

\$15.00 All Wool Serge Suite—Beautifully tailored, guaranteed satin linings. See these suits before buying. Special at.....\$12.50

One beautiful style suit in a two-tone diagonal brown and blue, at \$24.50. Other beautiful two-tone effects at \$15.00 to \$20.00. They are splendid values, the best we have ever had.

**\$7.50 Wool Blankets at \$5.90 and other such Savings will help you solve the problem for your winter's bed covering.**

**\$3.00 Woolen Nap, Blankets, white, grey and plaids \$2.50. \$3.00 Comfortables at \$2.50, other Special values 75c to \$6.00.**

MAIN ST.

# KENNERLY-SHOCKLEY CO.

CHURCH ST.



### "This Storm Proves What a Blessing My Telephone Is"

"Do you know, Phoebe, I've done a whole morning's 'tramping around' in those few minutes at the telephone. Ugh! I shiver at the thought of going out. And without the telephone I would have had to go to market and to shop, for it would have been a shame to miss those bargains advertised for this morning. Why, you know, I bought ten yards—"

Are your wife and household thus weather-proofed? Residence rates are low enough for you to afford a home telephone.

Call the Business Office to-day.

**Chesapeake & Potomac Telephone Co.**  
H. W. OABTY, Local Manager  
208 E. Church Street Salisbury, Md.

### OFFICERS.

Levin W. Dorman, President  
Wm. H. Kightman Jr., Secretary  
Wm. G. Mitchell, Chair.  
Chas. T. LeVines Jr., Vice Pres.  
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Wm. K. Leathersburg, Whitfield S. Lewis, Wm. H. Phillips, Robert C. McCordish,  
Samuel H. Douglas, John F. Phillips, Robert C. McCordish.

Capital Stock paid in \$100,000. Surplus and Undivided Profits \$15,147.12.

## THE SAFETY OF YOUR MONEY

When on deposit in this bank is guarded by as careful, conservative board of directors as you will find anywhere.

That the people of the community appreciate this care for the safety of their money, their financial interest and welfare is evidenced by the continued growth in the number of our depositors.

Will YOU join this growing list—identify yourself with the growth of our community—and, at the same time, add to your personal accumulations!

THE PENINSULA TRUST COMPANY.

M. SNYDER, Prop. Phone No. 768

## The New York Ladies' & Mens' Tailoring Company.

214 BROAD ST., SALISBURY, MD.

All Work Call For and Delivered.  
We guarantee good Fit and Workmanship.  
Also Cleaning, Pressing and Repairing.  
IF NOT SATISFIED YOUR MONEY BACK.

**How Nothing of Value is Perish.**  
When the army of Galerius moved the camp of the routed Persians a bag of shining leather filled with pearls fell into the hands of a private soldier, but the latter, while carefully preserving the bag, threw away its contents under the impression that anything that could not be used for useful purposes had no other value.

**Steam of the Earth.**  
If dry earth is not suddenly the solid of potter's clay and humus for water. That affinity is so powerful that the two substances release 20 and 30 calories per every two kilograms.—Harper's Weekly.

**Overtraining.**  
Many a man spoils his financial standing while trying to enable his daughter to live in a style which will give him the right to demand his brooms from her suitors.

### MAN SEEKS "STANDARD" WIFE

Doctor Who Says He is a "Standard" Man Appeals to Preacher Who Ventured as Matchmaker.

Minneapolis, Minn.—In a sermon recently Rev. G. L. Merrill of this city offers to aid bachelors to get wives. Now he is seeking a "standard" woman for a "standard" man, the latter having written him a letter in which he describes just the kind of a woman he wants to make his home a paradise. The "standard" man is a Janesville (Wis.) physician, and declared he, as a "standard" man, is one-tenth above the female sex.

The letter in part follows:  
"I have just read your marriage offer. I lost my wife last winter, leaving a lonely void in my home. Am just past forty and have no children. Have a fine home. I will no intrude and no bad habits.  
"Now, if you have any lady bachelor from twenty-five to thirty-five that would like a first-class home, with a large, fine garden, one that will come near physical standard and has good health, you may give her my address. A standard woman in stature is 5 feet 4 to 5 inches. When arms are extended the measure from tip to tip of fingers would be equal to height. She should have chest measurement near 35 inches and weigh near 130 pounds. Must not have shoulder blades prominent like wings or have short legs from knee down. Must not have pug nose or thick lips. Upper lip must not be short with upper teeth projecting.  
"She must not have lop-ears. Rather fine hair and fine features preferred, and a well developed chin. Good cooking and good nurses are generally preferable and make best wives."  
The name of Dr. A. F. Burns, Janesville, Wis., appeared on the envelope.

**Nothing Green.**  
"What are you having about, wife?"  
"Husband, Tommy has eaten a little green watermelon."  
"Caution him not to eat anything in the country that isn't ripe."  
**Forebodings.**  
Gambler—My dear, I am very much afraid this child is going to disgrace me when he grows up.  
Wife—Why so?  
Gambler—He gives every sign of becoming a squealer.

"My child was burned terribly about the face, neck and chest. I applied Dr. Thomas' Electric Ointment. The pain ceased and the child sank into a restful sleep."  
—Mrs. Nancy M. Hanson, Hamburg, N. Y.—Advt.

**He Small to Be.**  
Doctor's Wife (at patient's death)—Mercy! What a monstrous man. Wants treatment for obesity, I suppose. Doctor—No, he complains of pains in the small of his back.

## Look! Look! Look!

Why do you go to Philadelphia or New York to buy your Wall Paper or to have your Papering done

when you can buy the same kind of Paper and have the same kind of Work done here in Salisbury a little cheaper? If you think there is not any one here that can satisfy you with Paper and Work, just drop in and look over my line of Papers, and let me illustrate to you how you can decorate your room or home cheaper than any one else. If you can't call, a postal will bring me to your home.

OVER MEAD'S CAFE  
DIVISION STREET J. T. BURKHART SALISBURY, MD.  
PHONE 768

## All Millinery Reduced

Buy Now And Save Money  
All New Fresh Goods  
Beautifully trimmed hats at surprising prices  
Also a full line of veilings, scarfs, collars and fancy articles for the Christmas shoppers. Stop in and see our line before buying elsewhere.

MRS. G. C. WOODWARD  
216 Main Street SALISBURY, MD. Phone No. 42

## A PLEASANT PLACE TO EAT



enhances the pleasure of the meal in no small degree. Our cafe is not only attractive but the food we serve is appetizing and well cooked, and the service is prompt and courteous, a combination that is hard to beat. The next time you are hungry, let us serve you.

**Mead's Cafe,**  
Division Street, Salisbury, Md.

**Guess Sign Posts.**  
In the neighborhood of Warmbrun, Silesian mountains, there are to be found some very curious signposts. One by a writer in the Wide World Magazine represents a farm belonging to his scribe, on which he lived, in the old Silesian dialect, "Siers Village, One Hour." The sign is well carved and painted in colors, so that it appears very lifelike. Another signpost in the same neighborhood represents a schoolboy carrying a bundle on his back, the bundle bearing the name of the village, toward which the boy is going.

**Knowledge Broadens Him.**  
A man knows about this and is more willing he is to put up with petty faults and vices of his neighbors than he would otherwise.

**Beauty in Surgery.**  
A man who was transferred to a hospital recently. The doctor, after the most successful operation, said to the patient: "The operation was successful, but the world soon will be a poorer place if the man who has his money do all the talking."

**Murderer Born, Not Made.**  
A hunter is born, not made. One sees a man has the love of the chase bred in his blood he's not going to get any blue ribbons pinned on him for sportsmanship. Some men take to the trail as naturally as a duck beats it to the puddle after cracking the egg shell. Then there are others who seem to learn the game—they think they like to hunt but when you get them into the hall and unbuttoned, they grope to be mistle who are eternally doing the wrong thing at the inopportune time.—National Sportsman.

**Cheerfully Subscribed.**  
Mrs. Noopop—"Charlie, what do you think? Dad just sent us a \$1,000 check for our new baby! Wasn't that good of him?" Mr. Noopop—"I should say so! I'll write at once and thank him for his contribution to the Fresh Hair Fund."—Judge.

**Loosing Their Freedom.**  
All male British subjects are born free men, but a lot of them get married.

# HIS RISE TO POWER

By Henry Russell Miller

Author of "The Man Higher Up"

Copyright, 1911, by the Bobbs-Merrill Company

## PROLOGUE

Reader, here is a live, gripping, absorbing romance of politics—not the politics of a decade ago, but the politics of today. A young American of good fighting blood and hard, fixed ideas sets out to smash the political machine of his State without compromise with evil. The great moment of his life comes when he must sacrifice his clean hands or win the father of the girl he loves. The creative genius and large power of the author are even more notable than in "The Man Higher Up," Mr. Miller's preceding novel.

## CHAPTER I

Mists of the Morning. It was twilight still in the valley, but over the hills to the east the sky was whitening. A young man sitting by his window turned to see the birth of another day. Throughout the night he had been staring at a vision. But weariness had set no mark upon him. His vision he did not understand, save that for him it spelled opportunity—a chance to put into a drifting, rather ordinary existence, purposeful action, to stretch his muscles, rack his brain and tear his soul in the struggle that is the life of man.

He caught up a rough towel and, sneaking quietly out of the house, walked rapidly down the street. When the straggling town lay behind him he broke into a slow trot. At a place where many feet had worn a path across a clover meadow he turned from the road. The path ended at a clump of bushes on the river bank. Hastily undressing, he plunged into the green depths, from which June had not quite taken the chill of spring. His lithe, strong body responded to the shock. The nerves, harried by the long night watch, relaxed. He shouted lustily. For a few minutes he swam vigorously. Then, reaching the shore, he took the towel and rubbed himself into a glow. He tingled with a sense of well being.

When he was dressed again, refreshed and eager for his day, he took the path back to the highway. The sun was climbing over the hills. He stopped and watched it while it swung over the city, gleaming a fiery red through the mists of the valley. The glory of the morning was complete. He was about to resume his tramp homeward when he beheld a strange procession advancing along the road, a young woman leading a limping horse. As she came nearer he chuckled aloud. The handsome pigskin saddle, the ivory handled crop, the modish riding suit and boots were not the equipment with which young ladies of New Chelsea were wont to ride.

He heard him and looked up coldly. "Good morning," he said. "What's the matter with your horse? Can I help you?" She stopped. "He has picked up a stone," she answered, "and I can't get it out. If you will be so good—"

He vaulted lightly over the fence that bounded the meadow and removed the offending stone. "Thank you," the young woman said. "You're quite welcome," he answered. "I'm always glad to help beauty in distress. He is a beautiful animal, isn't he?"

"Are you chatting me?" she asked coldly. He repressed a smile. "By no means. Better not ride him for a little bit, until we see how he walks. You ride larky," he ventured. "No earlier than you—swim," she retorted briefly, glancing at his wet hair and towel. He at once became unaccountably conscious of his rather unbecoming appearance.

"Are you staying in New Chelsea?" "Yes." "What you stay long?" "Are you in the habit of croaking strangers on the road?" she inquired frostily. He reddened. "I beg your pardon," he said and advanced his paw to his ear growl.

"I think I'll ride now," she said. "If you will help me up. Crusader has slipped his girth." He held out his hand, she placed a foot in it and was lifted to the saddle. She murmured her thanks. But, although she gathered in the reins, she did not start away. For a moment she just looked at the hills, apparently oblivious of the young man's presence. He wondered who she was and ventured again. "Why do you call him Crusader?" She looked down at him. "Another question? You are inquisitive."

"I beg your pardon," he said again and marched up the road.

**Agents Wanted** to sell Oxford Brand Hosiery, both Guaranteed & Regular line, in Salisbury and vicinity. Good chance to live male or female. Apply to R. & I. STOBBS, Frankford, Pa.



"I have named him that," she called after him, "because he has plenty of fire and spirit, but at critical times seems to lack common sense." She laughed, a free, musical laugh that somehow recalled the blood to his cheeks. He made no reply.

She watched him as he swung along, frankly admiring the tall, cleanly built figure whose lines the loose coat he wore did not conceal. She remembered the end of the big game eight years before, when a laughing, mud stained young athlete tore himself away from his idolatrous companions to lay his triumphant foot on the day's sweet heart. She remembered also, with a smile, the stabbing childish jealousy with which a freckle faced, short skirted girl had witnessed his devotion.

"And you're still here, buried alive in this out of the way corner of the world," she said softly. "Oh, John Dunsmade! John Dunsmade!" Suddenly she touched her horse with the crop. He bounded forward and clattered along until the young man was overtaken. She pulled Crusader down to a walk, at which the young man looked up astonished. Ours, as to her identity, but fearing another reproach, he cautiously refrained from further speech.

"They went along in silence until they reached a point where the undulating road rose to command a view of the valley to the south and the town to the north. She related to her horse. "What a pity one can't find words for such a morning! And the wonder of it is that it has occurred, we don't know how many millions of times, always glorious."

"It makes one feel a bit reverent—" "It makes one feel as helpless as—" She paused for lack of a comparison. "As helpless as some chick will soon feel, unless the farmer's dog scares off that hawk," he completed the sentence for her, pointing. Over a barnyard in the valley the big bird was soaring in a towering, lowering circle. From beneath came faintly the cries of frightened fowls. Suddenly the hawk swooped low to the earth. Scarcely pausing, it soared aloft once more, leaving panic in the barnyard and one chick the less.

The young woman laughed. "There's an illustration of one fundamental law." "The supremacy of the strong? That's an old theory, I know. A very pretty one—from the point of view of the hawk. But how about the chick?" "Oh, if one is horn-o'-chick!" She concluded the sentence with a shrug.



Suddenly, with a laugh, she was gone. Amid a clatter of hoofs. "Strength in its own law. Hasn't the world always been conquered and ruled by its strong?" "I'm afraid that is true," he said soberly.

"Afraid! I should think you would be glad, since I have it from the New Chelsea Globe—you are a strong man." He looked at her astonishment. "You know who I am?" "Of course! Oh, you think, Mr. Dunsmade," she laughed—"did you think your charms outweighed the conventions? I am not a barbarian in the habit of philosophizing with strange young men on the road before 7 o'clock in the morning."

"What did you read in the Globe?" "The vanity of man! I read, 'Mr. Dunsmade will undoubtedly make a strong candidate. The entire county wants him. It will have him.' It reads like a patent medicine advertisement, doesn't it? How does it feel to be wanted by an entire county, Mr. Dunsmade?" "It is," he confessed, "rather pleasant—if true. Who are you?"

And suddenly, with a laugh, she was

gone, amid a clatter of hoofs. Alone he addressed the morning. "She said I am strong. I wonder, am I strong—strong enough? And, searching his soul for the answer, he heard no negative.

This chronicle, we neglected to state, begins at the beginning of the end of an epoch. The epoch has been variously styled a golden age, a period of prosperity, an era of expansion at its own all of that—to a few. For others, though they did not see it, it was a recession, a trace in the struggle, old as life itself, between the many and the strong.

William Murchell was a distinguished member of a class whose climbing proclivities are not subdued by the fashion of a lowly start. He was born in the obscure hill town of New Chelsea soon after Andrew Jackson and his contemporaries promulgated and illustrated the imperial doctrine, "To the victor belong the spoils." In the fashion made popular by Abraham Lincoln and other great men he secured an education and on the day he attained his majority was admitted to the practice of law in Benton county.

About the same time he entered the broader profession of politics, being then a lawswarm White. His military services are perhaps best dismissed with the mention of a certain gold medal struck in his honor, by special act of congress, for gallant conduct on the field of battle. The invidious have made much of this decoration. However, it probably required a finer courage to resist from the cohesiveness of his home guard regiment on the eve of Gettysburg—this indeed was the fact—to accept the less exposed office of aid to the governor at the capital than to face the hail of rebel bullets. There are many ways of expressing one's patriotism. Later he served his country as probatory for Benton county. Afterward he passed through many gradations of political preferment, as representative in the general assembly of his state, as state senator, as state treasurer, and finally as the State senator, which exalted office he held until we anticipate our history. He became in addition leader of his party organization, an euphemism employed by those who objected to the term "boss."

William Murchell's creed was that of a respectable but practical man. He was a teetotaler and a Presbyterian elder and believed in the doctrine of foreordination and in a literal scriptural hell for those not numbered among the elect. He believed devoutly in the avowed and tacit principles of his party, although he was not bigoted and would on occasion take a secret hand in the affairs of the opposition. He had more than once read out of the party fold young men who ventured to oppose his leadership.

He lived during at least two months of every year in the town of his birth, either in the square, white frame house on Maple street or at the farm, three miles west, which he let "on shares." New Chelsea was a quaint, old fashioned town lying at the head of the Weehawcock valley, quite content with its population of 5,000 and with the honor of being the county seat, which Murchell's influence had prevented from being moved to Plumville, that thriving little factory city fifteen miles away.

Down Main street one fine June afternoon he was walking with that air of abstraction which sits so well on the great. "He has big possibilities." Unconsciously the senator spoke aloud. His companion seemed to understand the reference. "He's all right," he answered. State Senator Jim Sheehan was a big, fat gentleman with furtive, twinkling eyes, a modicum of coarse good looks and a rolling, cock sure gait bred of no misfortune. He was a son of power. Fifteen years before he had gone to Plumville to work in the mills, an unworldly, unlettered fishman, who could tell a good story, hold unlimited quantities of liquor and was not unwilling to work when money could not be had otherwise.

But not long for him had been the grime and roar and muscle racking of the mills. Money could be had more easily. Plumville was booming. There were streets to be graded and paved, public buildings to be constructed. Jim went into politics and because he was a good "vote getter" and had a certain rough talent for the game acquired power and a million and acquired more power. He became a contractor and secured many contracts. One day the city awoke to the fact that Jim Sheehan owned its government. The citizens cried out in protest—and, with the habit of American cities, little and big, submitted. He became, by virtue of his alliance with Murchell, state senator from Benton county and leader—we cling to the euphemism—of the county organization.

"He's all right," he repeated and chuckled. "Who's all right?" "Why, Johnny Dunsmade, of course! Didn't tell you how I happened to be going to see him 'stead of the other way round. It's a horse on me, all right." He threw back his head, and the chuckle became a loud guffaw. "Next word for him to come to my office last Tuesday at 3 o'clock sharp. Guess he knew what for. He came, all right. I thought it'd do him good to cool his heels awhile—keep him from getting too chummy. Guess he walked about half an hour and then got up. Present my compliments to Senator Sheehan," he says to the boy, "and tell him to go to the devil and learn how to keep his appointments, and left. 'Long about 3 o'clock I strolled out and got his message." Sheehan paused long enough to slap his thigh resoundingly. "He's all right. Ain't any one told me to go to the devil for some time. He'd be worth 500 extra majority—to the whole ticket."

"If he'll take the nomination." "Take it? Of course he'll take it. Ain't there \$1,000 a year in it for him? And maybe when his term's ended he might go to the legislature as representative." "Or state senator?" Sheehan grinned. "Say, do I look like I was on my way to the backyard?" He became serious. "What's the matter with the people, anyhow? Back in '03 all over the state—just because," he added complacently, "we trust anybody good up and the cabinet

shot their. Ain't business good? Ain't the organization given them good government?" he demanded. "It has," Senator Murchell spoke with conviction. "What do they want, then?" "I don't know. They don't know. And as long as they don't know," Murchell said dryly, "you and I, Jim, needn't be afraid."

They had reached and turned the corner of the street that bounds the courthouse square on the north. They stopped at a frame, two-room building by the door of which hung a battered sign, "John Dunsmade, Attorney at Law." Sheehan led the way inside. Through the door of the inner room came the muffled drone of voices. The two men seated themselves in the anteroom and waited. Ten minutes passed. Then the door opened and John Dunsmade emerged, ushering out a big, bearded farmer. When the client had left the young lawyer turned to his callers and shook hands warmly with Murchell and hastily with Sheehan.

"Will you step inside, gentlemen?" They took seats around the old, time stained mahogany table. "Well?" Dunsmade's look addressed the remark to Senator Murchell. The senator smiled slightly. "I'm here only as an honorary vice president. Ask Sheehan. He likes to talk."

"Sure," Sheehan grinned. "I ain't one of them that believes the feller don't talk in deep and wise. He probably ain't talkin' because he can't think of nothin' to say." He paused and continued, "Well, Mr. District Attorney—"

"Isn't that a little premature?" John interrupted. "For answer the Honorable Jim drew forth from another pocket a folded newspaper, which he spread out on his knees. Solemnly he began to read: 'We should not dignify the present rather unsettled political conditions with the same crisis. But it is unquestionably a time when our party must inspect its path carefully. At such a time it behooves it to choose as candidates only men whose fearlessness and honesty are not open to question. Benton county has this fall to fill the important office of district attorney. Of all those mentioned for this post we know of none who so well fills the bill as John Dunsmade, the popular and brilliant young lawyer of New Chelsea. His name—'

"His name?" Sheehan's voice rose to a triumphant climax—"his name has brought forth enthusiasm wherever mentioned. The entire county wants him. It will have him." He looked up. "What do you think of that, eh?" "Which of you," John asked, "inspired that editorial?" "I did," answered Sheehan. "I didn't write it, though," he confessed. "Don't you think," John demanded, a little sharply, "you might have asked my consent before using my name as a candidate? Do I understand you've come here to—give me your consent to run?"

"We came to say we'd support you." "Then let me state the case to you as it is. The state is pretty much worked up over that trust company affair back east. I'm not sure it oughtn't to be worked up, either. The farmers in this county and a good many people in Plumville aren't very friendly to you personally at best. In short," he laughed, "you need some new timber to patch up the old ship of state. And you think I'll do."

Sheehan turned to Senator Murchell. "Pennsylvania tobacco. Pennsylvania tobacco yields 1,500 pounds to the acre, set the top of the list of the states by any means."

"Senator, let me see you get right on and resign and let Johnny here run things. Don't you want the job?" he demanded of John. "I don't know yet. I'm thinking it over. But if I take it it will be on condition—"

"On condition?" "That there are no conditions. I'd want to run my campaign and the office according to my own notions. I'd run it straight."

"Sure!" agreed Sheehan. "I really mean it, you know," John insisted. "I might even have to get after you, Sheehan."

This to Sheehan was humorous matter. "That's all right," he agreed again, grinning. "If you can catch me, you think it over, Johnny, and let me know tomorrow."

He rose. "Well, I guess I must be gone. Are you comin' along, senator?" "Not just now, Sheehan." Senator Murchell answered. "I'll be sayin' good day, then." Sheehan shook hands with Senator Murchell and John and left.

(To Be Continued.)

**A Fear Choice.** The stork had visited at Harold's house and at the same time at the doctor's house. One day the mother and doctor were talking about their babies. The doctor said his baby was so cross. When he went Harold, aged 3 1/2 years, said: "Mamma, isn't it funny the doctor brought us a good baby and kept a bad one for himself?"

**Share Your Good Times.** Share your good times if you can. It takes only a little while to read a story to a child. It takes only a little effort to draw the less popular girl into your own gay circle. You will be surprised to see what good fun even quite elderly people can be under the stimulation of "being wanted by the crowd."

**Continental Europe and Texas.** The British Isles belong, of course, to that part of the world known as Europe, but the term "Continental Europe" is used to denote the continent itself exclusive of the islands. The area of Europe is 3,764,333 square miles; that of the state of Texas is 365,780 square miles.

**Spaniard Has Close Call.** A Spaniard aviator nearly lost his life by colliding with a swarm of locusts. He was flying at a height of sixty feet, when he ran into the swarm, which so blinded him that he lost control of the machine and fell to the ground. It was regarded as remarkable that he escaped without injuries.

**Wonderful Beauty of Flowers.** What a desolate place would be a world without a flower! It would be a face without a smile, a feast without a welcome. Are not flowers the stars of the earth and are not our hearts the flowers of heaven?—Mrs. Stalfour.

**Pennsylvania Tobacco.** Pennsylvania tobacco yields 1,500 pounds to the acre, set the top of the list of the states by any means.

**Castoria**  
The Kind You Always Bought Bears the Signature of  
In Use For Over Thirty Years  
CASTORIA

Everybody doing the "Turkey Trot" should wear LONG BROTHERS' guaranteed shoes. See our fall line of Boots, Felts, Rubbers, Sweaters, gloves, etc.

Visit our mammoth department store. Grocery, meat, feed, hardware, clothing, shoe, dry goods, furniture, wood, coal, lime, cement, lathe and shingle departments.

We have our mill and manufacture our own feed, come see us at work. Just received two cars of white oats, one car flour, one car bran, one car middling. The largest retail feed store on the peninsula.

Twenty houses and lots for Sale or Rent in Fruitland and Salisbury.

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If you have ideas—if you can THINK—we will show you the secrets of this fascinating new profession. Positively no experience or literary excellence necessary. No "flowery language" is wanted.

The demand for photoplays is practically unlimited. The big film manufacturers are "moving heaven and earth" in their attempts to get enough good plots to supply the ever-increasing demand. They are offering \$100 and more for single scenarios, or written ideas.

Nearly all the big film companies, the buyers of photoplays, are located in or near NEW YORK CITY. Being right on the spot, and knowing at all times just what sort of plots are wanted by the producers, our SALES DEPARTMENT has a tremendous advantage over agencies situated in distant cities.

We have received many letters from the big film manufacturers, such as VITAPHONE, EDISON, ESSANAY, LUBIN, SOLAX, IMP, REX, RELIANCE, OMBAMPION, COMET, MELIES, ETC., urging us to send photoplays to them. We want more writers and we'll gladly teach you the secrets of success.

**WE ARE SELLING PHOTOPLAYS WRITTEN BY PEOPLE WHO "NEVER BEFORE WROTE A LINE FOR PUBLICATION"**

Perhaps we can do the same for you. If you can think of only one good idea every week, and will write it out as directed by us, and it sells for only \$25, a low figure,

**You Will Earn \$100 Monthly For Spare Time Work**

**FREE** Send your name and address at once for free copy of our illustrated book, "MOVING PICTURE PLAYWRITING"

Don't hesitate. Don't argue. Write NOW and learn just what this new profession may mean for you and your future.

**NATIONAL AUTHORS' INSTITUTE**  
1543 Broadway  
New York

Company of Music-The Pink Lady.

Salisbury is fortunate in having an attraction at the New Academy of Music next week, with matinees Wednesday and Saturday, 'The Pink Lady,' the very successful musical play which for many months was the talk of New York and London.

The plot deals with the adventures of a young Parisian who is shortly to be married, but who plans one more luncheon with an old flame before he forsakes the joys of bachelorhood.

'The Pink Lady' was originally a farce by Georges Barr and Marcel Quillemaud, and it was played for two years in Paris. The English version was made by O. M. S. McLellan, author of 'Leah Kleehna,' 'The Belle of New York,' with music by Ivan Caryll, the composer of a score of successful musical plays including 'Oh, Oh, Delphine,' 'The Spring Chickens,' 'The Torsador,' and 'The Runaway Girl.'

Owing to the elaborate nature of the production the curtain will rise at eight o'clock and the matinee will begin promptly at two o'clock.

Dr. Bull's Cough Syrup cures and heals weak and sore lungs. 25 cents at drug stores.

NOTICE

To Property Owners On Oak Hill Avenue of Meeting of Commissioners For The Purpose Of Laying Out And Widening The Same.

We, the undersigned, having been duly appointed by the Mayor of Salisbury, Md., and said appointment having been duly approved by the Council of Salisbury, as a Commission to lay out and widen Oak Hill Avenue from the South line of Woomioo Street to the North line of River Street in the city of Salisbury, Md., as provided in Ordinance N of the ordinance of Mayor and Council of Salisbury, and having qualified as such commissioners as provided by law, do hereby give notice that we will meet at Oak Hill Avenue and Woomioo Street in Salisbury, Maryland, at the hour of 3.30 o'clock p. m., Wednesday Dec 18, 1913, for the purpose of laying out and widening said Oak Hill Avenue as provided in said ordinance, and to assess the benefits therefrom, as provided by law.

REPORT OF THE CONDITION OF HEBRON SAVINGS BANK, At Hebron, in the State of Maryland, at the close of business, November 30th, 1913.

Table with columns for RESOURCES and LIABILITIES. Includes items like Loans and discounts, Deposits, and Capital stock paid in.

State of Maryland, County of Woomioo, A. L. MILLER, Cashier of the above-named institution, do solemnly swear that the above statement is true to the best of my knowledge and belief.

Subscribed and sworn to before me this 14th day of December, 1913. L. LINWOOD PHIBBS, Notary Public.

SHARPTOWN.

Good Intent Lodge, L. O. O. F. of this town were visited by eight members of Newton Lodge of Salisbury on Saturday night of last week as follows: E. J. O. Parsons, J. W. Briffingham, J. G. Briffingham, O. B. Briffingham, Charles Foshee, L. T. Parker, G. W. Adkins and R. J. Holway.

Revival services are in progress at the Methodist Protestant Church and the Berge Sisters of Camden are assisting.

The Bazaar held by the members and friends of the Methodist Protestant Church was a great success and more than five hundred dollars raised for the erection of a new church.

W. H. Knowles is making much progress on the Dorchester approach to the new bridge and if the weather keeps pleasant it will soon be open for use.

Charles E. Fletcher is in Wilmington this week.

Dr. Josephus A. Wright, of Towson, Baltimore County, is at home for a short time.

Mr. E. H. Phillips and family moved into their handsome new home recently purchased of Samuel Ralph this week. Mr. Ralph and family moved to Laurel. Mr. Albert Bradley of Dorchester county moved into the house vacated by Mr. Phillips, owned by the Sharptown Marine Railway Company.

Miss Mary E. Cooper of this town and Miss Mary Colston, of Salisbury, were the guests of Mr. and Mrs. S. Lintbourn, of Norfolk, on Thanksgiving Day and two days following.

OAKLAND.

Death visited the home of Mr. and Mrs. Stansbury Matthews on Tuesday morning, November the twenty sixth, and took away little Elsie aged sixteen months. She contracted a deep cold, which turned to pneumonia and the little sufferer soon passed away.

Funeral services were held at the home on Wednesday at three o'clock, conducted by the Rev. U. T. Jones, pastor of Fruitland charge and the remains interred in the home field.

Mr. Fred Brown is better.

Miss May Reddish, teacher of Oakland School had a social on the twenty third and took in about twenty three dollars, of which over fifteen was clear gain.

Mr. Eddie Dixon guessed the nearest to the number of peas in a bottle and took the premium, which was a nice chocolate cake. One boy thought he was sure of the pie, but the writer from Oakland got one half of it.

Mr. Vincent Morris, of Baltimore, who has been spending some time with his sister, Mrs. Jas. Livingston, returned home today.

Miss May Reddish spent Thanksgiving in Salisbury.

Miss Elizabeth Hitch, teacher of Johnson School spent Thanksgiving with her parents at Allen.

Mr. George Farlow and wife and Mr. Grover Farlow and wife spent Sunday with relatives at Wango.

Mr. and Mrs. William Morris, of Powellville spent Sunday with Mrs. Charles Covington.

We hear that one of our men started out to buy a cow and canvassed the county six times, and after making his sixth trip came back discouraged and bought one of his neighbors. A pretty good recommendation to the cows of the county. Farmers when you want cows recommended, don't call on that man, and if ever you catch him with one to sell him it don't suit you, you're going to canvass the county.

Prices on all ladies suits and coats greatly reduced.—R. E. Powell Co.—Advertisement.

For Sale—Waterpower flour mill and 23 acres poultry farm, excellent condition. Sell at mortgage. Address owner, W. H. Vosbell, Middletown, Del.—Advertisement.

All Ready For an Attractive Cruise?

May Tour In Beautiful Sunny South, Including Florida or the Rock Bound Historical New Eng and States. Via 'The Queen of The Sea' routes.



The Salisbury Advertiser Company Is conducting one of the most popular vote getting contests ever waged on the Shore

THE high winner of most votes in her District (there being three Districts and a total of three high winners and three second high winners) is entitled to a Florida or New England Cruise Tour—the highest lady contestant in Woomioo County securing a Two Weeks' Tour, all traveling expenses paid—the next two highest receiving a Ten-Day Tour to Florida or New England. No contestant being allowed to win except in her own District.

Three handsome Ladies' Gold \$85.00 Watches to each of three securing the second high number of votes in their respective Districts. New subscriptions may be taken or old subscriptions collected by any contestant in her District or outside her District, in Woomioo County or anywhere outside of the County.

THE MERCHANTS & MINERS TRANSPORTATION COMPANY Steamship Line, popularly known as the "Queen of Sea Routes," is the route that will be used, all traveling expenses are included, the tours permitting stop offs at points of interest suitable either North or South; operates one of the fine st fleets of passenger steamers on the Atlantic Coast, and ranks foremost as one of America's tourist routes.

\$100. and \$75. Diamond Rings If Preferred To Cruises. Also Ladies \$25. Gold Watches.

IF PREFERRED TO CRUISES.

The Three Contestants Winning first in this Big Subscription to the SALISBURY ADVERTISER CONTEST may if they desire select a Pure Gem and brilliant, Genuine Diamond Ring \$100.00 in value to the one securing the highest number of votes. The one receiving this award not being entitled to win except in her district. Two \$75.00 Pure Diamond Rings to each of the other two highest in their respective districts. Also \$25.00 Fine Ladies Gold Watches to each contestant winning second highest number of votes in her respective district making a grand total of six valuable awards, each well worth working real hard for—and afford liberal opportunity to win something of great and lasting value.

The Three Districts.

In the Contest, Woomioo County is divided into three districts. That known as District No. 1, will include that section of Salisbury east of Division Street, Sharptown, Allen, White Haven, Nanticoke, Bivalve and Tyaskin, and that part of Salisbury west of Lake Street—not including Lake Street; District No. 2, that section of Salisbury west of Division Street, and including Lake Street; and District No. 3 will embrace outside towns of Woomioo County including Fruitland, Parsonsburg, Wango, Pittsville, Willards, Delmar, Maryland, Hebron, Nutters and others, and all that territory in Woomioo County, not included in the first two districts.

Five Awards Given Away

The highest winner in the three districts will receive a two weeks tour to Florida, the Land of the Sunny South, or to the New England States, or a one hundred dollar diamond ring. She will be allowed the privilege of choosing between these prizes. Remember, this prize goes to the highest winner, regardless of districts.

The highest winners in each of the other two districts will each receive a ten days' tour to Florida, or to New England States, or a \$75 diamond ring—pure, white stone. The second highest winners in all three districts will receive a twenty-five dollar gold watch. As soon as the arrangements are completed, these prizes will be on exhibition at some of the leading merchants.

The candidates from any one district, however may solicit votes and subscriptions anywhere within the county or outside of it, so that their field is not limited.

The Rules.

No. 1.—Any lady, married or single, 16 years of age or over, living in any one of the three districts may enter the ADVERTISER'S Florida Cruise, Trip, Hawaiian Ride and Gold Watch Contest by sending in a nomination blank, printed in the ADVERTISER, properly filled out and mailed or brought to the Contest Manager of the Salisbury ADVERTISER, Salisbury, Md.

ent varying from the above rules as set forth will be recognized by The ADVERTISER.

Address all communications relating to the contest to: CONTEST MANAGER, The ADVERTISER, Salisbury, Md.

No. 9.—Votes are not transferable from one contestant to another.

No. 10.—This contest will close at 11 P. M. Saturday December the twenty first 1913.

No. 11.—No statement or promise made by any solicitor, canvasser or agent varying from the above rules as set forth will be recognized by The ADVERTISER.

Address all communications relating to the contest to: CONTEST MANAGER, The ADVERTISER, Salisbury, Md.

Rates of Subscription And Schedule of Votes.

Table with columns: Amt., Renewal Sub., Past Due Sub., New Sub. Rows for 1 year, 2 years, 3 years, 4 years, 5 years, 10 years, 25 years.

The Salisbury Advertiser NOMINATION BLANK

I respectfully nominate M..... to enter THE ADVERTISER'S Florida Tour, Diamond Ring and Gold Watch Contest from District..... Nomination made..... Yours very truly, Date.....

The Salisbury Advertiser

10 Votes FREE VOTE COUPON 10 Votes Miss Mrs. Contestant District No. This Coupon counts for 10 Free Votes if properly filled out and returned to Advertiser.

Notice to Stockholders.

The annual meeting of the Stockholders of the Peoples National Bank of Salisbury, Md., will be held TUESDAY, JANUARY 14, 1914, at 11 o'clock a. m. in the Reading House of said bank, for the purpose of electing Directors to serve for the ensuing year, and the transaction of such other business as may come before them.

For Twenty-Seven Years

This bank has entered into the daily lives of thousands of people. It has been an important factor in their prosperity. It has furnished the inspiration to save, which has led to many fortunes. It has been more than a place to "deposit" money; it has covered the fortunes of a large throng of prosperous people. It wants to serve YOU in just the same way.

SALISBURY NATIONAL BANK

Capital \$50,000 Surplus \$60,000 W. P. Jackson, President. Jay Williams, Vice-Pres. W. S. Gordy, Jr., Cashier.

Malaria, Chills and Fevers

Use COLLIER'S Malaria Remedy. 50c Bottle.

LEVIN D. COLLIER

306 N. Division Street. Three Doors Above Post Office. Telephone 700.

Not, Why Not?

Are you doing business with a BANK that has CAPITAL, FACILITIES and the POLINATION to care for your wants.

PEOPLES NATIONAL BANK

has ample CAPITAL, class FACILITIES and strongly that its most FACTORY GROWTH from the prosperity success of its customers.

Capital, \$50,000 Surplus, \$30,000 Deposits, \$145,000

PEOPLES NATL BANK

Temple, Salisbury, Md. Pres't Isaac L. Price, Cashier.

WANTED

Buy Small Farm, \$500 to \$1000. 5 miles of Darby's Switch. Will buy 300 bus. Corn. Address Mandala Springs, Md., or call Mandala, quarter mile south of Darby's Switch. ROY ELLIOTT.

For Sale

Suburban home of 6 acres, including three acres on East Fourth Street, and a bargain to a farmer easy. Address Jenkins Bridge, Va.

This Week Begins Our Great Coat and Suit Sale

Bargains Not Only in PRICE, But QUALITY. We carry only first-class quality and styles in Coats and Suits, all reduced and all new goods. Remember we are sole agents for the famous Printess Coats & Suits.

MILLINERY

New shapes, new fads in feathers, stickups and flowers, all the newest shapes and styles. New neckwear, new collars, new gloves, belt pins, tie clasps, belts, silk hose, towels, table linen, and all new holiday goods.

Remember the Coat and Suit Sale—A Big Line of Ladies' & Children's Furs

We Give Green Trading Stamps

LOWENTHAL'S

Phone No. 276. THE UP-TO-DATE MERCHANT OF SALISBURY. We Take Care







**ULMAN SONS**  
HEADQUARTERS

FOR  
**TOYS!**  
**TOYS!**

DOLLS, GAMES, BLOCKS, AUTOS  
HOBBY HORSES, WAGONS,  
BABY CARRIAGES, SLEDS,  
TRICYCLES, BOOKS, HORNS,  
VELOCIPEDES, GUNS

FURNITURE  
CHINA CLOSETS, BOOK CASES  
ROCKERS, LAMPS, TABLES  
DINNER SETS, FANCY CHINA  
RUGS, BUFFETS, PICTURES

**Ulman Sons**  
SALISBURY, MD.

**Screen  
Doors**

OF ALL KINDS  
both special and stock sizes.  
ALSO  
Special Window Screens  
Rustless Wire  
Give orders now for Spring del-  
ivery.  
We also manufacture Wooden  
ware of all kinds, including  
Skirt Boards, Ironing  
Stands, Biscuit  
Boards, &c.  
Let us have your inquiries on  
anything special.

**COOPER-  
CORKRAN  
COMPANY**

**Timely Suggestions For  
The Christmas Shopper**

All the below named articles are a new, clean-cut stock of the latest creations in Men's Wear, and, we are the only Shop carrying an exclusive line of high-grade merchandise; and, we offer to the public something a little better than the ordinary. Run in and see us before buying.

Men's Neckwear.....	50c to \$2.50
Derby Hats.....	\$2.50 to 4.00
Soft Hats.....	2.50 to 5.00
English Hats.....	1.50 to 3.00
Silk and Opera Hats.....	6.50
Caps.....	.50 to 2.00
Fur Caps.....	3.50 to 6.00
Underwear, per garment.....	.50 to 1.50
Belts.....	.50 to 1.00
Auto Gloves.....	1.50 to 6.00
Dress ".....	1.50 and 2.00
Driving ".....	.50 to 3.50
Dress Shirts.....	1.00 to 3.00
Flannel ".....	1.00 to 3.00
Pajamas.....	1.00 and 1.50
Night Robes.....	1.00 and 1.50
Hose.....	.25 to 1.50
Sweaters.....	2.50 to 6.00
Suspenders.....	.50 and 1.00
Silk Mufflers.....	1.00 to 2.00
Silk-knit Full Dress Mufflers.....	2.00 to 5.00
Suit Cases.....	3.50 to 12.00
Hand Satchels.....	4.50 to 12.00
Canes.....	.50 to 1.00
Umbrellas.....	1.00 to 5.00
Rain Coats.....	5.00 to 18.00
Ladies' ".....	8.50 and 11.00

We also have a fine line of woolen gloves, combination sets of tie, hose and handkerchief to match; initial handkerchiefs, Salisbury Auto. Pennants, etc.

**THE QUALITY SHOP**

High Grade Hats, Caps and Gents' Furnishings  
Next Door to L. W. Gunby's SALISBURY, MARYLAND

**Your Friends  
Would Appreciate  
Our Christmas Gifts**

Noting the names of those to whom you will give Christmas presents is easy. Selecting the gifts is not so easy. Let us help. Help yourself by inspecting our stock of "giftables." Bring your list and make notes of the opportunities presented here for selection. New goods, scores of things; most of them our own exclusive offerings; all of them in perfect taste and, of course—first quality. Something for everybody, that will be deeply appreciated, gifts you would like to give—or to receive.

- Toilet Articles**  
In sets and singly.....10c to \$10.00
- Fountain Pens**  
Waterman's Ideal.....\$2.50 to \$6.00  
Other Pens.....\$1.00 up
- Kodaks**  
.....\$1.00 to \$20.00
- Writing Paper**  
Crane's Linen Lawn and other good papers.....25c to \$2.75

- Candy**  
Liggett's.....80c pound  
Martha Washington.....50c pound  
Hopewell Dainties.....60c pound  
(1 pound, 1 pound, 2 pounds, 3 pounds and 5 pounds)

**Books : Books : Books  
Books : Books  
Books**

A leading feature of our store and a truly splendid assortment. All the new fiction (at lowest prices), beautiful gift books, and special ones for the "Kiddies." See particularly our  
Popular Fiction.....50 cents  
Harrison Fisher's Illustrated Gift Books.  
Special.....\$1.00

**White & Leonard  
DRUG STORES**  
Cor. Main and St. Peter's Sts. E. Church St.  
SALISBURY, MARYLAND



I AM  
ALWAYS GLAD  
TO GIVE YOU  
ADVICE WHERE  
TO BUY YOUR  
CHRISTMAS GIFTS  
BUT

IT  
MAKES ME FEEL  
DISCOURAGED  
WHEN PEOPLE DON'T  
TAKE MY GOOD  
ADVICE

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PROGRESSIVE ADVERTISING CO.  
Fort Wayne, Indiana



**PERDUE  
&  
GUNBY**

Salisbury, Md.

We have on hand the  
largest stock of  
**CARRIAGES, WAGONS  
& SPEED CARTS**  
in the State, on which we are  
making a special low price  
to reduce our stock.

We have a large line of  
**Harness, Blankets and  
Carriage Robes**  
selling at a cut price at this  
Holiday Season.  
CALL AND BE CONVINCED

Stocked  
HEAVY  
Suits. Prices Cut  
almost in half.  
\$25 Ladies Suits

Very best, lining and  
tailoring, in browns,  
and Navy blues. Spe-  
cial at

**\$16.50**

\$20.50 All Wool Diagonal Cheviot Suits—Guaranteed satin lining, nicely tailored; blues, browns and blacks. At.....\$13.90

\$15.00 Special Suit—Fancy mixtures. Colors: blues, browns, greys. Guaranteed satin lining. These suits on sale at.....\$10.90

\$15.00 All Wool Serge Suits—Beautifully tailored, guaranteed satin linings. See these suits before buying. Special at....\$12.50

One beautiful style suit in a two-tone diagonal brown and blue, at \$24.50. Other beautiful two-tone effects at \$15.00 to \$20.00. They are splendid values, the best we have ever had.

## Big Christmas Attractions

Be sure to come as early as you can for best selection of Fancy Christmas Goods. We have a choice variety and nice gifts, a plenty for every member of the family. Something they'll like.

Interesting News in the ladies Suit and Coat Department a saving of from 1-3 to 1-4 off. A department where style, quality are always Best, and varieties greatest.

### Master Tailoring Service

#### Right in Our Store

As the exclusive representatives of the American Ladies' Tailoring Co., of Chicago, we offer you every dress advantage the best dressed women in Chicago and New York enjoy.

Why should you visit Chicago or New York for faultless tailored-to-order clothes when you can get them right here in our store? We have a grand display of all the season's latest modes gathered from the style centers of the world by these famous ladies' tailors.

#### Over 70 Fall and Winter Models

We are also showing over 260 imported and domestic wooleens—a perfect wealth of cloth in every imaginable weave—sturdy worsteds and soft wooleens, high colors and rare colors.

Come in and see these lines while they are fresh and sparkling with all the new things in ladies' suits, coats, skirts and dresses.

Suits to Order, \$14.50 and up.  
Coats to Order, \$10.00 and up

This is a tailoring service of certainties—you are certain of satisfaction, perfect fit, fine fabrics, low price and prompt delivery. Even if you make up your mind to let us tailor your new Fall suit or coat, you don't risk a penny unless you are perfectly delighted with your purchase.

Your Satisfaction is Positively Guaranteed



#### Famous Nemo & "W. B." Corsets

Self-reducing corsets, by means of which the graceful, well-dressed stout woman is being more and more noticeable. They are made of coutil and broccne, with medium and low bust, and sufficient length over the back and hips to satisfy the requirements of fashion without the slightest discomfort. Prices \$2.00 to \$5.00.



#### "W. B." CORSETS

Guaranteed to wear and not rust, or a new pair. Various models for slender and medium figures. For a good fit have your gown fitted over a Nemo or "W. B." Prices \$1.00 to \$3.00.

### Ladies, Misses and Little Womens Coats

Jaunty New Models in various styles in very fine diagonal materials and manish mixtures, also Zeblines, in blue, brown, Oxford and tan. \$15.00 values at



**\$12.50**

Long Dressy Coats—Of diagonals, whipcord in plain weaves, partly lined, at \$15. Other beautiful styles.....\$16.50 to \$20.00

Special Grey Chinchilla Long Coat, at.....\$16.00

Special Black and White Stripe Diagonal Astrean Johnny coat. At.....\$11.50 to \$15.00

Girls' Coats, \$0.50 to \$12.50, for big girls. At \$4.50 to \$8.50, handsome mackinaw, Johnny and half-belted effects, full-length models of All Wool Cheviots, Chinchillas, Astricans, etc. All sizes, 3 to 6 and 8 to 14 yrs.

\$7.50 Wool Blankets at \$5.90 and other such Savings will help you solve the problem for your winter's bed covering.

\$3.00 Woolen Kap, Blankets, white, grey and plaids \$2.50. \$3.00 Comfortables at \$2.50, other Special values 75c to \$6.00.

MAIN ST.

## KENNERLY-SHOCKLEY CO.

CHURCH ST.

# MAXWELL 1913 OFFERINGS

1,475 F. O. B. Factory Maxwell "Forty" Touring Car \$1,675 F. O. B. Factory



Equipment includes windshield, mohair top with side curtains, top bag for side curtains, ventilators, robe rail, foot rest, concealed horn, tire carrier, license brackets, 60-mile speedometer, self-starter, gas tank, two gas headlights, combination oil-electric side and tail lights, storage battery, demountable rims, extra tire rim, tire repair kit, and full set of tools.

BEAUTY, luxury and comfort have been developed to the utmost in the handsome Maxwell "40." Every refinement, every detail, is the very latest. Nothing that would make the Maxwell "40" better has been spared or omitted.

The new 1913 Maxwell is the finest car we have ever built. It is larger, more powerful, finer in every way. But it remains characteristically a Maxwell. That is, it retains the mechanical features responsible for the extraordinary Maxwell durability, endurance, economy of operation and upkeep.

#### Notable Features

Left hand drive  
Center control  
Long stroke silent motor  
Selective transmissions  
115-inch wheelbase  
36-inch wheels  
Demountable rims  
French design body  
Black and nickel trim  
Metal bodies—24 operations of painting and varnish.  
Roomy tonneau

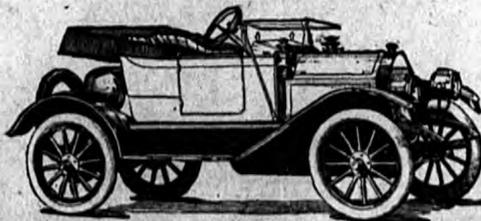
Turkish cushions  
Two front doors  
Effective dash ventilators.  
Self-starter  
Stylish mohair top and side curtains  
High grade lamp equipment  
Electric lights  
Concealed horn  
Tire carrier and protector  
Extra tire rim

1,145 F. O. B. Factory Maxwell "Thirty" Touring Car \$1,145 F. O. B. Factory



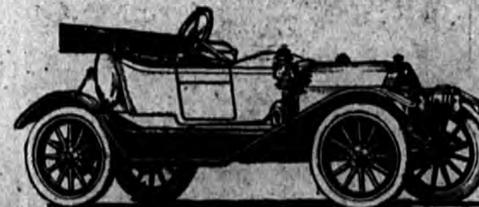
Equipment includes top, top boot, windshield, storm curtains, self-starter, gas tank, two gas lamps, two oil side lamps, one oil tail lamp, horn, tool kit, Q. D. rims, jack, pump, tire repair kit, tool box, foot and robe rails, carpet and mat on tonneau floor.

785 F. O. B. Factory Maxwell "Twenty-two" Roadster \$785 F. O. B. Factory



Equipment includes gas tank, self-starter, top, top boot, windshield, five lamps and horn, tool kit, jack, pump, tire repair kit.  
NOTE: This car won in its division and also the sweepstakes in the Buffalo 800 mile reliability tour, Sept. 11-14, 1912.

1,110 F. O. B. Factory Maxwell "Thirty" Roadster \$1,110 F. O. B. Factory



Equipment same as above Maxwell "Thirty" Touring Car.

AGE IN REAR OF  
ISULA HOTEL

# J. WALLER WILLIAMS

Sallsbury, Md.

Automobiles and Accessories in Stock

Harley-Davidson Motorcycles

Prest-o-Lite Gas Tanks

What Girl's Win? The Advertiser's Voting Contest Closes Next Week.

# SALISBURY ADVERTISER

VOL. 45.

SALISBURY, MARYLAND, SATURDAY, DECEMBER 14, 1912

NO. 14

## CHANGES IN PENINSULA

Trust Company—E. G. Fulton is Succeeded by Mr. McCandlish As Cashier.

Owing to the resignation of Col. Ohas. T. LeVine, one of the Directors, and Mr. McCandlish, the cashier, the Board of Directors of the Peninsula Trust Company, met this week to fill the vacancies.

Mr. E. C. Fulton was elected Cashier, and will take charge at once. Mr. Fulton has long been associated with the financial world of this city. For a number of years Mr. Fulton has been Assistant Cashier of the Farmers and Merchants Bank, and is regarded as one of the safest and most competent men in the banking circles of this City.

The Peninsula Trust Company, in its Board of Directors and among the stockholders, possesses some of the best business men of this City and County, and under the management of Mr. Fulton, is expected to take a high place among the financial institutions of this city.

## Adams Express Co.

In order to afford patrons the best possible service and meet their wishes in effecting prompt delivery of Xmas presents Adams Express Co. is urging the people not to wait until a day or two before Xmas to ship their packages by express, as it cannot be expected that the great volume of business to be handled can be accomplished in one or two days. It would fill the expectation of the donor in each case better to have the shipment delivered a day before Christmas than the day following.

They also call attention to the Company's "Do Not Open Until Christmas," labels the use of which on packages forwarded early would after delivery of same in advance of Christmas day, permit them to be opened in the hands of the consignee at the desired time.

## Luncheon at "The Oaks."

Miss May Fouts entertained some of her girl friends at luncheon on Monday last. Her guests included;

Mrs. Cleveland White, Misses Sara Phillips, Ruth Price, Louise Gunby, Laura Wallis, Agnes Jones, Jean Crump Katherine Toadvin, Edith Short, Ora Disharoon, Helen Graham, Belle Smith, Dorothy Sudler, Mary Collier, Margaret Woodcock.

## SONG WAS INSPIRED BY EASTERN SHORE

"Down Home" Furnished Theme And Two Women Composed The Piece.

They're singing a song down on the Eastern Shore of which they're immensely proud. By "they" is meant not only the grown up folks but the school children as well—in fact, "everybody's doing it."

The song is called "The Land of Evergreens," and this is how it came to be written: John B. McMaster, an attorney of Jersey City, was born in Pocomoke, Md. and although a resident of New Jersey for many years, has never ceased to be vitally interested in his birthplace. On one occasion he lovingly referred to it as "the land of evergreens."

Inspired by this rather poetic phrase Miss Marie C. Jones of the Staff of the Pocomoke City "Ledger-Enterprise" was moved to indite a poem which became very popular and that was widely published. Mrs. Emily K. Gerhmann, a Baltimore musician inspired in her turn by the poem, set the words to music—and so, there you have the evolution of an anthem which bids fair to take its place with "Maryland, My Maryland," and "The Star Spangled Banner—in the hearts of the Eastern Shoremen at least.—Baltimore "Evening Sun."

## Hunting at Night.

An impression seems to be abroad that any one may hunt ducks, geese and mallards with lights in Wisconsin County. This is not during the open season—this is not so. Any persons doing so either in the closed or open season is subject to a fine of not less than \$25.00 for each and every offense—the fine to go to the informer. It is also provided that anyone who shall come to hunt on the lands of another in Wisconsin County in the night time except for opossums and coons, by permission of the owner, shall be fined not more than twenty five dollars for each offense, or sent to the House of Correction for not more than six months. All of the fines go to the informer. George W. Ball, State's Attorney.

—The house and lot owned by Mr. J. B. Porter, on Camden Avenue, was sold this week through Mr. George Waller Phillips, Real Estate Agent, to Mrs. Theo. W. Davis.

## PINE BLUFF SANITORIUM

Ready To Receive Patients—Equipment Not Fully Completed.

Recognizing the urgent needs for the new Sanatorium to care for the cases of incurable tuberculosis and that they are anxious to take advantage of the institution at once, the Directors have decided to open its doors at once, although all the equipment necessary to properly run the place has not yet been installed.

The last Legislature in a bill provided for the purchase of the Pine Bluff Sanatorium to be used for the cases of incurable tuberculosis. The officers of the institution are as follows:

President, Rev. T. E. Martindale; Jas. E. Ellegood, Vice President; Wm. M. Cooper, Secretary and Treasurer; Joe. L. Bailey, Dr. J. McF. Dick, Judge E. L. D. Stanford, Dr. Wm. N. Welch, of Baltimore, and Senator John Walter Smith are the other members of the Board of Directors.

## Old Postal Cards Fast Losing Favor.

The public appears to have forsaken the Government's sober postal card for the gaudier production of the souvenir shop, for the report of Public Printer Donnelly shows that only 770,983,899 cards were printed in 1912, while in the preceding year the big establishment turned out 1,250,898,840.

The printing office is run on a cost basis for Congress and the Government departments. Its business for the last year amounted to \$8,778,888, the largest in its history and the Public printer promises a reduction of five per cent in its charges for the next year.

Speaking in typographical terms the printer produced 1,002,078,806 "impressions" during the year.

## Unclaimed Letters.

Mr. Virgil M. Adkins, Mrs. Lissie Arthur, M. Adam Bennett, Miss Sadie Burns, Mr. Harry Cotford, Mr. Myron Deahell, Mr. W. H. Dye, Mr. Holloy Fallar, Miss Emma Fletcher, Mr. Frank Gray, Mr. Henry Hudson, Mr. D. O. Hosteld, J. E. Holloway, Mr. L. Jones, Mr. Ben. G. Jordan, Miss Lena, Mr. Will Moore, Mr. Johnie McDaniel, Mr. John Thompson, Mrs. Emma Twigg, Miss Annabel Taylor, Mrs. Arreath A. Waller.

## What Girls Will Win Big Prizes?

### This Is The Last Busy Week! Miss Davis Takes A Gold Piece

Miss Georgia Davis Wins Gold Piece—Special Prize For Securing The Largest Number Of Votes During Week And Jumps To Second Place In Her District—She Was Closely Followed In Race For Gold Piece By Miss Tresa Whyland—The Misses Laws, Acworth and German Keeping Up Good Work.

Unusual vigilance will be taken by the Contest Manager and Editors during the coming week to preserve that spirit of fairness which has been so manifested during the entire contest. Absolutely no information will be given out concerning another contestant's votes. This rule has been strictly adhered to during the entire contest, but the Contest Manager wishes to emphasize it particularly during the coming week. Please don't ask for information concerning another's standing.

Owing to the Contest closing on Saturday the standing of contestants will not be printed in next week's issue. From now on, hustle, every minute counts, and the one subscription you overlooked may be just the one you need to win a handsome prize. "Nothing succeeds like Success" can be applied in contest work as well as in other phases of life and it's the contestant who succeeds in keeping after the subscriptions who will finally win out. Don't talk about losing. Get busy and win.

Three judges, prominent business men, will be selected by the editors to count the votes. Their names will be announced in next week's paper. They will be men highly respected in the community. All votes handed in during the entire contest will be counted by them and turned over with the ballot box to be verified. Remember the contest closes promptly at ten p. m., December 21. No votes received after that time will be counted. Have your friends hand in their subscriptions early in the week. This will avoid confusion on the last day.

## Special Notice To Contestants

Owing to the inactivity of the contestants in the First District it has been necessary for the Contest Manager to declare this District off and merge it with the one closest to it, which is the Second. Miss Lucas, however, deserves much credit as she has done splendid work in her District regardless of the fact that she has had so little competition. The other two Districts will stand as they are.

## Standing of Contestants.

Name	Last week's Standing	Gain	Total Standing Today
<b>DISTRICT NO. 2.</b>			
Mamie Phipps	28,740	4,540	33,280
Tresa Whyland	16,050	6,285	22,335
Katherine Lucas	8,800	620	4,420
Rena Carey	1,150	3,240	4,390
Margaret Dickerson	1,820		1,820
Katie Larimore, Bivalve	200		200
<b>DISTRICT NO. 3.</b>			
Edna Laws	34,465	3,875	38,340
Georgia Davis	18,840	7,200	26,040
Hilda Acworth	17,565	2,700	20,265
Lulu German	10,945	3,775	14,720
Ebel Shockley	10,290		10,290
Hilda Bounds	5,840	700	6,540

## Brilliant Wedding At Riverton.

The handsome home of Mrs. Wm. T. Darby, of Riverton, was the scene of splendor Saturday evening, December the seventh, at eight o'clock, when Miss Mary Ellen Darby became the bride of the Hon. Wm. Algernon Percy. The ceremony was performed by Rev. Darby, of Quantico Parish, while the soft strains of music, furnished by Prof. Sheldelker, of Salisbury, and Miss Bennett, of Baltimore, filled the spacious rooms with its melody.

The bride entered the beautifully decorated parlor on the arm of her brother, Mr. Richard J. Darby, and was met at the altar by the groom and his best man, Mr. Harry Bratton. The bride was attired in a gown of white satin, trimmed with duchess lace and pearls and carried a shower bouquet of Brides' Roses and Lily of the Valley. She was attended by her cousin, Miss Helen Bennett, of Baltimore, as maid of honor and she carried pink roses.

Mrs. Darby, the bride's mother, was becomingly gowned in black charmeuse with a white rose to lend beauty to her hair.

Immediately after the ceremony, an elaborate supper was served by Caterer Allan Luedderman, of Baltimore. Those present were relatives and very dear friends. The color scheme in the dining room and throughout the house was red.

Mr. Percy is one of the leading men of Vienna, being a member of the Legislature in 1908—1912. The bride is a graduate of Western Maryland and she also took a course in Education at the Bard Avon School, of Baltimore. The happy couple left for an extended trip to New York and other northern cities. They will be at home after January the first, at the Woodlands, the home of the groom, near Vienna.

## LOOKING OVER INSTITU-

tions—Committee Of State Senators Visiting Institutions In Various States.

The Board of Directors of the new Eastern Shore Inane Asylum, which is to be constructed in Dorchester County by the State of Maryland, left last week for a ten days' trip through the States of Pennsylvania, New York, Ohio, Indiana and Massachusetts, to look over the new Inane Asylums which have been constructed in those States, with a view of getting information and data for the preparation of plans for the Asylum to be erected in Dorchester County.

The party is composed of Senators Jesse D. Price, John P. Moore, Louis M. Milbourne, W. W. Beck, J. Frank Harper, Dodson, of Talbot; Bosley, of Dorchester; Goslin, of Caroline; Representative Warburton, of Cecil.

## X-Ray Photo Shows Forty Shot In Man's Head.

By what is said to be the most wonderful X-ray photograph ever taken, showing the position of forty shot in his head, Dr. Lillie Burbank, of Bridgewater, Mass., hopes to restore the sight of Samuel Thorpe, who has been blind since he was shot with a gun twelve years ago by Pearl Ashley. The photograph shows the brain cavity of the head and how deeply the shot are imbedded in the skull.

—Mr. J. An T. Hagan gave a dinner to a number of his friends at his handsome home on Camden Avenue Wednesday night. Among them were Messrs. W. B. Miller, L. W. Gunby, W. S. Gordy, Jr., J. L. Price, Jno. M. Tolson, A. F. Benjamin, Leroy Lane, Dr. B. A. Graham, [Graham Gunby, Dr. J. McF. Dick, Ernest Hills, & Tom White.

## BANQUET TO SEN. JACKSON

In Honor Of His Appointment—At Peninsula Hotel Saturday Night.

In order to show their appreciation of the honor conferred upon Hon. Wm. F. Jackson on his appointment to the United States Senate by Governor Goldsborough, a number of his friends tendered him a dinner at the Peninsula Hotel on Saturday evening.

The party met on Main Street in their automobiles and accompanied by the Band, proceeded to the home of Senator Jackson, where they joined in congratulating him upon his new honors. From thence, they proceeded to the Hotel and partook of the many good things provided. Mrs. W. B. Miller acted as Toastmaster and in a short address spoke of the pleasure the many friends of Senator Jackson had in his appointment, and that the dinner was planned in order that he might know that here, among his home people, he was appreciated and honored.

Mayor Kennerly responded to the toast "The City of Salisbury." Messrs. Isaac L. Price, W. S. Gordy, Jr., and Dr. B. A. Graham, to the Democratic Party. Wm. M. Day to the Progressive. A. F. Benjamin to "Lumber." Dr. M. McF. Dick to the Medical profession, Mr. Jay Williams to the Bar. Mr. S. King White and Mr. C. A. White to the "Press." Mr. F. A. Grier made one of the best addresses of the evening. Mr. Leroy Lane in a few well chosen remarks expressed the gratification of those present at the selection of Senator Jackson.

Other addresses were made along the same lines. Senator Jackson made a speech which showed how much he appreciated the kind wishes of his friends and spoke of his determination to devote himself to the duties of his new office, and thus deserve the honor conferred upon him.

Those present were Walter B. Miller, Dr. John M. Tolson, Marion A. Humphreys, William E. Tilghman, Jr., Leroy Lane, Ernest E. Ellis, William M. Day, Dr. Harry O. Tull, S. King White, William G. Phillips, William T. Phoebus, Harry L. Harcum, G. Vickers White, Isaac L. Price, Mayor B. Frank Kennerly, William H. Knowles, Dr. A. B. Barria, John Hagan Howard Rusak, William B. Jackson, Jay Williams, William S. Gordy, Jr., Dr. Samuel A. Graham, J. Roscoe White, A. F. Benjamin, Clarence White, F. A. Grier, Jr., F. A. Grier, Sr., Rev. T. E. Martindale, Dr. J. McFadden Dick and Herbert Riffa.

## SLIGHT HOMELY GO-EDS TAKE

Stay Fair Students Of Peninsular College To Attend Banquet.

When fifty fair students of the Peninsular College, of Salisbury, Md., met at a banquet given by the Peninsular Hotel on Saturday evening, they were the only girls in the city to be present.

Later, when they learned that the dance was to be given at the home of the most popular girl in the city, and plainest girl in their school, they were delighted, they quickly arranged to attend.

The dance was to be given at the home of the most popular girl in the city, and plainest girl in their school, they were delighted, they quickly arranged to attend.

## Doing Fine Work For The Sun Life.

Notwithstanding the fact that the "Sun Life of Canada" has Agencies in all corners of the Globe, Mr. D. M. Brimfield, of El Dorado, sold more insurance than anyone in the Company's employ during the month of November, and is thus heading the "Special Mention List."

This is the first time that this honor has ever come to a Marylander, and as far as Mr. Brimfield's knowledge goes, he's man of the State. His record has seldom been surpassed by any one, for in this business month there were but twenty three work days and these included Election week, yet he secured thirty six applications for a total of \$108,000. We understand that all were secured on the first interview and all but five were total strangers.

Mr. Brimfield says he made the light of his life, working practically day and night during the twenty three days to win this coveted honor.

## —The Popular Voting Contest

of the Salisbury Advertiser ends next week. The question now is who will win the Big Prize—Contestants are working hard—Every hour from now on should be made to count—2 winners in every District. Hard work and the help of your friends will win. Keep alert and busy all the time.

## Last Week's Chance To Vote in THE ADVERTISER'S Big Contest Closes December 21st

## THE ADVERTISER'S FLORIDA TOUR, DIAMOND RING AND GOLD WATCH CONTEST

THE TIME-- Saturday, Dec. 21st, 10 P. M.  
THE PLACE-- The Advertiser Office

THE GIRLS--

???



**The Leader**  
CASH, COBLETS CO.  
Send us Your MAIL ORDERS—Cash Service National  
HOWARD AND LEXINGTON STREETS, Baltimore, Md.

## SANTA CLAUS Is Here Come to See Him in Toyland

Toys that interest, toys that entertain, toys that amuse, toys that you'll want to keep for years and years because they are such interesting, durable and are just like real, practical, mechanical products that have become famous.

Most Attractive and Fairest Priced Toys Shown Anywhere.

- "Baby Rheta" DOLL 98¢**  
The Best Doll Value in All America
- She's a lovable, beautiful, full-bodied, beautiful baby with rosy cheeks, sparkling eyes and sparkling hair. She has natural, curly hair—blonde or brunette; sewed war, full jointed at hips, knees, elbows and wrists. She wears slippers and stockings.
- KID DOLLS 25c and up**  
**CHARACTER DOLLS 25c and up**  
**CHALLENGER DOLLS 10c and up**  
**BUSHED AND UNDERSEED DOLLS 25c and up**  
49 cent **ESQUE AND KID DOLLS**, 18 to 14 inches high; jointed body; with shoes and stockings.
- 49 cent ESQUE DOLLS**, jointed body; eyes, shoes and natural hair; with hat, shoes and stockings packed in a fancy box.
- 35c**  
**1.99 KID BODY DOLLS \$1.49**
- 52.99 ESQUE UNDERSEED DOLLS**—27 inches high; real sewed wig, natural eyes; full jointed; fitted with shoes and stockings.
- \$1.98**
- "STORM KING" STEERING SLEDS** very strongly built; good steel runners; prettily painted tops.
- 98c**
- TOOL CHESTS**, with good quality tools; many of regulation size.
- 25c, 49c, 98c, \$1.25 and \$1.50**
- 25c TARGET GAMES 19c**  
**19c BICYCLE BOOKS 8c**  
**25c STORY BOOKS 19c**  
**25c BLACKBOARDS**, with easel back.
- 19c**
- 75c TRUNKS**, with tray, and strap handle, good lock & key.
- 49c**
- 25c CHAIRS**, red oak finish; rocker or straight back.
- 23c**
- MECHANICAL TOYS 25c and up**  
**TRAINS ON TRACKS 49c and up**
- \$3.50 JUNIOR HAND CAR**, with rubber tires; well made.
- \$2.98**
- FRICTION TOYS 49c and up**  
**VELOCIPEDS \$1.49 and up**  
**IRON WAGONS 98c and up**  
**16c GAMES**, an assorted lot.  
**16c LOTTO GAMES 7c**  
**25c LOTTO GAMES 16c**

## Christmas SLIPPERS

You Can Save Both Time and Money  
By Buying Them Here  
EACH PAIR IN A FANCY GIFT BOX IF DESIRED

- 79c** Worth \$1.25—Women's Juliet; of cloth; fur trimmed; Gray, Black and Brown; hand-turned leather soles; in all sizes.
- 95c** Worth \$1.50—Women's Cloth Slippers; Melba and Juliet styles; in Red, Green, Brown and Black; ribbon trimmed; hand-turned soles.
- 99c** Worth \$1.50—Men's Kid Slippers; choice lot of samples and lots made in excess of orders. Open, Vented and Remo Slippers.
- 89c** Worth \$1.25 and \$1.50—Women's Padded-Sole Cloth Slippers; in four favorite colors; very comfortable for house wear; all sizes.

## OFFICERS.

Levin W. Dorman, President; Robert C. McCallister, Jr., Vice Pres.; Wm. H. Highman, Jr., Secretary; Wm. G. Mitchell, Chair; Board Directors.

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William G. Mitchell, Levin W. Dorman, Thomas H. Mitchell, Chas. T. LeVines, Jr., John H. Dulany, Patrick H. Doody, Wm. H. Highman, Jr., James T. Travis, Wm. K. Leansburg, William H. Lewis, J. Addison Dick, E. Harry Phillips, Samuel B. Dowling, John F. Phillips, Robert O. McCallister, Jr.

Capital Stock paid in \$100,000. Surplus and Undivided Profits \$15,147.12.

## THE SAFETY OF YOUR MONEY

when on deposit in this bank is guarded by as careful, conservative board of directors as you will find anywhere.

That the people of the community appreciate this care for the safety of their money, their financial interest and welfare is evidenced by the continued growth in the number of our depositors.

Will YOU join this growing list—identify yourself with the growth of our community—and, at the same time, add to your personal accumulations?

THE PENINSULA TRUST COMPANY.



## FIRE INSURANCE IS THE SHIELD

which stands between you and loss in the event of your property being destroyed by fire; and it is a shield that never fails to protect. If you have been thinking about taking out a policy don't wait until the fire happens, attend to it to-day. We shall be glad to quote you rates.

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## The New York Ladies' & Men's Tailoring Company.

214 BROAD ST., SALISBURY, MD.

All Work Call For and Delivered.  
We guarantee good Fit and Workmanship.  
Also Cleaning, Pressing and Repairing.  
IF NOT SATISFIED YOUR MONEY BACK.

## The LADY on the MOUNT

by FREDERIC S. ISHAM  
AUTHOR OF "THE STROLLER UNDER THE ROCKS"  
ILLUSTRATIONS BY RAY WATERS

"Gee!" softly. "Here's one dare speak his mind!"

"I speak plainly," in a tone of authority, "and you would do well to heed!"

"Perhaps," interposing. "What say you, comrades?"

Bill smiled illumined evil faces; they had just been on the point of blows among themselves, now regarded one another with common understanding. One weighed tentatively that delicate weapon, a sponto; a second stroked his halberd, as liking to feel the smoothness of the shaft, while a third reached for a gleaming "Pard's" Partisan. And in the glare of the fire every implement showed sign it had been used that night. The point of the sponto was an steel crusted s'ar; the ax of the halberd might have come from a boucherie; the blade of the "Partisan" resembled a great leaf at autumn-time. This last waved perilously near the unconscious burden; had the man made a movement to resist, would have struck; but the blow, if only, combined—held the blood out on. Though not for long; again the wrap-up seemed about to dart forth; the man about to hurl himself and his burden desperately aside, when, from above, came the sound of hoarse laughter and stinging, and simultaneously a number of peasants, Bretons by their dress, burst into view.

"Ah, cockles, what noise!"

Many of these new-comers were hurt; few free from cuts; but none thought of stanching their wounds. Their principal concern seemed for articles they carried—heavy, light; valuable, paltry—spoils from the high! Two staggered beneath a great chest stamped with the arms of the Mount and its motto, and appeared anxious to hurry—perhaps toward the forest on the shore where they might bury their treasure. Others had in their arms imposing pieces of silver; vases and a massive surcoat de table that had once belonged to the Cardinal Duhois. A woman, gaunt, toothless, wore a voluminous bonnet a l'Argus, left at the Mount by one of the ladies of the court; and waved before her a fan set with jewels. She it was who called out:

"Eh, cockatoo!" shrilly. "Who would you be killing?"

"A selfish fellow that refuses to share!" answered he of the halberd, as if little pleased at the interruption.

"Refuses to share, does he?" she repeated, and, swaggering down, peered forward; only to start back. "The Black Seigneur!"

"The Black Seigneur!"

Those who accompanied her—a rough rabble from field and forest—gazed, not without surprise, or uncouth admiration, at one whose name and fame were well known on that northern coast; but these evidences of rough approval were not shared by the alien rogues. On my lady's finger the gem sparkled; held their eyes like a lure. Black Seigneur, or not, they mattered not; what knew they of her had with him; whose hand was not that of chivalry—such or scullery maid? Let them look at her face! She might be a great lady—she might be the Governor's daughter herself!

"The Governor's daughter!" All, alike, caught at the word.

"And if she were!" fiercely the Black Seigneur confronted them.

While, hesitating, they sought for a reply, quickly he bent. "Who has a better right to her? The Black Seigneur! The Lady Elsie! Harshly he laughed. Was it not fair spoil? His blood's enemy; his Excellency's daughter. Did they think treasure sweeter than revenge? Let them try to rob him of it! As for the ring? Contemptuously he took it from my lady's hand; threw it among them.

A few scrawls on others were still for finishing the tragedy then. The people versus the lords and their spawn. "Kill at once!" the injunction had gone forth from Paris.

As he spoke, one of the fiercest put out his hand; touched my lady, when the fingers of the Black Seigneur gripped hard his throat; hurried him so violently back, he lay still. Compensations sprang to his aid; certain of the peasants interposed.

"Let him alone!"

"He speaks fair!"

"Bah! Tonight all are equal."

"Your Black Seigneur is no better than others!"

"You lie!" In a high tone the woman with the great lady's hat broke in. "At them, my chickens! Beat well these Paris rogues, who come only for the picking of the wall."

"Test; beat them well!"

But the runagates of the great city were not of a kind to submit lightly; curses and blows were exchanged; knives steamed and swords flashed. Amid a scene of confusion, the cause of it stayed not to witness the outcome; running down the sloping way, soon found himself on the sands; then, keeping to the shadows, passed around the corner of the wall.

Here, for the time concealed was safe; none followed, and, leaning against the damp blocks of masonry, breathing hard, as a man weak from fatigue, loss of blood, he sought to recover his strength. It returned gay.

CHAPTER XXXIV.

Some Time Later.

The little Norman tale, home of Pierre Laroché, so wild and bleak-looking many months of the year, resembles a flowering garden in the spring; then, its lap full of buds and blossoms, smiling, redolent, it lifts itself from the broad bosom of the deep. And all the light embellishments of the golden time it sets forth dutifully; fringing the black cliffs with clusters of sea-companions, white and frothy as the spray, trailing green ivy from precipitous heights to the verge of the wailing waters, whose waves seem to creep up timorously, peep into the many caves, bright with sea-anemones, and retreat quickly, as awed by a sudden glimpse of fairyland.

Near the entrance of one of these magical caverns, a bloom with streamer, countless flowers, sat, a certain afternoon in April, a man and a woman, who, looking out over the blue sea, conversed in desultory fashion.

"From what your father tells me, Mistress Nanette," the man, an aged priest, was speaking, "the Seigneur Desaurac should be here today!"

"My father had a letter from him a few days ago to that effect," answered the young woman somewhat shortly. "Let me see," apparently the old man did not notice the shadow of a

... brought the Governor's daughter... "How time flies!" he sighed. "Let us hope it assuages grief, as they say! You think she is contented here?"

"The Lady Elsie? Why not? At least, she seems so; has with her, her old nurse, my aunt, who fortunately escaped from the Mount."

"But the death of her father? It must have been a terrible blow—one not easy to forget!"

"Of course," said Nanette slowly; "she has felt his loss."

The old man gazed down. "I have sometimes wondered what she knows about the cause of the unity that existed between his Excellency and the Black Seigneur?"

"The other's eyes lifted heavily. "When last did you see her, Father?"

"She comes often to my cottage to walk and—"

"Talk?"

"Well, yes!" The fine, spiritual face expressed a twinge of uneasiness. "About the past?"

The priest shifted slightly. "Sometimes! An old man lives much in the past and it is natural to wander on a bit aimlessly at times, and—"

"Confess, Father, she has learned much from you?" Nanette laughed. "No, no; I trust—"

"Surprised, then!" said the girl. "She is one not easily deceived. Cleverer than I am! And you talk, she says nothing, but leads you on! If there's aught she wishes to learn that you know, he assured she's found out from your lips."

"Nay; I'll not believe—his trust once or twice I've let a word slip. But she's noticed not—"

"No doubt!" The island girl's voice expressed a fine scorn. "How-



Curbed a Natural Curiosity.

ever, it matters little. Speaks she ever of the Black Seigneur?" suddenly.

"No. Why?"

"Why not?" Nanette's tone was enigmatical.

"I don't understand."

"At any rate, she is better off here than yonder in France, if tidings be true," said the other irrelevantly.

"Ah, ma belle France!" murmured the old man regretfully. "How she is torn within—threatened from without! But fortunately she has her defenders," his voice thrilled, "brave men who have things to her needs. I suppose," he continued abruptly, "it's to arrange about the new ship that brings the Seigneur once more to the island?"

"I suppose so," assented the other briefly.

"A true Frenchman, Pierre Laroché, your father, has shown himself, in giving one of his best ships to the cause! Although perhaps he would not have been so ready," thoughtfully, "had not the Paris Assembly seen fit to appoint Andre Desaurac in command of all the vessels to guard the coast against the intrigues of the French royalists with foreign powers and allies! Well, well, he will find here many old friends!"

"Yourself, for example, Father, who helped him in the courts to establish his right to his name," said the young woman quickly.

"And you, Mistress Nanette, the kindly eyes lighting with a curious, indulgent look, "who went to the Mount alone, unaided, to—"

A frown gathered on the dark, handsome face of the girl. "Unaided!" she said, staring at the sparkles on the waves before her.

"Oh, the people never weary of talking about it! and how you—"

"You're a snail!" Abruptly the young woman rose; with skirts fluttering behind her, gazed out to sea.

Several hours later, just before dusk, a ship ran into the harbor, dropped anchor, and sent a boat to the shore. In the small craft sat a number of men, and the first of these to spring to the beach and mount the stone stairway to the inn, was met at the top; warmly greeted, by old Pierre himself! Mon dieu! To see the new-comer was like old times! Only now, the landlord observed jestingly, the profits would be small! But a fig for parsimony, in these days when men's patriotism should be large; do what he, the Black Seigneur, would with the new ship, even if he sunk her, provided it was in good company, and he went down with her himself! To which protestations the other answered; presented his companions, and greeted the assembled company within.

Busy at a great board, laden with comestibles interspersed with fagons of wines, Nanette welcomed him briefly, and again his glance—keen and assured, that of a man the horizon of whose vision had widened, since last he stood there—swoop; the gathering, but apparently, one he looked for was not present, and he had again turned to the young woman, a question on his lips when on the garden side of the inn a door opened. It revealed a flowering background, a plateau, yellow in the last rays of the sun; it framed, also, the slender, black-clad figure of a girl, above whose white brow a waving hair whose like thousands of gold.

"An old friend of yours, my Lady!" called out blunt Pierre.



**Anty Drudge Gives the Grocer Some Advice.**

Anty Drudge—"Hello, is this Main 1211? Yes! That you Mr. Smith? You send your boy back to Mrs. Jones at once to take away the things he left this morning. Why? Because she ordered Fels-Naptha soap and you sent an imitation. You were out of Fels-Naptha soap, you say? What has that got to do with it? If you were out of good money, would you give Mrs. Jones counterfeit? Mr. Smith, if I was Mrs. Jones I would take my patronage to the grocer who saw to it that he was not out of Fels-Naptha."

A woman who washed the old-fashioned way in steaming suds and with much rubbing changed to Fels-Naptha soap.

Her clothes wore better than they had in the past.

She gave the credit to the quality of the fabrics.

But one day some one asked her to try something "just as good" as Fels-Naptha soap. She did.

And her clothes were in shreds in a few months.

Then the reason dawned on the woman. The secret of lasting wear was Fels-Naptha soap and the Fels-Naptha way of washing.

You can't boil and hard rub clothes and expect them to last; neither can you "eat" the dirt out of clothes without "eating" the life out too.

Fels-Naptha washes colored clothes without fading. Fels-Naptha won't shrink or roughen flannels. Fels-Naptha makes the wash white and pure and sweet.

The easiest and best way to use Fels-Naptha soap is the right way—in cool or lukewarm water. Use any time of the year.

Follow the directions on the red and green wrapper.

## Hotel Rennert

BALTIMORE

European Plan • Centrally Located • Entirely Fireproof

Rooms \$1.00 day and upwards

EDWARD DAVIS . . . . . Manager

## WHEN YOU SIT DOWN

in a suit tailored here, there's a certain evidence of feeling and comfort rarely met with in newly made clothes. It's because

"SUIT CONFORMITY."

is always kept in view by us. Good cloth properly cut, made up by artisans, can't help but make you comfortable.

See our cuttings and buy now whilst assortment is fresh.

CHAS. BETHINE, Salisbury, Md.

## New Incubator Catalogue Free Poultry Supply Catalogue Free EGGS \$1.00 PER DOZEN

That's The Price Predicted For This Winter

## BOLGIANO'S "Square Deal" Scratch Food

Produces Egg Like This

Mr. John Beer, Hagerstown, Md., had 100 chickens he was feeding whole corn and was getting 23 eggs a week, after feeding "Square Deal" Scratch Food one week he got 52 eggs, the second week he got 12 eggs, the third week he got 50 eggs and the increase continued until he was getting 20 eggs per week.

DON'T BE FOOLED

There's a difference. If your local merchant does not sell Bolgiano's "Square Deal" Poultry and Egg Food and "Square Deal" Poultry Mash, drop a postcard to you who does.

YOU CAN HAVE BEAUTIFUL FLOWERS

Brighten your home all winter. Thanksgiving Time, Christmas Time, Easter Time also in your Lawn and Flower Beds at the first opening of Spring Time. If you plant Hyacinths, Tulips, Narcissus, Lilacs, Iris and Crocus Bulbs now.

FALL BULB CATALOGUE

with beautiful pictures and all about how to grow them sent free if you will drop a postal.

Plants and Ferns Cheap

## J. BOLGIANO & SON'S

SEED GROWERS ALMOST 100 YEARS.

Pratt Street Wharf BALTIMORE, MD.

PROFITABLE FARM TALKS

By Experts On Special Fruit Visits Salisbury—Valuable Points On Care And Quality.

The second annual educational special organized by the Pennsylvania Railroad over the Maryland-Delaware-Virginia Peninsula visited Salisbury on Tuesday evening, December 10th, and two illustrated lectures were delivered in the Court House before a fairly large attendance of men and women interested in agricultural development.

The meeting was opened by Dr. Richard S. Hill Director of the Maryland Agricultural College, who gave a brief talk on the work done by his college, and then introduced Dr. Oscar Collier to speak on "Corn Improvement." With the aid of scores of lantern slides which showed the various stages of development of corn Dr. Collier was able to convince his audience that there are several factors which enter into the successful production of corn crops. He said in part:

Essentials For Abundant Corn Crops. "There are several essentials necessary to the growth of an abundant corn crop. First, I cannot emphasize too strongly the necessity of thoroughly maturing the crop before cutting from the ground. This will insure vigor. Second: All undue moisture should be evaporated as rapidly as possible to prevent freezing of the cell germs, because the smallest percentage of rupture of the cell germs reduces to that extent the vigor and vitality and corresponding yielding powers of the resulting plant. Third, Every corn raiser should test his corn each year before planting as it is difficult for anyone to determine simply by inspection just which ears will not grow. By testing systematically it is possible for the grower to be reasonably sure that his seed corn will grow; it enables him to distinguish between those ears of corn that will produce a profitable crop and those that would produce an unprofitable crop, and also saves the loss of replanting.

"Feeding the crop is the fourth important factor in successful corn production. We find that crimson clover and lime solve the problem. A crop of corn such as farmers on the Peninsula should aim to grow, will remove from the soil about one hundred and fifty pounds of nitrogen which costs from twenty to twenty five cents a pound per acre, about twenty five pounds of phosphorus which costs about five cents a pound, and about seventy five pounds of potassium which costs about five cents a pound.

"The fifth essential is the curing of seed corn. The ears selected for seed should be placed, immediately after husking, in a place where they will dry out rapidly and thoroughly. The ears should be strung together in such a way that they will not touch one another; or, the ears may be put on a rack made of wire, or one made of wood with large spike nails driven through. The ears are stuck on the protruding nails. A dry, airy lot of a building is very satisfactory, providing the corn is kept from mice and rats. In no case should the seed corn be stored in baskets or barrels."

To Make Poultry Profitable. Mr. O. L. Opperman, the expert on poultry raising connected with the Maryland Agricultural College, lectured at great length upon that subject and portrayed nearly one hundred different scenes on the white canvas screen. Some of the pictures showed antiquated and unsanitary methods of housing chickens and other varieties of fowl compared with the modern sanitary structures of the present day.

Mr. Opperman laid special emphasis on the necessity of feeding the fowl with proper nourishing food. He also called attention to the fact that since a chicken's laying powers diminishes into comparative insignificance after it becomes three years old, it is well to sell and dispose of the three year olds and get pullets if the owner is in the business of selling eggs. "A good pullet should produce at least one hundred eggs per month," said Mr. Opperman, "and I see no good reason why Maryland chickens, which lay on the average not more than seventy a month, should not do better if given the necessary attention. In marketing eggs, the best results, that is, I mean the best prices are obtained for clean, uniform looking eggs packed neatly."

During the day the Pennsylvania Railroad agricultural special stopped at Bethlehem, Rhoadesdale, Mardela, Westover and Salisbury and lectures were given on a variety of subjects of special interest to the different sections visited.

Indicative of the wonderful fertility of the Peninsula also is the prize just won by the Pennsylvania Railroad at the American Land and Irrigation Exposition in New York City. The railroad was presented with a large silver cup for having the best railroad exhibit at the show which continued from November the fifteenth to November the thirtieth, in fact it was considered the best agricultural display ever made by any railroad in the United States.

This tribute to the Pennsylvania Railroad is virtually a tribute to the Maryland Delaware Virginia Peninsula because the majority of fruits and vegetables were collected by the railroad company from various points in Maryland and Delaware. The exhibit on the whole was both picturesque and highly educational. The decorative features included a huge pumpkin some twelve feet in diameter, surrounded by hundreds of varieties of farm products put up in glass jars and

in other containers—all designed to show the beneficiaries of such in the rich opening season inaugurated by the Pennsylvania System. The railroad representatives who accompanied the educational special are as follows: E. B. John, Superintendent, W. H. E. Willis, Division Freight Agent, M. O. Broughton, Freight Collector, F. W. White, Assistant Trainmaster, F. B. Baratta, Mail Agent, W. T. Carver, Supervising Agent, A. O. Bennett, Manager, Demonstration Farm—all of the Delaware Division; W. U. Folk, Superintendent, M. D. and V. Ry., and T. Merdoub, General Freight and Passenger Agent of the M. D. and V., B. O. and A. Ry.; E. V. Massey, Superintendent, N. Y. P. and N. H. B., W. S. Waples, Freight Collector, N. Y. P. and N. H. B., and J. J. Reatins, Trainmaster, N. Y. P. and N. H. B.

—Don't put off your boy trying until the last minute—Ullman Sons—Advertisement.

THE YULETIDE FEAST. Green, Scotch, Matheson, Bannock, Green, Bread Turkey With Chestnut Dressing. Two Pies, Cranberry Jelly, Minced Potatoes, Baked Sweet Potatoes. Stuffed Apple Salad, Pumpkin Pie, Ice Cream, Cake Fruit, Nut Coffee.

—If you want your pictures framed for Xmas have them done at once at Ullman Sons.—Advertisement.

ROYAL BAKING POWDER Adds Healthful Qualities to the Food.

Prof. Prescott, of the University of Michigan, testified before the Pure Food Committee of Congress, that the acid of grapes held highest rank as an article of food and he regarded the results from baking with cream of tartar baking powder as favorable to health.

Royal is the only Baking Powder made from Royal Grape Cream of Tartar.

A Wonderful Collection of TOYS At Baltimore's Best Store

The entire Sixth Floor of our store is given over to the splendid assortment of Toys which we have gathered from far and near. DO NOT FAIL TO VISIT OUR TOYLAND when you come to Baltimore—it is a sight well worth seeing.

One would never think there were so many toys, or so many kinds of toys in the world—dolls for little mothers, building blocks for future architects, mechanical toys for ingenious little fellows, toy railroads for future railroad presidents—everything that a boy or girl could possibly wish for. It would be impossible to give a list of the numerous kinds. Write to us for information about any particular kind you desire, and we shall be pleased to furnish it.

Our Lovely Baby Elsie Dolls at \$1.00

Three styles—with jointed body, bisque head, real eyelashes and sewed wig—parted or with bangs; two styles have slippers and stockings.

Baby Elsie comes to us from Heinrich Handwerck, the most famous doll maker in the world, and she represents the greatest doll value that it is possible to obtain at \$1.00.

JOINTED DOLLS, \$1.00 to \$12.00. Eyes that open and close; some with natural eyebrows and eyelashes; sewed wigs; some have short curly wigs.

CHARACTER DOLLS, 25cts. to \$15.00. In almost endless variety; some with eyes that open and close, others with wigs; and some have natural wigs and voice.

STOCKINET DOLLS, \$3.00, \$4.00 and up to \$8.50. Absolutely unbreakable; ideal for the little folks.

CELLULOID DOLLS, 10cts to \$2.50. A varied assortment, including character babies.

GAMES, 10cts., 25cts., and on to \$5.00. PLAY SUITS for boys and girls, \$1.00 to \$5.00.

IRON TOYS—dump wagons, ice wagons, barrel wagons, etc., 25cts. to \$1.00. TOY TRAINS, 10cts. and up to \$2.50. DOLLS' GO-CARTS AND PERAMBULATORS, 50cts. to \$12.50. WHITE ENAMEL FURNITURE, 50cts. to \$10.00.

Hochschild, Kohn & Co. Baltimore's Best Store

KODAK THE GIFT PERFECT.

The ideal gift is one which gives the most lasting pleasure to the recipient. Such a gift is a KODAK or CAMERA.

So long as scenes change and pleasant incidents occur, the Kodak will be an ever-fresh joy to its owner. We have them from \$1.00 to \$20.00!

Albums, tripods, and other little gifts too, in great variety.

WHITE & LEONARD DRUG STORES Cor. Main and St. Peter's Streets East Church Street Salisbury, Maryland

Ice Cream FOR ALL OCCASIONS!

All flavors, packed in bulk or in bricks, hotel or family use, weddings, and banquets. Quality guaranteed the best. Immediate attention to every order. Write, telephone or telegraph.

MIDDLETOWN FARMS PURE DAIRY PRODUCTS MIDDLETOWN, DELAWARE

Foley's Kidney Cure makes kidneys and bladder right

The Quality Shop CARL F. SCHULER Salisbury's New Haberdasher

NEW, clean-cut stock of the latest creations in Men's wear. The only shop carrying an exclusive line of high-grade merchandise. We are trying to offer the men of Salisbury something a little better than the ordinary. We can prove it. Run in and see us. Suits and Overcoats made to measure at the lowest possible price.

The Quality Shop CARL F. SCHULER High-Grade Hats & Gents' Furnishings (Next to L. W. Gandy Co.) Salisbury - Maryland

FOR SALE!

One Steam Saw Mill, 35 H. P. Erie City Engine, and Knight's Saw Works, with cable feed and gang edger. All in first-class condition. Apply to W. J. TOADVINE Route 4 SALISBURY, MD.

Children Cry FOR FLETCHER'S CASTORIA

—The very latest 1913 and 1914 models in Stetson Hats can be seen at Leonard H. Higgins Co.'s store on Main Street.—Advertisement.

—A present for you with 5 bars of Wolverine, Saturday, Nov 9—Marion B. Fryor, near N. Y. P. and N. depot.—Advertisement.

SHOES FALL AND WINTER SHOES

And it is a Pleasure to show

Our Large and Attractive Line to Anyone. To please your eye and give foot comfort, saves regrets By visiting us for your wants this Fall and Winter.

A LITTLE STORY

Not a fib, not a "yarn," about shoes may interest you. We aim to supply you with the very best shoe we can buy—the most stylish, best fitting, longest lasting, most comfortable—and sell at only a corresponding comfortable profit to ourselves. Most people say we suit them. Let us try to suit you.

COME NOW! We have prepared for you in a most desirable way, and you may know that we intend to please you. Come see.

THE HARRY DENNIS SHOE COMPANY Fine Boots, Shoes & Rubbers; Ladies Footwear a Specialty. SALISBURY, MARYLAND.

THE SALISBURY ADVERTISER COMPANY.

Subscription Price: ONE DOLLAR PER ANNUM.

GOOD FOR CONGRESS. The action of Congress in assembling a member from Pennsylvania and at the same time refusing to seat his opponent on the ground that both were guilty of "boodling" in the election contest, will do much towards raising the opinion of the people in this body.

LONG SCHOOL HOURS. The protection of the health of our children has been one of the reforms of the present day which has made long hours a thing of the past. State after State has passed laws either forbidding work under a certain age or limiting the number of hours which they should be employed. While one of the reasons for this movement has been the desire to give them a chance to receive an adequate education, but the main one has been to protect their health.

It is generally recognized that growing children require play and open air if they are to reach the age of maturity in a proper physical condition to take their place in this world's work. In view of the danger to their health of long hours, the time which they are compelled to spend over their studies should not be lost sight of by either parents or school authorities. Every parent knows that in addition to the long hours required to be spent in the school room every child who keeps abreast of the school work is compelled to give from two to four hours work at home in the preparation of the next day's labor.

Add this time to that spent in the school room and it will be found that the average child spends from eight to ten hours every school day pouring over trying tasks. How much time does this give the growing child to spend in healthy out-of-door exercise? The result is that the child who is not over strong breaks down under the heavy burden which their young shoulders are made to carry, and even the stronger have a drain upon their system which often results in an imperfect physical condition.

If an employee should require a like period for labor of the children in his employ a howl of indignation would go up from one end of this country to the other, and laws would be passed severely punishing him for his cruelty.

The education of our children is very important and must not be neglected, but we cannot afford to have the equipment endanger their health.

Study periods should be made in every school room and enforced so that the severe grinding at home will be done away with. This would give the children evenings to themselves to employ in such a way as not to prove a drain upon their health.

Mismanagement of the different surroundings the long hours required for study are as trying on the child as the long hours spent in any other employment, if not more so, for studying is a continual mental strain while the other may be more or less light physical labor, which is generally recognized as being less dangerous.

Laws—Powell.

Miss Sarah Augusta Laws, daughter of Mr. and Mrs. Jas. H. Laws, and a granddaughter of the Hon. W. L. Laws, of this city, and Mr. Carolina Alfred Powell, son of Mr. and Mrs. L. E. Powell, were quietly married at the home of the bride's grandparents, Mr. and Mrs. Walter Jarman, near Berlin, Md., on Monday evening last, by Elder T. M. Foulson. The bride was handsomely attired in a beautiful tulle suit with hat and gloves to match. Only a few of the immediate relatives were present. Mr. and Mrs. Powell will make their home near Waago.

Local Department.

NEWS is the truth concerning men, nations and things. That is, truth concerning them which is helpful, or pleasant, or useful, or necessary for a reader to know.

THE ADVERTISER will be pleased to receive items, such as engagements, weddings, parties, teas and other news of personal interest, with the names of those present, for this department. The items should be forwarded with the names and addresses of the sender—no cut-paste notices, but see matter of good faith.

—Mr. A. M. Jackson is spending several days in Philadelphia.

—Mrs. Graham Gandy spent several days in Philadelphia this week.

—Mrs. J. M. Toulson entertained the ladies bridge club on Tuesday.

—Mr. C. I. Bashore, of Michigan, has moved to this county, and is now a resident of Parkersburg.

—Miss Maria Herman has returned home after spending several weeks with relatives in Philadelphia.

—Miss Elizabeth Collier returned yesterday from an extended visit in Baltimore City and Baltimore.

—Dr. E. A. Graham has bought the handsome home of Mr. L. J. Coste, on Camden Avenue.

—Mr. E. V. Rich, Manager of the Maryland Insurance Agency Company, of Baltimore, spent several days of this week in this city.

—Marion W. Bounds and Macy B. Denson were married at Fruitland Wednesday evening, by the Rev. H. S. Dalany.

—There will be a baptismal service at Grace M. E. Church next Sabbath morning. The pastor will preach on the subject of Baptism. The public is cordially invited.

—Dr. John M. Elderides has moved from his late residence into the house formerly occupied by Mr. Isaac L. Price, on Broad Street, next to the Presbyterian Church.

—Mr. Carroll L. Brewington bought at public auction last Saturday the large colonial house on Isabella Street, owned by the late Mrs. Lottie V. Brewington. The purchase price was \$9700.

—The Third Quarterly Conference of Salisbury Circuit will be held at Riverside Church, Wednesday, December 18th at 7 p. m. by the Rev. Dr. Geo. P. Jones, District Superintendent. Dr. Jones will also preach the same evening.

—The oft-repeated question "What is the Unpardonable Sin" will be the subject of the sermon at Bethesda Methodist Protestant Church Sunday morning. Evangelistic service in the evening. Subject, "Almost Forwarded."

—The Popular Voting Contest of the Salisbury Advertiser ends next week. The question now is who will win the Big Prizes—Contestants are working hard—Every hour from now on should be made to count—2 winners in every District. Hard work and the help of your friends will win. Keep alert and busy all the time.

CHARGED WITH BURGLARY

Paul Burton Arrested By Deputy Walker Last Sunday Night.

Paul Burton, a young man about town, was arrested by Deputy J. Frank Waller, Saturday night, at the depot, charged with having entered the store of John W. Farlow one night last week and taking money and goods to the value of several dollars.

Young Burton was arrested, so the officers say, because while in the store he took an electric flash light which belonged to Mr. D. Gibson Farlow and disposed of it, thereby giving a clue to the robbery.

Burton was arrested and fined some short while ago for being implicated in a shooting affair in another part of the City. He was held on this last charge of robbing the store to await the action of the Grand Jury.

DEATH OF MRS. ALLEN

Died After A Long Illness At Her Home in Salisbury Last Saturday.

Mrs. Nettie Y. Allen, wife of Raymond Allen, died at her home, on Fifteenth Street, Saturday morning after an illness lasting over six months. Mrs. Allen was the daughter of Mr. and Mrs. Henry Young, of Somerset county. She was married to Mr. Allen in July, 1911. Mr. Allen was for several years owner and publisher of the Courier, a Republican paper published in Salisbury. Mrs. Allen leaves besides a husband an infant child, three sisters and one brother—Virgie, Minnie Mand and Jesse Young, all of Somerset county.

Funeral services were held in the Ansbury Methodist Episcopal Church Monday afternoon and interment in the cemetery.

BUSINESS NEWS.

—Toys! Toys! Toys—Ulman Sons. —Advertisement.

—Do your Christmas shopping at R. E. Powell Co's.—Advertisement.

—Best steam vulcanizing done promptly at Lankford's.—Advertisement.

—Beginning, Monday, Dec. 16, Ulman Sons store will be open each night until Xmas.—Advertisement.

—Wanted—A white woman for light duties. Apply 709 N. Division Street, Phone 181.

LIGHTNING STRIKES

Same Place Twice, Say Forest Rangers, And That A Tree Once Struck is More Susceptible.

Lightning does strike twice in the same place, despite the old saying according to Rangers in the national forests who report that single trees are often struck many times. Indeed they say that a tree that has been denuded by a former stroke is more liable to a second attack; the dry, dead branches appear to be better conductors.

In a report Fred G. Plummer, geographer in the forest service, expounds also the theory that in a thunder-storm a person is safer in the open than under a tree.

"It has often been stated," he says, "that the majority of persons killed by lightning sought refuge under the trees; but this is not the fact. More than one half of such deaths occur in the open and less than one quarter under trees."

The trees under which the person stands catches and absorbs the force of the strike. The greatest danger is from secondary shocks or from flying splinters from the shattered tree. A person standing out in the open, being the most prominent object attracts and receives the direct strike of any electric current that may come near him.

Mr. Plummer says that lightning strikes more frequently in New Mexico and Arizona than in any other section of the country, though there are more thunderstorms in Florida and Illinois.

He reviews some of the curious early and present beliefs and theories about the immunity of some trees from lightning strokes. Late experiments and observations seem to bear out such a theory. While it has not been practically established, it is considered certain that some trees are more liable to stroke than others. Fiber, structure, shape and degree of moisture probably account for the immunity or liability. On this subject he says:

"From early times there has been a belief that certain trees more than others are likely to be struck by lightning. The elder Pliny said: 'Lightning never strikes the laurel.' This tree was also called bay, and wreaths of its leaves were worn by ancient rulers both as a symbol of victory and as a protection from the lightning of the gods. Seneca and Plutarch held similar beliefs which may be traced down even to modern times but the theory as now held includes a number of trees differing in various countries. This belief was so firmly established that such trees as the beech and locust supposed to be effective in warding off lightning, were planted near dwellings.

Mr. Plummer reports that incomplete forest records show that 78,301 trees have been struck in the national forests of the West during the last four years. The records have not been kept for the whole of that period in all the territory affected and under the supervision of the Bureau. Lightning causes many of the destructive forest fires.

Christmas Trees

Four to eight feet, well branched full foliage and fine shape, 25c to \$1.00. Orders received now will be filled from the best when wanted.

T. B. LANKFORD & CO.

Glad to Tell About Great Kidney Preparation

I am more than glad to testify to the wonderful curative power of the greatest remedy on earth for diseased and weak kidneys. I have been suffering for years and I have tried other remedies but they gave me no relief. I saw your advertisement and commenced to use Dr. Kilmer's Swamp Root. I was not able to do a day's work for six months or more when I commenced to take Swamp Root and after taking some six or eight bottles, I felt as well as I ever did in my life and I can joyfully recommend it to all who are suffering as I was.

Yours truly,  
D. L. DEMBNEY,  
101 Sherrill,  
Hillsboro, Texas.  
Subscribed and sworn to before me this 10th day of April, 1912.  
A. J. Smallwood,  
Notary Public.

Letter to Dr. Kilmer & Co., Binghamton, N. Y.

Prove What Swamp-Root Will Do For You Send to Dr. Kilmer & Co., Binghamton, N. Y. for a sample bottle. It will convince you. You will also receive a booklet of valuable information, telling all about the kidneys and bladder. When writing, be sure and mention the Salisbury Advertiser. Regular fifty cent and one-dollar size bottles for sale at all drug stores.

For Sale One Good Mule

cheap, can be seen on my farm near Hebron, Md. Also eight bushels Red-top Clover Seed, 500 bushels Irish Potatoes. 1-4 H. P. Gasoline Engine in good condition, \$35. Address, A. C. HUMPHREYS Snow Hill, Md. Or Call On T. Emory Humphreys.

GUNS

AT COST AND LESS!

We have one of the best assorted lines of Guns and Rifles to be found in Salisbury. Can give you a fine Single Gun for \$4, or a high-grade Double Gun for \$10 up. Also Ammunition, Gun Cases, Boots, Leggins, etc., etc.

AUTO TIRES VULCANIZED WHILE YOU WAIT

LANKFORD'S

Sporting Goods House SALISBURY MARYLAND

Toys Toys Toys

Select Your Christmas Toys Now. A Fine Selection at

Ulman Sons The Home Furnishers Main Street Under Opera House

Illustration of a man in a wheelchair being pushed by another man. Text: KENNERLY AND MITCHELL Hart Schaffner & Marx Clothes, the best in the land. Correct Shape Shoes and Smile Hats. WE SELL

Newest Fall Styles Shoes Just Come In

Young Men's Up-to-date Shoes in all leathers, Gun Metal, French Calf Skin, Tan Calf and Patent Colt, both button and lace.

Young Ladies Latest New York and Paris styles, The "Custom Last" is worn by the "Smart Set" because it is different from shoes you see every day.

Children's School Shoes, the best wear for the price. Come in and look them over.

E. Homer White Shoe Co. 229 Main Street, SALISBURY, MD.

"Headquarters" ...FOR... Winchester And U. M. C. Loaded Shells GUNS and RIFLES Dorman & Smith Hdw. Co. "The Old Reliable."

THE BIG AND BUSY STORE R. E. Powell & Co. MAIN STREET, SALISBURY, MD.

Do Your Christmas Shopping Early!

Do not wait until the last days, when everyone is in a rush and the stock picked over, before making your selections. Our line of gifts include things that are useful and appropriate as well as ornamental. You will find here:—

- SILVER NOVELTIES CUT GLASS FANCY CHINA FANCY FURNITURE FURS COATS AND SUITS BED-ROOM SLIPPERS TOILET ARTICLES UMBRELLAS GLOVES HANDKERCHIEFS NECKWEAR SOFA PILLOWS SUIT CASES TRAVELING BAGS LEATHER NOVELTIES

COME EARLY WHILE THE STOCK IS FRESH

Powell's Powell's

X-MAS! X-MAS!

We believe we have the largest and best assortment of nice

TOYS

that can be found on the Eastern Shore. Prices to suit all. We also have a splendid assortment of GIFTS of all kinds to suit the aged, middle age, boys and girls.

SEE OUR DISPLAY BEFORE BUYING

TOULSON'S DRUG COMPANY SALISBURY, MD.

Did you ever realize that you were injuring your health by using ordinary coffee? Just buy one pound of Barrington Hall, the only Bakerized steel-cut coffee, and be convinced that it is cheaper to use Barrington Hall, the pure coffee, than ordinary coffee.

WILKINS & CO. THE PURE FOOD STORE

Illustration of a man in a long coat and hat. Text: IT'S BITTER COLD! These are the mornings which prove the worth of the material in clothes. If you're wearing close-woven, well-lined, Adler-Rochester Overcoats, you face the day confident of being comfortable both indoors and out. And with all their sturdiness these clothes meet, in every detail of style and cut and workmanship, the exacting standard that always obtains in Adler-Rochester Clothes. Be warm as well as well dressed. It's merely a matter of a short visit to our store. And the prices are remarkably reasonable. SOLD ONLY BY LEONARD H. HIGGINS CO. SALISBURY, MD.



**We are overstocked on LADIES HEAVY SUITS. Prices Cut almost in half.**

**\$25 Ladies Suits**

Very best, lining and tailoring, in browns, and Navy blues. Special at

**\$16.50**

- \$20.50 All Wool Diagonal Cheviot Suits—Guaranteed satin lining, nicely tailored; blues, browns and blacks. At.....\$13.90
- \$15.00 Special Suit—Fancy mixtures. Colors: blues, browns, greys. Guaranteed satin lining. These suits on sale at.....\$10.90
- \$15.00 All Wool Serge Suits—Beautifully tailored, guaranteed satin linings. See these suits before buying. Special at....\$12.50
- One beautiful style suit in a two-tone diagonal brown and blue, at \$24.50. Other beautiful two-tone effects at \$15.00 to \$20.00. They are splendid values, the best we have ever had.

# Big Christmas Attractions

Be sure to come as early as you can for best selection of Fancy Christmas Goods. We have a choice variety and nice gifts, a plenty for every member of the family. Something they'll like.

Interesting News in the ladies Suit and Coat Department a saving of from 1-3 to 1-4 off. A department where style, quality are always Best, and varieties greatest.

## Master Tailoring Service



**Right in Our Store**

As the exclusive representatives of the American Ladies Tailoring Co. of Chicago, we offer you every dress advantage the best dressed women in Chicago and New York enjoy.

Why should you visit Chicago or New York for faultless tailored-to-order clothes when you can get them right here in our store? We have a grand display of all the season's latest modes gathered from the style centers of the world by these famous ladies' tailors.

**Over 70 Fall and Winter Models**

We are also showing over 200 imported and domestic woollens—a perfect wealth of cloth in every imaginable weave—sturdy woads and soft woads; high colors and rare colors.

Come in and see these lines while they are fresh and sparkling with all the new things in ladies' suits, coats, skirts and dresses.

**Suits to Order, \$14.50 and up**  
**Coats to Order, \$10.00 and up**

This is a tailoring service of certainties—you are certain of satisfaction, perfect fit, fine fabrics, low price and prompt delivery. Even if you make up your mind to let us tailor your new fall suit or coat, you don't risk a penny unless you are perfectly delighted with your purchase.

Your Satisfaction is Positively Guaranteed

## Famous Nemo & "W. B." Corsets

Self-redning corsets, by means of which the graceful, well-dressed stout woman is being more and more noticeable. They are made of coutil and brocade, with medium and low bust, and sufficient length over the back and hips to satisfy the requirements of fashion without the slightest discomfort.

Prices \$2.00 to \$5.00.



## "W. B." CORSETS

Guaranteed to wear and not rust, or a new pair. Various models for slender and medium figures. For a good fit have your gown fitted over a Nemo or "W. B."

Prices \$1.00 to \$3.00.

## Ladies, Misses and Little Womens Coats



Jaunty New Models in various styles in very fine diagonal materials and manish mixtures, also Zeblines, in blue, brown, Oxford and tan. \$15.00 values at

**\$12.50**

- Long Dressy Coats—Of diagonals, whipcord in plain weaves, partly lined, at \$15. Other beautiful styles.....\$16.50 to \$20.00
- Special Grey Chinchilla Long Coat, at...\$16.00
- Special Black and White Stripe Diagonal—Astrican Johnny coat. At...\$11.50 to \$15.00
- Girls' Coats, \$6.50 to \$12.50, for big girls. At \$4.50 to \$8.50, handsome mackinaw, Johnny and half-belted effects, full-length models of All Wool Cheviots, Chinchillas, Astricans, etc. All sizes, 3 to 6 and 8 to 14 yrs.

**\$7.50 Wool Blankets at \$5.90 and other such Savings will help you solve the problem for your winter's bed covering.**

**\$3.00 Woolen Nap, Blankets, white, grey and plaids \$2.50. \$3.00 Comfortables at \$2.50, other Special values 75c to \$6.00.**

# KENNERLY-SHOCKLEY CO. CHURCH ST.

## JACK HORNER'S CHRISTMAS GIFT

It was the night before Christmas, and all through the house a creature was stirring. Not even a mouse.

THE little voice kept continually running through Jack Horner's mind as he sat in his library with no light but the fitful flicker of the burning coals in the fireplace. It was the night before Christmas, and throughout the house not a sound was to be heard.

For some time Jack's wife had been ill, and the care and constant attention he had given her showed plainly in his worn looking face. She was sleeping now, so Jack had seated himself before the glowing coals to allow his thoughts to contrast the morrow with other Christmases that had gone before.

He had been married five years. How happy those Christmases had been to both of them, each giving a token full



"I should have to wrap up my love for you."

of heartfelt love and each receiving with a feeling that kings could receive no more. And even before this, years ago, when they were sweethearts—and they had been sweethearts for a long time—the night before Christmas had been so much to them that each is

awake the greater part of the night in order to be up all the earlier in the morning.

And, after all these memories, here was Christmas eve, and his wife was very ill. She wouldn't be up in the morning. No; the house would be quiet, and she would feel worse because she could not be up, bright and happy, a sort of living synonym of the day.

His wife called him from his reverie. He went to her and did her bidding. She looked up at him with the peculiar smile of a woman who is grateful for the constant love of a good man. Then she said in a low voice:

"Jack, you look so dreadfully tired. I feel terrible to be sick and keep you worried and up all times of the night and day. Dear boy, you haven't had any sleep in a month, have you?"

"Never mind me," replied her husband and kissed her. "How do you feel now?"

"Fine. Tomorrow's Christmas, isn't it?" she said with a sigh. "Well, you know, Jack, I haven't been able to get out, so tomorrow I will have to wrap up my love for you and give it to you again for a Christmas present. You won't mind me giving you again that little trinket I gave you long ago, will you, Jack?"

And she laughed quietly.

Fatigue and care passed from his mind. He, too, laughed softly and patted her head.

"No, I won't mind," he replied. "That's a magnificent present."

"You are so tired," persisted his wife. "Go to bed and have a good sleep. The nurse will take care of me for one night."

After a time Jack started for his room. His wife had succeeded in turning his thoughts in happy channels.

As he was leaving the sick woman smiled and said to him:

"And, Jack, don't forget to hang up your stocking."

Playfully he promised and before retiring duly kept his promise.

How he did sleep! There were muffled noises all around him. The doctor had been summoned, and the nurse was going to and fro as softly as she could. Jack's mother had arrived, and she, too, was hurrying here and there. Though it was after midnight, many lights were shining in the house. Santa Claus or some one was very busy. But Jack slept on, dreaming dreams never to be recalled.

It was nearly 7 o'clock, when the first rays of dawn peeped into his room, that he awoke. The noise had ceased and the lights were out. He arose quietly and tiptoed out of his room to the dining room.

He was not thinking of it, but he noticed immediately that the stockings he had hung from the mantle were gone. Then he heard his wife's voice calling:

"Jack, are you looking for your stocking?" it said. "Yes? Well, I have it here. Come in. Santa Claus has been real good to you."

Going in, Jack saw his mother and the nurse, and these beside his wife, he

could see the end of his stocking. He pulled it out. It was empty.

"Oh, Jack," exclaimed his wife with feigned disappointment. "It must have fallen out of the stocking!"

Then he heard a something—a noise, a cry, a squeal, an indescribable something—that came from beneath the covering. He wanted to yell, to cry, to do a Highland fling, but he didn't. He stood very still.

"Let's name it Santa Claus," he said at last.—New York Globe.

## THE CHRISTMAS CANDELE

A Rethinking Game For Yuletide Festivities.

Christmas games for Christmas day should be just the jolliest and most rollicking sort one can possibly find, and one that will make everybody laugh in spite of himself in the game of the Christmas candle. This should be played under the supervision of an older person. To play it after the fashion of the little English children of the time of Queen Elizabeth quite a long, fat wax candle should be provided, with one child chosen to hold the lighted candle and another to try to blow it out. The "blower" is placed a few feet away from the candle, which is held at the height of his head, and facing it. He is then blindfolded, turned around three times, and told to take as many steps as he was required to before, and in the direction he thinks the candle to be. Then he blows, trying to put out the candle's flame. Perhaps the child walked straight away from the candle. Anyway his attempts will be very funny indeed as he puts out his cheeks and blows—probably in the wrong direction—and they will cause much merriment among the other children. Another way of playing this candle game is to use one of the tiny unburnable Christmas trees which are to be found in the stores now. Very small colored candles are fastened to the tree and lighted, and one child holds it while a second blindfolded child tries to see how many candle flames he can blow out at one attempt. A row of the ordinary Christmas tree candles may be fastened with pins to a holly wreath so that they stand upright as the wreath lies upon a table. As in the case of the tiny Christmas tree the blindfolded child tries to blow out the flames of as many candles as possible. A prize for the most successful blower will add to the fun of these candle games.

## CHRISTMAS MAXIMS

Look not on the wine when it is red, but a little white brandy helps the pudding amazingly. It's a foolish girl who gives her beau the mitten before Christmas. The small boy cannot be judged by his conduct on Christmas eve. A cessless sock makes a devout Christmas shirshogee.

## THE BARGAIN COUNTER GAME

A Charming Way to Spend the Christmas Evening.

The Christmas bargain counter is a charming firsided game for Christmas night that will amuse and at the same time instruct the nursery children. The bargain counter may be the nursery table set in front of the fireplace or hearth. On the counter are laid as many as one likes of the toys which the children received from tree and Christmas stockings. One child is chosen to take charge of this play toy shop, and a second child leaves the room after looking carefully first at all the toys on the counter to determine their names. While this child is absent and hides one of the toys. When the second child returns he must try at one guess to say which of the toys was sold during his absence. If he guesses successfully he may be the next toyman. To make the game more difficult two or more boys may be hidden. Another and slightly more difficult way of playing the bargain counter game is to have the toyman change the positions of the toys while the child is out of the room. The child on returning must rearrange them, if he can, in exactly the same positions that they had when he left the room. The articles on the bargain counter may be scraps of color instead of toys. Red, orange, yellow, green, blue and violet ribbons, balls or Christmas tree candies may be laid out in the order of the rainbow colors. While one child is either blindfolded or outside the room the child in charge of the colors removes one from sight or alters the color or order, and the other child must guess the hidden color or restore the rainbow order on his return.

## SOAP BUBBLES.

Soap bubbles are never so beautiful as on Christmas night, with the tree and the lights and the presents to give the thousand shades of color to the sparkling globes. Christmas soap bubbles must be good ones, so into a pint of warm water stir a piece of lather soap about an inch square. When dissolved add a tablespoonful of gum arabic and stir till melted. Then add a teaspoonful of glycerin, and lastly a quart of cold water. Hot water is necessary to dissolve the various ingredients, but unless cold water is added they expand and break too rapidly in the blowing process. For variety add a little current juice for pink bubbles or orange juice for yellow.

Steam of the Earth.

If dry earth is wet suddenly the heat emitted is due chiefly to the affinity of potter's clay and humus for water. That affinity is so powerful that the two substances release 70 and 80 calories per every two kilograms.—Harper's Weekly.

## SANTA CLAUS IN SALT LAKE

TO a thrifty Mormon household came the patron saint of Yule.

He was puffing like an engine, he was laden like a coal.

For he knew a row of stockings such as nowhere else is seen.

Would he yawning have before him in the home of Elder Green.

So he shoved his pack ahead of him and started down the line.

While he muttered, "This is something that I hate like smoke to do."

Then he followed with reluctance through the smoky, smoky air.

Quickly landing where the heathery was hung in many a pair.

There were papa's socks and twenty pairs of lamby, warty knee;

There were socks for Eddie, Willie, for Elphinstone and Moses;

There were stockings of Marcella's, Emerald's and Susanna's;

There were Charlie's hose and Mollie's, Cora Belle's and little Dewie's, Amaryllis, George, Alphonsie, Peter, Joseph, Maudie, Eugenia, Arthur, Lennie, James, Amelia, Mary, Frances and Irene,

Brigette, Reed, Lucille, Corinda, Arcthusa, John, Estelle,

Mattie, Lucifer, Elfrida—from his lips their titles fell.

But about the shaft there dangled other bon whose owners' names He could not recall to save him as he watched the dying flames.

Seven pairs, all baby sizes, each in age not quite a yearling's.

"Gee," cried Nick, "been something doing since the last time I was here! Glad I brought a stock of rattles and a lot of teething rings."

Utah always gives a market for such kindergarten things.

From "Winnifred" she ever had discreetly held aloof.

And there's not a home in Zion free from Mrs. tracks on the roof.

—Strickland W. Gillilan in Judge

## SOME CHRISTMAS REFLECTIONS

This Yule be wiser for.

If, following his nocturnal observations, Santa Claus were to give away as much as he keeps to himself, there would be several scandals in Bohemia.

Keeping Christmas is generally done at a loss.

One touch of Christmas makes the whole world grin.

One swallow doesn't make a Christmas.

Nor does a snow bank.

Even the stockings must yawn and stretch on Christmas morning.

Christmas had been a weak day without the punch.

"My child was burned terribly about the face, neck and chest. I applied Dr. Thomas' Electric Oil. The pain ceased and the child sank into a restful sleep."—Mrs. Nancy M. Hanson, Hamburg, N. Y.—Adv.

## Look! Look! Look!

Why do you go to Philadelphia or New York to buy your Wall Paper or to have your Papering done when you can buy the same kind of Papers and have the same kind of Work done here in Salisbury at a little cheaper? If you think there is not any one here that can satisfy you with Papers and Work, just drop in and look over my line of Papers, and let me illustrate to you how you can Decorate your room or home cheaper than any one else. If you can't call, a postal will bring me to your home.

**OVER MEAD'S CAFE**

**DIVISION STREET J. T. BURKHART SALISBURY, MD.**

PHONE 768

## Many Beautiful Christmas Gifts At Woodward's Millinery Store

NECKWEAR—Stocks, collars, jabots and sets in charming designs priced from 25c to \$3.00.

Scarfs in silk and chiffon and gold. Yellings, plain and shaded chiffon. Many beautiful bags and fancy articles, all of which we would be glad to show you. All Millinery reduced for the Christmas sales. Make your selections early.

Open Every Evening Until Christmas

**MRS. G. C. WOODWARD**

216 Main Street SALISBURY, MD Phone No. 1

## A PLEASANT PLACE TO EAT

enhances the pleasure of the meal in no small degree. Our cafe is not only attractive but the food we serve is appetizing and well cooked, and the service is prompt and courteous, a combination that is hard to beat. The next time you are hungry, let us serve you.

**RESTAURANT**

**Mead's Cafe,**

Division Street, Salisbury, Md.



**BUY GROCERIES...**

Fruits, Vegetables And So Forth

Here when in Salisbury or when out of town—by phone, mail or in person. We have a nice, complete stock, and we deliver to you. Try us. We will try to satisfy you.

**L. LEE FIELDS**  
GROCER  
Phone 181 SALISBURY, MD.

For Twenty-Seven Years

this bank has entered into the daily lives of thousands of people.

It has been an important factor in their prosperity. It has furnished the inspiration to save, which has led to many fortunes. It has been more than a place to "deposit" money; it has covered the fortunes of a large throng of prosperous people.

It wants to serve YOU in just the same way.

**SALISBURY NATIONAL BANK**  
SALISBURY, MD.  
Capital—\$50,000 Surplus—\$80,000  
W. F. Jackson, President. Jay Williams, Vice-Pres.  
W. S. Gandy, Jr., Cashier.

**Malaria, Chills and Fevers**

Use **COLLIER'S Malaria Remedy**

50c Bottle  
**LEVIN D. COLLIER**  
206 N. Division Street  
Three Doors Above Post Office  
Telephone 700

**If Not, Why Not?**

Are you doing business with a BANK that has CAPITAL, the FACILITIES and the INCLINATION to care for your wants.

The PEOPLES NATIONAL BANK has ample CAPITAL, first class FACILITIES and feels strongly that its most SATISFACTORY GROWTH comes from the prosperity and success of its customers.

Capital, \$50,000  
Surplus, \$30,000  
Deposits, \$145,000

THE PEOPLES NAT'L BANK  
115 Masonic Temple, Salisbury, Md.  
W. F. Jackson, President. Jay Williams, Vice-Pres.  
W. S. Gandy, Jr., Cashier.

**WANTED**

Small Farm, \$500 to \$1000 miles of Darby's Switch, buy 300 bus. Corn. Ad. in Springs, Md., or call...

**CASSEROLE DISHES.**

Christmas Feasts May Be Attractively Served in Them.

Chicken cooked in the casserole may be one course at the Christmas dinner. The casserole dishes may be handsome, ornate mounted affairs, like the ones shown in the picture, or merely simple, unadorned vessels. The food will taste just as nice out of the plain as out of the expensive dishes.

The casserole dish may be brought to the table fastened with dry garlands of holly berries.

When chicken is served a nice way of preparing it is in the casserole. Cut the fowl into neat joints and pieces. Remove the skin and as many of the small bones as possible. Put about two and a half tablespoonsful of olive oil into a saucepan. Watch it carefully and as soon as it begins to smoke put in a few pieces of the fowl and fry, turning them frequently until they are quite white. Drain the fowl thoroughly on blotting paper and put aside until it is required.

Make some broth with the trimmings and bones of the bird by boiling them in a pint and a half of water, with a small onion, two cloves, a little piece of mace, a stick of celery cut up, a few sprays of parsley and a thin slice of bacon.

Cook an ounce and a half of flour with one ounce of butter without let-



STICKLE MOUNTED CASSEROLE DISHES.

ting it brown, then add by degrees the chicken broth and, when the sauce is smooth and thick, the liquor from a small jar or can of mushrooms. Season the sauce with salt and pepper; stir in a tablespoonful of tomato ketchup, two teaspoonfuls of tarragon vinegar and sufficient browning to color the sauce and a few drops of carmine, but not enough to make it red.

Put the pieces of chicken into a casserole and strain the sauce over.

Cover with buttered paper, put on the lid of the casserole and place it in a moderately hot oven for two and a half hours. Half an hour before the chicken is to be served add the mushrooms and the last thing before sending it to table a squeeze of lemon juice if the sauce seems to need it.

**FESTAL FARE.**

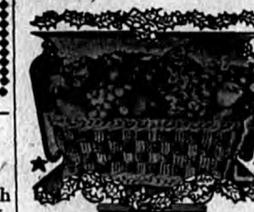
- Grapefruit Cocktail With Maraschino Cherries.
- Roast Turkey, Giblet Sauce, Mashed Potatoes.
- Green Peas.
- Cranberry Sauce.
- Pineapple Ice.
- Lady Fingers, Maroons Glass Coffee.

**WINTER FRUITS.**

Artistic Arrangement of These Makes Attractive Table Decorations.

Fruit makes a charming decoration for the center of the Christmas table. Grapes, apples, winter pears, oranges, bananas and pineapples may be used for this purpose. The fancy baskets of brass or wicker can be filled with the fruits and make not only attractive but useful centerpieces.

The once despised spurge of fruit has come back to take its place as a center dish, and even the crust stand is receiving some approval. Combining fruit and flower dishes of cut cry-



**This Week Begins Our Great Coat and Suit Sale**

Bargains Not Only in PRICE, But QUALITY

We carry only first-class quality and styles in Coats and Suits, all reduced and all new goods. Remember we are sole agents for the famous Prinzess Coats & Suits.

**MILLINERY**  
New shapes, new fads in feathers, stickups and flowers, all the newest shapes and styles. New neckwear, new collars, new gloves, belt pins, tie clasps, belts, silk hose, towels, table linen, and all new holiday goods.

Remember the Coat and Suit Sale—A Big Line of Ladies' & Children's Furs

We Give Green Trading Stamps  
**LOWENTHAL'S**  
Phone No. 276. THE UP-TO-DATE MERCHANT OF SALISBURY. We Take Care.

**A BASKET OF FORTS**

is mounted in silver or silver gilt and being restored, in the proper phrase, to grace the festive board.

A center dish with a series of smaller dishes radiating from it is a handsome device, and sometimes there is a center sponge with flower dishes and candlesticks to it by crystal chalice.

Lamp and candle shades with primitive pendants are fashionable again, and candleholders of the same genre, once relegated to the storeroom, are now brought out as the things of beauty that they are and reflect the light of electricity as of yore they sent back the golden flicker of many candles.

Ornate decorations are very fashionable, and lamp shades, candlesticks and flower holders are made to match and wholly in crystal of slim and graceful design. Tall shaped bowls for flowers and antique goblets for fruit are pretty decorative details.

**Resolutions of Respect.**

Whereas, It has pleased Almighty God to take from our midst the soul of our deceased brother Thomas H. Williams, called hence without notice while engaged in his daily pursuits and in the vigor of health and manhood; and

Whereas, At a regular meeting of the Tri-County Bankers Association, composed of Somerset, Wicomico and Worcester Counties, including Delmar, Del., held in Orfield on the 28 day of October, 1913, the undersigned committee were appointed to draft suitable resolutions of respect, sympathy and reverence to the memory of our departed brother, Thomas H. Williams. Therefore be it resolved:

First—That we bow in humble submission to the will of Divine Providence in calling our beloved brother, Thomas H. Williams, to his rest from his labors in that undiscovered country from whose bourne no traveler returns.

Second—That in the death of brother Williams, the Banking Fraternity, and the Tri-County Bankers Association of Somerset, Wicomico and Worcester Counties, including Delmar, Del., especially has lost as a member whose activities as one of its zealous workers in the cause has shed luster upon the Association in its effort to promote honest business principles and sound financing throughout the jurisdiction of its activities.

Third—That we extend our heartfelt sympathy to his bereaved family in this their hour of affliction. A model husband, a christian gentleman, and an exemplary citizen and business man has left us and gone, not to repose in death and eternal sleep, but to lie in the realm of perfect bliss which awaits him beyond the grave:

"There is no death, what seems so is transition. This life of mortal breath is but the suburb of the life alysian. Whose portals we call death."

Fourth—That a copy of these resolutions be spread upon the minutes of this Association, published in the local papers, and forwarded to the family of our deceased brother.

**COLMORE BYRD,**  
**GORDON TULL,**  
**O. R. DEBBABOON,**  
Committee.

**Notice to Stockholders.**

The annual meeting of the stockholders of the Peoples National Bank of Salisbury, Md., will be held TUESDAY, JANUARY 14, 1914, at 12 o'clock noon at the Banking House of said Bank, for the purpose of electing Directors to serve for the ensuing year, and the transaction of such other business as may come before them.

**ISAAC L. PRICK, Cashier**

**Nice Farm For Rent**

Handy Hill Farms for rent for 1913. Team, feed and farming utensils furnished. Immediate possession given. Apply to

**DR. L. S. BELL,**  
SALISBURY, MD.

**For Sale**

The attractive suburban home of the late James E. Betts, including three acres of land, located on East Church Street Extended. Will sell at a bargain to a quick purchaser. Terms easy. Address E. L. WARBEN, Jenkins Bridge, Va.

**All Ready For an Attractive Cruise?**

May Tour in Beautiful Sunny South, Including Florida or the Rock Bound Historical New England States. Via "The Queen of The Sea" routes.



**The Salisbury Advertiser Company**  
Is conducting one of the most popular vote getting contests ever waged on the Shore

THE high winner of most votes in her District (there being two Districts and a total of two high winners and two second high winners) is entitled to a Florida or New England Cruise Tour—the highest lady contestant in Wicomico County securing a Two Weeks' Tour, all traveling expenses paid—the next highest receiving a Ten-Day Tour to Florida or New England. No contestant being allowed to win except in her own District.

Two handsome Ladies' Gold \$25.00 Watches to each of two securing the second high number of votes in their respective Districts. New subscriptions may be taken or old subscriptions collected by any contestant in her District or outside her District, in Wicomico County or anywhere outside of the County.

THE MERCHANTS & MINERS TRANSPORTATION COMPANY Steamship Line, popularly known as the "Queen of Sea Routes," is the route that will be used, all traveling expenses are included, the tours permitting stop offs at points of interest suitable either North or South; operates one of the finest fleets of passenger steamers on the Atlantic Coast, and ranks foremost as one of America's tourist routes. This line affords the most pleasant and delightful way to travel at any season of the year, the routes extending from the rock-bound coast of New England to the shores of Bunny South, and is the only line plying between Boston, Providence, Norfolk, Newport News and Baltimore; Philadelphia, Savannah and Jacksonville, Baltimore, Savannah and Jacksonville. The travels, whether on business or pleasure bent, going to or from the great industrial centres of the renowned and popular resorts of the North, South, East or West will find "The Queen of Sea Routes" the ideal way of journeying. Here may be enjoyed the true elixir of luxury, combining therewith the opportunity for pleasure, recreation and recuperation of health in the pure and bracing salt sea-air, one of Nature's greatest tonics.



**IF PREFERRED TO CRUISES.**

The Two Contestants Winning first in this Big Subscription to the SALISBURY ADVERTISER CONTEST may if they desire select a Pure Gem and brilliant, Genuine Diamond Ring \$100.00 in value to the one securing the highest number of votes. The one receiving this award not being entitled to win except in her district. One \$75.00 Pure Diamond Ring to the other one highest in her respective districts. Also \$25.00 Fine Ladies Gold Watches to each contestant winning second highest number of votes in her respective district making a grand total of six valuable awards, each well worth working real hard for—and afford liberal opportunity to win something of great and lasting value.

**The Rules.**  
No. 1.—Any lady, married or single, 18 years of age or over, living in any one of the three districts may enter The ADVERTISER'S Florida trip, Diamond Ring and Gold Watch contest by having one of the nomination blanks, printed in the ADVERTISER, properly filled out and mailed or brought to the Contest Manager of the Salisbury ADVERTISER, Salisbury, Md.  
No. 2.—District No. 1, includes all that section of Salisbury east of Division Street, Sharpstown, Allen, Nanhook, White Haven, Bivalve and Tyaakin, and that part of Salisbury west of Lake Street, but not including Lake Street. District No. 2, all of that section of Salisbury west of Division Street, and including Lake Street. District No. 3, will embrace the outside towns of Wicomico County, including Fruitland, Parsonsburg, Wango, Pittsville, Willards, Delmar, Mardela, Hebron, Nutters, and others, and all that territory in Wicomico County, not included in the other two districts.  
All coupons clipped from the issue of The ADVERTISER will be known as "Stigles" and in order to be voted must be neatly trimmed for filing.  
No coupon, either "Stigle" or "Special" will be sold for money or other consideration, but shall be obtained only by being clipped through the regular subscription channels.  
No vote coupons will be issued on subscriptions to The ADVERTISER during the life of this contest, unless accompanied by money for same and for no shorter period than six months.  
No. 4.—Any district that may have only one active candidate will be declared off and said district will be merged with the one closest to it from a voting strength.  
No. 5.—All coupons will be filed away and be subject to the inspection of contestants and their friends at any time during the contest.  
No. 6.—A Board of three responsible

**Wanted**  
MEN, also LADIES, to sell nursery stock in your town and neighboring towns. Steady or spare time; Good Pay; Experience unnecessary.  
**BROWN BROTHERS,**  
Rochester, N. Y.

**Rates of Subscription And Schedule of Votes.**

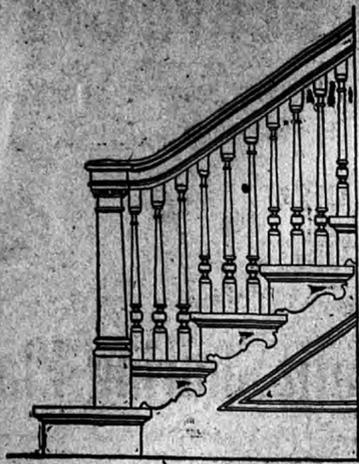
	Amt.	Renewal Sub.	Past Due Sub.	New Sub.
1 year	\$ 1.00	100	150	200
2 years	2.00	225	300	450
3 years	3.00	500	600	1000
4 years	4.00	1075	1200	2150
5 years	5.00	2150	2400	4300
10 years	10.00	10,000	15,000	20,000
25 years	25.00	80,000	40,000	60,000

**Why Bake?**

Don't Worry--Life Is Short  
You can reach us by phone and have delivered to you baked goods containing pure ingredients of the highest quality.  
Let Us Serve You

**The Geilinger Co.**  
BAKERY  
Phone 170 East Church Street

## Get Our Prices Before Buying



The above illustration is an example of some of our special Stair work. We have justly acquired a nice business in this line, and have one of the most capable men at the head of it anywhere on the Shore. We have some fine models for your selection, and should be able to please all. Would also be glad to furnish you in all kinds of

### GENERAL MILL WORK

Sash, Doors, Blinds, Flooring, Siding, Shingles and Interior Finish

## The Morris Bros. Co.

Telephone 47—P. O. Box 133 SALISBURY, MD.  
Will be glad to quote you prices and have your order. Give us a try.

## SEE W. J. COLLINS THE JEWELER

Before

YOU BUY THE FOLLOWING ARTICLES IN JEWELRY

### For Xmas Gifts.

Watches	Rings	Bracelets
Brooches	Fobs	Locketts
Charms	Gents Chains	Neck Chains
Pendants	Bar Pins	Handy Pins
Hat Pins	Scarf Pins	

Have a Staple line of New well selected designs in Jewelry at the right price.

Before

You buy a Diamond let me have a talk with you

## W. J. COLLINS JEWELER

Opposite Peninsula Trust Company  
SALISBURY, MD.

## Beacom Graduates Are In Demand

It will pay you to enter one of the Beacom schools January 2 on Trial Month plan. A free catalog will be promptly mailed upon request.

## Beacom Business Colleges

Salisbury and Wilmington  
*The Growing Schools*

## TRY Houston Sons Co.

FOR  
BUILDING MATERIAL AND  
MILL WORK  
LUMBER, BOX SHOOKS, BERRY CRATES, BASKETS AND  
FRUIT PACKAGES OF ALL KINDS  
Mills and Office: South Salisbury, Telephone 284  
SALISBURY, MD.



## Xmas Xmas

We believe we have the largest and best assortment of nice toys that can be found on the Eastern Shore. Prices to suit all.

We also have a splendid assortment of gifts of all kinds to suit the aged, middle age, boys and girls.  
See our display before buying.

**Toulson's Drug Co.**  
SALISBURY, MD.

## Bread, Cakes Candies And Ice Cream

We want 5000 customers to come and buy our famous cakes, candies and ice cream.

Pound Cake, Fruit Cake and Angel Food can't be beat, our fancy cakes are simply delicious. We use only the best of material.

We make all kinds of Brittles, peanut, walnut, cocoanut and fruit brittles.

Ice cream on hand to fill orders both wholesale and retail. A big stock of Xmas candies and nuts.

Home-made candy a specialty, the best and cheapest in town.

**The Geilinger Co.**  
Phone 170 E. CHURCH ST.  
Salisbury, Md.



## Christmas Clearing Sale

### New Millinery All Reduced

Two hundred and fifty Overcoats and fur lined coats, cost from \$12.00 to \$75.00; now \$1.00 to \$35.00.

One hundred twenty five Men's Suits, cost from \$10 to \$50; now \$2.00 to \$12.00.

Fifty Ladies Suits, cost from \$15.00 to \$30.00; now \$2.50 to \$10.00.

Roger's Silverware, Musical Instruments, Rugs, Clocks, Razors, Hats, Caps, Gloves, Guns, Revolvers. All kinds of Xmas goods: all cheap.

COME EARLY

## Geo. B. Conner

520 E. Church St.  
Near N.Y. P. & N. Station,  
SALISBURY, MD

# CHRISTMAS SUGGESTIONS

Men's & Boys' Suits, Overcoats, Hats, Caps, Gloves, Underwear, Sweaters, Mufflers, Silk and Knitted Neckwear; Men's, Women's and Children's Rain Coats, Shoes, Hosiery, Collars, Cuffs, Jewelry and Suit Cases; Fancy Vests, Shirts, Garters, Handkerchiefs, Pajamas and Night Robes.

In fact we have most anything you may want at the lowest prices. Come in and see us; we appreciate your presence whether you purchase or not. Reception room for tired shopping ladies, second floor of NOCK BROS., opposite Ulman's Opera House.

## NOCK BROTHERS CO. February Reduction Sale Combined with the Xmas Profit-Sharing Plan

WITH the late season our sales have excelled in the past four months any season of our previous business career, which necessitated the replenishing of a large stock of goods to supply our remaining demands for the appreciation of those who patronize us we will commence our reduction sale giving our customers an opportunity to purchase their Xmas goods at February prices. Xmas is the end of the year, when we remember all of our relatives and friends, we believe as progressive merchants we should remember our customers who we consider close friends, by offering special inducements in the purchasing of necessities in Gents' Furnishing, Hats, Caps, Boots, Shoes and Ladies' Wearing Apparel. Our stock is complete, purchased direct from manufacturers at the lowest cash prices

which enables us to offer for sale goods that cannot be excelled either in quality or low prices. In addition to these special offers we are giving to you the S. & H. Green Trading Stamps, known as the wonderful Profit-Sharing Plan from merchants to consumers, which enables the consumer to obtain beautiful premiums that could not be purchased in retail stores for less than \$3.50 to \$5.00. The volume of business this system has brought to us enables us to purchase and sell goods at a small profit. Commencing Monday, December 16th., our store will open at 6 a. m. and close at 10 p. m. Saturday and Xmas Eve to 12 p. m. Visit the S. & H. Premium Parlor, second floor, and select a Xmas gift for your friends.



### A Christmas Gift For You



Upon making a cash purchase of ONE DOLLAR or over, and presenting this Coupon, you will receive twenty-five S. & H. Stamps, in addition to those you receive with your purchase.

# NOCK BROTHERS COMPANY

239 to 241 Main Street

SALISBURY, MARYLAND

## MAXWELL 1913 OFFERINGS

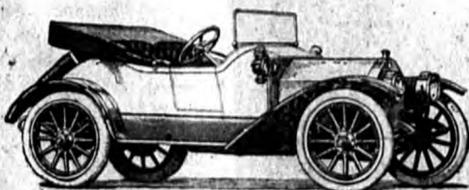
\$1,675 F. O. B. Factory Maxwell "Forty" Touring Car \$1,675 F. O. B. Factory



Equipment includes windshield, mohair top with side curtains, top boot, bag for side curtains, ventilators, robe rail, foot rest, concealed horn, tire carrier, license brackets, 60-mile speedometer, self-starter, gas tank, two gas headlights, combination oil-electric side and tail lights with storage battery, demountable rims, extra tire rim, tire repair kit, jack and full set of tools.



\$1,625 F. O. B. Factory Maxwell "Forty" Roadster \$1,625 F. O. B. Factory



Equipment same as above Maxwell Touring Car.

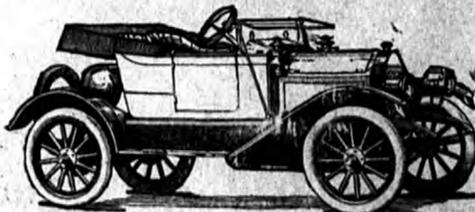
BEAUTY, luxury and comfort have been developed to the utmost in the handsome Maxwell "40." Every refinement, every detail, is the very latest. Nothing that would make the Maxwell "40" better has been spared or omitted.

The new 1913 Maxwell is the finest car we have ever built. It is larger, more powerful, finer in every way. But it remains characteristically a Maxwell. That is, it retains the mechanical features responsible for the extraordinary Maxwell durability, endurance, economy of operation and upkeep.

### Notable Features

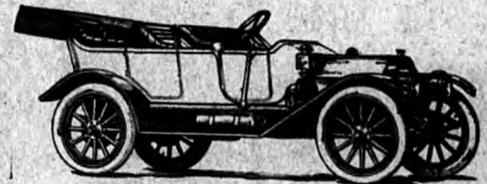
- |   |                                      |
|---|--------------------------------------|
| Left hand drive                                     | Turkish cushions                     |
| Center control                                      | Two front doors                      |
| Long stroke silent motor                            | Effective dash ventilators.          |
| Selective transmissions                             | Self-starter                         |
| 115-inch wheelbase                                  | Stylish mohair top and side curtains |
| 36-inch wheels                                      | High grade lamp equipment            |
| Demountable rims                                    | Electric lights                      |
| French design body                                  | Concealed horn                       |
| Black and nickel trim                               | Tire carrier and protector           |
| Metal bodies—24 operations of painting and varnish. | Extra tire rim                       |
| Roomy tonneau                                       |                                      |

\$785 F. O. B. Factory Maxwell "Twenty-two" Roadster \$785 F. O. B. Factory



Equipment includes gas tank, self-starter, top, top boot, windshield, five lamps and horn, tool kit, jack, pump, tire repair kit.  
Note: This car won in its division and also the sweepstakes in the Buffalo 800 mile reliability tour, Sept. 11-14, 1912.

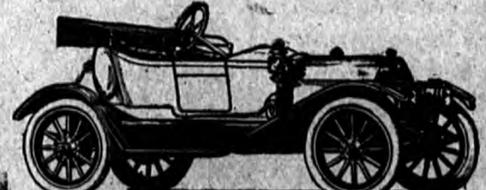
\$1,145 F. O. B. Factory Maxwell "Thirty" Touring Car \$1,145 F. O. B. Factory



Equipment includes top, top boot, windshield, storm curtains, self-starter, gas tank, two gas lamps, two oil side lamps, one oil tail lamp, horn, tool kit, Q. D. rims, jack, pump, tire repair kit, tool box, foot and robe rails, carpet and mat on tonneau floor.



\$1,110 F. O. B. Factory Maxwell "Thirty" Roadster \$1,110 F. O. B. Factory



Equipment same as above Maxwell "Thirty" Touring Car.

GARAGE IN REAR OF PENINSULA HOTEL

# J. WALLER WILLIAMS

Salisbury, Md.

Automobiles and Accessories in Stock

Harley-Davidson Motorcycles

Prest-o-Lite Gas Tanks

# HOLIDAY NEWS

**The Right Christmas Way**  
 CONTINUED FROM PAGE 1  
 crazy. She laughed, sang, danced, and  
 with a hug she nearly upset Aunt  
 Betty and said, "Mrs. what silly  
 folks we all have been!"  
 The girls left Aunt Betty no time  
 later, and Christmas was not mention-  
 ed in the Everly household, but the  
 girls and their father looked unusu-  
 ally mysterious and happy.  
 Christmas morning dawned crisp and  
 clear, the spirit of the day abounding  
 everywhere.  
 Edna and Vera anxiously awaited  
 their mother, having sent their father  
 to bring her to their Christmas eve  
 which they had trimmed up in ever-  
 greens and bells, after she had re-  
 tired the evening before.  
 They met her with tender caresses  
 and led her to a chair prepared pur-  
 posely for her. Edna brought her gift,  
 a beautiful collar of her own work  
 and pinned it on with a brooch, in  
 which was her birthstone.  
 The mother drew the face of her  
 first child to her and kissed her, a tear  
 dropping on the upturned face.  
 Vera had quietly drawn near and  
 hid a bundle of dark blue silk on her  
 mother's lap. "For the dearest mother  
 ever," she said as her mother drew her  
 closely to her, sealing the precious  
 words with a kiss.  
 Then father came forward and, tak-  
 ing her hand in his, said as he slipped  
 his gift on her finger, "What I couldn't  
 give the dear little woman when we  
 started out together I give her now."  
 The bewildered woman saw through  
 fast falling tears a magnificent dia-  
 mond sparkling on her hand.  
 "Oh," said Vera, "such a time as I've  
 had keeping secrets!"  
 "The happiest Christmas I've known  
 for years," remarked Mr. Everly.  
 "Me, too," exclaimed Alice Milner.  
 "I tried to have some one else in-  
 with my little gift for the queen of the  
 household, and no one heeded my call,  
 so I came any way." And a lovely comb  
 was added to her presents.  
 "This is what Christmas means; give  
 to each for their own." And Edna  
 started the ball rolling for a general  
 Christmas frolic.

**SHOEING THE WILD MARE.**  
 "Shoeing the wild mare" was a gam-  
 ing game generally played outdoors.  
 The wild mare was a boy or girl, who  
 was given a good start, then all the  
 others chased after him. If caught, his  
 foot was held aloft and the players  
 pretended to shoe it with resounding  
 thumps.  
 The poet Herrick speaks of this game  
 in a verse on Christmas sports:  
 Christmas sports, the wasall bow!  
 Of blind man's buff and of the cure,  
 That young men have to shoe the mare.

## APPROPRIATE GIFTS

It isn't necessary to spend a hatful of money to give a few Christmas presents. Our store this Yule-tide is Headquarters for a happy blending of elegance and economy.  
 Here you will find beautiful remembrances such as good taste dictates. Rare conceptions out of the ordinary—designs from art workers in gold and silver, who have left the impress of a skill that stands for real merit.  
 Gifts of gems, jewelry, cut glass, watches and novelties. Gifts to be put to practical use. Gifts for the home beautiful.  
 Just cast your eyes over the few bargains shown here and remember that they are only the advance guard of an army of bargains camped in our store. Suppose you come in and look them over today—before the best are numbered among the "missing."  
**Engraving Free**  
 ON ARTICLES WE SELL

**Mesh Bags**  
 Silver and Gold Mesh Bags and Coin Purses; from \$2.00 to \$10.00.

**Locketts**  
 Solid gold, set with diamonds, and gold-filled.

**Bracelets**  
 From extra wide to the narrow bangle Bracelets.

HIGH-ART DESIGNS IN  
**Cut Glass**  
 Makes very desirable Christmas Gifts. Our stock is very complete.

**Diamonds**  
 Of Guaranteed Quality  
 We buy our diamonds direct from the cutters loose and in large quantities, therefore we know we can sell you a better value than you can buy even from the so called wholesale houses. We invite comparison.  
 RINGS \$12.00 to \$300.00  
 SCARF PINS \$10.00 to \$200.00

**South Bend Watches**  
 The South Bend Watches are masterpieces in mechanism and time-keeping qualities—the acme of perfection in their entirety—the watches that are destined to become the leading exponents of standard time. The watch you want, and you can have at a very reasonable price.  
 One Year to Build From Start to Finish  
 The Best Gift of All  
 Perfected by 411 Inspections, Cold and Heat Adjustment

**Solid Gold Rings**  
 Engagement Rings, Wedding Rings, Friendship Rings, Stone-set Rings for Ladies, Stone-set Rings for Gentlemen, Stone-set Rings for Children, Signet Rings, Rings of every description. Remember we handle only Rings made from SOLID GOLD.

LADIES' AND GENTLEMEN'S  
**Gold Cuff Links**  
 in plain for the monogram, and fancy designs.

**Hand-Painted China**  
 Only the best lines carried.

**Spoons and Silverware**  
 Sterling Silver and best quality plate.

Open Evenings Until After Christmas  
**127 MAIN ST. G. M. FISHER SALISBURY, MD.**  
 THE LEADING JEWELER

## THIS IS THE STORE FOR YOUR XMAS SHOPPING



**A Few Suggestions**

**Handsome Suits and Overcoats**  
 OUR SUITS are a real fashion show. Every garment combines to the highest degree all the late style tendencies. You will enjoy seeing the fashionable mixtures in Browns, Grays and Blues as they appear in the new shades and patterns. OUR OVERCOATS are great. We have them in the Fancy Dress Coats, Storm Coats, Roll Collars, Shawl Collars, and, in fact, all styles and colors to suit you. Also Full Dress and Tuxedo Suits.

<b>Beautiful Ties</b> Silk and Knitted. In Imperial, French or open-end effects. In fancy Xmas boxes.	<b>Coat Sweaters</b> In Storm Collar, Shawl Collar and V-neck. All sizes and colors.	<b>Combination Boxes</b> Silk Hose and Ties in box to match. They are very pretty.
<b>Rain Coats</b> For Ladies and Gentlemen. Also for Boys and Girls. All sizes.	<b>Auto Gloves</b> We have the largest line in this city. Any size, any price. Black and Tan.	<b>Suit Cases</b> and HAND BAGS we have in great variety. All sizes. Will make nice gifts.
<b>Hats</b> Caps Gloves Silk Hose	<b>Shirts</b> Garters Handkerchiefs Umbrellas	<b>Smoking Jackets</b> Pajamas Boys' Norfolk Suits Night Robes
<b>Mufflers</b> Suspenders Fancy Vests Night Shirts	<b>Underwear</b> Auto Caps Full Dress Ties Full Dress Vests	

**LEONARD H. HIGGINS COMPANY**  
 MAIN STREET SALISBURY, MD.

# Automobile and Machine Work

We are now in our large new quarters, where we have ample means of caring for our growing trade. All our work is guaranteed first-class. Our charges are reasonable. Special attention will now be given to Automobile work, for which we are fitted and have had considerable experience. Give us a try.

## Disharoon & Serman

### Practical and General MACHINISTS

Gasoline Engine and Automobile Repairing  
Telephone No. 520 SALISBURY, MD. Cor. Lake & Willow Sts.

# Have You Ever

Looked through my line?

## If Not

Would like to receive a call from you.

## My

Aim—Best Value and Reliability.

CHAS. ELLINGHAUS  
MERCHANT TAILOR  
180 Water Street Opp. Court House

# Strawberry Plants - Maryland Twin Seed Corn

I have for sale several thousand Strawberry Plants of the following varieties: Early Ozark, Missionary, Monkyke, Chesapeake, Three W's, Gandy, Climax, Parson's Beauty, Ekey; also a lot of Maryland Twin Seed Corn.

L. G. TINGLE, Pittsville, Md.

# Merchants & Miners Trans. Co.

## "Florida By Sea"

Direct Route Baltimore To Savannah and Jacksonville

Best route to Florida, Cuba and the South. Fine steamers. Excellent service. Low fares. All steamers equipped with wireless. New steamers Suwannee and Somerset in commission. Rooms de Luke. Baths.

Send for Booklet

W. P. TURNER, P.T.M.  
Baltimore, Md.

# E. W. TRUITT, Real Estate Dealer.

FORTY-EIGHT ACRES OF LAND located one mile of N. Y., P. & N. Depot, on shell road, on Church St. Will make one nice farm, two farms, three farms or four farms. This tract will be sold at cheap bargain to first buyer, on easy terms. Other bargains to offer. Also nice selection of Building Lots and Buildings to offer.

E. W. TRUITT, Salisbury, Md.



## SECURITY in Case of FIRE

Is what we all want. It's our firm, "We, Us & Co." that can give it to you. Have us write up one of our

"Safe-as-Silber Fire Insurance Policies" and you can rest in peace. We want to score a grand "Clearance Sale" of policies and do double our customary business at this time of the year. A policy from you will help out. We will make it as cheap as the best companies.

P. S. STOCKLEY & CO. New Building, Salisbury, Md.

# T. H. MITCHELL

## General Contractor and Builder

Anything from a Pig Pen to a Mansion

The money you pay for rent is gone forever. Put that money in your own pocket and be your own landlord. Buy a lot and build a house, and you can pay it back on as easy terms as paying rent.

Also lots for sale in desirable locations. As for plot and description.

Our Phone is 33 Call Mitchell

## KANSAS HAS GROCER-EDITORS

Merchants Are Printing Small Journals to Advertise Their Goods Among Customers.

The Kansas grocer is breaking into journalism. In a number of the small towns of the state, small two, four or eight page newspapers are being published by the men whose regular business is to weigh out sugar and measure up the supplies for the kitchen tables of their customers.

While he stacks the articles in the market basket of the housewife, the editor-grocer finds out who the newly arrived visitor in the community is, who was married during the week, and other items to fill up the local columns of his paper. At intervals of one, two or four weeks, the store newspaper makes its appearance.

The store paper is generally published in a town too small to support a regular weekly, and in such places meets a need of the storekeeper by advertising his place of business and at the same time with its news features fills a niche in the community that gives it a welcome place.

In a town where no paper is published, effective advertising, which is just as essential to the success of the small storekeeper as to the owner of the city department store, becomes a problem. Window displays and hand bills left in bugles and autos reach only a part of the field.

Printer's ink publicity of some kind is essential if the merchant wants to keep the people informed of what is going on in his store. It must be sent out at regular intervals. Probably not more than one-half of his customers take any newspaper. Those living on farms owe no allegiance to any particular town. The county seat paper may appeal to some. Others will take the paper published in the town where they know the most people, while still others will take nothing but the city daily.

These conditions make a place for the store paper. No subscription fee is charged. The local news in the paper makes a demand for it and in this way the merchant keeps the name of his store before the people of his community and keeps them advised of bargains, changes and new goods.

Real advertising is only incidentally writing. It is salesmanship that simply happens to be talking per the printed page—happens to be because it found a magnificent big opportunity to talk thus through the eyes of 10,000 humans at once instead of through the ears of the 10,000 in succession.

## GOOD DISPLAY IS VALUABLE

Goods of the Merchant, Attractively Shown, Helps Sales—Signs Draw Attention.

"Many stores are so prim and neat in the arrangement of goods that there is little or no inducement to buy," says a writer in the Dry Goods Economist. "This may read like a paradox, but the point is that, while neatness and cleanliness are to be commended, the goods must be so displayed and ticketed that they will induce purchases. When goods are on the shelves or under the counter, where they cannot be examined or seen, people will only buy what they come for."

"If displays cannot be made on the counter, then a table or some other stand should be set apart for making reasonable displays of goods, with

## BEAUTIFUL HAIR AT SMALL COST.

Everybody can have beautiful hair now. Mildredina Hair Remedy grows hair and we can prove it. You don't have to wait around weeks and months for results either. When you use Mildredina Hair Remedy you will see an improvement from the very first application.

Mildredina Hair Remedy cures dandruff, stops falling hair, and makes hair grow because it quickly penetrates the pores, stimulates the hair glands and cleans the scalp, so that it stops throwing off dandruff. To show how quickly it acts, we will send

**FREE** A large trial bottle free by return mail, to anyone who sends this Coupon to the Mildredina Specialty Co., Boston, Mass., with their name and address and 10c in silver or stamps to pay postage.

(Advertisement.)

## WELL DESERVED

The Praise That Comes From Thankful Salisbury People.

One kidney remedy has known merit. Salisbury people rely upon it. That remedy is Doan's Kidney Pills. Salisbury testimony proves it reliable. A. R. Lohner, 218 William St., Salisbury, Md., says: "You are at liberty to use the testimonial I gave in 1909 regarding Doan's Kidney Pills. I have had no further trouble from kidney trouble since my cure was made." (Statement given February 28, 1912.)

When Mr. Lohner was interviewed on January 26, 1909, he said: "Anyone who takes Doan's Kidney Pills as directed will receive great results. I have never heard a word against this preparation, and I consider it the best of all. I had trouble from my kidneys for thirty years and the nature of my work made the complaint worse. If I took cold it affected my kidneys, causing my back to become weak and lame. The kidney secretions were irregular and painful. Doan's Kidney Pills have always given me the best of results when I have taken them."

For sale by all dealers. Price 50 cents. Foster-McBurg Co., Buffalo, New York, sole agents for the United States.

## SAFE AND GANE SYMPATHY.



"I make it a practice never to kick a man when he is down."  
"Thank you are for the under dog?"  
"Thank I can be for him from across the street."

## Big Advertising Waste.

The business man's waste paper basket has increased 100 per cent. in size during the last seven years. The fact leads to the inquiry, Why? The answer is to be found in the mass of ineffective and undigested circular and other advertising matter that daily pours into the office of every active business man only to find a resting place in the waste basket.

Some of these advertisements are so poor that their typographical appearance condemns them; some are so badly written that they create no desire to purchase; others have merit and carry a message, but the message has been sent to the wrong person. Much of the waste basket could be eliminated by the employment of more intelligence in the preparation and distribution of advertising matter.

## Why "Knocking" is Bad Business.

Why "Knocking" is Bad Business. If you knock your competitor you are told you are making a psychological error. True. But what does it mean? Simply this: that the normal mental tendency is fair-play. If your ad violates that standard in the buyer's mind, you will create a repulsion, thereby spoiling your chances for a sale.—A. T. Osborn.

## WISDOM OF EXPERIENCE.



Hubby—But why do you insist that our daughter should marry old Gold-bug when she hates the very sight of him? You married for love, didn't you?  
Wife—Yes; but that's no reason why I should stand by and see our daughter make the same mistake.

The Cool Wave.  
A few cool nights and days  
Once more arrive,  
They drive the sun's hot rays  
And we revive.

# SAMUEL P. WOODCOCK & CO.

The Largest, Most Reliable and Most Successful  
REAL ESTATE BROKERS ON THE EASTERN SHORE OF MARYLAND.  
Have a great number of desirable FARMS on their list, suited for all purposes  
TRUCK, GRAIN, GRASS, POULTRY AND FRUIT FARMS.  
Renting in price from one thousand dollars and up. Have also some very desirable Stock Farms, as well as desirable CITY PROPERTY and Choice BUILDING LOTS for sale—good and safe investments. Call or write for Catalogue and full particulars, map.

## SAMUEL P. WOODCOCK & COMPANY. REAL ESTATE BROKERS, SALISBURY (WICOMICO CO.) MARYLAND

# A Chance of Lifetime

We have a limited number of new Pianos and Player Pianos at LESS THAN COST of manufacture. This is truly a chance of a lifetime and it is made possible on account of the liquidation of one of the largest piano factories in New York City.

**YOU SAVE \$150 to \$200**  
The piano dealer in your town could not buy these pianos at the price we'll sell to you direct.

**\$10 DOWN AND BALANCE EASY TERMS**  
gives you a handsome Upright Piano of finest tone, quality that never before sold at less than \$200, in the

**SACRIFICE PRICE \$195 WITH STOOL AND COVER FREE**  
SHIPPED ANYWHERE IN UNITED STATES, FREIGHT PREPAID upon receipt of \$10 and balance in easy payments. Also a full line of elegant

**PLAYER PIANOS \$295 NOT ONE WORTH LESS THAN \$300**  
ALSO SOLD ON EASY PAYMENTS. BROWN AND OVERY AND SIX MONTHS ROYAL PRIZE. We suggest that you get quick and write at once, as this limited number will not last long, and an opportunity such as this will not occur your way again.

SCHILLING PIANO CO. 120 Main Street, Salisbury, Md.

## CHICHESTER SPILLS



DIAMOND BRAND  
LADIES!  
THE ONLY REMEDY FOR CHICHESTER'S SPILLS  
SOLD BY ALL DRUGGISTS EVERYWHERE WORTH TRYING

## Dr. H. C. Robertson DENTIST

Office, Division Street next Post Office, SALISBURY, MD.  
All work given the most careful attention, and done according to the latest scientific methods.  
CROWN AND BRIDGE WORK A SPECIALTY

## MADAME DEAN'S FRENCH PILLS

A SAFE, CERTAIN RELIEF FOR CONSTIPATION  
MADAME DEAN'S FRENCH PILLS  
A SAFE, CERTAIN RELIEF FOR CONSTIPATION  
MADAME DEAN'S FRENCH PILLS  
A SAFE, CERTAIN RELIEF FOR CONSTIPATION  
MADAME DEAN'S FRENCH PILLS

## We Will Give \$10 IN CASH

for the best fifty-word letter that proves our claim for "NO DARN."



"No DARN" is guaranteed to save your stockings from wearing. Send this ad. and 10 cts. in postage, also your stocking dealer's name, and we will send you one full-size package (postage prepaid), with full particulars concerning this free \$10 cash offer.

THE FANNEY CO. Baltimore, Md.

C. BROTEMARKE, M.D.  
Eye, Ear, Nose Throat  
OFFICE ON PARK STREET, SALISBURY, MD.

## RARE BUSINESS OPPORTUNITY

WANTED—A PARTNER. Reason: Have returned to active ministry. Have two partners sober, industrious and capable. A booming town on N. Y., P. & N. R. R. Five factories, very healthy country and great trucking country, stone and oyster-shell roads. Store adjoining railroad property and on Main Street. Sales \$40,000 annually, running \$500 a month ahead of last year. Books to prove. Established 63 years. None but those of good moral character need apply. A new four-room house and lot, bounded on three streets, can be bought for \$500. Address  
REV. H. S. DULANY, Fruitland, Md.

## LOST

On Saturday night last Miss Huble Owens lost from her buggy, either in Salisbury or on the road to Columbia, Del., a hand-bag containing a considerable amount of gold and bank notes. The bag was a Persian effect in brown and tan with long cords attached. Miss Owens will suitably reward the finder if notified either through The Advertiser office, or the County Commissioners Office.

## DRS. W. G. & E. W. SMITH PRACTICAL DENTISTS

Office on Main Street, Salisbury, Maryland.  
We offer our professional services to the public at all hours. Nitrous Oxide Gas administered to those desiring it. One can always be found at home. Visit Princess Anne every Tuesday.

## Healthy Stock

Pratt's Conditioner  
The one stock conditioner that has been the stock owners' reliance for 10 years. You may depend upon it to increase your profits. See the sign on your money bank if it is Pratt's Profit-sharing Conditioner. 1912. AVAILABLE FREE

Farmers & Planters Co.  
HAROLD N. FITCH  
Eye Specialist  
120 Main Street, Salisbury, Md.  
Office Hours: 9 a. m. to 5 p. m. Others by appointment.

## Wanted

### Operators on Men's Work Shirts

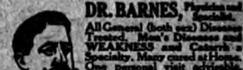
We want to enlarge our plant. We have more work, we have better work, we pay more money for good work than any other factory on the Shore. Good board, good town; investigate.

## PENINSULA SHIRT MANUFACTURING CO.

PITTSVILLE, MD.

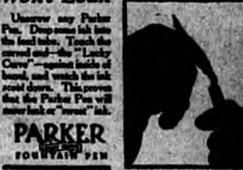
## Wanted

Two good men to sell and collect in Salisbury and Mardela Springs. Apply to SINGER SEWING MACHINE CO., 218 Main Street, Salisbury, Md.



DR. BARNES, Physician and Surgeon. All General (both men and women) Diseases Treated. Specialties: Rheumatism, Gout, Gravel, Neuritis, Sciatica, Neuralgia, Migraine, Headache, Epilepsy, St. Vitus' Dance, Hysteria, Nervous Debility, Insomnia, Catarrh of the Bladder, Gonorrhea, Syphilis, Scrofula, Eczema, Psoriasis, Ringworm, Ringworm of the Scalp, Ringworm of the Face, Ringworm of the Hands, Ringworm of the Feet, Ringworm of the Nails, Ringworm of the Eyelids, Ringworm of the Ears, Ringworm of the Nose, Ringworm of the Throat, Ringworm of the Lungs, Ringworm of the Stomach, Ringworm of the Intestines, Ringworm of the Liver, Ringworm of the Gallbladder, Ringworm of the Pancreas, Ringworm of the Spleen, Ringworm of the Kidneys, Ringworm of the Bladder, Ringworm of the Uterus, Ringworm of the Vagina, Ringworm of the Cervix, Ringworm of the Vagina, Ringworm of the Cervix, Ringworm of the Vagina, Ringworm of the Cervix.

## Make This Test Yourself Prove That The Parker Pen Won't Leak



## NEW FALL GOODS ARRIVING DAILY

We are receiving specially nice line of Cut Glass, Silver Deposit Ware, Sterling Silver Table Ware and Fancy China, for the Fall Weddings. You are invited.

## G. M. FISHER - JEWELER -

Main Street, Salisbury, Md.

## HOUSE and DECORATIVE PAINTING.

Work done in a thorough and workmanlike manner. ESTIMATES OBEREFULLY GIVEN.

THEODORE W. DAVIS, SALISBURY, MD

## HOT AND COLD BATHS

At Twilley & Hearn's, Main Street, Salisbury, Md.

A man in attendance to groom you after the bath.

Shoes shined for 5 cents, and the BEST SHAVE IN TOWN.

TWILLEY & HEARN, Main Street, SALISBURY, MD Near Opera House.

## DO YOU KEEP A BANK ACCOUNT?

IF NOT, WHY? THE SALISBURY BUILDING LOAN AND BANKING ASSOCIATION

transacts a general banking business. Accounts of individuals and firms are solicited.

THOS. H. WILLIAMS, Secretary

## For Sale!

One 15 H. P. Steam Atlas Engine, centre crank, good as new. Also one Wood Sawing Machine, equipped with a 3 H. P. engine, saw, belts; and on wheels, so it can be hauled for any place of work. Will sell very cheap.

L. P. GOULBORN

# THE SALISBURY ADVERTISER

SANTA CLAUS NUMBER

VOLUME 45

LARGEST NEWSPAPER AND MOST CIRCULATION OF ANY IN THIS SECTION

DEC. 7, 1912

\$1.00 PER

## THE RIGHT CHRISTMAS WAY

By MRS. H. L. MONTY.

(Copyright, 1912, by American Press Association.)

"Oh, Mrs. Everly, I just thought I'd drop in and talk Christmas to you. It's all I hear at home, and I—"

Alice Miller was a very dear young friend of Edna and Vera Everly, and Christmas and all the wonderful secrets belonging to it had always been discussed as one family. She was amazed when Mrs. Everly turned abruptly and said: "Alice, don't. Please don't talk Christmas this year."

Alice hurried upstairs, where Edna and Vera were brooding over the same command, given them the evening before.

Edna was the first to speak. "I don't understand mamma at all. Before she has always been the first to begin the Christmas gifts, and—and she never tired of planning."

Vera was angry. "Last evening papa said: 'I think, mother, that Santa will have to load that fine dining table at Bradlaugh's for you Christmas. The one with—' And that was as far as he got. Mamma said: 'Father, that will do. Christmas will not be mentioned to me this year.' And—and this morning mamma went to the furniture store, bought that table and has it all set for dinner. I know papa will be hurt."

Alice jumped up: "Come on, girls! Let's go over and consult Aunt Betty." The girls told her their Christmas troubles and about the dining table.

She was very quiet for a few seconds. "What did you give your mamma last Christmas?" she asked.

"The Axminster rug for the parlor,"

## "Christmas Gift! Saw Ye First!"



both girls quickly answered. "Papa gives us a dollar every month for our bank, to be kept just for a Christmas gift for mamma, and then he adds to it for what is wanted."

"Yes'm," quietly answered Aunt Betty. "And the Christmas before?"

"A brass bed for the spare bedroom."

"Yes'm! And the Christmas before?"

asked Aunt Betty again. The girls hesitated a little, then. "A



FOR THE DEAREST MOTHER EVER.

set of leather dining chairs, and a Morris chair for—"

"Yes'm!" Aunt Betty's eyes snapped.

"Who sits in the Morris chair?"

"Mamma put it in the library," Vera answered. "And papa sits in it and reads every evening and Sundays."

Then they all thought Vera had gone

CONTINUED ON PAGE 3

# THE TURKEY WILL BE PROPERLY DRESSED



Copyright 1912 The House of Kappenhauer

**B**UT HOW ABOUT YOU? That "old suit" which you consider "good enough" is hardly fitting for a holiday. You will feel brighter, fresher, happier if the joyous nature of Christmas Day is reflected not only by the inner, but by the outer man. We've done our best to make our stock of

## Christmas Clothes

worthy of every man's approval. We've a splendid assortment of dark-colored, serviceable Suits and Overcoats, well adapted not only to holiday, but to everyday wear.



Copyright 1912 The House of Kappenhauer

# THE THOROUGHGOOD COMPANY

Main Street - - Salisbury, Md.

**CHRISTMAS GAMES**



**H**AVE you ever played "telegrams"? It is a game for a crowd of young or old, or both. Not a very deep or intricate game, nor yet a particularly elevating one, but nevertheless, full of jolly, mirth provoking qualities and just the thing for your holiday party.

To carry out the idea properly slips of yellow paper should be handed to each participant and pencils provided for them. Each one is to write thirteen different letters at the top of their slip—that is, any thirteen from the alphabetical twenty-six, but without repetition.

For instance, one might write B, G, K, L, M, T, E, W, C, S, H, O, R.

Another A, R, C, D, E, F, G, H, I, J, K, L, M, and so on.

The slips are then to be passed along to right hand neighbors, who must make an understandable telegram of thirteen words, using the characters at the top of the slips handed them for the first letter of each word. To thoroughly illustrate, take the first example given above. Here is a specimen "telegram" from it:

"Better go Kingston late Monday. Try express Willie candy soldier. Hope orders rushing."

Note the fragmentary sentences, such as are generally employed in correspondence of this sort. The possibilities for good humored fun in the compiling of "telegrams" among a crowd of friends are endless. But, of course, they cannot be satisfactorily illustrated in public print. As in any similar game, care should be exercised in not becoming dangerously personal.

At first glance, the second example of letters as given above (the first thirteen in our alphabet) might seem to be difficult of extension. But such is not the case in the wide latitude of sense (and nonsense) allowable in the game. For instance, here is only one way out of the thousands in which it can be quickly written:

"Any bright colored dress excellent for Granville's hop. Ikey joins kisses. Loving mother."

Upon completion the "telegrams" are gathered up in a basket and read aloud, either by a disinterested party or somebody selected from among the players themselves.

The only way to appreciate the game of "telegram" is to try it.

**A CHRISTMAS EVE GAME.**

The Woodseller Affords Pleasant Entertainment For Holiday Party.

A very amusing Christmas game is the woodseller, and it is capable of several variations, including the ever popular forfeits. Any number of persons may join in the game.

The person who starts the game writes the name of some kind of wood on a paper and folds the paper so that no one can see the word written upon it. He then goes around, all the rest of the players being seated, and says: "I have a load of wood to sell."

Each person in turn asks: "What kind?"

The answer is: "Find out."

Then the person mentions one kind, and if it happens to be the wrong one, the woodseller goes to the next, and so on, until it is finally guessed right. When the right one is named, the one naming it becomes woodseller.

All who make mistakes must pay a forfeit, to be redeemed at the end of the game. Those who name a wood twice pay. The list of woods is a long one, but the best known ones are the very ones that the players are most apt to overlook in naming them. A clever person can make much fun by the manner of calling out his wares and another by witty rejoinders.

**GRAB BAG IS LOTS OF FUN**

There are many jolly games that can be played on Christmas night, and one of the jolliest is the grab bag, which has afforded much fun in times past.

There should be a big muslin bag—a pillowcase will answer—tied from the chandelier. In this bag put dozens and dozens of little gifts, not one of them expensive, just all sorts of trinkets that you can pick up for a few pennies each, every one neatly tied in paper, so no one knows what's inside.

Then a boy or a girl is blindfolded, given a cane in one hand, turned round three times and told to strike at the bag.

It is great sport for the watchers to see the frantic efforts made to hit that bag, and equally exciting when, having succeeded, the blindfolded player dips into the grab bag and pulls out a gift.

Such fun it is to open the packages. For there are enough gifts in the bag to give every brother or sister or cousin lots of hits.

**Nut Race Is Fun.**

A nut race provides plenty of excitement for youngsters and old. Place a bowl of nuts at one end of the room and an empty bowl at the other. Each contestant, holding the hand flat, with fingers close together and extended, dips it into the bowl, getting as many nuts as possible on the back of the hand. These must be carried across the room and dropped into the other bowl. The victory is not always to the large handed, and the game is a great maker of steady nerves.



**A Word to the Wise About Christmas Shopping**

The wise Christmas shopper is the early one. The majority of mankind, and womankind, too, is prone to wait until the last moment—even until Christmas Eve—and then rush breathlessly from place to place, only to find the choice goods gone.

**Something That They Will Appreciate**

The presents that we have selected for your consideration are many and of such a nature that they cannot help but appreciate the kindness and thoroughness of the giver.

**NEW IDEAS**

We have added new lines to our stock for your approval, such as LeValliers, Silver Photograph Frames, Karnak Brass, Assyrian Gold, La. Tasca Pearls, Colonial Clocks, etc., etc.

All of our goods have our guarantee, as always, and will be engraved by an expert without additional charge. Begin shopping early, while the assortment is so large.

MAIN STREET **HARPER & TAYLOR** SALISBURY, MD.  
"Your Jeweler for Twenty-Six Years"

**Christmas Gifts ! Christmas Gifts !**  
**From L. W. GUNBY CO.**

Make your selection out of the infinite assortment in  
**L. W. GUNBY CO.'S HARDWARE STORE**

SEE THE AUTO STROP SAFETY RAZOR, \$4.50

**AUTOMOBILES**

A sleeping car on rubber tires would cost a fortune to drive. Excessive weight in an automobile costs money to buy—and infinitely more to maintain. The comfortable Ford has more strength and power for its weight than any other car.

Every third car is a Ford. Nearly 180,000 have been sold and delivered. New prices: Runabout, \$525; Touring Car, \$600; Delivery Car, \$625; Town Car, \$800, with all equipment, f. o. b. Detroit.

Get particulars from L. W. GUNBY CO. Salisbury, Maryland.



**BUICK AUTOS**  
IN THREE SIZES

Model Twenty-four, 28-Horse Power \$ 950.00  
Model Twenty-five, 28-Horse Power 1050.00  
Model Thirty-one, 32-Horse Power 1285.00

**Guaranteed Heating**

The International Warm-Air Radiator System of Heating

L. W. GUNBY CO., Agents

**Studebaker Automobiles**  
THREE SIZES

25 H. P. TOURING CAR \$ 885.00  
35 " " " Six Passenger 1290.00  
40 " " " 6 Cylinders 1550.00

After your Auto ride, come in a warm house heated by the International Warm-Air Radiator System. No dust, no dirt; the colder the weather the more heat.

**L. W. GUNBY CO., Sole Agents**  
SALISBURY, MD.

# THE SALISBURY ADVERTISER

SANTA CLAUS NUMBER

VOLUME 45

LARGEST NEWSPAPER AND MOST CIRCULATION OF ANY IN THIS SECTION

DEC. 7, 1912

\$1.00 PER COPY

## SALISBURY AS A SHOPPING CENTER

Thousands Buying Christmas Gifts Here—  
Selection Best Ever Offered.

There is probably nothing which emphasizes the growth of Salisbury more than the big increase shown in the Christmas shopping line. Owing to the progressive spirit of her merchants, Salisbury, for years, has been a favorite place for buyers in every line of mercantile goods, but this trade has continued to grow in greater proportions than has been the increase in population. Having a home trade which would guarantee our merchants against loss, they have been enabled to put in a line of goods, for quality and selection, hard to beat outside of the large cities.

There are a number of stores which every year lay in a large supply of goods especially adapted to the Christmas trade, and this year they have far exceeded anything ever attempted here before. Prospective buyers will do well to put off ordering their goods from elsewhere until they take the opportunity of visiting the stores here and see if they can not find just what they want, for their tokens of affection or friendship.

## "Merry Christmas"



## SALISBURY AS A SHOPPING CENTER

Thousands Buying Christmas Gifts Here—  
Selection Best Ever Offered.

Every year has seen the trade from nearby towns gradually increase, until this has reached a point to which our business men have given special attention. To those who have made it their custom of coming here for their Christmas gifts it is only necessary to state that this year they will find a much wider field of selection than ever offered in the past, and to those who have never made a trial, it will pay them, both in the class of gifts offered and in the prices, to make a special trip between now and the Holidays and see the lines offered here.

Practically all of the merchants who carry important lines for this season of the year, carry special advertisements in the ADVERTISER and we advise all prospective buyers to carefully read the paper from now until Christmas Day, and see what they have to offer, bearing in mind that the space of all is entirely too limited to give anything like a full idea of the really fine line of goods offered by these up-to-date and progressive merchants.



### Useful Christmas Presents

The Just Wright SHOE

WHY NOT GET HER OR HIM A PAIR OF  
E. HOMER WHITE SHOE CO.'S

## Shoes?

Ladies' & Children's Bedroom Slippers

All colors: Red, Brown, Grey, Black, Maroon

Men's Bedroom Slippers

In Black Felt, Tan Kid and Black Kid

Gum Boots for the Whole Family

Men's, Women's & Children's  
ALL SIZES

## E. Homer White Shoe Co.

229 Main Street, Salisbury, Md.

Look for the BIG SHOE



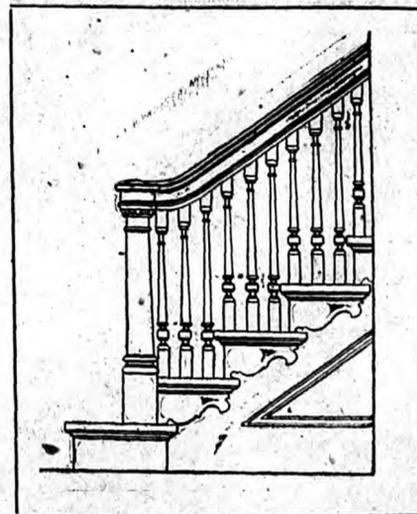
DON'T FORGET YOUR  
TAN SHOES

WE HAVE THEM  
IN ALL SIZES  
AND PRICES



The Just Wright SHOE

## Get Our Prices Before Buying



The above illustration is an example of some of our special Stair work. We have justly acquired a nice business in this line, and have one of the most capable men at the head of it anywhere on the Shore. We have some fine models for your selection, and should be able to please all. Would also be glad to furnish you in all kinds of

## General Mill Work

Sash, Doors, Blinds, Flooring, Siding, Shingles  
and Interior Finish

## The Morris Brothers Co.

SALISBURY, MD.

Telephone 47

P. O. Box 155

WE WILL BE GLAD TO QUOTE YOU PRICES AND HAVE YOUR ORDER. GIVE US A TRY

# X-MAS JOYS

Remain the year round with every man or woman, boy or girl, who is fortunate enough to get one of our

- Men's Bicycles
- Women's Bicycles
- Bullet & Air Rifles
- Gunning Coats
- Boxing Gloves
- Tri-cycles, Velocipedes
- Foot Balls
- Safety Razors
- Express Wagons
- Bicycle Sundries
- Mazda Lamps
- Pocket Flash Lights, Batteries, etc.

Get your Christmas presents at our store and good will and best wishes will follow you every day of the great new year, for the recipient will have something that is worth while. All our guns go now away below cost—bargains.

## T. B. Lankford & Co.

SPORTING GOODS OF ALL KINDS  
Salisbury, Maryland

We are agents for the Indian Motorcycle—the Greatest Motorcycle in the world today. Count the Indians on the road, there's a reason. Easy payments

## TRY

## Houston Sons Co.

FOR BUILDING MATERIAL AND MILL WORK

LUMBER, BOX SHOOKS, BERRY CRATES, BASKETS AND FRUIT PACKAGES OF ALL KINDS

SALISBURY, MD.  
Mills and Office: South Salisbury, Telephone 284

## Bread, Cakes Candies And Ice Cream

We want 5000 customers to come and buy our famous cakes, candies and ice cream.

Pound Cake, Fruit Cake and Angel Food can't be beat, our fancy cakes are simply delicious. We use only the best of material.

We make all kinds of Biscuits, peanut, walnut, coconut and fruit ice cream on hand to fill orders both wholesale and retail. A big stock of Xmas candies and nuts.

Hand-made candy is the best and nearest in town. The Bellingier Co. Salisbury, Md. 170 E. CHURCH ST.



## Xmas Xmas

We believe we have the largest and best assortment of nice toys that can be found on the Eastern Shore. Prices to suit all.

We also have a splendid assortment of gifts of all kinds to suit the aged, middle age, boys and girls.

Toulson's Drug Co. SALISBURY, MD.

## Christmas Clearing Sale New Millinery All Reduced

Two hundred and fifty Overcoats and fur lined coats, cost from \$12.00 to \$75.00; now \$1.00 to \$35.00.  
One hundred twenty Five Men's Suits, cost from \$10 to \$50; now \$2.00 to \$12.00.  
Fifty Ladies Suits, cost from \$15.00 to \$30.00; now \$2.50 to \$10.00.  
Roger's Silverware, Musical Instruments, Rugs, Clocks, Razors, Hats, Caps, Gloves, Gums, Revolvers. All kinds of Xmas goods; all cheap.

Geo. B. Conner  
520 E. Church St.  
Near N. Y. P. & N. B. Sts.  
SALISBURY

COME EARLY

## SEE

## W. J. COLLINS

THE JEWELER

Before

YOU BUY THE FOLLOWING ARTICLES IN JEWELRY

## For Xmas Gifts.

- Watches
- Brooches
- Charms
- Gents Chains
- Rings
- Bracelets
- Lockets
- Neck Chains
- Handy Pins
- Bar Pins
- Scarf Pins
- Hat Pins

## Before

Have a Staple line of New well selected designs in jewelry at the right price.

You buy a Diamond let me have a talk with you

## W. J. COLLINS

JEWELER

Opposite Peninsula Trust Company

SALISBURY, MD.

## Beacom Graduates Are In Demand

It will pay you to enter one of the Beacom schools January 2 on Trial Month plan. A free catalog will be promptly mailed upon request.

## Beacom Business Colleges

Salisbury and Wilmington

The Growing Schools

What Girl's Win? The Advertiser's Voting Contest Closes Next Week.

# SALISBURY ADVERTISER

VOL. 45.

SALISBURY, MARYLAND, SATURDAY, DECEMBER 14, 1912

## CHANGES IN PENINSULA

Trust Company—E. C. Fulton to Succeed Mr. McCondit as Cashier.

Owing to the resignation of Col. Chas. T. LeVine, one of the Directors, and Mr. McCondit, the cashier, the Board of Directors of the Peninsula Trust Company, met this week to fill the vacancies.

Mr. E. C. Fulton was elected Cashier, and will take charge at once. Mr. Fulton has long been associated with the financial world of this city. For a number of years Mr. Fulton has been Assistant Cashier of the Farmers and Merchants Bank, and is regarded as one of the safest and most competent men in the banking circles of this city.

The Peninsula Trust Company, in its Board of Directors and among its stockholders, possesses some of the best business men of this City and County, and under the management of Mr. Fulton, is expected to take a high place among the financial institutions of this city.

## Adams Express Co.

In order to afford patrons the best possible service and meet their wishes in effecting prompt delivery of Xmas presents Adams Express Co. is urging the people not to wait until a day or two before Xmas to ship their packages by express, as it cannot be expected that the great volume of business to be handled can be accomplished in one or two days. It would fill the apartments of the donor in each case better to have the shipment delivered a day before Christmas than the day following.

They also call attention to the Company's "Do Not Open Until Christmas," labels the use of which on packages forwarded early would after delivery of same in advance of Christmas day, permit them to be opened in the hands of the consignee at the desired time.

## Luncheon at "The Oaks."

Miss May Foss entertained some of her girl friends at luncheon on Monday last. Her guests included:

Mrs. Cleveland White, Misses Sara Phillips, Ruth Price, Louise Gunby, Laura Waller, Agnes Jones, Jean Oramp Katherine Toedwin, Edith Short, Ora Dickerson, Helen Graham, Belle Smith, Dorothy Sudler, Mary Collier, Margaret Woodcock.

## SONG WAS INSPIRED BY EASTERN SHORE

"Dove Home" Furnished Theme And Two Women Composed The Piece.

They're singing a song down on the Eastern Shore of which they're immensely proud. By "they" is meant not only the grown up folks but the school children as well—in fact, "everybody's doing it."

The song is called "The Land of Evergreen," and this is how it came to be written: John S. McMaster, an attorney of Jersey City, was born in Pocomoke, Md. had although a resident of New Jersey for many years, has never ceased to be vitally interested in his birthplace. On one occasion he lovingly referred to it as "the land of evergreen."

Inspired by this rather poetic phrase Miss Marie C. Jones of the Staff of the Pocomoke City "Lodge-Evergreen" was moved to write a poem which became very popular and was widely published. Mrs. Emily K. Germain, a Baltimore musician inspired in her turn by the poem, set the words to music—and so, there you have the evolution of an anthem which bids fair to take its place with "Maryland, My Maryland," and "The Star Spangled Banner"—in the hearts of the Eastern Shoremen at least.—Baltimore "Evening Sun."

## Hunting at Night.

An impression seems to be abroad that any one may hunt ducks, geese and muskrats with lights in Wicomico County. This is not during the open season—this is not so. Any person doing so either in the closed or open season is subject to a fine of not less than \$25.00 for each and every offense—the fine to go to the informer. It is also provided that anyone who shall come to hunt on the lands of another in Wicomico County in the night time except for opossums and coons, by permission of the owner, shall be fined not more than twenty five dollars for each offense, or sent to the House of Correction for not more than six months. All of the fines go to the informer.

George W. Ball, State's Attorney.

—The house and lot owned by Mr. J. B. Foster, on Camden Avenue, was sold this week through Mr. George Waller Phillips, Real Estate Agent, to Mrs. Theo. W. Davis.

## PINE BLUFF SANITORIUM

Ready To Receive Patients—Equipment Not Fully Completed.

Recognizing the urgent needs for the new Sanatorium to care for the cases of incurable tuberculosis and that they are anxious to take advantage of the institution at once, the Directors have decided to open its doors at once, although all the equipment necessary to properly run the place has not yet been installed.

The last Legislature in a bill provided for the purchase of the Pine Bluff Sanatorium to be used for the cases of incurable tuberculosis. The officers of the institution are as follows:

President, Rev. T. E. Martindale; Jas. M. Ellinger, Vice President; Wm. M. Cooper, Secretary and Treasurer; Jos. L. Bailey, Dr. J. McP. Dick, Judge E. L. D. Stafford, Dr. Wm. N. Welch, of Baltimore, and Senator John Walter Smith are the other members of the Board of Directors.

## Old Postal Cards Fast Losing Favor.

The public appears to have forsaken the Government's sober postal card for the gaudier production of the souvenir shop, for the report of Public Printer Donnelly shows that only 770,983,390 cards were printed in 1912, while in the preceding year the big establishments turned out 1,200,000,000.

The printing office is run on a cost basis for Congress and the Government departments. Its business for the last year amounted to \$6,775,853, the largest in its history and the Public Printer promises a reduction of five per cent in its charges for the next year.

Speaking in typographical terms the primary prodigal 1,000,000,000 "impressions" during the year.

## Unclaimed Letters.

Mr. Virgil M. Adkins, Mrs. Lizzie Arthur, M. Adam Bennett, Miss Sadie Burns, Mr. Harry Coffard, Mr. Myron Dahlzell, Mr. W. H. Dyer, Mr. Holley Fallar, Miss Emma Fletcher, Mr. Frank Gray, Mr. Henry Hudson, Mr. D. O. Hosteld, J. H. Holloway, Mr. L. Jones, Mr. Ben. G. Jordan, Miss Lena, Mr. Will Moore, Mr. Johnie McDental, Mr. John Thompson, Mrs. Emma Turk, Miss Anabel Taylor, Mrs. Arreatha A. Waller.

# What Girls Will Win Big Prizes? This Is The Last Busy Week! Miss Davis Takes A Gold Piece

Miss Georgia Davis Wins Gold Piece—Special Prize For Securing The Largest Number Of Votes During Week And Jumps To Second Place In Her District—She Was Closely Followed In Race For Gold Piece By Miss Tresa Whayland—The Misses Laws, Acworth and German Keeping Up Good Work.

Unusual vigilance will be taken by the Contest Manager and Editors during the coming week to preserve that spirit of fairness which has been so manifested during the entire contest. Absolutely no information will be given out concerning another contestant's votes. This rule has been strictly adhered to during the entire contest, but the Contest Manager wishes to emphasize it particularly during the coming week. Please don't ask for information concerning another's standing.

Owing to the Contest closing on Saturday the standing of contestants will not be printed in next week's issue. From now on, hurried, every minute counts, and the one subscription you overlooked may be just the one you need to win a handsome prize. "Nothing succeeds like Success" can be applied in contest work as well as in other phases of life and it's the contestant who succeeds in keeping after the subscriptions who will finally win out. Don't talk about losing. Get busy and win.

Three judges, prominent business men, will be selected by the editors to count the votes. Their names will be announced in next week's paper. They will be men highly respected in the community. All votes handed in during the entire contest will be counted by them and turned over with the ballot box to be verified. Remember the contest closes promptly at ten p. m., December 21. No votes received after that time will be counted. Have your friends hand in their subscriptions early in the week. This will avoid confusion on the last day.

## Special Notice To Contestants

Owing to the inactivity of the contestants in the First District it has been necessary for the Contest Manager to declare this District off and merge it with the one closest to it, which is the Second. Miss Lucas, however, deserves much credit as she has done splendid work in her District regardless of the fact that she has had so little competition. The other two Districts will stand as they are.

## Standing of Contestants.

Name	Last week's Standing	Gain	Total Standing Today
<b>DISTRICT NO. 2.</b>			
Mamie Phipps	28,740	4,540	33,280
Tresa Whayland	16,050	5,285	21,335
Katherine Lucas	8,800	680	9,480
Rena Carey	1,150	3,240	4,390
Margaret Dickerson	1,830		1,830
Katie Larmore, Bivalve	200		200
<b>DISTRICT NO. 3.</b>			
Edna Laws	34,465	3,875	38,340
Georgia Davis	15,940	7,900	23,840
Hilda Acworth	17,565	2,700	20,265
Lulu German	10,945	3,275	14,220
Ethel Shockley	10,290		10,290
Hilda Bounds	5,840	700	6,540

## Brilliant Wedding At Riverton.

The handsome home of Mrs. Wm. T. Darby, of Riverton, was the scene of splendor Saturday evening, December the seventh, at eight o'clock, when Miss Mary Ellen Darby became the bride of the Hon. Wm. Algernon Percy. The ceremony was performed by Rev. Darby, of Quantico Parish, while the soft strains of music, furnished by Prof. Scheidtker, of Salisbury, and Miss Bennett, of Baltimore, filled the spacious rooms with its melody.

The bride entered the beautifully decorated parlor on the arm of her brother, Mr. Richard J. Darby, and was met at the altar by the groom and his best man, Mr. Harry Brattain. The bride was attired in a gown of white satin, trimmed with duchesse lace and pearls and carried a shimmering bouquet of Brides' Roses and Lily of the Valley. She was attended by her cousin, Miss Helen Bennett, of Baltimore, as maid of honor and she carried pink roses.

Mrs. Darby, the bride's mother, was becomingly gowned in black champagne with a white rose to lend beauty to her hair.

Immediately after the ceremony, an elaborate supper was served by Caterer Allan Liederman, of Baltimore. Those present were relatives and very dear friends. The color scheme in the dining room and throughout the house was red.

Mr. Percy is one of the leading men of Vienna, being a member of the Legislature in 1908-1912. The bride is a graduate of Western Maryland and she also took a course in Eltonston at the Bard Ave. School, of Baltimore. The happy couple left for an extended trip to New York and other northern cities. They will be at home after January the first, at the Woodlands, the home of the groom, near Vienna.

## LOOKING OVER INSTITUTIONS—Committee Of State Senators Visiting Institutions In Various States.

The Board of Directors of the new Eastern Shore Insane Asylum, which is to be constructed in Dorchester County by the State of Maryland, left last week for a ten days' trip through the States of Pennsylvania, New York, Ohio, Indiana and Massachusetts, to look over the new Insane Asylums which have been constructed in those States, with a view of getting information and data for the preparation of plans for the Asylum to be erected in Dorchester County.

The party is composed of Senators Jesse D. Price, John P. Moore, Louis M. Milbourne, W. W. Beck, J. Frank Harper; Dodson, of Talbot; Booley, of Dorchester; Goelz, of Caroline; Representative Warburton, of Cecil.

## X-Ray Photo Shows Forty Shot In Man's Head.

By what is said to be the most wonderful X-ray photograph ever taken, showing the position of forty shot in his head, Dr. Lillie Bairbank, of Bridgewater, Mass., hopes to restore the sight of Samuel Thorpe, who has been blind since he was shot with a gun twelve years ago by Pearl Ashley. The photograph shows the brain cavity of the head and how deeply the shot are imbedded in the skull.

—Mr. John T. Hagan gave a dinner to a number of his friends at his handsome home on Camden Avenue Wednesday night. Among them were Messrs. W. B. Miller, L. W. Gandy, W. S. Gordy, Jr., I. L. Price, Jno. M. Tolson, A. F. Benjamin, Leroy Lane, Dr. S. A. Graham, (Graham Gunby, Dr. J. McP. Dick, Ernest Ellis, S. Egan White.

## BANQUET TO SEN. JACKSON

In Honor Of His Appointment—At Peninsula Hotel Saturday Night.

In order to show their appreciation of the honor conferred upon Hon. Wm. F. Jackson on his appointment to the United States Senate by Governor Goldsborough, a number of his friends tendered him a dinner at the Peninsula Hotel on Saturday evening.

The party met on Main Street in their automobiles and accompanied by the Band, proceeded to the home of Senator Jackson, where they joined in congratulating him upon his new honors. From thence, they proceeded to the Hotel and partook of the many good things provided. Hon. W. B. Miller acted as Toastmaster and in a short address spoke of the pleasure the many friends of Senator Jackson had in his appointment, and that the dinner was planned in order that he might know that here, among his home people, he was appreciated and honored.

Mayor Kennerly responded to the Toast "The City of Salisbury," Messrs. Isaac L. Price, W. S. Gordy, Jr., and Dr. S. A. Graham, to the Democratic Party. Wm. M. Day to the Progressive. A. F. Benjamin to "Lumber." Dr. M. McP. Dick to the Medical profession, Mr. Jay Williams to the Bar. Mr. S. King White and Mr. C. A. White to the "Press." Mr. F. A. Usher made one of the best addresses of the evening. Mr. Leroy Lane in a few well chosen remarks expressed the gratification of those present at the selection of Senator Jackson.

Other addresses were made along the same lines. Senator Jackson made a speech which showed how much he appreciated the kind wishes of his friends and spoke of his determination to devote himself to the duties of his new office, and thus deserve the honor conferred upon him.

Those present were Walter B. Miller, Dr. John M. Tolson, Marion A. Humphreys, William E. Tiltman, Jr., Leroy Lane, Ernest H. Ellis, William M. Day, Dr. Harry O. Tull, S. King White, William G. Phillips, William T. Phoenix, Harry L. Harcum, G. Victors White, Isaac L. Price, Mayor E. Frank Kennerly, William H. Knowles, Dr. A. B. Barria, John Hagan Howard Beart, William B. Jackson, Jay Williams, William S. Gordy, Jr., Dr. Samuel A. Graham, J. Roscoe White, A. F. Benjamin, Clarence White, F. A. Usher, Jr., F. A. Greer, Sr., Rev. T. E. Martindale, Dr. J. McFadden Dick and Herbert Blife.

## SLIGHT HOMELY GO-EDS TAKE

Shy Fair Students Of Peninsular College Refuse To Attend

When sixty fair students of the Peninsular College, Salisbury, Md., were invited from a corresponding number of men of the Orange School of Technology to a ball to be held at a dancing academy near the hotel, the majority of them refused to attend.

Later, when they learned that the ball was to be given by the boys of the most popular, yet the least popular girl in their school, they were delighted, they quietly planned revenge.

The dance was to be given by the boys in appreciation of the loyalty of the girls to the Tech football team during the last season. In order that the school authorities might not interfere, the boys were to meet the girls at the academy. The girls arrived on time, but the boys got their revenge by remaining in their room.

From eight until ten o'clock the boys, all doped up for the occasion, waited; then, realizing that the girls had put one over on them, they softly departed, after paying the proprietress of the academy for his extra attention in providing decorations, an orchestra, etc. The fair co-eds are still giggling.

## Doing Fine Work For The Sun Life.

Notwithstanding the fact that the "Sun Life of Canada" has Agencies in all corners of the Globe, Mr. D. A. Brinfield, of El Dorado, sold more insurance than anyone in the County's employ during the month of November, and is thus heading the "Special Mention List."

This is the first time that this honor has ever come to a Marylander, and as far as Mr. Brinfield's knowledge goes, to a man of the times. His record has seldom been surpassed by anyone, for in this business month there were but twenty three men who had these included Election week, yet he secured thirty six applications for a total of \$100,000. We understand that all were secured on the first interview and all but five were total strangers.

Mr. Brinfield says he made the most of his life, working practically day and night during the twenty three days to win this coveted honor.

—The Popular Voting Contest of the Salisbury Advertiser ends next week. The question now is who will win the Big Prize—Contestants are working hard—Every hour from now on should be made to count—2 winners in every District. Hard work and the help of your friends will win. Keep alert and busy all the time.

# Last Week's Chance To Vote in THE ADVERTISER'S Big Contest Closes December 21st

# THE ADVERTISER'S FLORIDA TOUR, DIAMOND RING AND GOLD WATCH CONTEST

THE TIME-- Saturday, Dec. 21st, 10 P. M.  
THE PLACE-- The Advertiser Office

THE GIRLS--

???



# The Leader

CASH CODDLE'S CO.  
Read Us Your Mail, Orders—Our Service Is Yours

## SANTA CLAUS Is Here Come to See Him in Toyland

Toys that interest, toys that entertain, toys that amuse, toys that you'll want to keep for years and years because they are just interesting, service and are just like real, practical, mechanical products that have become famous.

We can't begin to tell you all about them, there are too many. Only seeing them and watching them work will explain what no words could tell. Here are just a few of the thousands of them.

**Most Attractive and Fairest Priced Toys Shown Anywhere.**

- "Baby Nick" DOLL 98¢**  
The Best Doll Value in All America
- She's a lovable, amiable, full-bodied "Baby Nick" with a lovely face, movable eyes and eyelashes. She has long, natural, curly hair, blonde or brunette; sewed wig; ball jointed at hips, knees, elbows and wrists; slipper and stocking.
- KID DOLLS 25¢ and up**  
**CHARACTER DOLLS 25¢ and up**  
**CELLULOID DOLLS 10¢ and up**  
**MECHANICAL AND WOODEN TOYS 25¢ and up**
- 49 cent BISQUE AND KID DOLLS:**  
15 to 14 inches high; jointed body; with shoes and stockings. **25¢**
- 49 cent BISQUE DOLLS:**  
Jointed body; eyes that close and natural hair, with hat shoes and stockings packed in a handy box. **35¢**
- \$1.49 KID BODY**
- \$2.99 BISQUE UNBESSESS DOLLS**  
15 inches high; real wig, movable eyes, eyelashes, full-jointed; fitted with shoes and stockings. **\$1.98**

## Christmas SLIPPERS

You Can Save Both Time and Money  
By Buying Them Here

- EACH PAIR IN A FANCY GIFT BOX IF DESIRED**
- Worth \$1.25—Women's Juliet: of cloth; for trimmed; Gray, Black and Brown; hand-turned leather sole; in all sizes. **79¢**
- Worth \$1.25—Men's Kid Slippers: choice lot of samples and lots made in excess of orders. Opera, Evening and Home Slippers of soft KM in Black, Tan and Maroon. All sizes. **99¢**
- Worth \$1.50—Women's Cloth Slippers: Mocha and Juliet styles in Red, Green, Brown and Black; ribbon trimmed; hand-turned sole. **95¢**
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# The Lady of the Mount

By FREDERIC S. ISHAM  
AUTHOR OF "THE STROLLERS UNDER THE ROCKS"  
ILLUSTRATIONS BY RAY WATERS

"Well!" worthy. "Here's one dare speak his mind!"

"I speak plainly; in a tone of authority, 'and you would do well to heed!'"

"Perhaps," interposing. "What say you, comrade?"

Bill smiled illumined evil faces; they, who had just been on the point of blows among themselves, now regarded one another with common understanding. One weighed tentatively that delicate weapon, a spoon; a second stroked his halberd, as if liking to feel the smoothness of the shaft, while a third reached for a gleaming "Polard's Partisan." And in the glare of the fire every implement showed sign it had been used that night. The point of the spoon was as steel crushed over; the ax of the halberd might have come from a butcher's; the blade of the "Partisan" resembled a great leaf of autumn-time. This last watered periodically had the uncomely burden; and the man made a movement to resist, would have struck; but the black eyes, only, though not for long; again the weapon seemed about to dart forth; the man about to hurl himself and his burden desperately aside, when, from above, came the sound of hoarse laughter and stinging, and simultaneously a number of peasants, Bretons by their dress, burst into view.

"Ah, comrades, what now!"

Many of these new-comers were hurt; few free from cuts; but none thought of attacking their wounds. Their principal concern seemed for articles they carried—beaver, light, valuable, peltry—spoils from the night. Two staggered beneath a great chest stamped with the arms of the Mount and its motto, and appeared anxious to hurry—perhaps toward the forest on the shore where they might bury their treasure. Others had in their arms imposing pieces of silver, vases and a massive surcoat de tabi, that had once belonged to the Cardinal Dubois. A woman, gaunt, toothless, wore a voluminous bonnet à l'Argus, left at the Mount by one of the ladies of the court; and waved before her a fan, set with jewels. She it was who called out:

"Oh, comrades!" shrilly. "Who would you be killing?"

"A selfish fellow that refuses to share!" answered he of the halberd, as if little pleased at the interruption. "Refuses to share, does he?" she repeated, and swarming down, peered forward; only to start back.

"The Black Seigneur!"

Those who accompanied her—a rough rabble from field and forest, gazed, not without surprise, or uncouth admiration, at one whose name and fame were well known on that northern coast; but these evidences of rough approval were not shared by the alien rogues. On my lady's finger the gem sparkled; held their eyes like a lure. Black Seigneur, or not, they mattered not; what knew they of her he had with him; whose hand was not that of clude-wench or scullery maid? Let them look at her face!

She might be a great lady—she might be the Governor's daughter herself.

"The Governor's daughter!" All, alike, caught at the word.

"And if she were!" scarcely the Black Seigneur confronted them.

While, hesitating, they sought for a reply, quickly he went on. Who had a better right to her? The Black Seigneur! The Lady Elise! Harshly he laughed. Was it not fair spoil? His Black Seigneur's enemy; his Black Seigneur's daughter. Did they think treasure easier than revenge? Let them try to rob him of it! As for the ring? Contentiously he took it from my lady's hand; threw it among them.

A few scrambled, others were still for finishing the tragedy then. The people versus the lords and their spawns. "Kill as you will!" the injunction had gone forth from Paris.

As he spoke, one of the foremost put out his hand; touched my lady, when the fingers of the Black Seigneur gripped hard his throat; hurled him so violently back, he lay still. Companions sprang to his aid; certain of the peasants interferred.

"Yes; beat them well!"

But the ruffians of the great city were not of a kind to submit lightly; curses and blows were exchanged; knives gleamed and swords flashed. Amid a scene of confusion, the cause of it stared not to witness the outcome; running down the sloping way, soon found himself on the sands; then keeping to the shadows, passed around the corner of the wall.

Here, for the time concealed was safe; none followed, and, leaning against the damp blocks of masonry, breathing hard, as a man weak from fatigue, loss of blood, he sought to recover his strength. It returned only slowly; the passing incidents annoyed him; for the moment he forgot he had but recently come from the dungeon and the hardships that elasticity and vigor. He was impatient to move on; looked at my lady; a sudden fear smote him. How white she appeared! Had she—His hand trembled at her heart; a blank dismay overcame him; then joy—At that instant he thought not of the gulf between them; was conscious only he held her—slender, beautiful—in his arms; that she seemed all his own, with her breath on his cheek, her eyes on his, above pointed the majesty of the night; the crackling of flames; the interpenetrating voices! In the angle of the will, with darkness a blanket around them, he pushed back the hair from her clear brow, bent over, closer—suddenly straightened.

"Pard!" he muttered, a flush on his face. "Am I, then, like the others, a pinger, a thief?"

Several moments he yet stood, breathing deep, then, starting away, set himself to the task of crossing the vast stretch of beach between the Mount and the distant lights of a ship.

The sandy plain had never seemed so interminable; before him, his shadow and that of my lady danced over illytely away; behind, the great rock gave forth a hundred shooting flames, while, an ambulance of the demolition of so much that was beautiful, higher than saint with helpless sword on cathedral top, a cloud of smoke belched up; waved sideways like a monstrous funeral plume. A symbol, it seemed to fill the sky; to move and nod and flaunt its ominous blackness from this majestic outpost of the land. Walking in a vivid crimson glow, the Black Seigneur moved only ahead, where now, on that monotonous desert, the rim of the sea on a sudden intruded. As he advanced, sparkles red as rubies—laughing lights—leaped in the air; at the same time a seething murmur broke upon the stillness.

Toward those leaping bright points and the source of that deep-sounding cadence, the young man stumbled forward, more rapidly, less cautiously, also, it may be, for while he was yet some distance from the water's rim, his feet fell on sand that gave way beneath them. He would have sprung back, but felt himself sinking; strove to get out, only to settle the deeper! The edge of the sea, with safety beyond, well he could see, where the satin-smoothness of the treacherous sea shone only ahead, where now, silk-like shimmering of the trustworthiness. That verge, however, was remote; out of reach of effort of his to attain; his very endeavors caused him to become the more firmly imbedded. Had he cast my lady aside, possibly could he have extricated himself; but with her, an additional weight, weighing him down, she in turn loudly he called out; only the sea answered. Now were the clinging particles at his waist; he lifted my lady higher; clear of them! Once more raised his voice—this time not in vain!

"Mon capitaine! Where are you?"

"Here!"

"We don't see you."

"You won't see, unless—"

The end of a line struck the sand.

The night had almost passed; its last black hour, like a pall, lay over the sea, where, far from the Mount, a ship swayed and tossed. In the narrow confines of her master's cabin, the faint glimmering of a lamp revealed a man bending over a paper, yellow with age; the man, thin and delicate, they seemed almost to escape him!

How strange, after all these years, the sight of your handwriting!—and now to be writing you! Yet is it meet—to say farewell! For that which you have heard, mon ami, is true. I am going to die. You say, you heard I was not well; I answer what really has befallen the question, mon ami, beneath your words. . . . And bring, it is well with me. I have wronged no one on earth, nor my friend, and you forgive me. . . . I had hoped the years would efface that old memory. You say they have not. . . . It is wise for me to get away.

The reader paused; listened to the sea; the moaning and sighing, like voices on the wings of the storm.

You speak in your letter about 'trickery'—used to estrange me! Think no more of it if he be you. What is past, is gone as I, part of that past, when we were boy and girl together—soon shall be. And come not near the Mount. There can be no meeting for us on earth. . . . I send you my adieu from afar. . . . It is only a shadow that speaks. . . . mon ami.

**CHAPTER XXXIV.**

Some Time Later,

The little Norman Isle, home of Pierre Laroche, so wild and bleak-looking many months of the year, resembles a flowering garden in the spring; then, its lap full of buds and blossoms, smiling, redolent, it lifts itself from the broad bosom of the deep. And all the light embellishments of the golden time it sets forth daintly; fringing the black cliffs with clusters of sea campion, white and frothy as the spray, trailing green ivy from precipitous heights to the verge of the wooden waters, whose waves seem to creep up timorously, peep into the many caves, bright with sea-anemones, and retreat quickly, as awed by a sudden glimpse of fairyland.

Near the entrance of one of these magical chambers, abloom with strange, scentless flowers, sat a certain afternoon in April, a man and a woman, who, looking out over the blue sea, conversed in desultory fashion.

"From what your father tells me, Mistress Nanette," the man, an aged priest, was speaking, "the Seigneur Desaurac should be here today!"

"My father had a letter from him a few days ago to that effect," answered the young woman somewhat shortly.

"Let me see," apparently the old man did not notice the change in her

**Children Cry FOR FLETCHER'S CASTORIA**

Any woman with pimples, skin eruptions, sores or boils, does not appear attractive and cannot enjoy life. Bloodline Ointment cures them and makes the skin soft and velvety. Ores cold sores, cracked lips, chapped hands, sore eyes, itching and bleeding piles.

(Advertisement.)

ever, it matters little. Speaks she ever of the Black Seigneur?" suddenly.

"No. Why?"

"Why not?" Nanette's tone was enigmatic.

"I don't understand."

"At any rate, she is better off here than yonder in France, if tidings be true," said the other irrelevantly.

"Ah, ma belle France!" murmured the old man regretfully. "How she is torn within—threatened from without! But fortunately she has her defenders," his voice thrilled, "brave men who have thronged to her needs. I suppose," he continued abruptly, "it is to arrange about the new ship that brings the Seigneur once more to the island?"

"I suppose so," assented the other briefly.

"A true Frenchman, Pierre Laroche, your father, has shown himself, in giving one of his best ships to the cause! Although perhaps he would not have been so ready," thoughtfully, "had not the Paris Assembly seen fit to appoint Andre Desaurac in command of all the vessels to guard the coast against the intrigues of the French royalists with foreign powers and allies! Well, well, he will find here many old friends!"

"Yourself, for example, Father, who helped him in the courts to establish his right to his name," said the young woman quickly.

"And you, Mistress Nanette, the kindly eyes lighting with a curious, indulgent look, 'who went to the Mount alone, unaided, to—'"

A frown gathered on the dark, handsome face of the girl. "Unaided!" she said, starting at the sparkles on the waves before her.

"Oh, the people never weary of talking about it! and how you—"

"You're a snail!" abruptly the young woman rose; with skirts fluttering behind her, gazed out to sea.

Several hours later, just before dusk, a ship ran into the harbor, dropped anchor, and sent a boat to the shore. In the small craft sat a number of men, and the first of these to spring to the beach and mount the stone stairs way to the inn, was met at the top warmly greeted, by old Pierre himself! Mon dieu! To see the new comer was like old times! Only now, the landlord observed jestingly, the profits would be small! But a fig to parsimony, in these days when men's patriotism should be large; do what he would, the Black Seigneur, would with the new ship, even if he sunk her, provided it was in good company, and he went down with her himself! To which protestations the other answered; presented his companions, and greeted the assembled company within.

Buy at a great board, laden with comestibles interspersed with flasks of wine, Nanette welcomed him briefly, and again his glance—keen and assured, that of a man the horizon of whose vision had widened, since last he stood there—swept the gathering. But apparently, one he looked for was not present, and he had again turned to the young woman, a question on his lips, when on the garden side of the house a door opened. It revealed a flowering background, a plateau, yellow in the last rays of the sun; it framed, also, the slender, black-clad figure of a girl, above whose white brow the waving hair shone like threads of gold.

"An old friend of yours, my Lady!" called out blunt Pierre.

Continued On Page 7



**Anty Drudge Gives the Grocer Some Advice.**

Anty Drudge—"Hello, is this Main 1211? Yes? That you Mr. Smith? You send your boy back to Mrs. Jones at once to take away the things he left this morning. Why? Because she ordered Fels-Naptha soap and you sent an imitation. You were out of Fels-Naptha soap, you say? What has that got to do with it? If you were out of good money, would you give Mrs. Jones counterfeit? Mr. Smith, if I was Mrs. Jones I would take my patronage to the grocer who saw to it that he was not out of Fels-Naptha."

A woman who washed the old-fashioned way in steaming suds and with much rubbing changed to Fels-Naptha soap.

Her clothes were better than they had in the past.

She gave the credit to the quality of the fabrics.

But one day some one asked her to try something "just as good" as Fels-Naptha soap. She did.

And her clothes were in shreds in a few months.

Then the reason dawned on the woman. The secret of lasting wear was Fels-Naptha soap and the Fels-Naptha way of washing.

You can't boil and hard rub clothes and expect them to last; neither can you "eat" the dirt out of clothes without "eating" the life out too.

Fels-Naptha washes colored clothes without fading. Fels-Naptha won't shrink or roughen flannels. Fels-Naptha makes the wash white and pure and sweet.

The easiest and best way to use Fels-Naptha soap is the right way—in cool or lukewarm water. Use any time of the year.

Follow the directions on the red and green wrapper.

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In a suit tailored here, there's a certain amount of feeling and comfort rarely met with in newly made clothes. It's because

**"SUIT CONFORMITY."**

is always kept in view by us. Good cloth properly cut, made up by artisans, can't help but make you comfortable.

See our cuttings and buy now whilst assortment is fresh.

CHAS. BETHUNE, Salisbury, Md.

**New Incubator Catalogue Free Poultry Supply Catalogue Free EGGS \$1.00 PER DOZEN**

That's The Price Predicted For This Winter

**BOLGIANO'S "Square Deal" Scratch Food**

Produces Egg Like This

Mr. John Beer, Esq., Baltimore, Md., had 100 chickens he was feeding with whole corn and was getting 24 eggs a week. After feeding "Square Deal" Scratch Food one week he got 72 eggs, the second week he got 123 eggs, the third week he got 204 eggs and the increase continued until he was getting 512 eggs per week.

**DON'T BE FOOLED**

There's a difference. If your local merchant does not sell Bolgiano's "Square Deal" Poultry and Egg Food and "Square Deal" Poultry Mash, drop our postal, we will tell you who does.

**YOU CAN HAVE:**

to brighter than any other Winter, Thanksgiving Time, Christmas Time, Easter Time also in your Lawns and Flower Beds at the first opening of Spring Time, if you plant Hyacinths, Tulips, Narcissus, Lilacs, Iris and Crocus Bulbs now.

**FALL BULB CATALOGUE**

With beautiful pictures and all about how to grow them sent free if you will drop us a postal.

**Plants and Ferns Cheap**

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LONG SCHOOL HOURS. The production of the health of our children has been one of the reforms of the present day...

It is generally recognized that growing children require play and open air if they are to reach the age of maturity in a proper physical condition...

Add this time to that spent in the school room and it will be found that the average child spends from eight to ten hours every school day pouring over trying tasks...

The education of our children is very important and must not be neglected, but we cannot afford to have the acquisition endanger their health.

Study periods should be made in every school room and enforced so that the severe grinding at home will be done away with. This would give the children evenings to themselves to employ in such a way as not to prove a drain upon their health.

The long hours required of school children in order to complete a certain course of study in a limited number of years has brought about the belief in many of this country's best thinkers that our school authorities are trying to accomplish too much in the time allotted.

Laws—Powell. Miss Sarah Augusta Laws, daughter of Mr. and Mrs. Jan. H. Laws, and a granddaughter of the Hon. W. L. Laws...

PROFITABLE FARM TALKS

By Experts in Special Trade Visits Salisb... -Visiting Points On Corn And Feeds.

The second annual educational special organized by the Pennsylvania Railroad over the Maryland-Delaware-Virginia Peninsula visited Salisbury on Tuesday evening, December 10th, and two illustrated lectures were delivered in the Court House before a fairly large attendance of men and women interested in agricultural development.

The meeting was opened by Dr. Richard G. Hill Director of the Maryland Agricultural College, who gave a brief talk on the work done by his college, and then introduced Dr. Oscar Collier to speak on "Corn Improvement." With the aid of scores of lantern slides which showed the various stages of development of corn Dr. Collier was able to convince his audience that there are several factors which enter into the successful production of corn crops. He said in part:

Essentials For Abundant Corn Crops. "There are several essentials necessary to the growth of an abundant corn crop. First, I cannot emphasize too strongly the necessity of thoroughly maturing the crop before cutting from the ground. This will insure vigor. Second: All undue moisture should be evaporated as rapidly as possible to prevent rotting of the cell germs, because the smallest percentage of rotture of the cell germs reduces to that extent the vigor and vitality and corresponding yielding powers of the resulting plant. Third, Every corn raiser should test his corn each year before planting as it is difficult for anyone to determine simply by inspection just which ears will not grow. By testing systematically it is possible for the grower to be reasonably sure that his seed corn will grow; it enables him to distinguish between those ears of corn that will produce a profitable crop and those that would produce an unprofitable crop, and also saves the loss of replanting.

"Feeding the crop is the fourth important factor in successful corn production. We find that crimson clover and lime solve the problem. A crop of corn such as farmers on the Peninsula should aim to grow, will remove from the soil about one hundred and fifty pounds of nitrogen which costs from twenty to twenty five cents a pound per acre, about twenty five pounds of phosphorus which costs about five cents a pound, and about seventy five pounds of potassium which costs about five cents a pound.

"The fifth essential is the curing of seed corn. The ears selected for seed should be placed, immediately after husking, in a place where they will dry out rapidly and thoroughly. The ears should be strung together in such a way that they will not touch one another; or, the ears may be put on a rack made of wire, or one made of wood with large spike nails driven through. The ears are stuck on the protruding nails. A dry, airy lot of a building is very satisfactory, providing the corn is kept from mice and rats. It is no case should the seed corn be stored in baskets or barrels."

To Make Poultry Profitable. Mr. C. L. Opperman, the expert on poultry raising connected with the Maryland Agricultural College, lectured at great length upon that subject and portrayed nearly one hundred different scenes on the white omevas sheet. Some of the pictures showed antiquated and unsanitary methods of housing chickens and other varieties of fowl compared with the modern sanitary structures of the present day.

Mr. Opperman laid special emphasis on the necessity of feeding the fowl with proper nourishing food. He also called attention to the fact that since a chicken's laying powers diminish into comparative insignificance after it becomes three years old, it is well to sell and dispose of the three year olds and get pullets if the owner is in the business of selling eggs. "A good pullet should produce at least one hundred eggs per month," said Mr. Opperman, "and I see no good reason why Maryland chickens, which lay on the average not more than seventy a month, should not do better if given the necessary attention. In marketing eggs, the best results, that is, I mean the best prices are obtained for clean, uniform looking eggs packed neatly."

During the day the Pennsylvania Railroad agricultural special stopped at Bethlehem, Rhoadesdale, Marsden, Westover and Salisbury and lectures were given on a variety of subjects of special interest to the different sections visited.

Indicative of the wonderful fertility of the Peninsula also is the prize just won by the Pennsylvania Railroad at the American Land and Irrigation Exposition in New York City. The railroad was presented with a large silver cup for having the best railroad exhibit at the show which continued from November the fifteenth to November the thirtieth, in fact it was considered the best agricultural display ever made by any railroad in the United States.

This tribute to the Pennsylvania Railroad is virtually a tribute to the Maryland Delaware Virginia Peninsula because the majority of fruits and vegetables were collected by the railroad company from various points in Maryland and Delaware. The exhibit on the whole was both picturesque and highly educational. The decorative features included a huge pumpkin some twelve feet in diameter, surrounded by hundreds of varieties of farm products put up in glass jars and

SHARPTOWN.

Mr. L. T. Cooper, a member of the Auxiliary Board of Lady Managers of the Peninsula General Hospital at Salisbury, sent over to the institution last week about fifty cases of canned and preserved fruits put up by the following ladies of this town:

Mrs. Berkeley James, Mrs. Beesse Fletcher, Mrs. John White, Mrs. Harvey Twilley, Mrs. E. D. Willing, Mrs. R. J. Fletcher, Mrs. Ida Bates, Mrs. T. Wilber Phillips, Mrs. Ira W. Wright, Mrs. Job R. Hisey, Mrs. Oscar T. Smith, Mrs. Walter C. Mann, Mrs. John Fletcher, Mrs. A. J. Howard, Mrs. I. J. Phillips, Mrs. George Fletcher, Mrs. Wm. E. Hastings, Mrs. Irving Owens, Mrs. W. H. Gordy, Mrs. Lissie Robinson, Mrs. E. G. Bennett, Mrs. Lona Bailey, Mrs. Samuel Owens, Mrs. E. J. Jones, Mrs. J. W. Robinson, Mrs. T. J. Malone, Miss Dollie Twilley, Mrs. Clarence Twilley, Mrs. Harman Gravenor, Mrs. Isaac Hemmons, Mrs. John Jones, Mrs. Mariah Cooper, Mrs. Wm. M. Martino, Mrs. E. B. Howard, Mrs. Samuel F. Twilford, Mrs. O. W. Owens, Mrs. Carl Bennett, Mrs. E. F. Gravenor, Mrs. Algy Gravenor, Miss Ada Walker, Mrs. H. G. Hisey, Mrs. F. S. Bonds, Mrs. W. D. Gravenor, Mrs. U. T. Gravenor, Mrs. Wm. E. Knowles, Mrs. J. Frank McBoe, Mrs. Lottie Mitchell.

Don't put off your toy buying until the last minute—Ulman Sons—Advertisement.

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Ulman Sons, Salisbury, Md. Special Christmas Dinner. Dinner for Twelve. Christmas Dinner for Six. Christmas Dinner for Four. Christmas Dinner for Two.

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Prof. Prescott, of the University of Michigan, testified before the Pure Food Committee of Congress, that the acid of grapes held highest rank as an article of food and he regarded the results from baking with cream of tartar baking powder as favorable to health.

Royal is the only Baking Powder made from Royal Grape Cream of Tartar.

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The entire Sixth Floor of our store is given over to the splendid assortment of Toys which we have gathered from far and near. DO NOT FAIL TO VISIT OUR TOYLAND when you come to Baltimore—it is a sight well worth seeing.

One would never think there were so many toys, or so many kinds of toys in the world—dolls for little mothers, building blocks for future architects, mechanical toys for ingenious little fellows, toy railroads for future railroad presidents—everything that a boy or girl could possibly wish for. It would be impossible to give a list of the numerous kinds. Write to us for information about any particular kind you desire, and we shall be pleased to furnish it.

Our Lovely Baby Elsie Dolls at \$1.00

Three styles—with jointed body, bisque head, real eyelashes and sewed wig—parted or with bangs; two styles have slippers and stockings. Baby Elsie comes to us from Heinrich Handwerck, the most famous doll maker in the world, and she represents the greatest doll value that it is possible to obtain at \$1.00.

JOINTED DOLLS, \$1.00 to \$12.00. Eyes that open and close; some with natural eyebrows and eyelashes; sewed wigs; some have short curly wigs. CHARACTER DOLLS, 25cts. to \$15.00. In almost endless variety; some with eyes that open and close, others with wigs; and some have natural wigs and voice.

STOCKINET DOLLS, \$3.00, \$4.00 and up to \$8.50. Absolutely unbreakable; ideal for the little folks.

CELLULOID DOLLS, 10cts to \$2.50. A varied assortment, including character babies.

GAMES, 10cts., 25cts., and on to \$5.00. PLAY SUITS for boys and girls, \$1.00 to \$5.00. IRON TOYS—dump wagons, ice wagons, barrel wagons, etc., 25cts. to \$1.00.

TOY TRAINS, 10cts. and up to \$2.50. DOLLS' GO-CARTS AND PERAMBULATORS, 50cts. to \$12.50. WHITE ENAMEL FURNITURE, 50cts. to \$10.00.

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KODAK THE GIFT PERFECT.

The ideal gift is one which gives the most lasting pleasure to the recipient. Such a gift is a KODAK or CAMERA.

So long as scenes change and pleasant incidents occur, the Kodak will be an ever-fresh joy to its owner. We have them from \$1.00 to \$20.00!

Albums, tripods, and other little gifts too, in great variety.

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Ice Cream FOR ALL OCCASIONS!

All flavors, packed in bulk or in bricks, hotel or family use, weddings, and banquets. Quality guaranteed the best. Immediate attention to every order. Write, telephone or telegraph.

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The Quality Shop CARL F. SCHULER Salisbury's New Haberdasher

NEW, clean-cut stock of the latest creations in Men's wear. The only shop carrying an exclusive line of high-grade merchandise. We are trying to offer the men of Salisbury something a little better than the ordinary. We can prove it. Run in and see us. Suits and Overcoats made to measure at the lowest possible price.

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FOR SALE!

One Steam Saw Mill, 35 H. P. Erie City Engine, and Knight's Saw Works, with cable feed and gang edger. All in first-class condition. Apply to

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Children Cry FOR FLETCHER'S CASTORIA

—\$900, \$300, \$500 and \$1000 to loan on first mortgage security.—Elmer H. Walton, Attorney.—Advertisement.

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And it is a Pleasure to show Our Large and Attractive Line to Anyone. To please your eye and give foot comfort, saves regrets By visiting us for your wants this Fall and Winter.

A LITTLE STORY

Not a fib, not a "yarn," about shoes may interest you. We aim to supply you with the very best shoe we can buy—the most stylish, best fitting, longest lasting, most comfortable—and sell at only a corresponding comfortable profit to ourselves. Most people say we suit them. Let us try to suit you.



THE HARRY DENNIS SHOE COMPANY Fine Boots, Shoes & Rubbers; Ladies Footwear a Specialty. SALISBURY, MARYLAND.

Local Department.

NEWS is the truth concerning men, nations and things. That is truth concerning men which is helpful, or pleasant, or useful, or necessary for a people to know.

THE ADVERTISER will be pleased to receive items, such as engagements, wedding notices, local notices, or personal notices, with the names of those present, for the local department. The items should be indorsed with the name and address of the contributor, and published, but on a matter of good faith.

—Mr. A. H. Jackson is spending several days in Philadelphia.

—Mrs. Graham Gandy spent several days in Philadelphia this week.

—Mrs. J. M. Towson entertained the ladies bridge club on Tuesday.

—Mr. O. I. Bashore, of Michigan, has moved to this county, and is now a resident of Parkersburg.

—Miss Maria Herman has returned home after spending several weeks with relatives in Philadelphia.

—Miss Elizabeth Collier returned yesterday from an extended visit in Millersville and Baltimore.

—Dr. E. A. Graham has bought the handsome home of Mr. L. J. Coon, on Queen Avenue.

—Mr. E. V. Bick, Manager of the Maryland Insurance Agency Company, of Baltimore, spent several days of this week in this city.

—Marion W. Bonds and Macy B. Denton were married at Fruitland Wednesday evening, by the Rev. H. S. Dalany.

—There will be a baptismal service at Grace M. E. Church next Sabbath morning. The pastor will preach on the subject of Baptism. The public is cordially invited.

—Dr. John M. Hiderice has moved from his late residence into the house formerly occupied by Mr. Isaac L. Price, on Broad Street, next to the Presbyterian Church.

—Mr. Carroll L. Brewington bought a public auction last Saturday the large colonial house on Imbela Street, owned by the late Mrs. Lettie V. Brewington. The purchase price was \$8700.

—The Third Quarterly Conference of Salisbury Circuit will be held at Riverside Church, Wednesday, December 18th at 7 p. m. by the Rev. Dr. Geo. P. Jones, District Superintendent. Dr. Jones will also preach the same evening.

—The oft-repeated question "What is the Unpardonable Sin?" will be the subject of the sermon at Bethesda Methodist Protestant Church Sunday morning. Evangelistic services in the evening. Subject, "Almost Forgiven."

—The Popular Voting Contest of the Salisbury Advertiser ends next week. The question now is who will win the Big Prizes. Contestants are working hard. Every hour from now on should be made to count—2 winners in every District. Hard work and the help of your friends will win. Keep alert and busy all the time.

CHARGED WITH BURGLARY

Paul Burton Arrested By Deputy Walker Last Sunday Night.

Paul Burton, a young man about 20, was arrested by Deputy J. Frank Waller, Saturday night, at the depot, charged with having entered the store of John W. Farlow one night last week and taking money and goods to the value of several dollars.

Young Burton was arrested, so the officers say, because while in the store he took an electric flash light which belonged to Mr. D. Gibson Parlow and disposed of it, thereby giving a clue to the robbery.

Burton was arrested and held some short while ago for being implicated in a shooting affair in another part of the City. He was held on this last charge of robbing the store to await the action of the Grand Jury.

DEATH OF MRS. ALLEN

Wid After A Long Illness At Her Home in Salisbury Last Saturday.

Mrs. Nettie Y. Allen, wife of Raymond Allen, died at her home, on Pittwater Street, Saturday morning after an illness lasting over six months. Mrs. Allen was the daughter of Mr. and Mrs. Henry Young, of Somerset county. She was married to Mr. Allen in July, 1811. Mr. Allen was for several years owner and publisher of the Courier, a Republican paper published in Salisbury. Mrs. Allen leaves besides a husband an infant child, three sisters and one brother—Virgil, Minnie, Maud and Jesse Young, all of Somerset county. Funeral services were held in the Tabernacle Methodist Episcopal Church Monday afternoon and interment in the cemetery.

BUSINESS NEWS.

—Toys! Toys! Toys—Ulman Sons. —Advertisement.

—Do your Christmas shopping at E. E. Powell Co.—Advertisement.

—Best steam vulcanizing done promptly at Lankford's.—Advertisement.

—Beginning, Monday, Dec. 16, Ulman Sons store will be open each night until Xmas.—Advertisement.

—Wanted—A white woman for light duties. Apply 708 N. Division Street, Phone 131.

LIGHTNING STRIKES

Some Fall Twice, Say Forest Rangers, And That A Tree Once Struck Is More Susceptible.

Lightning does strike twice in the same place. Despite the old saying according to Rangers in the national forests who report that single trees are often struck many times. Indeed they say that a tree that has been felled by a former stroke is more liable to a second attack; the dry, dead branches appear to be better conductors.

In a report Fred G. Plummer, geographer in the forest service, expounds also the theory that in a thunder-storm a person is safer in the open than under a tree.

"It has often been stated," he says, "that the majority of persons killed by lightning sought refuge under the trees; but this is not the fact. More than one half of such deaths occur in the open and less than one quarter under trees."

The tree under which the person stands catches and absorbs the force of the strike. The greatest danger is from secondary shocks or from flying splinters from the shattered tree. A person standing out in the open, being the most prominent object attracts and receives the direct strike of any electric current that may come near him.

Mr. Plummer says that lightning strikes more frequently in New Mexico and Arizona than in any other section of the country, though there are more thunderstorms in Florida and Illinois.

He reviews some of the curious early and present beliefs and theories about the immunity of some trees from lightning strokes. Late experiments and observations seem to bear out such a theory. While it has not been practically established, it is considered certain that some trees are more liable to stroke than others. Fiber, structure, shape and degree of moisture probably account for the immunity or liability. On this subject he says:

"From early times there has been a belief that certain trees more than others are likely to be struck by lightning. The elder Pliny said: 'Lightning never strikes the laurel.' This tree was also called bay, and wreaths of its leaves were worn by ancient rulers both as a symbol of victory and as a protection from the lightning of the gods. Seneca and Plutarch held similar beliefs which may be traced down even to modern times but the theory as now held includes a number of trees differing in various countries. This belief was so firmly established that such trees as the beech and locust supposed to be effective in warding off lightning, were planted near dwellings."

Mr. Plummer reports that incomplete forest records show that 76,301 trees have been struck in the national forests of the West during the last four years. The records have not been kept for the whole of that period in all the territory affected and under the supervision of the Bureau. Lightning causes many of the destructive forest fires.

Christmas Trees

Four to eight feet, well branched full foliage and fine shape, 25c to \$1.00. Orders received now will be filled from the best when wanted.

T. B. LANKFORD & CO.

Glad to Tell About Great

Kidney Preparation

I am more than glad to testify to the wonderful curative power of the greatest remedy on earth for diseased and weak kidneys. I have been suffering for years and I have tried other remedies but they gave me no relief. I saw your advertisement and commenced to use Dr. Kilmor's Swamp Root. I was not able to do a day's work for six months or more when I commenced to take Swamp Root and after taking some six or eight bottles, I felt as well as I ever did in my life and I can joyfully recommend it to all who are suffering as I was.

Yours truly,  
D. L. DEMENTY,  
101 Sherrill, Hillsboro, Texas.  
Subscribed and sworn to before me this 10th day of April, 1912.  
A. J. Smallwood,  
Notary Public.

Letter to Dr. Kilmor & Co., Birmingham, N. Y.

Prove What Swamp-Root Will Do For You. Send to Dr. Kilmor & Co., Birmingham, N. Y. for a sample bottle. It will convince anyone. You will also receive a booklet of valuable information, telling all about the kidneys and bladder. When writing, be sure and mention the Salisbury Advertiser. Regular fifty cent and one-dollar size bottles for sale at all drug stores.

For Sale

One Good Mule

cheap, can be seen on my farm near Hebron, Md. Also eight bushels Red-top Clover Seed, 500 bushels Irish Potatoes, 1-4 H. P. Gasoline Engine in good condition, \$35. Address, A. C. HUMPHREYS, Snow Hill, Md.

Or Call On T. Emory Humphreys.

GUNS

AT COST AND LESS!

We have one of the best assorted lines of Guns and Rifles to be found in Salisbury. Can give you a fine Single Gun for \$4, or a high-grade Double Gun for \$10 up. Also Ammunition, Gun Cases, Boots, Leggins, etc., etc.

AUTO TIRES VULCANIZED WHILE YOU WAIT

LANKFORD'S

Sporting Goods House

SALISBURY MARYLAND

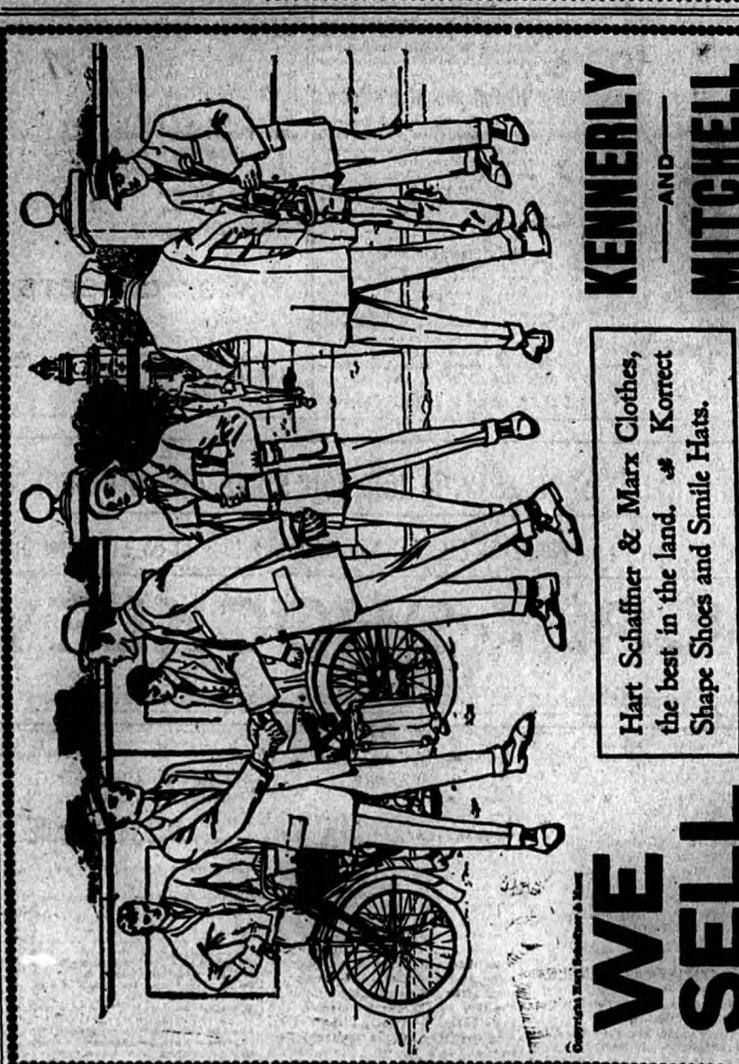
Toys Toys Toys

Select Your Christmas Toys Now. A Fine Selection at

Ulman Sons

The Home Furnishers

Main Street Under Opera House



KENNERLY AND MITCHELL

Hart Schaffner & Marx Clothes, the best in the land. Correct Shape Shoes and Smile Hats.

WE SELL

Newest Fall Styles Shoes Just Come In

Young Men's Up-to-date Shoes in all leathers, Gun Metal, French Calf Skin, Tan Calf and Patent Colt, both button and lace.

Young Ladies Latest New York and Paris styles, The "Custom Last" is worn by the "Smart Set" because it is different from shoes you see every day.

Children's School Shoes, the best wear for the price. Come in and look them over.

E. Homer White Shoe Co.

229 Main Street, SALISBURY, MD.

"Headquarters" ...FOR...

Winchester And U. M. C. Loaded Shells GUNS and RIFLES

Dorman & Smith Hdw. Co. "The Old Reliable."

THE BIG AND BUSY STORE R. E. Powell & Co. MAIN STREET, SALISBURY, MD.

Do Your Christmas Shopping Early!

Do not wait until the last days, when everyone is in a rush and the stock picked over, before making your selections. Our line of gifts include things that are useful and appropriate as well as ornamental. You will find here :-

- SILVER NOVELTIES
- CUT GLASS
- FANCY CHINA
- FANCY FURNITURE
- FURS
- COATS AND SUITS
- BED-ROOM SLIPPERS
- TOILET ARTICLES
- UMBRELLAS
- GLOVES
- HANDKERCHIEFS
- NECKWEAR
- SOFA PILLOWS
- SUIT CASES
- TRAVELING BAGS
- LEATHER NOVELTIES

COME EARLY WHILE THE STOCK IS FRESH

Powell's Powell's

X-MAS! X-MAS!

We believe we have the largest and best assortment of nice

TOYS

that can be found on the Eastern Shore. Prices to suit all. We also have a splendid assortment of GIFTS of all kinds to suit the aged, middle age, boys and girls.

SEE OUR DISPLAY BEFORE BUYING

TOULSON'S DRUG COMPANY SALISBURY, MD.

DID you ever realize that you were injuring your health by using ordinary coffee? Just buy one pound of Barrington Hall, the only Baked steel-cut coffee, and be convinced that it is cheaper to use Barrington Hall, the pure coffee, than ordinary coffee.

WILKINS & CO. THE PURE FOOD STORE

IT'S BITTER COLD!

These are the mornings which prove the worth of the material in clothes.

If you're wearing close-woven, well-lined, Adler-Rochester Overcoats, you face the day confident of being comfortable both indoors and out.

And with all their sturdiness these clothes meet, in every detail of style and cut and workmanship, the exacting standard that always obtains in

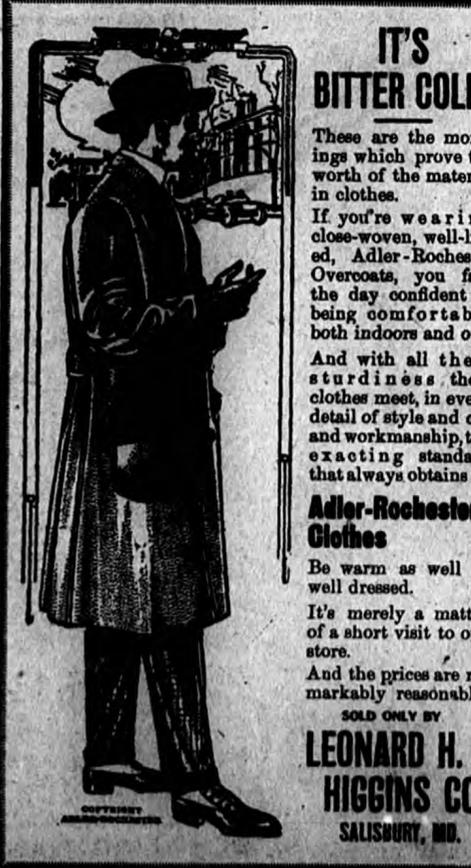
Adler-Rochester Clothes

Be warm as well as well dressed.

It's merely a matter of a short visit to our store.

And the prices are remarkably reasonable.

SOLD ONLY BY LEONARD H. HIGGINS CO. SALISBURY, MD.





We are overstocked on **LADIES HEAVY SUITS**. Prices Cut almost in half. **\$25 Ladies Suits** Very best, lining and tailoring, in browns, and Navy blues. Special at **\$16.50**

**\$20.50 All Wool Diagonal Cheviot Suits**—Guaranteed satin lining, nicely tailored; blues, browns and blacks. At.....\$13.90

**\$15.00 Special Suit**—Fancy mixtures. Colors: blues, browns, greys. Guaranteed satin lining. These suits on sale at.....\$10.90

**\$15.00 All Wool Serge Suits**—Beautifully tailored, guaranteed satin linings. See these suits before buying. Special at....\$12.50

One beautiful style suit in a two-tone diagonal brown and blue, at \$24.50. Other beautiful two-tone effects at \$15.00 to \$20.00. They are splendid values, the best we have ever had.

# Big Christmas Attractions

Be sure to come as early as you can for best selection of Fancy Christmas Goods. We have a choice variety and nice gifts, a plenty for every member of the family. Something they'll like. Interesting News in the ladies Suit and Coat Department a saving of from 1-3 to 1-4 off. A department where style, quality are always Best, and varieties greatest.

## Master Tailoring Service



**Right in Our Store**

As the exclusive representatives of the American Ladies Tailoring Co. of Chicago, we offer you every dress advantage the best dressed women in Chicago and New York enjoy.

Why should you visit Chicago or New York for faultless tailored-to-order clothes when you can get them right here in our store? We have a grand display of all the season's latest modes gathered from the style centers of the world by these famous ladies' tailors.

**Over 70 Fall and Winter Models**

We are also showing over 260 imported and domestic wools—a perfect wealth of cloth in every imaginable weave—sturdy wools and soft wools, high colors and rare colors.

Come in and see these lines while they are fresh and sparkling with all the new things in ladies' suits, coats, skirts and dresses.

**Suits to Order, \$14.50 and up**  
**Coats to Order, \$10.00 and up**

This is a tailoring service of certainties—you are certain of satisfaction, perfect fit, fine fabrics, low price and prompt delivery. Even if you make up your mind to let us tailor your new Fall suit or coat, you don't risk a penny unless you are perfectly delighted with your purchase.

Your Satisfaction is Positively Guaranteed

### Famous Nemo & "W. B." Corsets

Self-reinforcing corsets, by means of which the graceful, well-dressed stout woman is being more and more noticeable. They are made of coutil and brocane, with medium and low bust, and sufficient length over the back and hips to satisfy the requirements of fashion without the slightest discomfort.

Prices \$3.00 to \$5.00.



### "W. B." CORSETS

Guaranteed to wear and not rust, or a new pair. Various models for slender and medium figures. For a good fit have your gown fitted over a Nemo or "W. B."

Prices \$1.00 to \$3.00.

## Ladies, Misses and Little Womens Coats



Jaunty New Models in various styles in very fine diagonal materials and manish mixtures, also Zeblines, in blue, brown, Oxford and tan. \$15.00 values at

**\$12.50**

Long Dressy Coats—Of diagonals, whipcord in plain weaves, partly lined, at \$15. Other beautiful styles.....\$16.50 to \$20.00

Special Grey Chinchilla Long Coat, at...\$16.00

Special Black and White Stripe Diagonal—African Johnny coat. At...\$11.50 to \$15.00

Girls' Coats, \$6.50 to \$12.50, for big girls. At \$4.50 to \$8.50, handsome mackinaw, Johnny and half-belted effects, full-length models of All Wool Cheviots, Chinchillas, Astricane, etc. All sizes, 3 to 6 and 8 to 14 yrs.

**\$7.50 Wool Blankets at \$5.90 and other such Savings will help you solve the problem for your winter's bed covering.**

**\$3.00 Woolen Nap. Blankets, white, grey and plaids \$2.50. \$3.00 Comfortables at \$2.50, other Special values 75c to \$6.00.**

# KENNERLY-SHOCKLEY CO.

MAIN ST.

CHURCH ST.

## JACK HORNER'S CHRISTMAS GIFT

"Twas the night before Christmas, And all through the house Not a creature was stirring, Not even a mouse.

THE little verse kept continually running through Jack Horner's mind as he sat in his library with no light but the fitful flicker of the burning coals in the fireplace. It was the night before Christmas, and throughout the house not a sound was to be heard.

For some time Jack's wife had been ill, and the care and constant attention he had given her showed plainly in his worn looking face. She was sleeping now, so Jack had seated himself before the glowing coals to allow his thoughts to contrast the morrow with other Christmases that had gone before.

He had been married five years. How happy those Christmases had been to both of them, each giving a token full



"I shall have to wrap up my love for you."

of heartfelt love and each receiving with a feeling that kings could receive no more. And even before this, years ago, when they were sweethearts—and they had been sweethearts for a long time—the night before Christmas had been so much to them that each had

sworn the greater part of the night in order to be up all the earlier in the morning.

And, after all these memories, here was Christmas eve, and his wife was very ill. She wouldn't be up in the morning. No; the house would be quiet, and she would feel worse because she could not be up, bright and happy, a sort of living synonym of the day.

His wife called him from his reverie. He went to her and did her bidding. She looked up at him with the peculiar smile of a woman who is grateful for the constant love of a good man. Then she said in a low voice:

"Jack, you look so dreadfully tired. I feel terrible to be sick and keep you worried and up all times of the night and day. Dear boy, you haven't had any sleep in a month, have you?"

"Never mind me," replied her husband and kissed her. "How do you feel now?"

"Fine. Tomorrow's Christmas, isn't it?" she said with a sigh. "Well, you know, Jack, I haven't been able to get out, so tomorrow I will have to wrap up my love for you and give it to you again for a Christmas present. You won't mind me giving you again that little trinket I gave you long ago, will you, Jack?"

And she laughed quietly.

Fatigue and care passed from his mind. He, too, laughed softly and patted her head.

"No, I won't mind," he replied. "That's a magnificent present."

"You are so tired," persisted his wife. "Go to bed and have a good sleep. The nurse will take care of me for one night."

After a time Jack started for his room. His wife had succeeded in turning his thoughts to happy channels.

As he was leaving the sick woman smiled and said to him:

"And, Jack, don't forget to hang up your stockings."

Faithfully he promised and before retiring duly kept his promise.

How he did sleep! There were muffled noises all around him. The doctor had been summoned, and the nurse was going to and fro as softly as she could. Jack's mother had arrived, and she, too, was hurrying here and there. Though it was after midnight, many lights were shining in the house. Santa Claus or some one was very busy. But Jack slept on, dreaming dreams never to be recalled.

It was nearly 7 o'clock, when the first rays of dawn peeped into his room, that he awoke. The noise had ceased and the lights were out. He arose quietly and tiptoed out of his room to the dining room.

He was not thinking of it, but he noticed immediately that the stockings he had hung from the mantle were gone. Then he heard his wife's voice calling:

"Jack, are you looking for your stockings?"

"Yes! Well, I have it here. Come in. Santa Claus has been real good to you."

Going in, Jack saw his mother and the nurse, and these ladies, like wife, he

could see the end of his stockings. He pulled it out. It was empty.

"Oh, Jack," exclaimed his wife with feigned disappointment. "It must have fallen out of the stockings!"

Then he heard a something—a noise, a cry, a squeak, an indescribable something—that came from beneath the covering. He wanted to yell, to cry, to do a highland fling, but he didn't. He stood very still.

"Let's name it Santa Claus," he said at last.—New York Globe.

### THE CHRISTMAS CANDLE.

A Retriking Game For Yuletide Festivities.

Christmas games for Christmas day should be just the jolliest and most retriking sort one can possibly find, and one that will make everybody laugh as he plays himself in the game of the Christmas candle. This should be played under the supervision of an older person. To play it after the fashion of the little English children of the time of Queen Elizabeth quite a long, fat wax candle should be provided, with one child chosen to hold the lighted candle and another to try to blow it out. The "blower" is placed a few feet away from the candle, which is held at the height of his head, and facing it. He is then blindfolded, turned around three times, and told to take as many steps as he was required to before, and in the direction he thinks the candle to be. Then he blows, trying to put out the candle's flame. Perhaps the child walked straight away from the candle. Any way his attempts will be very funny indeed as he puts out his cheeks and blows—probably in the wrong direction—and they will cause much merriment among the other children. Another way of playing this candle game is to use one of the tiny unburnable Christmas trees which are to be found in the stores now. Very small colored candles are fastened to the tree and lighted, and one child holds it while a second blindfolded child tries to see how many candle flames he can blow out at one attempt. A row of the ordinary Christmas tree candles may be fastened with pins to a holly wreath so that they stand upright as the wreath lies upon a table. As in the case of the tiny Christmas tree the blindfolded child tries to blow the flames of as many candles as possible. A prize for the most successful blower will add to the fun of these candle games.

### CHRISTMAS MAXIMS.

Look not on the wine when it is red, but a little pale brandy helps the pudding amazingly. It's a foolish girl who gives her beau the mitten before Christmas.

The small boy cannot be judged by his conduct on Christmas eve. A cashless sack makes a devout Christmas churchgoer.

### THE BARGAIN COUNTER GAME

A Charming Way to Spend the Christmas Evening.

The Christmas bargain counter is a charming fireside game for Christmas night that will amuse and at the same time instruct the nursery children. The bargain counter may be the nursery table set in front of the fireplace or hearth. On the counter are laid as many as one likes of the toys which the children received from tree and Christmas stockings. One child is chosen to take charge of this play toy shop, and a second child leaves the room after looking carefully first at all the toys on the counter to determine their names. While this child is absent the second child returns he must try at one guess to say which of the toys was sold during his absence. If he guesses successfully he may be the next toyman. To make the game more diverting, two more toys may be added. Another and slightly more difficult way of playing the bargain counter game is to have the toyman change the positions of the toys while the child is out of the room. The child on returning must rearrange them, if he can, in exactly the same positions that they had when he left the room. The articles on the bargain counter may be scraps of color instead of toys. Red, orange, yellow, green, blue and violet ribbons, balls or Christmas tree candles may be laid out in the order of the rainbow colors. While one child is either blindfolded or outside the room the child in charge of the colors removes one from sight or alters the color or order, and the other child must guess the hidden color or restore the rainbow order on his return.

### SOAP BUBBLES.

Soap bubbles are never so beautiful as on Christmas night, with the tree and the lights and the presents to give the thousand shades of color to the sparkling globes. Christmas soap bubbles must be good ones, so into a pint of warm water shave a piece of laundry soap about an inch square. When dissolved add a tablespoonful of gum arabic and stir till melted. Then add a teaspoonful of glycerin, and lastly a quart of cold water. Hot water is necessary to dissolve the various ingredients, but unless cold water is added they expand and break too rapidly in the blowing process. For variety add a little current juice for pink bubbles or orange juice for yellow.

Steam of the Earth.

If dry earth is wet suddenly the heat emitted is due chiefly to the affinity of potter's clay and humus for water. That affinity is so powerful that the two substances release 22 and 30 calories per every two kilograms.—Harper's Weekly.

## SANTA CLAUS IN SALT LAKE

TO a thrifty Mormon household came the patron saint of Yule.

He was puffing like an engine, he was laden like a trolly.

For he knew a row of stockings such as bowlers also is seen Would be yawning there before him in the arms of Elder Green.

So he shoved his pack ahead of him and started down the flue

While he muttered, "This is something that I hate like smoke to do."

Then he followed with reluctance through the smoky, smudgy air.

Quickly landing where the bestery was hung in many a pack.

There were paper's socks and twenty pairs of lengthy, wifely hose; There were socks for Eddie Willie, for Eliphabet and Moe; There were socks for Mattie's, Emerald's and Susanna's; There were Charley's hose and Mollie's, Cora, Belle's and little Dan's, Amaryllis, George, Alphonso, Peter, Joseph, Maude, Eugene, Arthur, Linnie, James, Amelia, Mary, Frances and Lenox; Brigida, Reed, Lucille, Corinda, Archibald, John, Estelle, Mattie, Lucifer, Estrida—from his lips their titles fell.

But about the shelf there dangled other hose whose owners' names He could not recall to save him as he watched the drying flames.

Seven pairs, all baby sizes, each in age not quite a year.

"Gee," cried Nick, "been something doing since the last time I was here! Glad I brought a stock of rattles and a lot of teething rings."

Utah always gives a market for such kindergarten things.

From "two stockings" she ever has discreetly held aloof.

And there's not a home in Zion free from stockings on the roof."

—Burkhead W. Gillman in Judge

### SOME CHRISTMAS REFLECTIONS.

This Yule be wiser for. If, following his nocturnal observations, Santa Claus were to give away as much as he keeps to himself, there would be several seasons in Bohemia.

Keeping Christmas is generally done at a loss.

One touch of Christmas makes the whole world grin.

One swallow doesn't make a Christmas.

Nor does a snow bank.

Even the stockings must yawn and stretch on Christmas morning.

Christmas had been a weak day without the punch.

"My child was burned terribly about the face, neck and chest. I applied Dr. Thomas' Electric Oil. The pain ceased and the child sank into a restful sleep."

Mrs. Nancy M. Hanson, Hamburg, N. Y. —Advt.

## Look! Look! Look!

Why do you go to Philadelphia or New York to buy your Wall Paper or to have your Papering done when you can buy the same kind of Papers and have the same kind of Work done here in Salisbury a little cheaper? If you think there is not any one here that can satisfy you with Papers and Work, just drop in and look over my line of Papers, and let me illustrate to you how you can Decorate your room or home cheaper than any one else. If you can't call, a postal will bring me to your home.

OVER MEAD'S CAFE

DIVISION STREET J. T. BURKHART SALISBURY, MD.

PHONE 763

## Many Beautiful Christmas Gifts At Woodward's Millinery Store

NECKWEAR—Stocks, collars, jabots and sets in charming designs priced from 25c to \$8.00.

Scarfs in silk and chiffon and gold. Veilings, plain and shaded chiffon. Many beautiful bags and fancy articles, all of which would be glad to show you. All Millinery reduced for the Christmas sale. Make your selections early.

Open Every Evening Until Christmas

**MRS. G. C. WOODWARD**

216 Main Street SALISBURY, MD Phone No. 4g

## A PLEASANT PLACE TO EAT

enhances the pleasure of the meal in no small degree. Our cafe is not only attractive but the food we serve is appetizing and well cooked, and the service is prompt and courteous, a combination that is hard to beat. The next time you are hungry, let us serve you.

**RESTAURANT**

**Mead's Cafe,**  
Division Street, Salisbury, Md.



**BUY GROCERIES...**

**Fruits, Vegetables And So Forth**

here when in Salisbury or when out of town—by phone, mail or in person. We have a nice, complete stock, and we deliver to you. Try us. We will try to satisfy you.

**L. LEE FIELDS GROCER**  
Phone 181 SALISBURY, MD.

**For Twenty-Seven Years**

this bank has entered into the daily lives of thousands of people.

It has been an important factor in their prosperity. It has furnished the inspiration to save, which has led to many fortunes. It has been more than a place to "deposit" money; it has covered the fortunes of a large throng of prosperous people.

It wants to serve YOU in just the same way.

**SALISBURY NATIONAL BANK**  
SALISBURY, MD.  
Capital—\$50,000 Surplus—\$50,000  
W. F. Jackson, President. J. Williams, Vice-Pres.  
W. S. Gearty, Jr., Cashier.

**Malaria, Chills and Fevers**

Use **COLLIER'S Malaria Remedy**

50c Bottle  
**LEVIN D. COLLIER**  
206 N. Division Street  
Three Doors Above Post Office  
Telephone 700

**If Not, Why Not?**

Are you doing business with a BANK that has CAPITAL, the FACILITIES and the INCLINATION to care for your wants.

THE PEOPLES NATIONAL BANK has ample CAPITAL, first class FACILITIES and feels strongly that its most SATISFACTORY GROWTH comes from the prosperity and success of its customers.

Capital, \$50,000  
Surplus, \$30,000  
Deposits, \$145,000

THE PEOPLES NAT'L BANK  
1200 E. Main Street, Salisbury, Md.  
They had 'em, Fris' Isaac L. Price, Cashier.

**WANTED**  
Small Farm, \$500 to \$1000 miles of Darby's Switch, buy 200 bus. Corn. Ad. in Springs, Md., or call quarter mile south of...

**CASSEROLE DISHES.**

Christmas Feasts may be attractively served in them. Chicken cooked in the casserole may be one course at the Christmas dinner. The casserole dishes may be handsome, nickel mounted affairs, like the ones shown in the picture, or merely simple earthenware vessels. The food will taste just as nice out of the plain as out of the expensive dishes.

The casserole dish may be brought to the table furnished with tray garnish of hotly broiled. When chicken is served a nice way of preparing it is in the casserole. Cut the fowl into neat joints and place in a few pieces of the fowl and fry, basting them frequently until they are quite white. Drain the fowl thoroughly on blotting paper and put aside until it is required.

Make some broth with the trimmings and bones of the bird by boiling them in a pot and a half of water with a small onion, two cloves, a little piece of mace, a stick of celery cut up, a few sprays of parsley and a thin slice of bacon.

Cook an ounce and a half of flour with one ounce of butter without let



ROCKE MOUNTED CASSEROLE DISHES.

ting it brown, then add by degrees the chicken broth and, when the sauce is smooth and thick, the liquor from a small jar or can of mushrooms. Season the sauce with salt and pepper; stir in a tablespoonful of tomato ketchup, two teaspoonfuls of tarragon vinegar and sufficient branting to color the sauce and a few drops of carmine, but not enough to make it red.

Put the pieces of chicken into a casserole and strain the sauce over.

Cover with buttered paper, put on the lid of the casserole and place it in a moderately hot oven for two and a half hours. Half an hour before the chicken is to be served add the mushrooms and the last thing before sending it to table a squeeze of lemon juice if the sauce seems to need it.

**FESTAL FARE**

- Grapefruit Cocktail With Maraschino Cherries.
- Roast Turkey, Giblet Sauce.
- Mashed Potatoes.
- Green Peas.
- Cranberry Sauce.
- Pineapple Ice.
- Lady Fingers, Marrons Glace.
- Coffee.

**WINTER FRUITS.**

Artistic Arrangement of These Makes Attractive Table Decorations. Fruit makes a charming decoration for the center of the Christmas table. Grapes, apples, winter pears, oranges, bananas and pineapples may be used for this purpose. The fancy baskets of braided or wicker can be filled with the fruits and make not only attractive but useful centerpieces.

The once despised spurge of fruit has come back to take its place as a center dish, and even the crowd stand is receiving some approval. Combination fruit and flower dishes of cut cry-



**A BASKET OF FRUIT.**

is mounted in silver or silver gilt and being restored, in the proper phrase, to grace the festive board. A center dish with a series of smaller dishes radiating from it is a handsome device, and sometimes there is a center sprig with fewer dishes and candlesticks to it by crystal chafin.

Lamp and candle shades with prismatic pendants are fashionable again, and candlesticks of the same genre, once relegated to the storeroom, are now brought out as the things of beauty that they are and reflect the light of electricity as of yore they sent back the golden flicker of many candles.

Ornate decorations are very fashionable, and lamp shades, candlesticks and flower holders are made to match and wholly in crystal of slim and graceful design. Tulp shaped bowls for flowers and antique goblets for fruit are pretty decorative details.

**Resolutions of Respect.**

Whereas, It has pleased Almighty God to take from our midst the soul of our deceased brother Thomas H. Williams, called hence without notice while engaged in his daily pursuits and in the vigor of health and manhood; and

Whereas, At a regular meeting of the Tri-County Bankers Association, composed of Somerset, Wicomico and Worcester Counties, including Delmar, Del., held in Urfield on the 28 day of October, 1913, the undersigned committee were appointed to draft suitable resolutions of respect, sympathy and reverence to the memory of our departed brother, Thomas H. Williams. Therefore be it resolved:

First—That we bow in humble submission to the will of Divine Providence in calling our beloved brother, Thomas H. Williams, to his rest from his labors in that undiscovered country from whose bourne no traveler returns.

Second—That in the death of brother Williams, the Banking Fraternity, and the Tri-County Bankers Association of Somerset, Wicomico and Worcester Counties, including Delmar, Del., especially has lost as a member whose activities as one of its zealous workers in the cause has shed luster upon the Association in its effort to promote honest business principles and sound financing throughout the jurisdiction of its activities.

Third—That we extend our heartfelt sympathy to his bereaved family in this their hour of affliction. A model husband, a christian gentleman, and an exemplary citizen and business man has left us and gone, not to repose in death and eternal sleep, but to lie in the realm of perfect bliss which awaits him beyond the grave:

"There is no death, what seems so is transition. This life of mortal breath is but the suburb of the life etysian. Whose portals we call death."

Fourth—That a copy of these resolutions be spread upon the minutes of this Association, published in the local papers, and forwarded to the family of our deceased brother.

**COLMORE BYRD, GORDON TULL, O. R. DIBBAROON, Committee.**

**Notice to Stockholders.**

The annual meeting of the Stockholders of the Peoples National Bank of Salisbury, Md., will be held TUESDAY, JANUARY 14, 1914, at 12 o'clock noon at the Banking House of said Bank, for the purpose of electing Directors to serve for the ensuing year, and the transaction of such other business as may come before them.

ISAAC L. PRICE, Cashier

**Nice Farm For Rent**

Handy Hill Farms for rent for 1913. Team, feed and farming utensils furnished. Immediate possession given. Apply to **DR. L. S. BELL, SALISBURY, MD.**

**For Sale**

The attractive suburban home of the late James E. Betts, including three acres of land, located on East Church Street Extended. Will sell at a bargain to a quick purchaser. Terms easy. Address **H. L. WARREN, Jenkins Bridge, Va.**

**This Week Begins Our Great Coat and Suit Sale**

**Bargains Not Only in PRICE, But QUALITY**

We carry only first-class quality and styles in Coats and Suits, all reduced and all new goods. Remember we are sole agents for the famous Printzess Coats & Suits.

**MILLINERY**

New shapes, new fads in feathers, stickups and flowers, all the newest shapes and styles. New neckwear, new collars, new gloves, belt pins, tie clasps, belts, silk hose, towels, table linen, and all new holiday goods.

**Remember the Coat and Suit Sale—A Big Line of Ladies' & Children's Furs**

We Give Green Trading Stamps

**LOWENTHAL'S**

Phone No. 275. THE UP-TO-DATE MERCHANT OF SALISBURY. We Take Care.

**All Ready For an Attractive Cruise?**

May Tour In Beautiful Sunny South, Including Florida or the Rock Bound Historical New England States. Via "The Queen of The Sea" routes.



**The Salisbury Advertiser Company**

Is conducting one of the most popular vote getting contests ever waged on the Shore

THE high winner of most votes in her District (there being two Districts and a total of two high winners and two second high winners) is entitled to a Florida or New England Cruise Tour—the highest lady contestant in Wicomico County securing a Two Weeks' Tour, all traveling expenses paid—the next highest receiving a Ten-Day Tour to Florida or New England. No contestant being allowed to win except in her own District.

Two handsome Ladies' Gold \$25.00 Watches to each of two securing the second high number of votes in their respective Districts. New subscriptions may be taken or old subscriptions collected by any contestant in her District or outside her District, in Wicomico County or anywhere outside of the County.

THE MERCHANTS & MINERS TRANSPORTATION COMPANY Steamship Line, popularly known as the "Queen of Sea Routes," is the route that will be used, all traveling expenses included, the route permitting stop offs at points of interest suitable either North or South; operates one of the finest fleets of passenger steamers on the Atlantic Coast, and ranks foremost as one of America's tourist routes. This line affords the most pleasant and delightful way to travel at any season of the year, the routes extending from the rock-bound coast of New England to the shores of Sunny South, and is the only line plying between Boston, Providence, Norfolk, Newport News and Baltimore; Philadelphia, Savannah, and Jacksonville, Baltimore, Savannah and Jacksonville. The traveler, whether on business or pleasure bent, going to or from the great industrial centers of the renowned and popular resorts of the North, South, East or West will find "The Queen of Sea Routes," the ideal way of journeying. Here may be enjoyed the truest bliss of luxury, combining therewith the opportunity for pleasure, recreation and recuperation of health in the pure and bracing salt sea-air, one of Nature's greatest tonics.

**\$100. and \$75. Diamond Rings If Preferred To Cruises. Also Ladies \$25. Gold Watches.**

**IF PREFERRED TO CRUISES.**

The Two Contestants Winning first in this Big Subscription to the SALISBURY ADVERTISER CONTEST may if they desire select a Pure Gem and brilliant, Genuine Diamond Ring \$100.00 in value to the one securing the highest number of votes. The one receiving this award not being entitled to win except in her district. One \$75.00 Pure Diamond Ring to the other one highest in her respective districts. Also \$25.00 Fine Ladies Gold Watches to each contestant winning second highest number of votes in her respective district making a grand total of six valuable awards, each well worth working real hard for—and afford liberal opportunity to win something of great and lasting value.

- The Rules.**
- No. 1.—Any lady, married or single, 18 years of age or over, living in any one of the three districts may enter THE ADVERTISER'S Florida Trip, Diamond Ring and Gold Watch contest by having one of the nomination blanks, printed in the ADVERTISER, properly filled out and mailed or brought to the Contest Manager of the Salisbury ADVERTISER, Salisbury, Md.
  - No. 2.—District No. 1, includes all that section of Salisbury east of Division Street, Shapstown, Allen, Nantux, White Haven, Bivalve and Tyaskin, and that part of Salisbury west of Lake Street, but not including Lake Street. District No. 2, all of that section of Salisbury west of Division Street, and including Lake Street. District No. 3, will embrace the outside towns of Wicomico County, including Prittsland, Farmington, Wango, Pittsville, Willards, Delmar, Mandels, Hebron, Nutters, and others, and all that territory in Wicomico County, not included in the other two districts.
  - All coupons clipped from the issue of the ADVERTISER will be known as "Singles" and in order to be voted must be neatly trimmed for filing. No coupon, either "Single" or "Special" will be sold for money or other consideration, but shall be obtained only by being clipped from the regular subscription channels. No vote coupons will be issued on subscriptions to THE ADVERTISER during the life of this contest, unless accompanied by money for same and for no shorter period than six months.
  - No. 4.—Any district that may have only one active candidate will be declared off and said district will be merged with the one closest to it from a voting strength.
  - No. 5.—All coupons will be filed away and be subject to the inspection of contestants and their friends at any time during the contest.
  - No. 6.—A Board of three responsible

**Wanted**  
MEN, also LADIES, to sell nursery stock in your town and neighboring towns. Steady or spare time; Good Pay; Experience unnecessary. **BROWN BROTHERS, Rochester, N. Y.**

—Prices on all ladies suits and coats greatly reduced—E. E. Powell Co.—Advertisement.

—For Sale—Waterpower four mill and 28 acres poultry farm, excellent condition. Sell at sacrifice. Address owner, W. H. Vosbell, Middlebrook, Del.—Advertisement.

**Rates of Subscription And Schedule of Votes.**

	Amt.	Renewal Sub.	Past Due Sub.	New Sub.
1 year	\$ 1.00	100	150	200
2 years	2.00	225	300	450
3 years	3.00	500	600	1000
4 years	4.00	1075	1200	2160
5 years	5.00	2160	2400	4300
10 years	10.00	10,000	15,000	20,000
25 years	25.00	30,000	40,000	60,000

**ORDER NISI**

James E. Ellsgood versus Grant Brewington. In the Circuit Court for Wicomico County, in Equity No. 2024.

Ordered, by the Circuit Court for Wicomico County, in Equity, this 6th day of December, 1913, that the sale of the property mentioned in these proceedings made and reported by James E. Ellsgood, Assignee, together with the distribution of the proceeds thereof, be ratified and confirmed, unless cause to the contrary be shown on or before the 9th day of January, 1914, next. Provided, a copy of this Order be inserted in some newspaper printed in Wicomico County in each of three successive weeks before the 6th day of January next. The report states the amount of sales to be \$715.00.

**HENRY L. D. STANFORD, Judge.**

True Copy, Test. **ERNEST A. TOADVINE, Clerk.**

—Photographs of the late Democratic Celebration on sale at Ulman Sons. Advertisement.

**Why Bake?**  
Don't Worry--Life Is Short  
You can reach us by phone and have delivered to you baked goods containing pure ingredients of the highest quality.  
Let Us Serve You  
**The Geilinger Co. BAKERY**  
Phone 170 East Church Street

A. G. TOADVINE & SON. Main Street. SALISBURY, MD.

Fire Insurance.

Only the Best Old Line Companies Represented.

A Few Dollars

each year gives protection against loss by fire, and the possession of a good policy brings a calm satisfaction that many times repays the cash outlay.

Wm. M. Cooper & Bro., SALISBURY, MD.

MONUMENTS

For erecting a monument, one should remember that it is not a mere mass of stone, but a memorial of honor that is to perpetuate the memory of the departed.

John T. Ellis & Son

SALISBURY, MD.

IF IT'S WORK - BRING IT HERE

Wheelerwrighting and Blacksmithing

THOMAS H. PUSEY

Wheelerwright and Blacksmith

For Sale

Five to ten acre, poultry or truck farms, one mile from Chestertown, Maryland.

Prices \$110 to \$150.

J. WATERS RUSSELL, CHESTERTOWN, MD.

Notice to Trespassers

All persons are hereby forbidden from trespassing with gun or dog on the lands, which I occupy as tenant, under penalty of law.

WM. S. PRYOR.

LOST.

Small orange and white female setter. Reward if returned to O. D. Bedford, Route 8 Salisbury, Md.

Auditor's Notice.

Gerrardo Hamblin vs. Florence M. Hamblin et al. No. 2008 Chancery in Circuit Court for Wicomico County, Maryland.

"I have been somewhat costly, but Dean's Regenerative just the results I desire. They act mildly and regulate the bowels perfectly." - Geo. B. Krause, Altoona, Pa. - Advt.

Thousands Have Kidney Trouble and Never Suspect It.



Fill a bottle or common glass with your water and let it stand twenty-four hours.

There is comfort in the knowledge so often expressed, that Dr. Kilmer's Swamp-Root, the great kidney remedy, falls almost every wish in correcting rheumatism, pain in the back, kidneys, liver, bladder and every part of the urinary passage.

Wm. M. Cooper & Bro., SALISBURY, MD.

Your Druggist Has A Remedy

THAT HE GUARANTEES TO PROMPTLY RELIEVE ALL STOMACH DISTRESS.

People go on suffering from little stomach troubles for years, and imagine they have a serious disease. They over-eat or over drink and force on the stomach a lot of extra work, but they never think that the stomach needs extra help to do the extra work.

John T. Ellis & Son, SALISBURY, MD.

We Will Give \$10 IN CASH

for the best fifty-word letter that proves our claim for "No Darn."

"No Darn" is guaranteed to save your stockings from wearing.

THE FANNEY CO. Baltimore, Md.

A Reliable Remedy FOR CATARRH

Ely's Cream Balm

Five to ten acre, poultry or truck farms, one mile from Chestertown, Maryland.

Prices \$110 to \$150.

FIRE INSURANCE

Have your property INSURED in the companies of

Insley Brothers

101 S. Division Street, SALISBURY, MD

WORTHEN'S Wonder Workers

The Great Nerve and Brain Food

Highly recommended for Nervous Debility, Nervous Prostration, Premature Decline, Dizziness, Loss Vision, Impulsive Irritability, etc.

Wm. M. Cooper & Bro., SALISBURY, MD.

HOW, WHEN AND WHY A SECOND ADVENT

Denver Divines on Right Track, Says Pastor Russell.

No World-Burning - Satan to Be Bound - Sin, Sickness and Death to Be Conquered - Man to Be Delivered. The Power Vested in Messiah - His Kingdom Near - How It Will Appear.

Denver, Dec. 14.—This city is stirred! Seventeen pastors of all denominations have been discussing the Second Advent for a month. Now comes Pastor Russell telling us all that "The Earth abideth forever"—that it will never be destroyed by literal fire.

What Bible Students Now See. The "fire of that day" is symbolical, already kindling in society, the elements of which, Capital and Labor, are getting hotter.

Individualism. Individualism and aristocracy are doomed. The commonweal and the new democracy are coming into their own.

Immortality. The belief in a future life is coeval with the beginnings of the human race in the history of evolution.

Man, 91, WEDS WOMAN, 88. Bridegroom in Denver Eludes Chit dren; Both Have 105 Descendants.

Denver, Colo.—Harry Kaddish, 91 years old, and Mrs. Anna Landman, 88 years old, were married at the home of the bride, Kadish's checkers with glue when he thinks of how he outwitted his children and got married without their consent.

A HAPPY HOME

Is one where health abounds. With impure blood there cannot be good health.

Tutt's Pills

Invigorate the torpid LIVER and restore its natural action.

Flowers for CHRISTMAS. They make a pleasing gift to your friends; also blooming plants.

GEO. H. BENEDICT, Florist SALISBURY, MD.

THE HIGH COST OF LIVING.

But are the prevailing high prices wholly the result of natural laws? Regularly speaking, they are not.

Of course in China conditions are so bad already because of recent devastating floods that the question of what causes high prices becomes futile.

MAMMON.

We cannot serve God and Mammon; but we can serve God with Mammon.—Speer.

INDIVIDUALISM.

Individualism and aristocracy are doomed. The commonweal and the new democracy are coming into their own.

IMMORTALITY.

The belief in a future life is coeval with the beginnings of the human race in the history of evolution.

MAN, 91, WEDS WOMAN, 88

Bridegroom in Denver Eludes Children; Both Have 105 Descendants.

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Flowers for CHRISTMAS

They make a pleasing gift to your friends; also blooming plants.

GEO. H. BENEDICT, Florist SALISBURY, MD.

PRAIRIE FIRES IN RUSSIA

Flight of the Passants Before the Rapidly Spreading Flames in Czar's Country.

St. Petersburg.—Midsummer in Russia has been ushered in by a great epidemic of fires on the steppes, the Hamburg-Neudorf reports.

MAMMON.

We cannot serve God and Mammon; but we can serve God with Mammon.—Speer.

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Flowers for CHRISTMAS

They make a pleasing gift to your friends; also blooming plants.

GEO. H. BENEDICT, Florist SALISBURY, MD.

Dr. Bull's COUGH SYRUP

For coughs, colds, hoarseness, bronchitis, croup, influenza, whooping cough, measles cough, and for asthma, croup, and consumption.

NO MORPHINE OR CHLOROPHORM

WILLARD THOMSON, Gen'l Manager, I. E. JONES, D. P. A.

Old Farms Made New

Bigger Crops—Better Produce. Your land is only worth what it will produce.

LIME

will bring splendid crops. Nothing equals it for

ALFALFA

The Maryland Experimental Station urges every farmer to use it.

PEERLESS OYSTER CO.

BALTIMORE, MD.

BALTIMORE, CHESAPEAKE & ATLANTIC RAILWAY COMPANY.

SCHEDULE EFFECTIVE NOV. 25, 1912.

Piano Instruction

MISS FRANCES PEASE HOPKINS, 181 South St., SALISBURY, MD.

Can't Lose Hair

Twenty Years From Today A Baldheaded Man.

Per Cent

BRING YOUR MONEY TO THE

Wicomico Building & Loan Association

AND GET FOUR PER CENT INTEREST.

Wm. H. COOPER, THOS. PERRY, Secretary, President, 112 N. Division Street, SALISBURY, MD.

GEO. C. HILL, Furnishing Undertaker

EMBALMING

DR. H. C. ROBERTSON, DENTIST

Office, Division Street next Post Office, SALISBURY, MD.

MADAME DEAN'S FRENCH FEMALE PILLS

ALL WORK GIVEN THE MOST CAREFUL ATTENTION, AND DONE ACCORDING TO THE LATEST SCIENTIFIC METHODS.

INSURANCE

W. S. GORDY, Gen'l Insurance Agt., Main Street, Salisbury, Md.

PIGS FOR SALE

Apply to WILLIAM M. COOPER, Salisbury, Maryland.

WOO Special Clover Hay

Make the Largest Yield of Hay and Pasture.

Wood's Descriptive Fall Catalogue gives full information; also lists all other Crops and Clover Seed, Alfalfa, Vetches and all Farm and Garden Seeds for fall planting.

T. W. WOOD & SONS, Seedsmen, - Richmond, Va.

GET YOUR HEATING DONE BY THE PRACTICAL FIRM

The Guarantee Heating Co.

Office, 124 Main St., Supt. W. Charles, PHOENIX 441

Estimates Furnished Jobbing Promptly Attended To

Thos. Hynes & W. J. Reischer

Can Sell Your Farm

I have many calls for FARM and COUNTRY PROPERTIES. If you wish to sell your farm, land, or other property, I will be glad to assist you.

A. J. SEABREE, Undertaker and Embalmer, BALTIMORE, MD.

# Would'nt You Like To Win a Florida Tour

And Visit These Points of Interest?

THE SALISBURY ADVERTISER Offers Three Such Tours To The Highest Winner in Each of its Three Districts.



"Bon Adventure Cemetery," Savannah, Ga., noted for its magnificent avenues and bowers of Spanish moss, its old tombstones. Jacksonville, the metropolis of Florida, with its beautiful orange groves, ostrich farm, parks, etc. St. Augustine, the oldest city in the United States, with its Cathedrals, Slave Market, narrow streets, Old Spanish Fort, City Gates and old Coquina houses. All these places will be visited by the contestants on their Florida tours. Don't neglect to subscribe for the Advertiser and vote for one of the contestants.

## Other Prizes--Diamond Rings and Gold Watches.

Votes can be obtained on all new, renewals and past due subscriptions, also by saving the free vote coupons.

And who shall say what picture or message is guarded therein.

### W & H Lockets

are made to an excellent variety for both men and women. Ask your dealer to show you the latest styles. The gold "shell" locket illustrated below is the most popular.



Harper & Taylor  
Your Jeweler for Twenty-Six Years  
SALISBURY, MD.

### SMOKE TALKS

#### THE ESCANABA CIGAR

made for men in all walks of life—the professional man, the business man and the man who labors by the day, it might well have been named the EVERY MAN'S CIGAR. Boldly built, fragrant and satisfying even to the most discriminating smoker, the Escanaba is a Cigar that will invigorate, brighten your back and make you a permanent and satisfied customer.



Selak & Hoffman  
Cigar Manufacturers  
413 MARKET ST. Wilmington

### Business Chance

WANTED three or four young men or ladies with from \$500.00 to \$1000.00 to invest with services in big paying business proposition. None but parties of good standing and willing workers to answer. Money will double itself in first six months. None but those meaning business need reply. In answer state whether you can invest at once or not. Money secured, personal interview. Greatest proposition for live parties to make good.

B. S. J.  
Salisbury, Md.

### For Sale

My House and Lot, 535 S. Division Street. House just built; cheap to quick buyer. Apply to CLEVELAND CAREY, Salisbury, Md.

### For Sale

One Horse, 8 years old, weight about 700 lbs. One mule, good reliable animal. Must sell at once. Reasonable terms given. E. P. FARMER, Salisbury, Md.

### Automobile For Sale

1911 Model T. Ford Touring Car (passenger), with standard equipment, also electric lights, Master vision, 1913 rear axle. Can be seen at L. W. GUNBY'S garage. Can be bought cheap. Apply to L. V. DICKERSON, Salisbury, Md.

**THIS PERFECTION SMOKELESS OIL HEATER**

Will Heat Your Spare Room

It means a lot to your guests to find a cosy, well-warmed room awaiting them.

A Perfection Smokeless Oil Heater is the very thing to drive away chill and damp in a hurry.

No smoke or smell with a Perfection. Just clean, glowing warmth at a minute's notice.

A Perfection Heater gives nine hours' comfort on a single gallon of oil. Handsome, yet inexpensive. Dealers everywhere, or write for descriptive circular.

Get a Perfection Smokeless Oil Heater now, and be comfortable all the rest of the winter.

**STANDARD OIL COMPANY**  
Newark, N. J. Baltimore, Md.

**SQUARE DEAL**

The Vanquished—But you're twice my size!  
The Victor—Don't all right, I'll give you two chances less. Stand up again!

**THE MAIN GUY**

Female Guest—Can I get a lobster here?  
Waiter—Ask the head waiter.  
Female Guest—What has he got to do with it?  
Waiter—He's the biggest lobster around here.

Drives Off A Terror.  
The chief executioner of death in the winter and spring months is pneumonia. Its advance agents are colds and grip. In any attack by one of these maladies no time should be lost in taking the best remedy obtainable to drive it off. Countless thousands have found this to be Dr. King's New Discovery. "My husband believes it has kept him from having pneumonia three or four times," writes Mrs. George W. P. P. Hanson, of Hillsdale, N. J. "and for coughs, colds and croup, we have never found its equal." Guaranteed for all bronchial affections. Price 50 cts and \$1.00. Trial bottle free at all druggists.—Advertisement.

### SEEK PAN-AMERICAN CODE

Two United States Delegates Are Encouraged by Work of Rio Janeiro Conference.

Washington, D. C.—Henry L. James and Frederick Van Dyne, two delegates from the United States to the international conference for the codification of public and private international law, which recently finished its work at Rio Janeiro, Brazil, have returned to this country. Mr. James, who is assistant chief of the Latin American division of the state department, reported that the delegates from this country are convinced that a substantial foundation has been laid in the Rio Janeiro conference for the development of a form of proceeding which will insure uniformity of laws and practice in American international relations.

While the task is a monumental one, owing to the difficulty of reconciling and uniting practices based on principles so widely variant as the Latin code and the British and American common law, it is expected that tangible results will come from work to be performed by a number of sub-committees. To these committees have been assigned some of the most vexatious problems of international relations which will be considered at meetings to be held in the following six capitals: Montevideo, Lima, Santiago de Chile, Rio Janeiro, Buenos Aires and Washington, at dates to be determined by the chairman.

What the conference hopes to make a reality is a common code to be administered by a great international supreme court.

### TOO MUCH LIKE WORK

Revels—Why is it that fat people seldom spend their vacation in the mountains?  
George—Perhaps they do not like to climb it.

—LOST—One gold cuff button, initials, L. L. W. Return to this office.—Advertisement.

**Light Your Kitchen with a Rayo Bracket Lamp**

Sometimes in the kitchen or elsewhere you need a lamp held high, where it will light the whole room, and be out of the reach of children.

The Rayo Bracket Lamp is made for exactly this purpose. It is one of the famous Rayo Family—the best kerosene lamps made. A clear, white light, steady, diffused. A strong, substantial bracket, easily affixed to the wall. The lamp is inexpensive. Economical. Lighted without removing chimney or shade. Rayo Lamps are made in various styles and for all purposes.

At Dealers Everywhere  
**STANDARD OIL COMPANY**  
(Incorporated in New Jersey) Newark, N. J. Baltimore, Md.

For Delicious, Refreshing

## Middletown Ice Cream and ICES

Pure Fruit Juice Sodas, Huylers, Fresh Candies, Visit the

## PALM GARDEN

Everybody Welcome. Bring Your Friends.

## BARNETTE & CO.

**"IS YOUR BABY CONSTIPATED?"**

Baby's bowels must be regulated properly and by a medicine that is safe.

**Dr. Fahrney's Teething Syrup**

Has proved itself—mothers know it and babies like it. Used in countless American homes. Prevents Cholera Infantum. Best for teething children. Cures Colic in ten minutes. 25 cents at druggists. Trial bottle free if you mention this paper.

Made only by DR. D. FAHNEY & SON, HARRISBURG, PA.

G. ROLAND COVEY Undertaker Funeral Director And Embalmer

I am prepared to take care of the dead with the best equipment in the most up-to-date way...

EXPERIENCED LADY ASSISTANT are prepared to answer telephone calls...

Business Establishment 105 Dock Street, Near Main

Dyeing! Who's Dyeing? CREEKMORE The Cleaner

From Dry Cleaning, Steam Soaping, and Dyeing of all Wearing Apparel...

CREEKMORE, The Cleaner Off on 290 Church Street...

New Livery Stables Just Opened

We have opened our new livery stable at Water Street...

HORSES FOR SALE OR EXCHANGE We have just received our stables...

LOWE & SMITH, Water Street, Salisbury, Md.

BALTIMORE, OHESAPPEAKE AND ATLANTIC RAILWAY CO.

Steamer leaves Baltimore, Pier 1, Friday, 6 p. m. Tuesday, Thursday and Saturday...

Farm For Sale

A very desirable tract of 118 acres of land in Barron Creek District...

Apply to A. B. DOVINGTON, Suffolk, Va.

G. D. KRAUSE

Invites you to become a constant customer of his line

Bread and Pastry

There is art in Baking. We deliver the best. Send us your orders.

Small Farms 40 to 50 Acres, Good Land and Location. For Sale by GEO. W. D. WALLER

Children Cry FOR FLETCHER'S GASTORIA

MEN TRADED THEIR WIVES

Merchant From Antwerp Tells Impregation Authorities Brunetta Offered Him No Lives.

New York—Life as I lived it with a brunetta who offered me no lives was worth nothing...

This is the explanation offered by Edward Herrmann, a tradesman of Antwerp...

Wanted: From Antwerp that the Mrs. Herrmann on the passenger steamer met Herrmann's legal wife...

No. Not for anything. His wife is with my husband in Antwerp. I am hapless with Mr. Herrmann...

It was learned that Herrmann, his wife in Antwerp, the woman who arrived with him and her husband...

DECLINE OF HORSE, PROBLEM British Government Makes Effort to Revive the Welsh Light Roadster.

London—The rapidly disappearing horse is becoming a serious problem in England...

The latest attempt to solve the problem is a movement for the revival of the Welsh light roadster...

Similar arrangements will probably be made for the breeding of the rapidly disappearing old Devonshire pack horse...

What American Has to Fear. The worst thing with which we have to contend is not the bear...

Her Club. They tell us that the saloon is the poor man's club. When I hear that...

New Character is Formed. Characters are achieved—not received. They grow out of the substance of a man's soul...

NOTICE To Property Owners on Oak Hill Avenue of Meeting of Commission for the Purpose of Laying Out and Widening The Same.

We, the undersigned, having been duly appointed by the Mayor of Salisbury, Md., and said appointment having been duly approved...

Wanted One pair of young Mules to weigh about 1000; not over five years of age...

Their Christmas Guest

Clarissa Mackie

HE red farmhouse was set in the middle of a white expanse of snow.

Two hours afterward when he returned heavily laden, the windows of the farmhouse glowed pleasantly...

Without waiting to hear their protests, Loring let himself out into the starlit night and plunged into the crisp snow.

Loring tramped wearily up the path and turned the corner by the clump of boxwood where a little side porch jutted out to the south.

"Oh, they cried in unison and their voices betrayed their disappointment. 'We thought it might be the expressman,' added Anne in explanation.

"I'm sorry to disappoint you," said Loring, courteously as he bared his head. "As a matter of fact, I came to beg a night's lodging. I have rather a bad knee and it's gone back on me in the midst of a long tramp. I wonder—"

"Come in," interrupted Anne hospitably. "It's bitter cold out to-day and the drifts are awful. We haven't as many fires as we used to keep, but you're welcome to sit and get thawed out."

Robert Loring entered the low-ceilinged sitting-room where a small cylinder stove gave forth welcome heat in the center of the room.

"There isn't another chicken about the place."

"You have taken me in and permitted me to rest when I was cold and tired; and you have offered me the sweetest hospitality. I wish you and Miss Grace the most joyful Christmas you have ever known."

His hand was on the knob when Miss Anne stopped him. "Don't let us have an offer like that, sir. You are welcome to remain until you can resume your journey and to our far plain as it is—the Leightons have always prided themselves on their hospitality, but of late years—"

"Leighton!" interrupted Loring, placing his basket on the floor and opening his overcoat. "Are you Miss Anne Leighton?"

"Yes—why Miss Anne?"

Loring took a letter case from an inner pocket and searched carefully in its depths. "You are a cousin to Mr. Josiah Leighton, of Boston? Yes? Very well, my search is ended then. I am Mr. Leighton's private secretary, Robert Loring, and he sent me to seek you out and present this letter. I believe it contains a Christmas gift as well as an offer to make your future home with him. By Jove, but it's the merest chance that led me here. I reached the station all right and hired a man to drive me to your place. He lost his way and we traveled half a day; then he managed to upset me into a snow bank and he made off, leaving me to find my way back to civilization as best I could. You see fate led me here. He was looking at Grace's downcast face rather than at Miss Anne's excitedly bobbing figure.

"Grace Leighton—here we were watching for the expressman, thinking Cousin Josiah was going to send his usual presents of silk waistcoats—and here is his letter and a check for \$50. You wished us a joyful Christmas, Mr. Loring; I guess it's going to be one!"

"I have a feeling," said Loring, deliberately, "that it is the beginning of many happy Christmases for me."

He was still thoughtfully regarding the sweet profile of the young girl bending over her bright silks.

Eight Who Deserve Sleep. Night men who deserve to be sleeping on the floor? He who sleeps a man of power, as the Chinese believe, is a man of power.

Free from grass, Mildredina Almond Cream Compound does not make hair grow. It is a most delightful remedy for chapped hands, face and lips...

MILDREDINA SPECIALTY CO. (Advertisement)

Telephone Operators. Telephone operators in Egypt are required to speak English, French, Italian, Greek and Arabic.

SMART AUTUMN COATS

NEW AND FAMILIAR FEATURES IN LATEST MODELS.

For Home Wearing the Double-Breasted Model is Heavily Favored and Makes a Very Effective Garment.

Autumn coats are appearing now in great numbers, and there is a great tendency in the long ones toward a difference of length between the front and the back.

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Tested the Whole World

and through three generations Beecham's Pills are universally looked upon as the best preventive and corrective of disorders of the organs of digestion and elimination...

BEECHAM'S PILLS

are no experiment. They are too well known for that, and their mild and gentle, but sure action on the bowels, liver, kidneys and stomach, too well approved.

If you are out of sorts take at once this famous remedy and you will endorse the good opinion of thousands—you will know why Beecham's Pills are so deservedly

Have Unequaled Reputation

We are distributors for the Cover Supply Co.'s famous C. S. C. horse feed.

Give it a trial and be convinced of its quality.

Coal, Wood, Feed R. G. EVANS & SON

Salisbury, Md.

FEED AND HAY

We are distributors for the Cover Supply Co.'s famous C. S. C. horse feed.

Give it a trial and be convinced of its quality.

Coal, Wood, Feed R. G. EVANS & SON

Salisbury, Md.

Spike Harrows, Disc Harrows, Pulverized Harrow's, Steel Land Rollers, South Bend Plows, Farmers Favorite Grain Drill.

Call And Examine Our Line

SALISBURY HARDWARE CO.

F. Kent Cooper, General Manager

Salisbury, Maryland

UNPLEASANT THOUGHTS

Here's jobs advertised for 400 men!

AN IDEAL PROTECTOR

Verona's Municipal Pigeons.

Verona's Municipal Pigeons. The municipality of Verona has expended \$4,000 (two pounds) in acquiring grubs for the pleasure of the city.

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Tested the Whole World BEECHAM'S PILLS

FEED AND HAY R. G. EVANS & SON

SALISBURY HARDWARE CO. Spike Harrows, Disc Harrows, Pulverized Harrow's, Steel Land Rollers, South Bend Plows, Farmers Favorite Grain Drill.

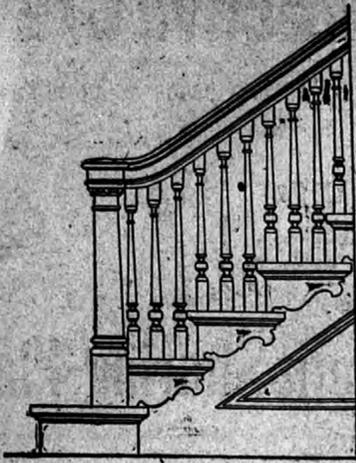
EXPERIENCED OPERATORS Wanted at Once. At the Delmarva Mfg. Co., Underwear factory near Smyrna Depot.

Fire and Life Insurance Only the best Old Line Companies Represented

W. P. Ward & Co. NEW YORK, PHILA. & NORFOLK N. H. "CAPS CHARLES ROSS."



## Get Our Prices Before Buying



The above illustration is an example of some of our special Stair work. We have justly acquired a nice business in this line, and have one of the most capable men at the head of it anywhere on the Shore. We have some fine models for your selection, and should be able to please all. Would also be glad to furnish you in all kinds of

### GENERAL MILL WORK

Sash, Doors, Blinds, Flooring, Siding, Shingles and Interior Finish

## The Morris Bros. Co.

Telephone 47—P. O. Box 155

SALISBURY, MD.

Will be glad to quote you prices and have your order. Give us a try.

## SEE W. J. COLLINS THE JEWELER

Before

YOU BUY THE FOLLOWING ARTICLES IN JEWELRY

### For Xmas Gifts.

Watches	Rings	Bracelets
Brooches	Fobs	Locketts
Charms	Gents Chains	Neck Chains
Pendants	Bar Pins	Handy Pins
Hat Pins	Scarf Pins	

Have a Staple line of New well selected designs in Jewelry at the right price.

Before

You buy a Diamond let me have a talk with you

## W. J. COLLINS JEWELER

Opposite Peninsula Trust Company

SALISBURY, MD.

## Beacom Graduates Are In Demand

It will pay you to enter one of the Beacom schools January 2 on Trial Month plan. A free catalog will be promptly mailed upon request.

## Beacom Business Colleges

Salisbury and Wilmington

The Growing Schools

## TRY Houston Sons Co.

FOR  
BUILDING MATERIAL AND  
MILL WORK

LUMBER, BOX SHOOKS, BERRY CRATES, BASKETS AND  
FRUIT PACKAGES OF ALL KINDS

Mills and Office: South Salisbury, Telephone 284

SALISBURY, MD.



## Xmas Xmas

We believe we have the largest and best assortment of nice toys that can be found on the Eastern Shore. Prices to suit all.

We also have a splendid assortment of gifts of all kinds to suit the aged, middle age, boys and girls.

See our display before buying.

**Toulson's Drug Co.**  
SALISBURY, MD.

## Bread, Cakes Candies And Ice Cream

We want 5000 customers to come and buy our famous cakes, candies and ice cream.

Pound Cake, Fruit Cake and Angel Food can't be beat, our fancy cakes are simply delicious. We use only the best of material.

We make all kinds of Brittles, peanut, walnut, cocoanut and fruit brittles.

Ice cream on hand to fill orders both wholesale and retail. A big stock of Xmas candies and nuts.

Home-made candy a specialty, the best and cheapest in town.

**The Geilinger Co.**  
Phone 170 E. CHURCH ST.  
Salisbury, Md.



## Christmas Clearing Sale

### New Millinery All Reduced

Two hundred and fifty Overcoats and fur lined coats, cost from \$12.00 to \$75.00; now \$1.00 to \$35.00.

One hundred twenty five Men's Suits, cost from \$10 to \$50; now \$2.00 to \$12.00.

Fifty Ladies Suits, cost from \$15.00 to \$30.00; now \$2.50 to \$10.00.

Roger's Silverware, Musical Instruments, Rugs, Clocks, Razors, Hats, Caps, Gloves, Guns, Revolvers. All kinds of Xmas goods: all cheap.

COME EARLY

## Geo. B. Conner

520 E. Church St.

Near N.Y. P. & N. Station

SALISBURY, MD

# CHRISTMAS SUGGESTIONS

Men's & Boys' Suits, Overcoats, Hats, Caps, Gloves, Underwear, Sweaters, Mufflers, Silk and Knitted Neckwear; Men's, Women's and Children's Rain Coats, Shoes, Hosiery, Collars, Cuffs, Jewelry and Suit Cases; Fancy Vests, Shirts, Garters, Handkerchiefs, Pajamas and Night Robes.

In fact we have most anything you may want at the lowest prices. Come in and see us; we appreciate your presence whether you purchase or not. Reception room for tired shopping ladies, second floor of NOCK BROS., opposite Ulman's Opera House.

## NOCK BROTHERS CO. February Reduction Sale Combined with the Xmas Profit-Sharing Plan

WITH the late season our sales have excelled in the past four months any season of our previous business career, which necessitated the replenishing of a large stock of goods to supply our remaining demands for the appreciation of those who patronize us we will commence our reduction sale giving our customers an opportunity to purchase their Xmas goods at February prices. As Xmas is the end of the year, when we remember all of our relatives and friends, we believe as progressive merchants we should remember our customers who we consider close friends, by offering special inducements in the purchasing of necessities in Gents' Furnishing, Hats, Caps, Boots, Shoes and Ladies' Wearing Apparel. Our stock is complete, purchased direct from manufacturers at the lowest cash prices

which enables us to offer for sale goods that cannot be excelled either in quality or low prices. In addition to these special offers we are giving to you the S. & H. Green Trading Stamps, known as the wonderful Profit-Sharing Plan from merchants to consumers, which enables the consumer to obtain beautiful premiums that could not be purchased in retail stores for less than \$3.50 to \$5.00. The volume of business this system has brought to us enables us to purchase and sell goods at a small profit. Commencing Monday, December 16th, our store will open at 6 a. m. and close at 10 p. m. Saturday and Xmas Eve to 12 p. m. Visit the S. & H. Premium Parlor, second floor, and select a Xmas gift for your friends.



### A Christmas Gift For You



Upon making a cash purchase of ONE DOLLAR or over, and presenting this Coupon, you will receive twenty-five S. & H. Stamps, in addition to those you receive with your purchase.

# NOCK BROTHERS COMPANY

239 to 241 Main Street

SALISBURY, MARYLAND

## MAXWELL 1913 OFFERINGS

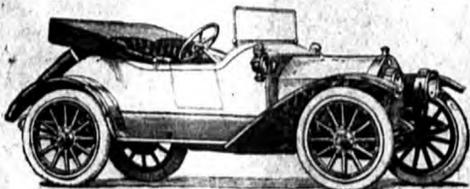
\$1,675 F. O. B. Factory Maxwell "Forty" Touring Car \$1,675 F. O. B. Factory



Equipment includes windshield, mohair top with side curtains, top boot, bag for side curtains, ventilators, robe rail, foot rest, concealed horn, tire carrier, license brackets, 60-mile speedometer, self-starter, gas tank, two gas headlights, combination oil-electric side and tail lights with storage battery, demountable rims, extra tire rim, tire repair kit, jack and full set of tools.



\$1,625 F. O. B. Factory Maxwell "Forty" Roadster \$1,625 F. O. B. Factory



Equipment same as above Maxwell Touring Car.

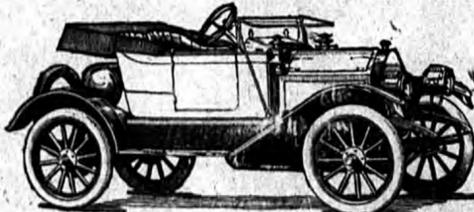
BEAUTY, luxury and comfort have been developed to the utmost in the handsome Maxwell "40." Every refinement, every detail, is the very latest. Nothing that would make the Maxwell "40" better has been spared or omitted.

The new 1913 Maxwell is the finest car we have ever built. It is larger, more powerful, finer in every way. But it remains characteristically a Maxwell. That is, it retains the mechanical features responsible for the extraordinary Maxwell durability, endurance, economy of operation and upkeep.

### Notable Features

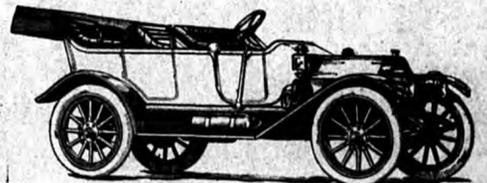
- |   |                                      |
|---|--------------------------------------|
| Left hand drive                                     | Turkish cushions                     |
| Center control                                      | Two front doors                      |
| Long stroke silent motor                            | Effective dash ventilators.          |
| Selective transmissions                             | Self-starter                         |
| 115-inch wheelbase                                  | Stylish mohair top and side curtains |
| 36-inch wheels                                      | High grade lamp equipment            |
| Demountable rims                                    | Electric lights                      |
| French design body                                  | Concealed horn                       |
| Black and nickel trim                               | Tire carrier and protector           |
| Metal bodies—24 operations of painting and varnish, | Extra tire rim                       |
| Roomy tonneau                                       |                                      |

\$785 F. O. B. Factory Maxwell "Twenty-two" Roadster \$785 F. O. B. Factory



Equipment includes gas tank, self-starter, top, top boot, windshield, five lamps and horn, tool kit, jack, pump, tire repair kit.  
Note: This car won in its division and also the sweepstakes in the Buffalo 800 mile reliability tour, Sept. 11-14, 1912.

\$1,145 F. O. B. Factory Maxwell "Thirty" Touring Car \$1,145 F. O. B. Factory



Equipment includes top, top boot, windshield, storm curtains, self-starter, gas tank, two gas lamps, two oil side lamps, one oil tail lamp, horn, tool kit, Q. D. rims, jack, pump, tire repair kit, tool box, foot and robe rails, carpet and mat on tonneau floor.



\$1,110 F. O. B. Factory Maxwell "Thirty" Roadster \$1,110 F. O. B. Factory



Equipment same as above Maxwell "Thirty" Touring Car.

GARAGE IN REAR OF PENINSULA HOTEL

# J. WALLER WILLIAMS

Salisbury, Md.

Automobiles and Accessories in Stock

Harley-Davidson Motorcycles

Prest-o-Lite Gas Tanks

# HOLIDAY NEWS

## The Right Christmas Way

Continued from Page 1  
 "She laughed, said, 'I was not with a hug she nearly upset Aunt Betty and said, 'Mrs. what six folks we all have been!'"

The girls left Aunt Betty's no boot later, and Christmas was not mentioned in the Every household, but the girls and their father looked unusually mysterious and happy.

Christmas morning dawned crisp and clear, the spirit of the day abounding everywhere.

Edna and Vera anxiously awaited their mother, having sent their father to bring her to their Christmas Eve which they had arranged up in evergreens and bells, after she had refused the evening before.

They met her with tender embraces and led her to a chair prepared purposely for her. Edna brought her gift, a beautiful collar of her own work and pinned it on with a brooch in which was her birthstone.

The mother drew the face of her first child to her and kissed her, a tear dropping on the returned face.

Vera had quietly drawn near and laid a bundle of dark blue silk on her mother's lap. "For the dearest mother ever," she said as her mother drew her closely to her, sealing the precious words with a kiss.

Then father came forward and, taking her hand in his, said as he slipped his gift on her finger, "What I couldn't give the dear little woman when we started out together I give her now."

The bewildered woman saw through fast falling tears a magnificent diamond sparkling on her hand.

"O-h," said Vera, "such a time as I've had keeping secrets!"

"The happiest Christmas I've known for years," remarked Mr. Every.

"Me, too," exclaimed Alice Miller. "I tried to have some one put me in with my little gift for the queen of the household, and no one heeded my call, so I came anyway." And a lovely comb was added to her presents.

"This is what Christmas means; give to each for their own." And Edna started the ball rolling for a general Christmas frolic.

## SHOEING THE WILD MARE.

"Shoeing the wild mare" was a graining game generally played outdoors. The wild mare was a boy or girl, who was given a good start, then all the others chased after him. If caught, his foot was held aloft and the players pretended to shoe it with resounding thumps.

The poet Herrick speaks of this game in a verse on Christmas sports:  
 Christmas sports, the wassail bowl,  
 Of blind man's buff and of the care  
 That young men have to shoe the mare.

# APPROPRIATE GIFTS

It isn't necessary to spend a hatful of money to give a few Christmas presents. Our store this Yule-tide is Headquarters for a happy blending of elegance and economy.

Here you will find beautiful remembrances such as good taste dictates. Rare conceptions out of the ordinary—designs from art workers in gold and silver, who have left the impress of a skill that stands for real merit.

Gifts of gems, jewelry, cut glass, watches and novelties. Gifts to be put to practical use. Gifts for the home beautiful.

Just cast your eyes over the few bargains shown here and remember that they are only the advance guard of an army of bargains camped in our store. Suppose you come in and look them over today—before the best are numbered among the "missing."

**Engraving Free**  
 ON ARTICLES WE SELL

**Mesh Bags**  
 Silver and Gold Mesh Bags and Coin Purses; from \$2.00 to \$10.00.

**Locket**  
 Solid gold, set with diamonds, and gold-filled.

**Bracelets**  
 From extra wide to the narrow bangle Bracelets.

HIGH-ART DESIGNS IN  
**Cut Glass**  
 Makes very desirable Christmas Gifts. Our stock is very complete.

**Diamonds**  
 Of Guaranteed Quality

We buy our diamonds direct from the cutters loose and in large quantities, therefore we know we can sell you a better value than you can buy even from the so called wholesale houses. We invite comparison.

RINGS \$12.00 to \$300.00  
 SCARF PINS \$10.00 to \$200.00

**South Bend Watches**

The South Bend Watches are masterpieces in mechanism and time-keeping qualities—the acme of perfection in their entirety—the watches that are destined to become the leading exponents of standard time. The watch you want, and you can have at a very reasonable price.

One Year to Build From Start to Finish  
 The Best Gift of All

Perfected by 411 Inspections, Cold and Heat Adjustment

**Solid Gold Rings**

Engagement Rings, Wedding Rings, Friendship Rings, Stone-set Rings for Ladies, Stone-set Rings for Gentlemen, Stone-set Rings for Children, Signet Rings, Rings of every description. Remember we handle only Rings made from SOLID GOLD.

LADIES' AND GENTLEMEN'S  
**Gold Cuff Links**  
 in plain for the monogram and fancy designs.

**Hand-Painted China**  
 Only the best lines carried.

**Spoons and Silverware**  
 Sterling Silver and best quality plate.

Open Evenings Until After Christmas  
**G. M. FISHER** SALISBURY, MD.  
 THE LEADING JEWELER  
 127 MAIN ST.

# THIS IS THE STORE FOR YOUR XMAS SHOPPING



A Few Suggestions			
<b>Handsome Suits and Overcoats</b>			
OUR SUITS are a real fashion show. Every garment combines to the highest degree all the late style tendencies. You will enjoy seeing the fashionable mixtures in Browns, Grays and Blues as they appear in the new shades and patterns. OUR OVERCOATS are great. We have them in the Fancy Dress Coats, Storm Coats, Roll Collars, Shawl Collars, and, in fact, all styles and colors to suit you. Also Full Dress and Tuxedo Suits.			
<b>Beautiful Ties</b> Silk and Knitted. In Imperial, French or open-end effects. In fancy Xmas boxes.	<b>Coat Sweaters</b> In Storm Collar, Shawl Collar and V-neck. All sizes and colors.	<b>Combination Boxes</b> Silk Hose and Ties in box to match. They are very pretty.	
<b>Rain Coats</b> For Ladies and Gentlemen. Also for Boys and Girls. All sizes.	<b>Auto Gloves</b> We have the largest line in this city. Any size, any price. Black and Tan.	<b>Suit Cases</b> and HAND BAGS we have in great variety. All sizes. Will make nice gifts.	
Hats Caps Gloves Silk Hose	Shirts Garters Handkerchiefs Umbrellas	Smoking Jackets Pajamas Boys' Norfolk Suits Night Robes	Mufflers Suspensers Fancy Vests Night Shirts
Underwear Auto Caps Full Dress Ties Full Dress Vests			

**LEONARD H. HIGGINS COMPANY**  
 MAIN STREET SALISBURY, MD.

A Trip Here Will Convince You Of Our Advantages



Copyright Hart Schaffner & Marx

## Xmas Suggestions for Men

**W**E would suggest a nice SUIT or OVERCOAT. We sell HART SCHAFFNER & MARX Clothes, the best in the land.

KORRECT SHAPE SHOES  
SMILE HATS  
SMOKING JACKETS  
SILK MUFFLERS  
KID GLOVES—Silk Lined  
and Unlined  
DRIVING GLOVES

DRIVING CAPS  
NECKTIE HOLDERS  
COLLAR BAGS—Leather  
PHOENIX MUFFLERS  
SWEATERS—Ladies  
and Men  
FINE NECKWEAR

**Big Showing of Neckwear and Kid Gloves**

We offer FREE a nice Xmas Box with each 50c TIE

# KENNERLY & MITCHELL

Big Double Store

SALISBURY, MD.



### The First Christmas Day In America

THE first American observance of Christmas day was far from a merry one. It was spent by Columbus and his ship's company among scenes of peril, disorder and excitement consequent upon the greatest disaster which had befallen the expedition. On Christmas eve the admiral's flagship, the Santa Maria, which had so stoutly plowed unknown seas since that distant September day when she dropped astern the outermost Canary island, laid her clumsy Spanish bones to rest on the coast of what is now Haiti.

The story of the disaster and the day may be told in this wise: Sailing from the Tortugan roadstead, the flagship squared away for the coast of Haiti and entered upon her closing days.

In the morning watch of the 24th, the day following their return, Columbus gave orders that the expedition should start for Guacanagari's capital. The yards of the two craft were friced away, and a start was made in a light wind that blew almost dead ahead.

A strong current was sweeping the ship quickly along. Directly in her path was a sand bank, on which the breakers swept with a roar which open ears could have heard half a mile away, but which now sounded no warning to any on board. Suddenly the Santa Maria's keel grated heavily for some moments on the submerged sand, and then she struck violently and lurched to one side with a strain which sprung her masts.

All was confusion. The watch rushed to the bows and then jumped to the ropes. Columbus, rushing out from the cabin, took in the situation at first glance.

"Jesus Maria!" he exclaimed. "We have grounded!"

Christmas morning dawned on a scene of singular interest. Our fancy



TEXT BAINED A CROSS.

likes to range back through four shadow centuries to the new world's first Christmas and that remote and otherwise insignificant sand spit in the Caribbean, to that forgotten picture in which the devout children of holy mother church and the loyal subjects of their most Catholic majesties of Castile, Aragon, and Leon tolled in thankful fellowship with the generous savages whom they had regarded as heathen. To seaward of the stranded vessel lay the caravel Nina and a small fleet of canoes. Around floated sparrows, casks, coops and general wreckage. It had for some hours been evident that the ship was doomed to lay her bones to rest in Davy Jones' locker, and the admiral, with the coming of daylight, began to transfer to the Nina what was left of her provisions. In this work the cacique and his younger brother directly assisted him.

Toward noon the Spaniards discontinued work. For almost eighteen hours they had labored with scarcely an intermission and nature could stand no more. Their immediate prospects were as bright as they could reasonably hope for, as the more portable provisions and stores had been transported to the Santa Maria's consort. They now determined to rest until the cool of the day, when they should resume work. On coming to this decision they rowed to the shore and, in accordance with their custom, erected a cross on the highest point within convenient distance. This done, the yellow banner of the Spanish kingdoms, with its castles and lions, was displayed, and mass was celebrated in honor of the anniversary. Toward midnight the work of transferring was taken up, but so great had been the moral and physical strain on the crews that it was soon judged best to await the ensuing morning, and after a vesper chat all hands save a small watch, turned in. Some on the shore and some aboard the Nina. Thus ended Columbus' Christmas in the year of discovery, 1492.—St. Louis Globe-Democrat.

#### Notice to Stockholders.

The annual meeting of the Stockholders of the Peoples National Bank of Salisbury, Md., will be held TUESDAY, JANUARY 14, 1913, at 12 o'clock noon at the Banking House of said Bank, for the purpose of electing Directors to serve for the ensuing year, and the transaction of such other business as may come before them.

WALTER L. PRICE, Cashier



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## DO YOU BUY CLOTHES BY GUESSWORK OR IN THE WIDEAWAKE WAY

There are a lot of good fellows today who are guessing at how their clothes are going to look after they put them on and after they have worn them awhile.

We don't mean to say that there are not a lot of good guessers in this class, but the idea is right here.

There is no more sense in buying your clothes this way than there would be in buying a gilded brick on someones' say of it's being the genuine article.

Use your good hard common business reason in purchasing your clothes. Know what you are getting for your money and in order to do this come to us; let us show you KUPPENHEIMER CLOTHES.

Let us explain what we mean by all pure wool and the acid test. Look, feel, examine these garments. PUT THEM ON, get that, put them on and SEE just what you are buying.

Then every time you put them on remember that

Your Lasting Satisfaction Is Guaranteed



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# THE THOROUGHGOOD COMPANY

#### SEARCH THE PENNY.

Enough amusement can be obtained by searching a penny for the things to be found on it to furnish entertainment for a half an hour. On the head of it are: Yourself, eye; fruit, date; part of a barrel, head; American's ideal, liberty; a race of people, Indian; part of a bird, feathers; piece of jewelry, string of beads; youth and old age, 18-98; where youth and old age meet, on the bridge (of the nose); part of a hill, brow; place of worship, temple; part of a stove, lid (of the eye); where corn is found, ear; part of a river, mouth; flower, two lips (tulpis); a small animal, hare; a country, America; part of a bottle, neck; a modern accomplishment, cheek; one who annoys, tease (T.T.); one who is hard to please, boarder; correspondence, letters; a marriage, united; a jolly dog, America (a merry cur); a single one, unit; what many desire, fame; part of a wagon, tongue; Indian messenger, red cent; musical instruments, band and organs; red headed policeman, red headed copper; whipped school boy, pupil under the lash; myself, U.

One the tall; Messenger, one sent (cent); emblem of defense, shield; dry goods, ribbon; emblem of victory, wreath; slate pencils' need, points; part of steamship, shafts; low number, one; what dogs follow, (scout); part of a book, leaves; from our flag, stripes; a beverage, T (tea); solid comfort, BEB (case); implements of defense, arrows; a body of water, O (sea); and a gallant, bow (beast).

#### THE CHRISTMAS SHIP.

The Christmas ship is one of the funniest games of all. The children sit in a circle to play it. One child who starts the game says to his neighbor: "The Christmas ship has come in." "What did it bring you?" asks the next child. "A jumpingjack," says the first child perhaps, beginning at once to imitate the hopping motions of a toy jumpingjack. The child to whom he spoke must also play at being a jumpingjack, saying at the same time to his neighbor: "My Christmas ship has come in." "What did it bring you?" repeats his neighbor. "A lion," says the jumpingjack, trying to continue his hopping and to roar at the same time. The third child must roar, too, as he gives the child next him the ship information and shows him which toy he must imitate. By the time a few human jumpingjacks are in motion, some of the lions roaring, two or three trains steaming around the room and some little girl dolls trying to say mamma and papa the game will end in just one grand, hilarious frolic.

#### Lucky Juliet.

Mrs. Knicker—What impressed you most in "Tommo and Juliet"? Mrs. Subbute: The fact that Juliet could keep a nurse fix what appeared to be the suburbs.—Harper's Bazar.

—Do your Christmas shopping at B. E. Powell Co's.—Advertisement.

#### Wanted

MEN, also LADIES, to sell nursery stock in your town and neighboring towns. Steady or spare time; Good Pay; Experience unnecessary. BROWN BROTHERS, Rochester, N. Y.

#### Nice Farm For Rent

Handy Hall Farms for rent for 1913. Team, feed and farming utensils furnished. Immediate possession given. Apply to DR. L. S. BELL, SALISBURY, MD.

#### HOUSE FOR RENT!

Six-room house in good location. U. C. PHILLIPS, Salisbury, Md.

L. WETHERED BARROLL, Counselor at Law, 906 Keyser Bldg., Baltimore, Md. (And Chestertown, Md.) General Practice, Corporation and Commercial Law. Practice in all State and Federal Courts. Prompt attention to all business.

Agents Wanted to sell Oxford Brand Hosiery, both Guaranteed & Regular lines, in Salisbury and vicinity. Good chance to live male or female. Apply to R. & J. STOBBS, Frankford, Phila.

### PEOPLES Fire Insurance Co. of Maryland

Messrs. PRICE and FULTON, Agents, Salisbury, Md.  
HOME OFFICE: Frederick, Md.  
A STOCK COMPANY  
W. F. ALLEN, Local Director

### Modern Dentistry

NEW Dental Parlors have been opened on second floor of building previously occupied by Telephone Co. Persons desiring Dental Services should consult Modern Specialists. Consultations Free. Extracting free every Monday and Friday from 2 p. m. to 5 p. m.

COMPARE MY PRICES BELOW:

Solid Gold Crowns	\$3.00	Gold Banded Pivot	\$4.00
Silver Crowns	\$2.00	Partial Plates	\$5.00
Silver Fillings	\$1.00	Aluminum Plates	\$4.00
Rubber Fillings	\$0.50	Celluloid Plates	\$3.00
Porcelain Inlays	\$1.50	Complete Filling	\$2.00
Gold Inlays	\$2.00	Gold Filling	\$1.50
Porcelain Front Teeth	\$1.00	Extraction	\$0.50
Gold Bridges	\$5.00		

H. H. FLOWERS, M.D., D.D.S. SALISBURY, MD.

### Why Bake?

Don't Worry--Life Is Short

You can reach us by phone and have delivered to you baked goods containing pure ingredients of the highest quality.

Let Us Serve You

The Geilinger Co. BAKERY

Phone 170 East Church Street

### CHAPIN BROTHERS, COMMISSION FRUIT, PRODUCE, SOUTHERN TRUCK

Eggs, Onions, Potatoes, Game, Florida Oranges, Peaches, Etc.

Our Specialties: Berries, Apples, and all Small Fruit, Apricots, Peaches, Pears, Cabbages, Rutabagas, Turnips, Ground and Sweet Potatoes, and all Vegetables, Watermelons & Cucumbers—our list is complete.

Members of the Boston Fruit and Produce Exchange, Boston Chamber of Commerce, and Commodore Merchants' League of the United States.

REFERENCES—Fourth National Bank of Boston, Commercial Agencies (Bradstreet and Dun's), and trade in general.

97, 99, 101 South Market Street, BOSTON, MASS.  
Also Stores 5, 6, 7 and 8, Boston & Maine Produce Market.

## Dissolution Sale

### By Mutual Agreement

Greatest cut possible on Men's Suits. Prices for quick clearance.

Entire stock at extremely low prices. Something you can show your friends and neighbors as future proof that we do as we say and when we start out to accomplish a thing we don't stop at half measures.

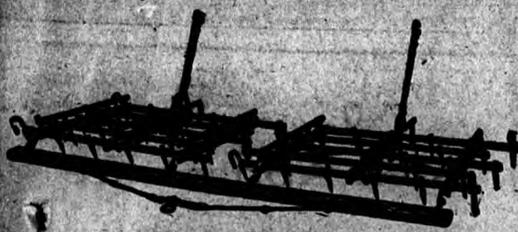
\$ 7.50	SUITS	\$ 4.50
10.00	"	6.50
15.00	"	10.50
18.00	"	12.75
25.00	"	17.75

Its certainly your fault if you miss this sale. The opportunity is yours. Grasp it.

We will give S. & H. Green Trading Stamps during This Sale

## DASHIELL BROTHERS

SALISBURY, MARYLAND



Spike Harrows, Disc Harrows, Pulverized Harrows, Steel Land Rollers, South Bend Plows, Farmers Favorite Grain Drill.

Call And Examine Our Line

SALISBURY HARDWARE CO.

F. KENT COOPER, General Manager  
Salisbury Maryland

### For Delicious, Refreshing Middletown Ice Cream and ICES

Pure Fruit Juice Sodas, Huylers, Fresh  
Candies, Visit the

## PALM GARDEN

Everybody Welcome. Bring Your Friends.

BARNETTE & CO.

### "IS YOUR BABY CONSTIPATED?"



Baby's bowels must be regulated properly and by a medicine that is safe.  
**Dr. Fahrney's Teething Syrup**  
Baby's bowels must be regulated properly and by a medicine that is safe. Dr. Fahrney's Teething Syrup is a safe, reliable, and effective remedy for all cases of teething, colic, and constipation. It is made from natural ingredients and is suitable for infants of all ages.

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Levin W. Dorman, President; Chas. T. LeVine, Jr., Vice Pres.; Wm. B. Tighman, Jr., Secretary; Robert H. Tighman, Jr., Treasurer; Wm. U. Mitchell, Chair, Board Directors.  
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Capital Stock paid in \$100,000. Surplus and Undivided Profits \$15,147.12.

## THE SAFETY OF YOUR MONEY

when on deposit in this bank is guarded by as careful, conservative board of directors as you will find anywhere.

That the people of the community appreciate this care for the safety of their money, their financial interest and welfare is evidenced by the continued growth in the number of our depositors.

Will YOU join this growing list—identify yourself with the growth of our community—and, at the same time, add to your personal accumulations?

THE PENINSULA TRUST COMPANY.

## FOR SALE

Valuable Truck Farm of 48 acres, new six-room dwelling and outbuilding. Located at Mardela within 300 feet of the B. C. & A. station. This is a money-maker for a man who wants to engage in trucking. This farm can be bought on easy terms, and possession given Jan. 1, 1918. Call on or address

B. FRANK KENNERLY  
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## The New York Ladies' & Mens' Tailoring Company.

214 BROAD ST., SALISBURY, MD.

All Work Call For and Delivered.  
We guarantee good Fit and Workmanship.  
Also Cleaning, Pressing and Repairing.  
IF NOT SATISFIED YOUR MONEY BACK.

## HIS RISE TO POWER

By Henry Russell Miller,

Author of  
"The Man Higher Up"

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CHAPTER IV.  
The Nazaria.

ANY years before there had come to New Chelsea a shepherd to lead the Presbyterian flock and to die, leaving his wife, a shy, plain little woman, and her son, to struggle with the problem of existence. She must have struggled effectively, for New Chelsea bears witness that never was recourse had to its ready charity. Some credit must be given to the son who, when public school days were over, bent himself to the problem; a moon faced lad who blinked incomprehendingly at the teasing and pranks of his former schoolmates. Slowly, patiently, unobtrusively, of the sort that despite sundry time honored maxims usually finds recognition reluctant, he yet won it quickly.

When those of his generation whose fathers had been able to provide a college education returned on the threshold of manhood to begin life, they found Warren Blake already, in the eyes of his neighbors, a success, assistant cashier of the bank and owner of certain small mortgages, but not at all boastful over it. He conducted even when he became cashier, modestly unaware that he had become a model young man. He was a literal man who took all things seriously, his duty to his bank, his trusteeship of the Presbyterian church. He was rarely known to laugh.

After thirty-five years' acquaintance New Chelsea had found no explanation of him. It was admitted that even Judge Dunmeade, who had a liking for serious persons, had talked with his assistant cashier, and looked like a "yes." And it continued to cheer Warren Blake as treasurer for those organizations requiring such an officer, executor of his last will and testament and trustee of his estates, of which trusts he always rendered prompt and exact accounts.

And now, all New Chelsea knew, he and Stephen Hampden were organizing a company of fabulous capitalization to work the coal fields.

One morning in mid July Warren was as usual at his desk. The day had already become hot and stifling. The clerks at the counter grumbled profusely at the rule, promulgated by Warren, that forbade them to appear in coats, and glanced enviously through the plate glass partition at the cashier, very handsome and cool looking in his light gray suit, socks and necktie to match. He was reading, with a slow care that overlooked no syllable, the papers on the desk. When he had read them he arranged them in two neat little piles, which he labeled "Options Granted" and "Options Refused."

As this task was completed Stephen Hampden entered the bank, with a pleasant nod in reply to the clerks' respectful greeting. He made his way into the cashier's office.

"Pshaw!" he whistled, drawing a chair up to the desk. "It's a hot day, isn't it? Have you the options?"

Warren pushed the two piles of documents toward him. At one Hampden merely glanced; the other, "Options Refused," he opened and read rapidly.

"H-m-m! All Deer township properties. Why won't they sign?"

"They want cash, not stock, for their real."

"Did you point out to them the prospective value of the stock and the necessity of being all in one company to prevent price cutting and the opportunity to improve the community by opening up a new business?"

"I did. But we're not trying to improve the community; we're trying to make money for ourselves."

"I'm afraid, Warren, you were the wrong man to send after those options."

"I was," said Warren calmly. "I told you so at first. I'm not a clever talker."

"I don't want to tie up any more cash in this than I have to. How would it work to send John Dunmeade after those options? We could make him attorney for us and the company and give him stock. What do you think?"

Warren took several minutes to consider this suggestion. "He can do it if any one can," he said at last. "He is very popular among the farmers. Everybody likes him. I like him, too, though he is always laughing at me."

"Oh! Why does he laugh at you?" Hampden inquired.

"I don't know," answered Warren evenly. "I shall ask him sometime. Shall I send for him?"

"Yes."

Warren opened the door and sent one of his clerks with the message. Then he sat down, staring thoughtfully at the smoke from Hampden's cigar. Hampden took up a pad and pencil and began to make some calculations.

"He won't do it," Warren said suddenly.

"Could that be for Jay?"

"I want to thank you from the bottom of my heart," wrote O. B. Rader of Lewisburg, W. Va., "for the wonderful double benefit I got from Electric Bitters, in curing me of both a severe case of stomach trouble and of rheumatism, from which I had been an almost helpless sufferer for ten years. It suited my case as though made just for me." For dyspepsia, indigestion, jaundice, and to rid the system of kidney poisons that cause rheumatism. Electric Bitters have no equal. Try them. Every bottle is guaranteed to satisfy. Only 50 cents at all druggists.—Advertisement.

"Why not?" Hampden looked up from his pencil.  
"He's honest."  
"Aren't we honest?" Hampden demanded sharply.  
"We're not—sentimental," Warren answered calmly. "He is. We're trying to take advantage—legitimately, of course—of the farmers in a bargain. That's the thing to blow to fight."  
"Not at all," Hampden contradicted coldly. "This is a straight business proposition, and I guess he'll not be sentimental when we offer him, say, ten thousand in stock. We can let him have that much without losing control."  
"I don't think he'll take it," Warren insisted without warmth. "And he isn't a fool. He doesn't need money. He's the sort that people take to, whether he has it or not. I'm not like that. I've got to have money to get people's respect. You're that kind too."  
"Oh!" Hampden stared, half amused, half angered by Warren's matter of fact explanation. Warren was "turned in the habit of talking of himself." "A philosophical philosopher, have you? You'd better stick to banking, where you're at home."  
A few minutes later John entered the bank. Hampden greeted him cordially. Warren listened patiently while the other men used up a few minutes in pleasant preliminaries. They came at last to the purpose of John's summons.

"I suppose you've heard of our coal proposition?" Hampden suggested.  
"Yes."  
"There will be a good deal of legal work in connection with it."  
In a few rapid, terse sentences Hampden outlined his plan of organization. Mindful of Warren's prediction and seeing John's face grow gravely dubious he endeavored to make his explanation quite matter of fact.

"Of course," he concluded, "you're familiar with the details. There is nothing new in the plan."  
"I've don't know much about high finance in New Chelsea. But I read the papers sometimes. It is almost a classic, I should say," John replied.  
"Substantially the plan of all propositions," Hampden agreed.

"Let's see if I get you right. You take the options in your own name, agreeing to pay for the coal in stock of your company. Then you agree to turn the properties over to the company for a little more than twice this amount, out of which you pay the farmers. This gives you control of the company that owns the coal and it hasn't cost you a cent. The money for development and operating you lend the company, taking as security first mortgage bonds." He hesitated, looking at Warren.

"That evening Katherine was to be found on the terrace. She was looking particularly well, a fact of which she was not altogether unconscious. But she was restless and wandered aimlessly into the library where she found her father busy at his desk on which lay a profusion of papers and blueprints. He nodded abstractedly.  
"Still at work, dad? Don't you ever get tired of it?"  
"I guess it's the only thing I know how to do. My generation was never taught to take pleasure seriously. You needn't complain, though." He leaned back in his chair and surveyed her approvingly. "What are the reasons?"  
She yawned. "There seems to have been a devastating epidemic. You will kindly proceed to amuse me."  
"All this gorgeousness wasted!"  
She yawned again. "I was rather looking for John Dunmeade this evening."  
"Hence that gown and that stunning new arrangement of the hair? You're not going to fall in love with an incompetent one horse country lawyer, are you?"  
"It is not beyond the bounds of possibility," she laughed. "But is John incompetent? I don't believe it."  
"He is. He proved it today. I gave him the chance to make some money, more than he is likely to make in five years, and he turned it down—for sentimental reasons! And the worse of it, he didn't turn it down regretfully, but bluntly, quite as though it didn't matter. That sort of man won't go far."  
"He told me once that he didn't care much for money. I thought then he wasn't posing."  
"And," Hampden continued the indictment, "he virtually called me a crook."  
"Well?"  
"Well—what?"  
"Are you?" And she added quickly, seeing his look of aggrieved astonishment. "But of course I know you aren't."  
"I am not," he said emphatically. "I have always kept my operations strictly within the law, and that is more than a good many men who aren't called crooks can say. Of course," he went on, "I know perfectly well I'll not be consulted when you come to marry. You will choose your husband according to your own tastes."  
"I have the right," she interrupted, "since I shall have to live with him."  
"Unless I have to support him!"  
"You wouldn't have to," she said positively, "even if he were poor. I can do without luxury."  
"You think you can," he answered. "You've never had to try. But even if you could do without it, you couldn't be content with mediocrity. You'd want to be in the thick of things, with a husband who'd wear a No. 8 hat, who'd have big wants and would put up a big fight to get what he wanted. And if you ever took the bit in your mouth, Lord pity you and your husband!"  
"Do you know," she said thoughtfully. "I've been thinking just that. Still, John Dunmeade—we're still discussing him, aren't we?—isn't exactly commonplace. He really has brains and he is attractive. In politics—"  
"He would be out of place. You know nothing of politics. He'd have less chance there than in business."  
"We are really anticipating the event. He hasn't asked me to marry him, and he doesn't intend to. I think he strongly disapproves of me, even while he likes me."  
(To Be Continued.)



"I'm sorry, but I can't do it."

ing directly at Hampden. "That hardly gives the farmers a square deal, does it?"

The pupils of Hampden's eyes contracted suddenly. "Certainly it does," since it converts properties that have been setting themselves up in taxes into a producing proposition. "I didn't say," he added carelessly, "that your fee ought, in my opinion, to be about \$10,000—in stock."

"Worth how much?"

"Worth par," Hampden answered with conviction. "Eventually."

"Pshaw! You haven't impressed me as a man who would pay city prices for country butter, Mr. Hampden," John replied thoughtfully. "Just why much?"

"You will be expected to earn it," said Hampden dryly. "Are you in the habit of questioning fees because they are large?"

"I'm not in the habit of getting large fees. Only I'm not quite clear how I expect to earn a fee of \$10,000 in stock worth par eventually."

"The usual legal matters—charter, organization, covenances and so on. And," casually, "helping us to sign up the Deer township properties."

"They don't like the proposition?"

"They're the only ones who haven't accepted it. They seem to be holding out under the advice of this fellow—Cranshaw, is it?" Warren nodded. "We think you can swing them into line."

"I see," said John thoughtfully. His brow wrinkled in a troubled fashion as he gazed reflectively out at the clerks sweltering behind the cage. Hampden and Warren waited patiently for his answer.

At last he raised his eyes to Hampden's. "I'm sorry, but I can't do it."  
"Why not?" Hampden demanded.

"This fellow Cranshaw suggests it to be a good deal of a man. He and his neighbors are clients of mine in a small way and friends also. I think, they do me the honor to trust me. I shouldn't care to advise them in this matter."

"Why not?" Hampden demanded again.

"Let us say," John smiled, "that I am in politics and don't want to compromise my vote getting."  
"That isn't your reason."  
"Well," John said regretfully, "if you will have it, I isn't a proposition that I can conscientiously recommend."  
"You imbecile, honest!"

"I do not go so far, Mr. Hampden is a matter of intent. I think I understand your point of view—that you will convert their idle coal, as you say, into an income property and by starting a new industry will indirectly benefit the whole valley, which is probably true. But the point is that the coal, the one indispensable element in the situation, is theirs, and in return for it they should at least have control."  
"The coal has always been there. We furnish the initiative and the brains and the money to make it useful."  
"I see that, too. But don't you think initiative of this sort is sometimes—overcapitalized?"  
"Do you know of any capital that will offer better terms than I do?"  
"I do not," John confessed. "And it strikes me," he added gravely, "that you are taking advantage of that fact to gouge—the word slipped out; he corrected himself hastily—"to drive a close bargain with the farmers."  
Hampden abruptly straightened up in his chair. "You may stick to 'gouge.' Do I understand that you refuse the job?"  
"I have been trying to explain my reason."  
"I'm not deeply concerned with your reason," Hampden remarked shortly. He picked up a document and pointedly began to peruse it. Observing that John did not at once take the hint, he looked up, nodding carelessly. "Oh! Good morning!"  
John rose, flushed under the curt dismissal and went out of the bank.

"I told you so," Warren said.  
"Can't you say anything more original than that?" Hampden exclaimed impatiently. Warren couldn't, so he held his peace.  
"What I'd like to know," Hampden added reflectively, dropping the document, "is why Murchell let him be nominated. A young lawyer who refuses a big fee for sentimental reasons has no place in Murchell's machine." He was talking to himself rather than to Warren.

But this was attacking what had almost attained the sanctity of a tradition, an institution proudly cherished by New Chelsea. Murchell is a smart man," Warren was moved to protest, "and he likes Dunmeade. And maybe John is smart enough to guess that the stock may be worth nothing—eventually."  
Hampden looked at him sharply, but Warren's face was as expressionless as that of the soldier's monument.

"Well," the capitalist remarked philosophically, "it's Murchell's business, not mine."  
That evening Katherine was to be found on the terrace. She was looking particularly well, a fact of which she was not altogether unconscious. But she was restless and wandered aimlessly into the library where she found her father busy at his desk on which lay a profusion of papers and blueprints. He nodded abstractedly.  
"Still at work, dad? Don't you ever get tired of it?"  
"I guess it's the only thing I know how to do. My generation was never taught to take pleasure seriously. You needn't complain, though." He leaned back in his chair and surveyed her approvingly. "What are the reasons?"  
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"We are really anticipating the event. He hasn't asked me to marry him, and he doesn't intend to. I think he strongly disapproves of me, even while he likes me."  
(To Be Continued.)



Perfectly Safe To Wash Fine Dress Goods.

Saleswoman to Customer—"Yes ma'am, this batiste is much the prettier and finer of the two. But if I were you, I would take the percale—it's heavier and will stand the boiling and rubbing of the wash better."  
Anty Drudge—"Look here, young lady, where have you been these past 15 years? Don't you know that with Fels-Naptha, there is no such thing as 'boiling and rubbing of the wash'—to wear fine fabrics to shreds? You take that batiste. It'll wear longer washed with Fels-Naptha the Fels-Naptha way than the heavy percale will washed the old-fashioned way."

You've heard a woman say:  
"This waist has worn terribly. I've only washed it a couple of times and it's falling to pieces."

Clothes cost too much nowadays to be worn out in the wash,—to be boiled and scalded until the life is gone out of the fabric—and then rubbed to shreds on the washboard.

You must use the soap that preserves the fabrics—Fels-Naptha.

Use it the Fels-Naptha way—in cool or lukewarm water, with no hard rubbing. You'll get through the day's wash in one-half the time and with much less effort.

And your clothes will look whiter and fresher than you ever saw them before. Follow the directions on the red and green wrapper. Use any time of year.

## Hotel Rennert

BALTIMORE  
European Plan & Centrally Located • Entirely Fireproof  
Rooms \$1.00 day and upwards  
EDWARD DAVIS, Manager

WHEN YOU SIT DOWN  
in a suit tailored here, there's a certain easiness of feeling and comfort rarely met with in newly made clothes. Its business  
"SUIT CONFORMITY."  
is always kept in view by us. Good cloth properly cut, made up by artisans, can't help but make you comfortable.  
See our cuttings and buy new waist assortment in town.  
CHAS. BETHUNE, Salisbury, Md.

New Incubator Catalogue Free  
Poultry Supply Catalogue Free  
EGGS  
\$1.00 PER DOZEN  
That's The Price Predicted For This Winter  
BOLGIANO'S  
"Square Deal" Scratch Food  
Produces Egg Like This

Mr. John Beer, Hagerburg, Md., had 100 chickens he was feeding whole corn and was getting 22 eggs a week, after feeding "Square Deal" Scratch Food one week. The second week he got 27 eggs, the third week he got 20 eggs and the increase continued until he was getting 250 eggs per week.  
DON'T BE FOOLED  
There's a difference. If your local merchant does not sell Bolgiano's "Square Deal" Poultry and Chick Foods and "Square Deal" Poultry Mash, drop us a postal, we will tell you who does.  
YOU CAN HAVE  
to brighten your me all Winter. Thanksgiving Time, Christmas Time, Easter Time, too. Buy your Lawn and Flower Seeds at the first opening of Spring Time. If you plant Hyacinths, Tulips, Narcissus, Lilies, and Crocus Bulbs now.  
FALL BULB CATALOGUE  
with beautiful pictures and all about how to grow them cheap Free if you will drop us a postal.  
Plants and Ferns Cheap  
J. BOLGIANO & SON'S  
SEED GROWERS ALMOST 100 YEARS.  
Pratt Street Wharf BALTIMORE, MD



**Local Department**

NEWS is the truth concerning men, nations and things. That is, truth concerning them which is helpful, or pleasant, or useful, or necessary for a reader to know.

THE ADVERTISER will be pleased to receive items, such as engagements, wedding parties, teas and other news of personal interest, with the names of those present, for this department. The items should be indexed with the name and address of the sender—no exceptions, but as a matter of good faith.

—Miss Swanson, of Virginia, is the guest of Miss Ruth Price.

—Miss Trees Whayland is spending the Holidays in Philadelphia.

—Mr. William Oluff is spending the Christmas Holidays in Philadelphia.

—Miss Ruth Masick spent the Xmas Holidays with her parents at Hivalve.

—Mr. and Mrs. W. A. Sheppard are spending the holidays at Walkersville, Md.

—Mr. and Mrs. A. L. Vickery are spending the Xmas Holidays at Richmond, Va.

—Mr. Wilbur Boyce, of Roseboro, N. C., spent the Holidays with friends in this city.

—The annual New Year's dance will be given at the Armory next Tuesday evening.

—Miss Susie Inasley spent the Xmas Holidays with Mr. and Mrs. W. H. Inasley, Park Street.

—Mr. Raymond Kennerly, of Wilmington, Del., spent the Holidays with his family here.

—Mrs. Stamber, of New York, is a guest of Mr. and Mrs. W. F. Presgrave, Tony Tank.

—Miss Marguerite Grier and Miss Dorothy Sudler attended the Vienna dance Thursday night.

—Miss Delema Jester, of Wilmington, Del., is spending the Holidays with friends in this city.

—Mr. Vinton Ames of Cape Charles, Va., spent the Christmas Holidays with friends in this city.

—Mrs. James T. Truitt, who has been seriously ill for the past two weeks is slowly improving.

—Mrs. Clifton Bounds entertained a number of Salisbury people after the Hobron dance last night.

—Professor W. E. Sheideker and daughter are spending the Christmas Holidays in New York City.

—Miss Katharine Tordvin gave a progressive dinner at her home on Newton Street, last evening.

—Miss Briceberoff and Miss Margaret Graham, of Baltimore, are the guests of Miss Helen Graham.

—The Misses Tordvin are entertaining at cards at their home on Camden Avenue this afternoon.

—Mr. B. Frank Barr is spending the Christmas holidays with relatives and friends in Washington, D. C.

—Miss Mildred Byrd, of White Haven, is spending the Holidays with Miss Grace Ellingsworth, Smith St.

—Mr. Wilda M. Phillips, of Philadelphia, Pa., spent several days of this week with friends in this city.

—Miss Ruth Smith returned home this week after spending some time with Miss Mabel Wagner, York, Pa.

—Mrs. Alex. Tordvin entertained the Ladies Bridge Club at her home on Isabella Street Thursday afternoon.

—Mr. and Mrs. Charles Quillen, of Wilmington, Del., are guests at the home of Mr. and Mrs. G. K. Bonds.

—Mrs. Cannon Downing and sister, Mrs. Herbert, are guests of their parents, Mr. and Mrs. Thomas Disharoon, Main Street.

—Mr. Herman W. Oarty is spending the Xmas Holidays with his parents, Mr. and Mrs. R. R. Oarty, of Dover, Del.

—Mr. Evarette Malson, of Baltimore, spent Xmas Day with his parents, Mr. and Mrs. James Malson, Newton Street.

—Mr. and Mrs. T. Ray Disharoon and Miss Margaret Disharoon spent part of the Holidays with friends at Princess Anne.

—Elder S. E. Darsad is expected to preach at the O. S. Baptist Meeting House next Saturday and Sunday at the usual hours.

—Mr. William Burgis, of The Democratic Messenger, Snow Hill, called around to see us while in town on Thursday.

—Mr. and Mrs. Raymond Parker, of Nashville, N. C., spent several days of this week with relatives and friends in this city.

—Mrs. Harry Williams and daughter, Miss Martha Williams, are spending several weeks with Mr. and Mrs. Albert Meeks, of Baltimore.

—Mr. Fulton Bonds, of Wilkesbarre, Pa., is spending the Holidays with his parents, Mr. and Mrs. Jackson Bonds, South Street.

—Misses Irene and Sarah Taylor and Aline Wallop, of Princess Anne, are spending the Xmas Holidays with relatives and friends in this city.

—We are glad to report that Mr. Henry Phipps, who has been in the State Sanatorium of Frederick County for the past few months is rapidly recovering.

—Miss Ora Disharoon has issued cards to a tea from four to five Monday afternoon.

—Mr. and Mrs. John Wales, of Norfolk, Va., are the guests of Mr. and Mrs. S. S. Smyth.

—Mr. and Mrs. Charles W. Ralph, of Orisfield, are spending the Holidays with her parents, Mr. and Mrs. Preston Ellingsworth, Smith Street.

—Mr. and Mrs. William McKinley, of Philadelphia, are spending the Xmas holidays with their daughter, Mrs. Morris Walton, Newton Street.

—Special attention is called to the Star Piano which is advertised in another column by J. Frank Bland, as well as several other standard makes.

—Mr. and Mrs. Archie Hardesty, of Berlin, are spending the Xmas Holidays with Mrs. Hardesty's parents, Mr. and Mrs. James Nelson, Newton Street.

—Miss Dorothy Mitchell, who is attending school in Baltimore is spending the Xmas Holidays with her parents, Mr. and Mrs. Joseph Mitchell, Bush Street.

—Christmas night at the Rectory by the Rev. David Howard, Mr. Fred A. Pollitt, of Wicomico county and Miss Elizabeth M. Weinz, of Philadelphia were united in holy wedlock.

—Mr. C. O. Conner of the Freshman Class in Wesleyan University, Middletown, Conn., spent the holidays with his parents, Mr. and Mrs. J. E. Conner, 211 Elizabeth Street.

—Mrs. Elizabeth Watson, wife of Mr. M. B. Watson, of near Hobron, departed this life December 14th, after an illness of nine weeks. The deceased is survived by her husband, five daughters and six sons. She was sixty nine years of age.

—At the residence of her father, Mr. E. F. Shookley, Tighman Street, Miss Ella Shookley was married to Mr. Herbert D. Hearn, of Sussex county, Delaware on Wednesday, December 25th by Rev. L. F. Warner. Mr. and Mrs. Hearn will make Baltimore their future home.

—Mr. Wilda M. Phillips formerly photographer in this city, but who is now located at Philadelphia, Pa., and Miss Ida Foster, of Pocomoke City, Md., were married at noon on Christmas Day at the home of Miss Foster's parents, Mr. and Mrs. Phillips will reside at Philadelphia, Pa.

—Asbury M. E. Church Sunday School at 9.45 a. m. Preaching by the pastor at 11 a. m. and 7.30 p. m. Junior League at 8.00 p. m. Brotherhood meeting at 6.45 p. m. Watch night services on Tuesday night at 10.30 p. m. The service will be in charge of the Epworth League and Brotherhood.

—The subject upon which the Rev. L. F. Warner will preach Sunday in Bethesda Methodist Protestant Church will be appropriate to the last Sunday of the year. Morning "A Wise Application of Time, Numbering our Days." Evening "The Problem of Immortality: If a Man die shall he Live Again?"

—Mr. and Mrs. J. Ooston Goslee have had as their holiday guests at Cedarhurst near town, Mr. and Mrs. Frank Wilkins of Rehoboth, Somerset county, Mr. and Mrs. Elwood E. Matthews, of Pocomoke City and Mr. Roger W. Lankford, of Wilmington, Del.

—Division Street Baptist Church Beecher L. Rhodes, pastor, preaching services 11 a. m. and 7.30 p. m. Special baptismal services in the evening, Sunday School at 9.45 a. m. Young Peoples' service at 6.45 p. m. Everybody cordially invited to attend any or all of these services.—Beecher L. Rhodes, Pastor.

—Elias E. Nichols and Ella Richardson both of Wicomico county were married by Rev. L. F. Warner Wednesday evening, December 26th. The ceremony took place at the residence of the bride's father, Mr. D. J. Richardson, between here and Delmar. The happy couple received congratulations from a host of friends. A wedding supper followed.

—The Produce handled by the Eastern Shore Produce Exchange this season was sold for about \$4,000,000 and the commission due the exchange after the payment of expenses and a dividend of ten per cent to stockholders was \$80,000. Of this amount half will be passed to the surplus and the other half will be distributed among the shippers through the exchange.

—Surprising relatives and their many friends, Mr. Thos. Perry, Jr., and Miss Julia M. Wright, daughter of the late Clarence E. Wright, eloped to Princess Anne Thursday noon, and were quietly married there by the Methodist minister, after which they proceeded to Newbern, N. C., where they will reside. The groom is connected with the Elm City Lumber Company, at that place.

—Money to lend on first mortgage real estate. Amounts to suit. F. Grant Goslee, Attorney.—Advertisement.

—FOR SALE—A good heavy, leather top, in good condition will sell at the right price. Apply to A. B. Burris, Salisbury, Md.

—Introductory Sale commencing January 6th of the greatest Figure Rebuilding Corset ever sold at so low a price. The New Nemo.—Kennedy—Shookley Co.—Advertisement.

—Cutter wanted as working foreman, thoroughly experienced in shirt house, that can draft patterns. State salary expected, experience and references. Miller Bros., Co. 280-282 West Street, Philadelphia.—Advertisement.

**Mazda LAMPS**

Our 15 Watt Lamps will reduce the reading of your metre nearly one-half on 25 Watt Lamps and give all the light you want in halls, bed rooms, small rooms, Chandeliers, etc. Try one and you will get more.

**AT LANKFORD'S AT THE REDUCED PRICES LANKFORD'S**  
Sporting Goods House  
SALISBURY MARYLAND

**Toys Toys Toys**

Select Your Christmas Toys Now. A Fine Selection at

**Ulman Sons**  
The Home Furnishers  
Main Street Under Opera House

**KENNERLY AND MITCHELL**

Hart Schaffner & Marx Clothes, the best in the land. Korrek Shape Shoes and Smile Hats.

**WE SELL**

**TOYS TOYS TOYS**

We believe we have the largest and best assortment of nice

**TOYS**

that can be found on the Eastern Shore. Prices to suit all. We also have a splendid assortment of GIFTS of all kinds to suit the aged, middle age, boys and girls.

SEE OUR DISPLAY BEFORE BUYING

**TOULSON'S DRUG COMPANY**  
SALISBURY, MD.

**D**ID you ever realize that you were injuring your health by using ordinary coffee? Just buy one pound of Barrington Hall, the only Bakerized steel-out coffee, and be convinced that it is cheaper to use Barrington Hall, the pure coffee, than ordinary coffee.

[WILKINS & CO.]  
THE PURE FOOD STORE

**IT'S BITTER COLD!**

These are the mornings which prove the worth of the material in clothes.

If you're wearing close-woven, well-lined, Adler-Rochester Overcoats, you face the day confident of being comfortable both indoors and out.

And with all their sturdiness these clothes meet, in every detail of style and out and workmanship, the exacting standard that always obtains in

**Adler-Rochester Clothes**

Be warm as well as well dressed.

It's merely a matter of a short visit to our store.

And the prices are remarkably reasonable.

SOLD ONLY BY  
**LEONARD H. HIGGINS CO.**  
SALISBURY, MD.

**Newest Fall Styles Shoes Just Come In**

Young Men's Up-to-date Shoes in all leathers, Gun Metal, French Calf Skin, Tan Calf and Patent Colt. both button and lace.

Young Ladies Latest New York and Paris styles, The "Custom Last" is worn by the "Smart Set" because it is different from shoes you see every day.

Children's School Shoes, the best wear for the price. Come in and look them over.

**E. Homer White Shoe Co.**  
229 Main Street, SALISBURY, MD.

**"Headquarters" ...FOR... Winchester And U. M. C. Loaded Shells GUNS and RIFLES**

**Dorman & Smith Hdw. Co.**  
"The Old Reliable."

THE BIG AND BUSY STORE  
**R. E. Powell & Co.**  
MAIN STREET, SALISBURY, MD.

**Wedding and Birthday Gifts**

Do not wait until the last days, when everyone is in a rush and the stock picked over, before making your selections. Our line of gifts include things that are useful and appropriate as well as ornamental. You will find here:—

- SILVER NOVELTIES
- CUT GLASS
- FANCY CHINA
- FANCY FURNITURE
- FURS
- CLOTHES AND SUITS
- BED-ROOM SLIPPERS
- TOILET ARTICLES
- UMBRELLAS
- GLOVES
- HANDKERCHIEFS
- NECKWEAR
- SOFA PILLOWS
- SUIT CASES
- TRAVELING BAGS
- LEATHER NOVELTIES

COME EARLY WHILE THE STOCK IS FRESH

**Powell's Powell's**

# WATCH THIS SPACE FOR LADIES SUITS, COATS & FURS IN GREAT REDUCTIONS

— ALSO —

## A Remnant Counter

Will Be Overflowing With Bargains

MAIN ST.

**KENNERLY-SHOCKLEY CO.**

CHURCH ST.



**Brings  
Solid  
Comfort  
to Old  
People**

THE  
**PERFECTION**  
SMOKELESS  
OIL HEATER

All winter long—on the Zero days and the windy, blustering days—the Perfection Smokeless Oil Heater gives them real solid comfort. It saves them many a cold and sickness for it easily warms the rooms not reached by the ordinary heat. The Perfection Heater is made with nickel trimmings (plain steel or enameled turquoise-blue drums). Ornamental. Inexpensive. Lasts for years. Easily moved from place to place.

At Dealers Everywhere  
**STANDARD OIL COMPANY**  
Incorporated in New Jersey  
Baltimore, Md.

**MONUMENTS**

If erecting a monument, one should remember that it is not a mere mass of stone, but a memorial of honor that is to perpetuate the memory of the departed. Therefore, select the best to be had. Look to its beauty of design, and the quality of material. Many years in the monument business has taught us that good monuments cannot be made at cut prices, but it has also taught us how to make the best monument at the lowest possible price.

We have on hand a complete assortment of designs, which we place at your disposal. We use nothing but the best stones. Come in and look at our stock of monuments built of *Wilmington Blue Granite*, "The Best of the Trade." The ideal monumental granite.

Call on or write  
**John T. Ellis & Son**  
SALISBURY, MD.

**PARLOR MAGIC.**

A Clever Candle Trick That Will Amuse the Youngsters.

Here is a parlor magic trick which never fails to capture an audience and which, at the same time, is so simple that any one can do it. You need six or more candles and as many candlesticks, or you can get along without the candlesticks by holding a lighted match to the bottom of each of the candles, and then, when it has softened over so slightly, setting the candle firmly in a saucer. The wax or tallow will harden in a moment, holding the candle erect in its place. Make a hole in one side of each candle, cutting clear through until the wick is severed. These holes must be at various distances from the top—different in each candle.

Now, if you should light one of these candles it would burn steadily until the flame got down to the hole, when the cut in the wick would cause the candle to go out. If you should light them all together they would go out at different times, as the holes are at different places. This is where your trick comes in.

Place your candles in a row on a table with the holes away from your audience and then light all six. Now, you begin to relate a story about a little girl who was alone in the house and was afraid of the dark, and who lighted six candles to keep up her courage. She heard queer noises about the house, and drew close to the light and then, gasping to the candle with the hole nearest the top, the first candle went out. Of course you time your first words, so that you say "out" just before the flame reaches the hole.

As you reach the second point in your tale the second candle goes out, and so on throughout the rest of the six. You may have the holes vary but a fraction of an inch in their distances from the top of the candle, and tell a very short story, or you may have your tale a long one, with the distances of the holes from the top to vary an inch or so. By first lighting one candle and watching it burn for a few minutes you can tell almost exactly how long the flame will take to reach a given point.

If you do not have the candles go out in rotation, but skip around from the first to the fifth, then to the second, to the sixth, the fourth and third, you can still further mystify your audience, and if your story be well told the effect will be very pretty indeed.

**CHRISTMAS NUTS.**

Served in Various Forms in Dainty Souvenir Boxes.

Nuts or nut dainties are generally part of the Christmas feast. Sugared or salted almonds may be served in souvenir boxes like those illustrated here. These are made of cotton to represent snowballs, the eyes, nose and mouth being painted on with water-colors. The tin cup and funnel make fancy covers for the larger boxes. Fancy lids shaped out of pasteboard may be covered with crepe paper.

When mixed nuts are served have them cracked before they are taken to the table. See that there is a small portion of salt at each cover. Nuts with salt are valuable as an aid to digestion.

If you prefer to make your own salted almonds put an ounce or two of almonds in a bowl, pour boiling water over them, cover and let them stand for five or six minutes. By prying



them between the finger and thumb the skins will readily come off. Dry in a clean cloth.

Put a tablespoonful or less of olive oil, according to the quantity of almonds, in another small bowl. Put in the almonds and stir them round till all are coated with oil. Then roll them in salt. Put them in the oven, which should be moderately hot, and leave them till a pale brown. Take them out, shake off the superfluous salt, and when cold they are ready to serve.

Sugared nuts are nice. Nearly all nuts except peanuts are palatable in this shape. Hickory nuts and butter nuts are especially good.

Have the meats picked from the shells. Boil granulated sugar with enough water to dissolve it, stirring as little as possible. When it can be drawn out in a thread stir in the nuts and let them cook a very little, for if left too long on the stove the oils will be drawn from them. Pour thinly on platters, and when cold they will be found to separate easily.

Tender Bread Crust.  
Bread may be brushed over with melted butter three minutes before removing from the oven if a tender crust is desired.—National Magazine.

**Many Beautiful Christmas Gifts  
At Woodward's Millinery Store**

NECKWEAR—Stocks, collars, jabots and sets in charming designs priced from 25c to \$3.00.

Scarfs in silk and chiffon and gold. Velvets, plain and shaded chiffon. Many beautiful bags and fancy articles, all of which we would be glad to show you. All Millinery reduced for the Christmas sales. Make your selections early.

Open Every Evening Until Christmas

**MRS. G. C. WOODWARD**

216 Main Street SALISBURY, MD. Phone No. 42

**Look! Look! Look!**

Why do you go to Philadelphia or New York to buy your Wall Paper or to have your Papering done?

When you can buy the same kind of Papers and have the same kind of Work done here in Salisbury a little cheaper? If you think there is not any one here that can satisfy you with Papers and Work, just drop in and look over my line of Papers, and let me illustrate to you how you can decorate your room or home cheaper than any one else. If you can't call, a postal will bring me to your home.

**OVER MEAD'S CAFE**

DIVISION STREET **J. T. BURKHART** SALISBURY, MD.  
PHONE 768

**Strawberry Plants - Maryland Twin Seed Corn**

I have for sale several thousand Strawberry Plants of the following varieties: Early Ozark, Missionary, Klontyke, Chesapeake, Three W's, Gandy, Climax, P'sson's Beauty, Ekey; also a lot of Maryland Twin Seed Corn.

**L. G. TINGLE, Pittsville, Md.**

**C. D. KRAUSE**

Proprietor to GEORGE HOFFMAN AND RUBY BEN BAKER

invites you to become a constant user of his fine

**Bread and Pastry :::**

There is art in Baking. We deliver the best. Send us your orders.

Phone 2-11,  
Salisbury, Maryland.

**Children Cry FOR FLETCHER'S CASTORIA**

Free from grease, Milderina Almond Cream Compound does not make hair grow. It is the most delightful remedy for chapped hands, face and lips, also for men after shaving. 25c and 50c a bottle.

**MILDERINA SPECIALTY CO.,**  
Boston, Mass.  
(Advertisement.)

**THOMAS J. TRUITT**

Manufacturer of  
**Fine Italian Statuary.**

Importer of  
**Monuments, Head Stones, Tablets, Vaults, Cemetery Lot Enclosures,**  
SALISBURY, MD.

All work guaranteed to be first-class.

**Wanted! Salesman**

We have a good territory open for a strictly high-grade Commission Salesman on a successful, high-priced, modern specialty. We do not want peddlers of small articles, but a solid, successful man, who is not satisfied with less than \$500 a year, and anxious to earn \$6,000. We need a self-respecting, strong, confident REAL Salesman. Address reply to THE MCOSKEY REGISTER CO., Washington Office, 410 Kenos Building, Washington, D. C.

House Plans Important.  
The care of food in the home and all other forms of household work are greatly facilitated by right planning and then the use of suitable materials for the construction and furnishing of the home. An adequate and convenient water supply and other conveniences are essential, not only for comfort and for saving labor, but also from the standpoint of home hygiene.

**BURNED OUT! BUT THANKFUL STILL!**

Could you say as much? If your business was ruined today by fire would you, too, be ruined, or would your fire insurance policy protect you as does the policy of our Companies. Don't wait until after the fire—it's too late to insure then. Come in to White and Truitt and ask for particulars at once.

**WHITE & TRUITT**  
FIRE INSURANCE AGENTS  
Salisbury, Md.



Table with columns for destinations (New York, Philadelphia, Baltimore, etc.) and train schedules (Departure, Arrival, P.M., A.M.).

S.M. SMOKE TALKS THE ESCANABA CIGAR. Advertisement for Escanaba Cigar, describing its quality and availability.

Selak & Hoffman Cigar Manufacturers. 413 MARKET ST. Wilmington. Advertisement for Selak & Hoffman cigars.

Mortgagee's Sale OF VALUABLE REAL ESTATE. Advertisement for a real estate sale.

Saturday, January 18, 1913. Advertisement for a Saturday event or sale.

Notice To Creditors. Advertisement regarding creditor notices.

WANTED. Advertisement for a wanted individual or item.

Mr. Arfur's Christmas Gift. A story about a gift given to Henrietta.



OF THE GLOWING COALS SMOKED EVANGELINE.

Christmas in Merry England. A short story or article about Christmas in England.

SANTY CLAUS' PLAIN. A short story or article about Santa Claus.

Preparing For Christmas. A story or article about preparing for the Christmas season.

Christmas in Merry England. Another short story or article about Christmas in England.

CASTORIA. Advertisement for Castoria medicine, highlighting its benefits for infants and children.

Preparing For Christmas. A story or article about preparing for the Christmas season.

Holly Song. A short poem or song about the Christmas season.

Christmas in Merry England. A short story or article about Christmas in England.

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CASTORIA. Advertisement for Castoria medicine, featuring the signature of Chas. H. Fletcher and the text 'The Kind You Have Always Bought'.

LONG BROS. Advertisement for Long Brothers, featuring the text 'Everybody doing the "Turkey Trot" should wear LONG BROTHERS' guaranteed shoes'.

NATIONAL AUTHORS' INSTITUTE. Advertisement for the National Authors' Institute, offering to show how to write photo plays and earn money.

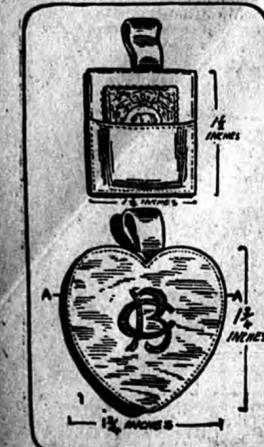
POCKET STAMP CASE

ACCEPTABLE SMALL GIFT FOR MAN OF BUSINESS

May Be Made an Attractive Little Article, Especially if the Initials of the Recipient are Worked With Those of Donor

The latest pocket stamp case shown in the accompanying sketch would make an acceptable little gift for a man on an unimportant occasion...

For the pocket for the stamps, a piece of cardboard an inch and a quarter in width, and an inch and a half in length, is covered with some...



of the same silk, and at the top a loop of narrow ribbon is sewn on and the pocket arranged across the lower half...

The initials of the recipient can be worked upon the silk and perhaps those of the donor on the other. Silk in some dark shade of color should be selected...

The initials, by the way, must, of course, be worked upon the material prior to covering the cardboard...

HOW ONE MAY KNOW WOOL

Intelligent Test by Which the Shopper Should Be Guided in Making Her Purchases of Material

We are all keen on the quest of bargains, and the expert shopper really does know how to pick things up...

If you want to know whether the bargain offered you is really good, sound woolen stuff, a genuine remnant or oddment, secure a pattern to take home...

The same test can, if you please, be applied to material for the making of undergarments, but it should be remembered in regard to these that some mixtures of cotton and wool make very warm and economical underclothing...

Variety in Fur Scarfs. With low cut covers the fur scarfs are more than ever in demand. There are wide scarfs of minkskin bordered with ermine...

New Fabrics. Most delightful are the fabrics presented in the service of new models of the nature of costumes tailleur and afternoon frocks...

Matter of Doubling. Ever Wendell Holmes was a classmate of Doctor Clark at Harvard, and owing to the reminiscence of the Autocrat of the Breakfast was as witty then as later...

SENATOR SMITH REPLIES

CONTINUED FROM PAGE 1

opposing me in this fight. He might have become a candidate for the same term, because he is ambitious, but my judgment is that I have been chosen to make him a delegate...

Admits One Charge.

"Now, as to Mr. Straus' charges against me, I am going to admit one of them frankly. I am a director in the Pennsylvania Railroad—at least I am of the Philadelphia, Baltimore and Washington, which is a branch road. I have been a director for more than twenty years, but up to this time I have not regarded it as a particularly heinous offense...

"So far as my vote on the tariff and on other matters in the Senate, which Mr. Straus has set forth in his statement, I do not intend to reply at this time to them in detail. All I care to say now is simply to repeat my former statement: That I have cast no vote in the Senate of which I am ashamed now—in which I do not feel both as a Democrat and a Marylander, entirely satisfied. At the proper time, I shall be glad to take up this specific matter upon which Mr. Straus dwells so emphatically and give to the people of my State a full and frank statement of my position and of the motives that inspired me. And when I make this statement, I do not intend to attempt to rival Mr. Straus in denigration and denunciations. Until that time I am confident that the people will not exercise a half-judgment in this matter; that they will consider that Mr. Straus has not fairly stated the facts and that their full judgment will sustain me.

His Anti-Bryan Fight.

"It is not my purpose to make any counter-charges against Mr. Straus or to enter into a newspaper debate with him, but he talks so vigorously of his unswerving and consistent championship and devotion to the progressive cause and progressive policies that I cannot but recall the tremendous fight made by Mr. Straus in the Democratic National Convention of nineteen hundred and eight in Denver, when he bitterly battled against Mr. Bryan, whose progressivism has never been doubted, and eloquently and earnestly exposed the cause of Colonel Geffrey, of Pennsylvania, whom Mr. Bryan had denounced as the worst kind of reactionary, corruptionist and Republican. At that time Mr. Straus was hooted down in the convention and Colonel Geffrey's delegation was shown out, but everyone said that Mr. Straus had made a game fight and a fine speech.

"Speaking further of Mr. Straus' devotion to the progressive cause, I do not recall any activity upon his part in the Presidential primaries in Maryland last summer, nor can I find any one who heard then of his support of Woodrow Wilson, the avowed progressive candidate.

Prefers Wilson's View.

"Mr. Straus concludes his declaration by contending that it will be a crying shame to re-elect me—a reactionary—because of the embarrassment I might cause the administration of President Wilson. I would rather have Governor Wilson's own view on this matter than that of Mr. Straus, and I am inclined to think that Governor Wilson will not agree with him. To be entirely frank about it, I do not believe Mr. Straus speaks for or represents Mr. Wilson in this State. As to me, I think Governor Wilson fully understands that I am in entire sympathy and accord with him and with my party's platform, on the tariff and on every other vital question; and that, whether I am re-elected or not, in the two years that still remain of my present term I shall do all in my power to uphold his hands and aid him in carrying out his policies. "I said that this was what I intended to do in a previous statement of my position, made in The Sun, and my friends know that I am in the habit of keeping my word."

Advertising Ice Cream in Mid-Winter.

Middletown Farms, Inc., at Middletown, Del., believe in all the year round advertising ice cream even to the extent of advertising ice cream in mid-winter. By adhering to this policy the firm has built up a splendid ice cream trade in every section of the Peninsula, and it is growing every year. They have demonstrated long ago that it is needless to send further than Middletown for high grade ice cream, no matter in what quantity desired. The ice cream trade of the entire Peninsula now centers at Middletown, Del.—Advertisement.

—Far Caps can be seen at "The Quality Shop," \$5.00 to \$6.00.—Advertisement.

IN BANKRUPTCY

TRUSTEE'S SALE

OF VALUABLE

PERSONAL PROPERTY

Under and by virtue of an order of Woodburn Martin, Esq., Referee in Bankruptcy, for the county of Sussex in the District of Delaware, the undersigned will sell at Public Auction, on

Wednesday, Jan. 8, 1913

at ten o'clock, a. m., on the premises of The Delmar Lumber Manufacturing Company, in Delmar, in Little Creek Hundred, Sussex county and District of Delaware.

Personal Property of The Delmar Lumber Manufacturing Company.

About 500,000 Feet of Unfinished Timber

228,000 ft. 3-4 box; 48,000 ft. 5-4 box; 77,000 ft. 5-8 box; 80,000 ft. 5-4 Cypress; 21,000 ft. 9-8 "Blade" Material; 5,000 ft. 9-8 "Heads"; 25,000 ft. 5-6 "Heads"; 1,000 ft. 2-8 "Heads"; 5,000 ft. 9-8 Oak; 18,000 ft. No. 2 in Cypress; 10,000 ft. Heart Flooring; 8,000 ft. 2x12, 4x6 and 6x6 Sills; 6,000 ft. 6x12 Dried Oak—Saw lumber runs 6 to 12 inches. Finished 1/2 Material—Doors, Door Frames, Windows, sashes and open; Sash Moulding, Porch Rails and Posts, Newels, Mantels, Transoms, Balusters, Blinds, Columns, Window Frames, Window Sashes, Putty, Cantaloupe Carrier, Shooks and Box Shooks. 125,000 ft. planing laths.

Manufacturing Plant

The manufacturing plant of The Delmar Lumber Manufacturing Company, consisting of the principal mill building, 61x113 ft., together with lease of land on which same stands, standpipes, pumping shed, office building, shables, corn crib, various sheds, kindling wood mill, shavings vault, together with the equipment of said manufacturing plant as follows: 1 planer and matcher, 1 National, 1 saw table and belt, 1 tip saw, 1 double surfacer, 1 trim bed saw table—self fed, 1 gyano, 1 cross cut saw table, 1 automatic saw for slats, 1 No. 2 surfer and matcher, 1 band saw, 1 dried shank, 1 emery wheel, 1 moulder No. 7, 1 knife arizer, 1 No. 2 E. F. Engine and boiler, 135 h. p., 1 belt looper, 1 three belts filling room, 25 circular saws, lot of band saws, 1 blacksmith forge, lot of tools in filling room, 1 steam pump, 3 cut off saws, 1 printing press, 1 automatic guage saw, 1 crane head trolley, 3 guage saws, 1 barrel head machine, 1 mangle machine, 4 trucks, 85 buckets, pulleys, shanties, benches, and belting; 1 saw mill complete, 1 blower and piping, 1 pump in old warehouse.

Office Furniture

1 iron safe, 2 desks, 4 chairs, 3 tables, 1 letter press and stand, 1 typewriter and typewriter desk, 3 stools, sectional filing cabinet, time recorder, watchman's clock.

Horses and Wagons

1 black horse, 1 bay horse, 1 horse cart, 3 wagons.

Said property being sold as the personal property of The Delmar Lumber Manufacturing Company, after proper proceedings heretofore had in the United States District Court for the District of Delaware, in Bankruptcy. The returns of sale will be made to Woodburn Martin, Esq., Referee in Bankruptcy, for the county of Sussex in the District of Delaware, at his office in Georgetown, Sussex county, Delaware on Thursday, the sixteenth day of January, A. D., 1913, at two o'clock p. m.

TERMS CASH.

CHARLES W. CULLEN, Trustee. Issued Dec. 24, 1912.

Notice to Creditors

This is to give notice that the subscriber has obtained from the Orphan's Court for Wicomico county letters of administration on the personal estate of Thaddeus Langsdale, late of Wicomico county, deceased. All persons having claims against said deceased are hereby warned to exhibit the same with vouchers therefor, to the subscriber on or before the 28th day of June, 1913, or they may be excluded from all the benefits of said estate. Given under my hand and seal this 28th day of December, 1912.

ROBERT LORAN LANGSDALE, Administrator.

Test—J. W. DASHILL, Register of Wills Wicomico County.

For Sale

One Good Mule

cheap, can be seen on my farm near Hebron, Md. Also eight bushels Red-top Clover Seed, 500 bushels Irish Potatoes, 1-1/2 H. P. Gasoline Engine in good condition, \$35. Address, A. C. HUMPHREYS, Snow Hill, Md.

Or Call On T. Emory Humphreys.

WANTED.

A refined lady as bookkeeper and stenographer \$6.00 per week. State age and business experience. Answer by letter giving three business men as reference.

Address P. O. BOX 64, SALISBURY, MD.

CANTORIA. The Kid You Never Forget. Years the Standard of Quality.

THE PEOPLE'S NATIONAL BANK

SALISBURY, MARYLAND.

Is in every sense of the word, a Commercial Bank—it does not encourage speculation, and gives facilities only to legitimate and prudent transactions. It distributes its loans rather than concentrates them in a few hands, and TREATS ITS DEPOSITORS with considered liberality, realizing that the Bank prospers only as its customers prosper.

CAPITAL.....\$50,000

Surplus & Undivided Profits—\$31,000

DEPOSITS.....\$200,000

3% Paid on Time Deposits

V. PERRY, President

ISAAC L. PRICE, Cashier

For

Malaria, Chills and Fevers

Use

COLLIER'S Malaria Remedy

500 Bottle

LEVIN D. COLLIER

206 N. Division Street

Three Doors Above Post Office

Telephone 790

ORDER NISI

James K. Ellegood versus Grant Brewington.

In the Circuit Court for Wicomico county, in Equity No. 3034.

Ordered, by the Circuit Court for Wicomico County, in Equity, this 6th day of December, 1912, that the sale of the property mentioned in these proceedings made and reported by James K. Ellegood, Assignee, together with the distribution of the proceeds thereof, be ratified and confirmed, unless cause to the contrary be shown on or before the 9th day of January, 1913, next. Provided, a copy of this Order be inserted in some newspaper printed in Wicomico Co. once in each of three successive weeks before the 6th day of January next. The report states the amount of sales to be \$776.00.

HENRY L. D. STANFORD, Judge.

True Copy, Test. ERNEST A. TOADVINE, Clerk.

ORDER NISI

Mary A. Moore versus Rozie Phillips, et al.

In the Circuit Court for Wicomico County, in Equity No. 3015.

Ordered, that the Sale of the Property mentioned in these proceedings made and reported by George W. D. Waller, Trustee, be ratified and confirmed unless cause to the contrary be shown on or before the 17th day of January next. Provided a copy of this Order be inserted in some newspaper printed in Wicomico County once in each of three successive weeks before the 10th day of January next. The report states the amount of sales to be \$776.00.

ERNEST A. TOADVINE, Clerk.

True Copy, Test. ERNEST A. TOADVINE, Clerk.

TRUSTEE'S SALE

OF VALUABLE

REAL ESTATE!

Under and by virtue of a decree of the Circuit Court for Wicomico County and State of Maryland, the undersigned, as Trustee, will sell by public auction at the front door of the Court House in Salisbury, Maryland on

Saturday, Jan. 11th, 1913

at 2 o'clock p. m. the real estate of which Jas. K. P. Inlay died testator as follows:

(1) All that piece or parcel of ground situated and lying in Trankin District of Wicomico county and State of Maryland, located on the Northern side of and binding upon the said private road; bounded on the West by lot No. 1 hereof and the Nanticoke River, on the north by the land of George G. H. Langford and the land of Elmer M. Langford and on the East by lot No. 3 hereof, containing fifty seven and forty six one hundredths acres of land, more or less.

(2) All that piece or parcel of ground situated and lying in said District, County and State, located on the Northern side of and binding upon said private road; bounded on the West by lot No. 1 hereof, on the North by the land of Elmer M. Langford and on the East by the land of Elmer M. Langford, the land of Elric Holbrook, the land of George E. Holbrook and the land of Annie E. Innie, containing eleven acres of land more or less.

(3) The three above parcels of land are improved by good dwellings and other buildings.

TERMS OF SALE

One third cash and balance in twelve months, or all cash at the option of the purchaser or purchasers, the credit portion to bear interest from the day of sale, and to be secured by the Note or notes of the purchaser or purchasers, with security to be approved by the Trustee. Title papers at purchaser's expense.

JOSEPH L. BAILEY, Trustee.

W. G. COLBY

1200 N. Division St. PHUNBY

Wishes to announce to the general public that he will add

GREEN MEATS

To his general Line of groceries.

Prompt attention given to telephone orders.

For Twenty-Seven Years

this bank has entered into the daily lives of thousands of people. It has been an important factor in their prosperity. It has furnished the inspiration to save, which has led to many fortunes. It has been more than a place to "deposit" money; it has covered the fortunes of a large throng of prosperous people.

It wants to serve YOU in just the same way.

SALISBURY NATIONAL BANK

SALISBURY, MD.

Capital—\$50,000 Surplus—\$60,000

W. F. Jackson President

Jay Williams Vice-Pres.

W. S. Gordy, Jr. Cashier.

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HENRY L. D. STANFORD, Judge.

True Copy, Test. ERNEST A. TOADVINE, Clerk.

Wanted!

A COOK for first-class restaurant; must be up on pastry. First-class wages paid. Address "COOK," care of Advertiser, Salisbury, Md.

Join Our Christmas Savings Club

Starts Week of Dec. 26th

In Class One, pay 1c the first week, 2c the second week, 3c the third week, 4c the fourth week, 5c the fifth week, 6c the sixth week, and so on for fifty weeks, and two weeks before Christmas we will mail you a check for \$12.75, with interest at 3 per cent.

Or in Class Two, pay 2c the first week, 4c the second week, 6c the third week, and so on, and we will mail you a check two weeks before Christmas for \$24.50, with interest at 3 per cent.

Or in Class Five, pay 5c the first week, 10c the second week, 15c the third week, and so on, and we will mail you a check two weeks before Christmas for \$63.75, with interest at 3 per cent.

YOU MAY REVERSE THE ORDER OF PAYMENT IF YOU WISH TO DO SO

For instance, in Class One, going up, the payments start with 1c and end with 50c. If you desire to do so, you may start with 50c the first week and pay 1c less every week until the last week's payment will be 1c.

In Class Two, you may start with \$1.00 the first week and pay 2c less every week until the last payment will be 3 cents.

In Class Five, you may start with \$3.50 the first week and pay 5 cents less every week until the last payment is 5 cents.

PAYMENTS MUST BE MADE EVERY WEEK, OR MAY BE MADE IN ADVANCE

Can you think of an easier way to provide money for Christmas presents? Join yourself—get everyone in the family to join. Show this to your friends and get them to join. Everybody is welcome to join.

The Christmas Savings Club opens Thursday, December 26th. Call and let us tell you all about our plan.

Closes January 6th, 1913

The Farmers & Merchants Bank

SALISBURY, MARYLAND

RESOURCES OVER \$450,000

The J. Frank Bland Piano Store MITCHELL BUILDING Church Street Near Division Street

The STAR PIANO is a member of more than a HUNDRED THOUSAND American households and is shown in this store in several styles with

The TRAYSER RICHMOND and REMINGTON

These Pianos are highly recommended by both vocalists and pianists. Call, see and hear them. Are showing one of the most modern and perfect PLAYER-PIANOS on the market.

J. FRANK BLAND, Prop. PHONE 783.

Kris Kringle Dines Well when his arduous Christmas task is completed. Why not join him in our spacious dining room? Mead's Restaurant is well known for the genial holiday spirit which prevails there. Pure food, well served, with enough to make you feel happy. Our prices are as reasonable as our service is exceptional.

Run To Our Restaurant

Why? Because we will give you quick service when you are in a hurry. When you have more time to enjoy the savory, delicious food served up to suit the most particular patronage, you will appreciate the variety offered for your selection. This cost of living is worth while considering.

Mead's Cafe

Division Street, Salisbury, Md.



Wanted!

A COOK for first-class restaurant; must be up on pastry. First-class wages paid. Address "COOK," care of Advertiser, Salisbury, Md.

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Closes January 6th, 1913

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SALISBURY, MARYLAND

RESOURCES OVER \$450,000

A. G. TOADVINE & SON, Main Street, SALISBURY, MD.

Fire Insurance.

Only the Best Old Line Companies Represented.

A Few Dollars

each year gives protection against loss by fire, and the possession of a good policy brings a calm satisfaction that many times repays the cash outlay.

Wm. M. Cooper & Bro., SALISBURY, MD.

And who shall say what picture or motto is guarded therein? Just because of this quality the lock is forever in style—the symbol of faith, the emblem of industry.

W & H Lockets

are made in an endless variety for both men and women. Ask your dealer to show you the latest styles and you will be interested below.

Harper & Taylor, "Your Jeweler for Twenty-Six Years" SALISBURY, MD.

IF IT'S WORK - BRING IT HERE Wheelwrighting and Blacksmithing

THOMAS H. PUSEY Wheelwright and Blacksmith Over Pivot Bridge, near Lake St. Salisbury, Md.

For Sale

Five to ten acre, poultry or truck farms, one mile from Chestertown Maryland. Town \$200 population, seat of Washington College. Electric and gas lighted.

J. WATERS RUSSELL, CHESTERTOWN, MD.

Notice to Trespassers All persons are hereby forbidden from trespassing with gun or dog on the lands, which I occupy as tenant, under penalty of law.

For Sale One Horse, 8 years old, weight about 700 lb. One mule, good reliable animal. Must sell at once.

Automobile For Sale 1911 Model T Ford Touring Car (five-passenger), with standard equipment, also electric lights, Master vibrator, 1912 rear axle. Can be seen at L. W. Gandy's garage.

Glad to Tell About Great Kidney Preparation

I am more than glad to testify to the wonderful curative power of the greatest remedy on earth for diseased and weak kidneys.

101 Sherrall, Hillsboro, Texas. Subscribed and sworn to before me this 10th day of April, 1912.

Letter to Dr. Kilmer & Co., Binghamton, N. Y.

Prove What Swamp-Root Will Do For You Send to Dr. Kilmer & Co. Binghamton, N. Y. for a sample bottle.

Your Druggist Has A Remedy THAT HE GUARANTEES TO PROMPTLY RELIEVE ALL STOMACH DISTRESS.

People go on suffering from little stomach troubles for years, and imagine they have a serious disease. They over-eat or over-drink and force on the stomach a lot of extra work.

We Will Give \$10 IN CASH

for the best fifty-word letter that proves our claim for "NO DARN."

THE FANNEY CO., Baltimore, Md.

A Reliable Remedy FOR CATARRH Ely's Cream Balm

is quickly absorbed. Gives relief at once. It cleanses, soothes, heals and protects the diseased membrane resulting from Catarrh and drives away a Cold in the Head quickly.

FIRE INSURANCE

Have your property INSURED in the companies of

Insley Brothers 101 S. Division Street, SALISBURY, MD.

WORTHEN'S Wonder (Trade Mark) Workers

The Great Nerve and Brain Food Highly recommended for Nervous Debility, Nervous Prostration, Premature Decline, Drainage, Lost Vigor, Reproductive Impairment, Paralysis and Paralytic Tendencies.

FREEDOM OF SPEECH.

The right to hold unpopular opinions is a very precious right and must be jealously guarded. The right to express them unhindered, without fear of injuring the country or of undermining one's own position, is essential to the self respect.

IMAGINATION.

All the charm of life is inseparable from a certain life reserve. In the half open rosebud, at once displaying and concealing its beauty, there is a fascination wanting to the full blown flower.

UNSELFISHNESS IN POLITICS.

Liberty knows her children, and she can wait for them to recognize their kinship. Oliver Wendell Holmes one day said, "You need not be afraid of the truth; the truth is no invalid."

POVERTY.

The worst of ills and hardest to endure Past hope, past cure, Is Penury, who, with her sister mate, Disorder soon brings down the loftiest state.

LOVE AND EUGENICS.

I am a believer in the love match, not only from a romantic but from a eugenic point of view. In a very large proportion of marriages love plays no part or only a very subordinate one.

Famous Stage Beauties.

look with horror on Skin Eruptions, Blisters, Sores or Pimples. They don't have them, nor will any one, who uses Ducklin's Arnica Salve.

Cheer Up!

You won't be bothered by the blues if you keep your liver active, your bowels regular, and your stomach in good tone by timely use of the time-tested, beneficent, and always effective family remedy

BEECHAM'S PILLS

ARKANSAS FARM, PRICE \$4,000 80 acres. Big Red Apples. Fruit farm at the famous Ozark region, Arkansas, 2500 fruit trees: Apples, Peaches, Pears, Plums, Cherries.

WANTED BASKET MAKERS

Apply to GEO. A. BOUNDS & CO. Hebron, Md.

Dr. F. J. Barclay DENTIST

CROWN AND BRIDGE WORK A SPECIALTY Careful attention given to children. Prompt and careful attention to all dental work.

Wanted

One pair of young Mules to weigh about 1000; not over five years of age; must be sound, well broken to work. Cash paid. Apply to LEE PORTER, R. D. No. 3 Princess Anne, Md.

Flowers for CHRISTMAS

They make a pleasing gift to your friends; also blooming plants. We have a full line of Palms, Azaleas, Prim Roses, Ferns.

Farm For Sale

A very desirable tract of 118 acres of land in Barron Creek District, binding on State Road, mostly set in growing pine timber.

Fire and Life Insurance

Only the best Old Line Companies Represented

W. P. Ward & Co. Office: Judge Holland's Building

EXPERIENCED OPERATORS Wanted at Once.

At the Delmarvia Mfg. Co., Underwear factory near Smyrna Depot. Experienced operators can make \$1.50 to \$2.00 per day.

Special Offer TO MERCHANTS.

In order to add some new accounts on our Ledger for 1913, we are making a special offer of Printing, as follows: 500 Letterheads, 500 Envelopes, 500 Business Cards, \$4.75

Special Offer TO MERCHANTS.

In order to add some new accounts on our Ledger for 1913, we are making a special offer of Printing, as follows: 500 Letterheads, 500 Envelopes, 500 Business Cards, \$4.75

Charles and Lombard Streets, BALTIMORE, MD.

For Coughs, Grip, Croup, Catarrh, Quick Consumption, Typhoid and contagious diseases, BRAZILIAN BALM never failed or lost a case, as it KILLS THE GERMS—10c, 25c, 50c and \$1.00. At all druggists.—Adv't.

JACK HORNER PIES.

They Are Indispensable Features of Juvenile Christmas Parties. When there are many children in the family a Jack Horner pie is not a bad accessory to the Christmas dinner.

More effective in color is an enormous ball made of a mass of red flowers, and from the center of each hangs the ribbon attached to the gift.



HOLIDAY CHEER.

Consomme, Celery, Salted Nuts, Roast Goose, Potato Stuffing, Sweet Pickle Jelly, Hot Mince Pie, Vanilla Ice Cream, Raisins, Nuts, Bonbons, Coffee.

DELICIOUS PIES.

Creams and Custards instead of Mince For the Christmas Spread. The Christmas pie need not necessarily be a mince. Custards, particularly pumpkin custards, are nice, and they are less indigestible than those of mince.

Dr. H. C. Robertson DENTIST

Office, Division Street next Post Office, SALISBURY, MD.

Madame Dean's FRENCH FEMALE PILLS.

A SAFE, CERTAIN REMEDY FOR SUPPRESSED MENSTRUATION. BEER BEGINS TO FAIL. Head Rush, Dizziness, Irritability, Stomach Troubles, Nervousness, Indigestion, etc.

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THE ORIGINAL LAXATIVE COUGH SYRUP KENNEDY'S LAXATIVE HONEY-TAR

Dr. Bull's COUGH SYRUP

The child feverish with a cold, running nose, tight or loose cough, with wheezing or rattling of phlegm, as it breathes, (mothers put your ear to child's back or chest and listen) should have Dr. Bull's COUGH SYRUP.

Old Farms Made New Bigger Crops—Better Produce Your land is only worth what it will produce.

Old Farms Made New

Bigger Crops—Better Produce Your land is only worth what it will produce. If it is run down and unproductive, our Ground Oyster Shell LIME will bring splendid crops.

ALFALFA

The Maryland Experimental Station urges every farmer to use it. PEERLESS OYSTER CO. BALTIMORE, MD.

BALTIMORE, CHESAPEAKE & ATLANTIC RAILWAY COMPANY.

SCHEDULE EFFECTIVE NOV. 25, 1912. EAST BOUND. Lv Baltimore 11:10 P.M. to Ocean City 12:45 P.M.

WEST BOUND. Lv Ocean City 12:15 P.M. to Baltimore 1:50 P.M.

WILLARD THOMSON, T. MURDOCH, Gen'l Manager, Gen'l Pass. Agt.

Piano Instruction

GIVEN BY MISS FRANCES PEARL HOPKINS, 121 Pecks St., SALISBURY, MD.

CAN'T LOSE HAIR

Twenty Years From Today A Baldheaded Man Will Be An Unusual Sight. One of the most prominent druggists of America made a statement a few weeks ago which has caused a great deal of discussion among scientists in the medical press.

There is only one way to cure dandruff and that is to kill the germs. There is only one hair preparation that will kill the germs and that is the Mildredina Hair Remedy.

Dr. H. C. Robertson DENTIST

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WOOD'S Special Grass and Clover Mixtures

Make the Largest Yields of Hay and Pasture. They are combined in proper proportion to give the best results for the different soils for which they are recommended.

Wood's Descriptive Fall Catalog gives full information; also tells about all other Grass and Clover Seeds, Alfalfa, Vetches and all Farm and Garden Seeds for fall planting.

T. W. WOOD & SONS, Seedsmen, - Richmond, Va.

GET YOUR HEATING DONE BY THE PRACTICAL FIRM

The Guarantee Heating Co.

Office, 120 Main St. Shop, W. Church St. PHONE 441

Estimates Furnished Jobbing Promptly Attended To

Thos. Hynes & W. J. Reisinear



I wish to announce to the public that I am prepared to take care of the dead and conduct funerals with the latest and most up-to-date equipment.

I Can Sell Your Farm

I have many calls for FARMS and COUNTRY PROPERTIES. If you want to sell, write for terms and descriptive blanks.

4 Per Cent!

BRING YOUR MONEY TO THE Wicomico Building & Loan Association

AND GET FOUR PER CENT INTEREST.

Wm. F. COOPER, THOS. PERRY, Secretary, President, 112 N. Division Street, SALISBURY, MD.

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Will Receive Prompt Attention Burial Robes and State Grave Vaults kept in Stock.

ARE YOU AMONG THE FEW WITHOUT INSURANCE?

Our Policies Are Written in Standard Companies. Write or see us.

W. S. GORDY, Gen'l Insurance Agt., Main Street, Salisbury, Md.

PIGS FOR SALE

Apply to WILLIAM M. COOPER, Salisbury, Md.

# Automobile and Machine Work

We are now in our large new quarters, where we have ample means of caring for our growing trade. All our work is guaranteed first-class. Our charges are reasonable. Special attention will now be given to Automobile work, for which we are fitted and have had considerable experience. Give us a try.

## Disharoon & Serman

Practical and General MACHINISTS  
Gasoline Engines and Automobile Repairing  
Telephone No. 520 SALISBURY, MD. Cor. Lake & Willow Sts

## Have You Ever

Looked through my line?

### If Not

Would like to receive a call from you.

### My

Aim—Best Value and Reliability.

CHAS. ELLINGHAUS  
MERCHANT TAILOR  
100 Water Street Opp. Court House

# Indian Tar Balsam.

The one remedy sold and guaranteed to cure Colds, Coughs and Lung Diseases. Its wonderful curative qualities are recognized after taking the first dose.

Try INDIAN TAR BALSAM for your next cold. You will be surprised by its prompt action. It never fails. On sale at best general stores and druggists.

PRICE 25 CENTS

Indian Tar Balsam Company  
BALTIMORE, MD.

## Merchants & Miners Trans. Co.

### Christmas Cruise

#### Savannah and Jacksonville

Personally conducted, including all necessary expenses \$35.00. Leaving Baltimore Monday, December 23rd, at 6 p. m., returning to Baltimore, December 31th. For itinerary and reservation, address

Send for Booklet

W. P. TURNER, P.T.M.  
Baltimore, Md.

## E. W. TRUITT, Real Estate Dealer.

FORTY-EIGHT ACRES OF LAND located one mile of N. Y., P. & N. Depot, on shell road, on Church St. Will make one nice farm, two farms, three farms or four farms. This tract will be sold at cheap bargain to first buyer, on easy terms. Other bargains to offer. Also nice selection of Building Lots and Buildings to offer.

E. W. TRUITT, Salisbury, Md.



### SECURITY In Case Of FIRE

Is what we all want. It's our firm, "We, Us & Co.," that can give it to you. Have us write up one of our

"Safe-as-Chair" Fire Insurance Policies" and you can rest in peace. We want to score a grand "Clearance Sale" of policies and do double our customary business at this time of the year. A policy from you will help out. We will make it as cheap as the best companies.

P. S. SHOCKLEY & CO. News Building, Salisbury, Md.

## T. H. MITCHELL

### General Contractor and Builder

Anything from a Pig Pen to a Mansion

The money you pay for rent is gone forever. Put that money in your own pocket and be your own landlord. Buy a lot and build a house, and you can pay it back on as easy terms as paying rent.

Also lots for sale in desirable locations. As for plot and description.

Our Phone is 33 Call Mitchell

## CHRISTMAS IN RAINBOW CANYON

By ADDISON HOWARD GIBSON.

Copyright, 1912, by American Press Association.

**A**FTER sketching for two months in various parts of the Rockies, where he had been trying to forget that he was the most miserable fellow in the west, Claude Extrum, "artist unrivaled," as he styled himself, turned his face toward his lonely mountain cabin among the pines in Rainbow Canyon.

Purposely he had shunned Denver, declining the invitation of two artist friends to a big Christmas reception. He did not want to run the possibility of meeting Aldyce. It would be painful to him, since her father had denounced both as a "good for nothing, fortune hunting dabbler."

Art must first be mastered, the cold critics won, then if Aldyce had not forgotten, his great dream would become a sweet reality. But what if he should forget him? There was a capriciousness in the sex that was quite beyond his understanding.

It was noon when he reached the large cabin among the pines. The first room he visited was the studio, gay with warm colored Indian blankets and the walls covered with sketches by his own brush and a few copies of the masters. On his easel was an unfinished picture, just as he had left it when he went away in the latter part of October. He drew aside the cloth, brushed off the dust and looked long into the laughing-brown eyes of a lovely girl. Underneath was penciled the name "Aldyce."

With a deep drawn breath he replaced the cover and went into the kitchen. In the large steel lined provision box he found that Joe Clark, the prospector who had looked after the cabin during Claude's absence, had obeyed his instructions by leaving a sack of flour, some beans, sugar, part of a ham and dried venison.

"Now I'll have a supper after my own appetite," he declared, making a fire in the little stove.

Presently a pot of beans, with a piece of ham to give flavor, was bubbling away, filling the room with its savory steam. Then Claude swept the floors, wiped the accumulated dust off the simple furniture and proceeded to make a lonely house look comfortable.

"I must decorate to be in spirit with the season," he said, after scanning walls and undorned mantel shelf.

By the time the young man returned with his arms full of decorations a cold wind was racing down the pass, driving a steadily increasing fall of snow and sleet before it.

"Geel! Old Boreas is sending me some Christmas weather with all the trills," he muttered, making a run for the shelter of the cabin.

Claude had scarcely put the last of the mountain holly on the walls and built a cheerful big fire in the fireplace in the studio when the door burst open, letting in a dash of snow, in the midst of which stood a slender youth in a furry overcoat and cap, with huge goggles over his eyes.

"Well, can't you come in and shut the door?" demanded the artist impatiently as he stared at the apparition before him.

"I must look like I'm posing as old Santa, don't I?" laughed the boy. Then, with a start of recognition, "Claude Extrum, as I live and whistle!" Baiting the action to the word, he gave vent to a prolonged whistle.

### COMPOSITE PICTURES.

The game of composite pictures is great fun for the boys and girls at Christmas time. The materials needed for this game are as many pencils and pieces of paper about four by nine inches as there are players. The participants being seated, each divides his paper into three equal parts by folding, then draws on the upper space a comic head, extending the neck a little over the line into the second division, folds the paper over backward and passes it to his right hand neighbor, who draws a body and just the beginning of the legs in the lowest division. This arrangement insures the connection of the three parts of the fish, fowl or fowl drawn. The player who has drawn the body then folds the paper back once more and passes it to his right, when the player who receives it draws a pair of legs in the lowest space. A knowledge of drawing is not expected of any player, as the crudest suggestion of a head, a body or a pair of legs fills all the requirements. Men, animals, birds and fishes may contribute head, body and legs, and the absurd combinations thus obtained make the game a very entertaining one.

### TOLD IN SALISBURY.

A Resident Known To All Of Our Readers Relates An Experience.

Readers of THE ADVERTISER have been told again and again of the merits of that reliable time-proved kidney remedy—Doan's Kidney Pills. The experiences told are not those of unknown persons, living far away. The cases are Salisbury, cases, told by Salisbury people.

Mrs. Lucinda E. Wells, 410 Martin St., Salisbury, Md., says: "I am the same strong friend of Doan's Kidney Pills today as I was in 1909 when I publicly told of the benefit I had received through their use. My cure has been lasting, but I use Doan's Kidney Pills occasionally as a tonic. My back pained me for six months. I was weak and every bit of work I did tired me. There were rheumatic pains through my shoulders and my head ached nearly all the time. Before I had finished the contents of one box of Doan's Kidney Pills, I felt a great deal better and it did not take this remedy long to entirely relieve me."

For sale by all dealers. Price 50 cents. Footst—Mills Co., Buffalo, New York sole agents for the United States. Remember the name—Doan's—and take no other.

### A STOCKING CONTEST.

For this contest make as many small stockings of net as there are children to play. Then cut from magazines and advertisements pictures of articles suitable for a Christmas stocking, such as books, games, toys, etc. Mount these on thin cardboard and then cut into irregular pieces for picture puzzles. Place each puzzle separately in a small red envelope or tissue paper and fill the stockings, avoiding duplication. When ready give each a stocking, the object being to find its contents by putting the puzzles together one after the other. A large prize should be awarded to the one who first solves all the picture puzzles, and this prize may be one of the filled stockings. They can easily be filled at home for 25 cents each. The same contest may be given for older children by using anagrams instead of the picture puzzles, and these will be found less troublesome to prepare. If desired Christmas boxes may be used instead of the stockings. Place the puzzles or anagrams in small boxes, packing in with cotton as if fragile, and tie up and mark the boxes as if they had come by express or mail.

### AN ANIMAL PARTY.

An animal party is an amusing game for the holiday evening. You must prepare a list of different animals, writing each clearly on a line by itself and numbering them according to the number of guests. You must also have small slips of paper numbered to correspond with the list of animals. These slips must be folded so that the numbers do not show and put in a bowl. To each person is given a large sheet of brown wrapping paper and a colored crayon pencil, and then the slips are drawn. Each unfolds the slip drawn and refers to the list of animals, which should be pinned up in a conspicuous place, for the corresponding number. About ten minutes are allowed for the drawings, when they are passed in, on each drawing the number, but no name. The drawings are then pinned up, and judgment is passed. Every one casts a vote. The number of the one who gains most is then called out, and the person whose slip corresponds to that number receives a prize. Such an entertainment will furnish much fun if ingenuity is displayed in preparing the list of animals, which should include some that are out of the ordinary line and unfamiliar.



## If You Value Your Eyesight

You will equip your reading table with a **Rayo Lamp**

Authorities agree that a good kerosene oil lamp is the best for reading. The Rayo is the best oil lamp made, the result of years of scientific study. It gives a steady white light, clear, mellow. Made of solid brass, nickel plated. Can be lighted without removing chimney or shade. Easy to clean and rewick.

At Dealers Everywhere  
**STANDARD OIL COMPANY**  
(Incorporated in New Jersey) Salisbury, Md.

## FEED AND HAY

We are distributors for the Cover Supply Co.'s famous C. S. C. horse feed. Give it a trial and be convinced of its quality.

Coal, Wood, Feed Gasoline, Oils. **R. G. EVANS & SON** Main St., below Pivot Bridge. Salisbury, Md.



## SAMUEL P. WOODCOCK & CO.

The Largest, Most Reliable and Most Successful

REAL ESTATE BROKERS ON THE EASTERN SHORE OF MARYLAND.

Have a great number of desirable FARMS on their list, suited for all purposes. TRUCK, GRAIN, GRASS, POULTRY AND FRUIT FARMS.

Range in price from one thousand dollars and up. Have also some very desirable stock farms, as well as desirable CITY PROPERTY FOR SALE—good and safe investments. Call or write for Catalogue and full particulars, map

**SAMUEL P. WOODCOCK & COMPANY, REAL ESTATE BROKERS, SALISBURY (WICOMICO CO.) MARYLAND.**

## A Chance of Lifetime

We have a limited number of new Pianos and Player Pianos that must be sold at less than cost of manufacture. This is truly a chance of a lifetime and is made possible on account of the liquidation of one of the largest piano factories in New York City.

**YOU SAVE \$150 to \$200**  
The piano dealer in your town could not buy these pianos at the price we'll sell to you direct.

**\$10 DOWN AND BALANCE EASY TERMS**  
Give you a handsome Upright Piano of finest tonal quality that never before sold at less than \$200, at the

**SACRIFICE PRICE \$195 WITH STOOL COVER FREE**  
SHIPPED ANYWHERE IN UNITED STATES, FREIGHT PAID UPON receipt of 10 and balance in easy payments. Also a full line of elegant

**PLAYER PIANOS \$295 NOT ONE WORTH LESS THAN \$500**

Also sold on EAST PATENTERS. SHOWN AND COVERED BY SIX MUSIC HALLS FROM We suggest that you get quick and write at once, as this limited number will not last long, and an opportunity such as this will not come your way again.  
**SCHILLING PIANO CO.** 200 FIFTH AVENUE NEW YORK CITY



## A FACT ABOUT THE "BLUES"

What is known as the "Blues" is seldom occasioned by actual existing external conditions, but in the great majority of cases by a disordered LIVER.

**THIS IS A FACT** which may be demonstrated by trying a course of

## Tutt's Pills

They control and regulate the LIVER. They bring hope and buoyancy to the mind. They bring health and elasticity to the body.

**TAKE NO SUBSTITUTE.**

## 100 Turkeys

1-35 pound and 1-29 pound Toms 30 cents per pound. Hens 28 cents per pound. Mammoth Bronze Turkeys for breeding purposes.

**W. L. EDISON,** Salisbury, Md.

## Dyeing! Who's Dyeing?

**CREEKMORE The Cleaner**  
DYEING FOR 15 YEARS AND NOT DEAD YET.

French Dry Cleaning, Steam Scouring, and Dyeing of all Wearing Apparel. Also Portieres and all kinds of Draperies. Have your garments cleaned or dyed; they will look like new.

## CREEKMORE, The Cleaner

Office, 290 Church Street, Phone 658  
Factory, Water Street, Phone 209  
**SALISBURY, MD.**  
Cambridge Office, 149 Race St.; phone 463

## New Livery Stables Just Opened

We have opened new livery stables on Water Street, opposite the City Hotel, and will give special attention to Boarding Houses. Driving horses sent to your residence promptly. Boarding horses at \$10.00 month.

**HORSES FOR SALE OR EXCHANGE.**

We have just renovated our stables and it will be kept clean and neat and carriage and harness will be given proper attention. We have splendid teams for hire.

**LOWE & SMITH,** Whitefield S. Lowe and Roy E. Smith, Water Street, Salisbury, Md. Oct. 1217.

## BALTIMORE, CHESAPEAKE AND ATLANTIC RAILWAY CO.

WICOMICO RIVER LINE.

IN EFFECT JULY 8, 1911.

Steamer leaves Baltimore, Pier 1, Pratt St., 5 p. m. Tuesday, Thursday and Saturday (weather permitting) for Hooper's Island, 1.00 a. m.; Wingate's Point, 1.45 a. m.; Deal's Island, 5.30 a. m.; Nanticoke, 4.30 a. m.; Mt. Vernon, 5.45 a. m.; White Haven, 6.00 a. m.; Wigwag, 6.10 a. m.; Allen Wharf, 6.40 a. m.; Quantico, 7.00 a. m.; Salisbury, 8.00 a. m.

Returning, steamer leaves Salisbury Monday, Wednesday and Friday at 1.00 p. m. (weather permitting) for Quantico, 5.10 p. m.; Allen Wharf, 5.30 p. m.; Mt. Vernon, 5.40 p. m.; Nanticoke, 5.50 p. m.; Deal's Island, 6.30 p. m.; Wingate's Point, 8.00 p. m.; Hooper's Island, 8.45 p. m.; arrive Baltimore next morning.

**WILLARD THOMPSON,** Gen. Manager. **T. WOODCOCK,** Gen. Pass. Agent.

## For Sale

My House and Lot, 535 S. Division Street. House just built; cheap to quick buyer. Apply to **CLEVELAND CAREY,** Salisbury, Md.

## DRS. W. G. & E. W. SMITH

**PRACTICAL DENTISTS**  
Office on Main Street, Salisbury, Maryland.

We offer our professional services to the public at all hours, Nitrous Oxide Gas administered to those desiring it. One can always be found at home. Visit Friends' Annex every Tuesday.

## HAROLD N. FITCH

**Eye Specialist**  
120 Main Street, Salisbury, Md.  
Office Hours: 10 a. m. to 5 p. m.  
Others by appointment.

## CHICHESTER PILLS

**DIAMOND BRAND** Brought as Substitute.  
LADIES! Ask your Druggist for CHICHESTER'S DIAMOND BRAND PILLS in 25¢ and 50¢ metallic boxes, packed with Blue Ribbon. TAKE NO OTHER. Buy of your Druggist. CHICHESTER'S DIAMOND BRAND PILLS for Constipation, Biliousness, Headache, etc. Always reliable. Name recorded on Best, Safest, Always Reliable. **SOLD BY ALL DRUGGISTS EVERYWHERE.**

## Hunting Hens

Turn the tables on the game. Heavy and productive. Heavy egg production. **Pratt's Poultry Regulator** Get your hens ready for the Spring season. Get Pratt's Poultry Regulator Booklet.



Farmers & Planters Co.

## C. BROTEMARKE, M. D.

Eye, Ear, Nose, Throat  
OFFICE ON PARK STREET, SALISBURY, MD.

## DR. BARNES

All-Season (Cough and Croup) and Croup. **WEEKS' Cough and Croup Remedy**. Many cases of Croup, Whooping Cough, Bronchitis, Asthma, Hay Fever, etc., cured. **DR. BARNES' Cough and Croup Remedy**. 710 W. Fayette St., Baltimore, Md.



## The Dove of Peace

is a more popular bird to-day, on account of the Peace Treaty between Uncle Sam and John Bull, than ever before. Hands across the sea, have a real meaning now. You can be at peace in your own mind when you make your purchases at our store, for you know that you get money's worth. Keep this peace of mind by trading with us exclusively whenever you need anything kept by a first class Jewelry Store.

## G. M. FISHER

**JEWELER**  
Main Street, Salisbury, Md.

## HOUSE and DECORATIVE PAINTING.

Work done in a thorough and workmanlike manner. ESTIMATES CHEERFULLY GIVEN.

**THEODORE W. DAVIS,** SALISBURY, MD

## HOT AND COLD BATHS

At Twilley & Hearn's, Main Street, Salisbury, Md.

A man in attendance to groom you after the bath.

Shoes shined for 5 cents, and the

**BEST SHAVE IN TOWN.**

**TWILLEY & HEARN,** Main Street - SALISBURY, MD. Near Opera House.

## DO YOU KEEP A BANK ACCOUNT IF NOT, WHY?

**THE SALISBURY BUILDING LOAN AND BANKING ASSOCIATION**

transacts a general banking business. Accounts of individuals and firms are solicited.

**THOS. H. WILLIAMS,** Secretary

## For Sale

One 15 H. P. Steam All Engine, centre crank, good as new. Also one Wood Sawing Machine, equipped with 3 H. P. engine, saw, belt and on wheels, so it can be hauled for any place of work. Will sell very cheap.

**L. P. COULBOURN,** Phone 944 Salisbury

# SALISBURY ADVERTISER.

Vol. 45.

SALISBURY, MARYLAND, SATURDAY, DECEMBER 28, 1912

NO. 20.

## PARCELS POST REGULATIONS

Effective January 1st, 1913—Salisbury, Maryland, Post Office.

Distinctive Parcel Post stamps must be used in all fourth class (parcels) matter. Such matter bearing ordinary stamps will not be dispatched. Parcels must bear the name and address of the sender; otherwise, they will not be accepted for mailing.

Parcels must be mailed at the Post Office, they will not be accepted at sub-stations.

Parcels must not weigh over eleven pounds or measure over six feet in length and girth combined.

They may be insured for ten cents in addition to the postage, when a receipt will be given for them.

The local rate, which includes delivery by city and rural carriers is 1 cent for the first pound and one cent for each additional pound.

The first zone rate (fifty miles) is five cents for the first pound and three cents for each additional pound.

The second zone rate (fifty to one hundred and fifty miles) which includes Philadelphia and Baltimore, is six cents for the first pound and four cents for each additional pound.

The highest rate applicable to parcel post is twelve cents a pound. This is for parcels dispatched 1,800 miles or over.

## VIRGINIAN

Puts Several Thousands in Lead Near Salisbury.

H. F. Woodcock & Co., real estate brokers, who recently sold to Mr. H. L. Warren of Jenkins Bridge, Va., the J. E. Bates farm, near Salisbury, for \$8,000.00 last week sold to the same party 25 acres of the Wm. Williamsland, for \$125.00 an acre and 11.5 acres of land owned by D. M. Parker for \$140 an acre. Both of these farms adjoin the Bates place and will give Mr. Warren a farm of about one hundred acres, with a modern residence one of the prettiest on the Parkersburg shell road. Mr. Warren is a well known sweet potato grower of Virginia, and will devote the land mainly to the growing of potatoes. He will erect a large potato steam house in the spring.

—Herman Bennett and Mand Collins, of Hebron were married Thursday evening, December 26th at the Methodist Protestant parsonage by Rev. L. F. Warner.

## PLEADS FOR THE EVERY-DAY RELIGION

The Rev. Dr. Charles Fiske Denounces "Compartment Kind."

Denouncing "compartment religion," which has different principles for Sundays and week days for church work, for social and business life, and "rednef paganism," the Rev. Dr. Charles Fiske preached a strong sermon at the Episcopal Church of St. Michael and All Angels' Christmas Day. He pleaded with the congregation to make religion an every-day affair, not a Sunday matter.

In the course of the sermon, which was different from the usual Christmas address, he said:

"The great practical lesson of Christmas is the sacredness of common life. If the Son of God became man—as human as ourselves in everything that is of the essence of human nature—plainly the life which He touched is, henceforth, a sacred thing.

"Incarnation is Sanctification of Every-Day Life."

"The incarnation, therefore, is the sanctification of every day life. Work, business, pleasure, the home, have all become different because Christ entered them. He worked; He lived in a home; He joined in social pleasures, and, therefore, forever after they have something of the light of Heaven in them. The whole subject matter of life is penetrated with the divine.

A man's daily work in the light of the incarnation has become his ministry, his vocation and calling, in which he can just as truly serve God as does the priest at the altar. Nothing in human life can any longer be considered common or unclean.

"That is Not the Religion of Christ."

"That is not the religion of the Christ who came down from Heaven. The advent of the Son of God was an entrance into every part of life. The message of Christmas is that religion is not something for Sundays, but for all days; not something for the church and the home and all pleasant social functions, but something for the business man, the legislator, the priest, the parent and the child.

"The religion of Christmas Day is a religion for all people, or it is no religion at all. Just because Jesus Christ in His life on earth touched every department of human activity—just because of that the man who shuts his religion into one day of the week and one compartment of his activities is not really at heart a believer in the Christ whom the church was sent into the world to preach."

## Advertiser's Big Prizes Awarded

Intense Excitement Prevailed On Saturday. Miss Mamie Phipps of District No. 2 Highest Winner of all, Miss Bounds of Marcella, Leading District No. 3. Handsome Gold Watches Go to Miss Whyland and Miss Davis.

Great excitement prevailed in Salisbury on Saturday from early morning until nearly midnight due to the closing on Saturday night of The Advertiser's Big Florida Tour, Diamond Ring, and Gold Watch Contest. A great many friends of the contestants laid aside their Xmas shopping for awhile in order that they might join in the hunt for votes. There was a great deal of speculation as to who would be the winners and by what number of votes they would win, in fact all the candidates had one another guessing right up until the last minute. The Ballot Box was turned over to the three judges, Messrs. H. W. Ruark, W. F. Allen and B. Frank Kennerly at ten o'clock and the verified standing is given below. Mr. Bean, Contest Manager for The Special Service Co., arrived in Salisbury Saturday night to assist Miss Lansing with the close. The contestants all conducted themselves in a highly satisfactory manner and although there was keen rivalry there was no ill feeling or spirit of unfairness among them. Their service will enable THE ADVERTISER to give its readers a better paper than ever and its advertisers the benefit of its increased circulation.

Standing of Contestants.

Highest Winner of all prizes, One Hundred Dollar Diamond Ring or A Two Weeks Tour to Florida, Miss Mamie Phipps—101,800.

Second District.

First Prize—Mamie Phipps, 101,800. Second Prize—Gold Watch, Tress Whyland, 96,255. Hana Carey, 4880. Katherine Lucas, 4880. Margaret Dickerson, 1830. Katie Larnore, 900.

Third District.

Miss Bounds—Seventy Five Dollar Diamond Ring or a Ten Day's Trip

## MANY MARRIAGES OCCUR IN SALISBURY

And County During The Holidays—Capit Busy.

Perdue—Leonard. On Tuesday evening, December 10th, a quiet but pretty wedding took place at the home of Mr. G. M. Perdue, Parsonsburg, Md., where his daughter, Miss Georgie Perdue was united in marriage to Mr. Morris Leonard, son of Benjamin Leonard of Parsonsburg, Md. Rev. E. H. Collins, pastor of Parsonsburg circuit, performed the ceremony.

Lynch—Graham. Miss Helen M. Lynch, daughter of Mr. and Mrs. E. L. Lynch, of Laurel, Delaware, and Mr. John T. Graham, son of Mr. and Mrs. J. A. Stearns, of Quantico, Maryland, were quietly married at noon Christmas eve at the home of the bride's parents. The bride was attired in white satin and the groom in the conventional black. After a breakfast served to a few of the closest relatives and friends the couple left for a short trip north, the bride wearing a dark blue traveling suit with hat and gloves to match.

Locales—Maddox. Miss Virda A. Locates and Mr. Roscoe J. Maddox, both of Melon's, Md., were united in marriage on Tuesday evening, December 24, at 6:30 o'clock at the home of the bride's parents, Mr. and Mrs. Joseph Locates, the ceremony being performed by the Rev. E. H. Collins, pastor of Parsonsburg church. The bride being a member in the Sunday School of Melon's Church and the groom one of the young men of the same church. The wedding march was rendered by Miss Elsie Smith. The attendants were Miss Florence Elliott and Mr. Roland Locates, brother of the bride. Only members of the immediate families witnessed the ceremony. Mr. and Mrs. Maddox have, however, hosts of friends, who wish them the greatest happiness and a long and prosperous life together.

Brittingham—Tingle. Miss Sadie E. Brittingham, of Whiteville, Del., and Mr. Arthur Franklin Tingle, of Melon's, Md., were married Christmas morning at 10 o'clock at the parsonage of Parsonsburg Church by the pastor, Rev. E. H. Collins.

Death Of J. P. Morris. Mr. J. P. Morris, one of the best known farmers residing near Delmar, died Wednesday after an illness of several months of Bright's disease. Deceased was connected with the Delmar Lumber Manufacturing Company, and was a director of the First National Bank of Delmar. He was also identified with other enterprises in Delmar. Mr. Morris was a brother of the late J. J. Morris, of Salisbury. He married a daughter of the late J. Bayard Perdue. She, with three children survives. The widow is a sister of Messrs. Deas W. and Glen Perdue and Mrs. B. Somers Ganby, of Salisbury.

New Vault Doors. The new vault doors for the Salisbury National Bank were placed in position last week and present a handsome appearance. The outfit consists of inside doors, a steel cage door and the outside combination door, which have the interlocking bolts operated by a large center wheel. The entrance to the vault was enlarged and the whole appearance is one of strength and stability. The doors are among the handsomest on the peninsula.

On the third quarterly conference of Bethesda M. E. Church, Middletown, the official board extended a unanimous invitation to the pastor, Rev. Vaughan S. Collins, to return for another year. Dr. Collins is completing his fourth year as pastor of the church, and during that time has made hosts of friends both in the church and the community.

to Florida, 78 400 votes. Georgia Davis, Gold Watch, —58,810 Hilda Acworth, 58,850. Edna Laws, 48,478. Lulu German, 18,180. Ethel Shockley 15,740. Signed: H. W. Ruark, W. F. Allen, B. Frank Kennerly, Judges.

Note Of Thanks. Miss Mamie Phipps wishes to thank all of her friends who assisted her in THE ADVERTISER'S recent Contest and to all those who helped her in any way to win the valuable prizes.

Uncollected Letters. Mr. Norman J. Evans, Mrs. Pauline Evans, Miss Polly Eisey, Mr. William A. Graham, Mr. O. F. Graham, Rev. Paul H. Greenon, Miss May Hudson, Governor A. Jackson, Wheatley Lewis, Mr. John Miles, Miss Hontas Rawles, Beale Roberts, Irvey Smith Co., Miss Annie Sturdis, Mr. L. A. Whyland, The Public Library.

Harold Oberz and Bessie E. Ratter, both of Delmar, were married Monday evening last at the Methodist Protestant Parsonage of this city by Rev. L. F. Warner.

## THE PARCELS POST SYSTEM

Some Interesting Data Compiled On This Important Subject.

The parcels post system will go into operation January 1st. An Associated Press dispatch says: "Postmaster General Hitchcock expressed the hope that the public would familiarize itself with the nature of the new service before attempting to use it. Information will be available at any postoffice in the country. The regulations provide that the parcels of merchandise, including farm and factory products (but not books and printed matter) of almost every description up to eleven pounds in weight and measuring as much as six feet in length and girth combined, except those calculated to do injury to the mails in transit, may be mailed at any postoffice for delivery to any address in the country. Delivery will be made to the homes of people living on rural and star routes, as well as those living in the cities and towns, where there is delivery by carrier. Where there is at present no delivery by carrier, the parcels will go to the postoffice as in the case with ordinary mail. The postage rate for the first zone, that is within distances not exceeding fifty miles, will be five cents for the first pound and three cents for each additional pound. The rates increase to each successive one of the eight zones into which the country is divided, the maximum rate being twelve cents a pound, which will carry a parcel across the continent or even to Alaska and the Philippines. For a fee of ten cents a parcel may be insured, and if the parcel is lost in the mails, an indemnity to the amount of its value not to exceed fifty dollars will be paid to the sender. The law provides for the use of distinctive postage stamps and there is being distributed to postmasters for use in the parcels post system a set of stamps of twelve denominations. Parcels post maps, with accompanying guides, are to be sold to the public at their cost, seventy five cents, through the chief clerk of the postoffice department."

ON MARYLAND ROADS

Federal Government Makes Offer To Spend \$10,000,000 Providing The State Spends \$20,000,000.

The Federal Government proposes to spend \$10,000,000 on public roads in Maryland as an experiment—that is, if the State will also spend \$20,000,000 on the roads that are selected.

To the last postoffice appropriation bill there was attached a provision appropriating \$500,000 to be divided among the States in improving and maintaining post roads—that is, roads that are used by the rural free delivery service. The Postmaster General and the Secretary of Agriculture, who have charge of the expenditure of the fund, have written to Governor Goldsborough outlining the plan and naming the amount that can be expended in Maryland and fixing the conditions. These include the provision that the State shall select 30 miles of road that are used for free delivery and that the experiment shall be tried on this stretch.

At the last meeting of the State Roads Commission the matter was referred to the chairman and the counsel of the Board as there is some question as to whether the Commission has the authority thus to set aside the required \$20,000,000 as a special fund.

The object is to see whether by the expenditure of the money by the Federal Government the rural delivery service cannot be improved.

POEM OF MR. RILEY

O heart of mine, we shouldn't worry so, What we've missed of calm, we couldn't have you know. What we've met of stormy pain And of winter's driving rain, We can better meet again if they blow. We have erred in that dark hour, we have known. When the tears fell with the showers, full alone. We're not chine and shadow bent As the "Gracious Master" meant; Let us temper our content with "His Own."

For we know not every morrow can be sad, So forgetting all the sorrows we have had. Let us fold away our fears and put by our foolish tears. And through all the coming years Just Be Glad. —James Whitcomb Riley.

Unclaimed Letters. Mr. Norman J. Evans, Mrs. Pauline Evans, Miss Polly Eisey, Mr. William A. Graham, Mr. O. F. Graham, Rev. Paul H. Greenon, Miss May Hudson, Governor A. Jackson, Wheatley Lewis, Mr. John Miles, Miss Hontas Rawles, Beale Roberts, Irvey Smith Co., Miss Annie Sturdis, Mr. L. A. Whyland, The Public Library.

Harold Oberz and Bessie E. Ratter, both of Delmar, were married Monday evening last at the Methodist Protestant Parsonage of this city by Rev. L. F. Warner.

## SENATOR SMITH REPLIES

To Spoken Attack Of Mr. Straus—Making Strong Points To Be Remembered.

The Baltimore Sun in its issue of December 26th, published an interview with Sen. John Walter Smith, in which he replies in part to the attack made upon him by Mr. Isaac Lobe Straus in his announcement of his candidacy for the long term in opposition to Senator Smith in the coming senatorial primaries. The interview published in the Sun is as follows: "I do not think it worth while to say very much in reply to Mr. Straus. He is an able and very ambitious young man who yearns to go to the United States Senate. I do not blame him either for his youth or his ambition, or even his desire to be a Senator from Maryland. Youth, ambition and a longing for high honors are all fine things to have—in moderation.

Thinks Public Won't Believe. "Mr. Straus, however, apparently conceives that the way for him to get to the Senate is by misrepresenting me before the people of the State and holding me up to scorn as an agent of protection and a Republican. I do not believe Mr. Straus can get to the Senate that way. I do not think the people believe what he says. I do not even believe that he, himself, believes it. Nor do I think the general public, which is pretty hard to fool, will credit him with the lofty and pure motives and the unselfish patriotism to which he lays claim. Further, I do not believe that Mr. Straus' own political record and qualifications are such as to entitle him to the consideration by the Maryland people which he asks. Hence, I am not greatly worried over what he has said or what he may say in the future about myself.

"As I read the elaborate announcement of his candidacy, it consists wholly of a violent attack on me on the ground that I am a Republican, a protectionist, a reactionary and a director of the Pennsylvania Railroad. Mr. Straus thinks I am unfit to be Senator and, if I am to judge by the vehemence of his statement, he thinks this very violently and emphatically and is quite excited about it. Now, I am not going to get into any controversy with Mr. Straus. He has a right to be a candidate against me. He has a right to his opinion of me and I am entirely satisfied that he should make his effort to find out whether a majority of the Democrats of the State agree with this opinion.

"Most Cordial Then." The violence of his personal attack on me and the severity of his denunciation however, do surprise me a little, when I contrast them with his very friendly attitude and the extremely kindly feeling toward me that animated him before the Democratic State Convention, held here last summer, at which delegates to the National Convention from this State were chosen.

"At that time Mr. Straus desired to go to the National Convention as a delegate. That was his ambition at the time. He sought my support. He was most cordial, most friendly and approving, almost effusive in his expressions of regard toward me. He sought out my close friends, who would be most likely to tell me about it, and spoke to them of me in the highest and most flattering terms. He spoke of his high regard for me personally and of his admiration for me politically.

"He said he had always been my friend and mentioned various reasons why he thought it would be advantageous to me to have him named as a delegate as well as my colleague, the late Senator Mayner. Mr. Straus really spoke of me at that time much more kindly than I deserved and I judged from what my close friends told me that he held me in the very highest esteem.

"It was, unfortunately, not in my power to gratify Mr. Straus' ambition to be a delegate. He did not live in my section of Maryland, and the Democratic leaders in the Second District, in which he did live, did not want him and would not have him. Nor did the city people want him. I was not only willing that he should be a delegate, but actually urged upon the leaders in the city, as well as in his own district, that he should be chosen.

Bitter After Convention. "After the convention Mr. Straus appeared to lose all of his regard for me. He seemed to blame his failure to go to the convention wholly, and very unjustly, upon me. I was told then that Mr. Straus was exceedingly bitter against me, and had openly said to a number of persons that he proposed to spend the rest of his life fighting me; that he intended to bury me politically, and that, if no one else was a candidate, he would enter the field against me. He quite forgot all the pleasant and commendatory things he had previously said, and avowed his unending hostility.

"Now, it is my belief, as it is that of my friends, that had Mr. Straus been chosen as a delegate, he would still have been saying pleasant and complimentary things of me, and that he would be supporting me instead of attacking me as he is doing now."

Employees in the operating department of the Pennsylvania Railroad Company in Baltimore, have received orders to report in Philadelphia at regular intervals and there receive instruction in the handling of electric motors. The taking of these instructions is optional with the men, the railroad company, however, prefers to give its men preference over outsiders in the new line of work. It is calculated that the change from steam to electricity as the motive power will take place within two years. It is said that the entire Philadelphia, Baltimore and Washington road will be electrified. The power will be generated, it is understood at the new plant shortly to be erected at Conowingo, on the Susquehanna River. It is also said that sites for transforming stations between Baltimore and Washington have already been acquired. Officials of the Pennsylvania Railroad Company have had in view for several years the substitution of electricity for steam as a motive power. They have delayed the execution of these plans until they were entirely satisfied with the economy and practicability of the system, with which they have conducted a long series of experiments. This system has been successfully installed in the tunnel of the Pennsylvania Railroad Company under the East River, New York. The first section to be electrified will be that through Baltimore, including the two tunnels. Relief of the thousands of smoke congestion is considered to be of prime importance. With this inauguration of the system in this city will disappear the nuisance caused by smoke.—Baltimore American.

Resolutions of Respect. Whereas it has pleased the Great Architect to remove from our midst our Beloved brother, Elijah B. Adkins, and

Whereas in the death of Brother Adkins, Wicomico Lodge No. 21 A. F. & A. M., has lost a worthy and consistent member, therefore

Be it Resolved, That the Members and Brothers of Wicomico Lodge hereby tender their sincere sympathies to the bereaved family of our deceased brother and assure them that although our fellow worker has been called from this earthly Temple, he has gained a much higher reward in that House of God, Eternal in the Heavens.

Resolved That a copy of these Resolutions be spread upon the minutes of Wicomico Lodge, an engraved copy sent to the family of our deceased Brother and copies published in the local papers of the city.

Ernest H. Ellis, Dallas H. Brown, J. W. Stinson.

## WOMEN DODGING JURY

Kansas Society Leaders Claim It Will Interfere With Their Social Duties.

Twelve of the most prominent women of Independence, Kan., subpoenaed to sit on a jury, are up in arms because this service will interfere with their social duties and preparations for Christmas.

Judge A. B. Clark, who submitted the names for jury service, told the women that they were native citizens and bear the burdens that go with citizenship. Several members of the jury are among the richest women in the State, as they are leaders in society, women's federation work and in the churches.

Mrs. A. C. Stuch, the forewoman is the wife of a banker reported to be worth more than \$1,000,000. Mrs. George T. Garney, Mrs. T. J. Booth and Mrs. Brown are among the best known women in Southern Kansas.

The rich society women who are anxious to dodge jury service contend that there are other women who would be just as fair in rendering a verdict in any case and that these need and would appreciate the pay that goes with the job.

Justice Clark announced that he "intended to have a woman jury in every case in his court where the testimony is not likely to be of an embarrassing nature." He said women had more time for jury duty than men.

Deputy Sheriff Edward Wadman reported he had found it practically impossible to serve subpoenas on six prominent women summoned as jurors in the case of "Jim" Blue, to be tried tomorrow, charged with "shooting up" an inter-urban street car. In many cases he said he was met at the door by a butler or maid with the information that the mistress was "out of town," while at the same time he could see the "absentee" at an upstairs window laughing at him.

On his way to his office one morning Justice Clark saw one of the women on the street. An hour later he received a telephone message that she was "out of town" and could not serve. He replied that "she had better be in town tomorrow."

Penny To Be Electrified.

Employees in the operating department of the Pennsylvania Railroad Company in Baltimore, have received orders to report in Philadelphia at regular intervals and there receive instruction in the handling of electric motors. The taking of these instructions is optional with the men, the railroad company, however, prefers to give its men preference over outsiders in the new line of work. It is calculated that the change from steam to electricity as the motive power will take place within two years. It is said that the entire Philadelphia, Baltimore and Washington road will be electrified. The power will be generated, it is understood at the new plant shortly to be erected at Conowingo, on the Susquehanna River. It is also said that sites for transforming stations between Baltimore and Washington have already been acquired. Officials of the Pennsylvania Railroad Company have had in view for several years the substitution of electricity for steam as a motive power. They have delayed the execution of these plans until they were entirely satisfied with the economy and practicability of the system, with which they have conducted a long series of experiments. This system has been successfully installed in the tunnel of the Pennsylvania Railroad Company under the East River, New York. The first section to be electrified will be that through Baltimore, including the two tunnels. Relief of the thousands of smoke congestion is considered to be of prime importance. With this inauguration of the system in this city will disappear the nuisance caused by smoke.—Baltimore American.

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## Shoes! Shoes! Shoes!

The Latest and Most Up-to-Date Styles



THE YOUNG LADIES' "COLLEGE GIRL" is a shoe with a broad toe and low heel, suitable for all out-door wear.  
THE YOUNG LADIES' "CUSTOM LAST" is a shoe that has genteel look and style, for best dressers—a shoe to be proud of at all functions.  
THE YOUNG MEN'S "STRIDE LAST" is the last word in shoe style and workmanship—something different from what you see every day.  
THE YOUNG MEN'S "BLIND EYELET" shoe is a winner for a high-toned shoe. "It's it."  
THE BOYS' "GOODYEAR WELT-LINE" is a shoe that has style and best wear to them—something to half-sole when needed.  
THE fact is, IF YOU WANT THE BEST WEAR AND ANY STYLE SHOE, TO SUIT ALL PURPOSES, go to the "BIG SHOE" Store. The Largest and Best Variety South of Wilmington and East of Baltimore.

## E. Homer White Shoe Co.

229 Main Street, Salisbury, Md.

**The First Christmas Day In America**

**T**HE first American observance of Christmas day was far from a merry one. It was spent by Columbus and his ship's company among scenes of peril, disorder and excitement consequent upon the greatest disaster which had befallen the expedition. On Christmas eve the admiral's flagship, the Santa Maria, which had so stoutly plowed unknown seas since that distant September day when she dropped anchor the outermost Canary island, laid her clumsy Spanish bones to rest off the coast of what is now Haiti. Her crew spent the following day, Christmas, partly on the Haitian shore and partly on her consort, the tiny caravel Nina.

The story of the disaster and the day may be told in this wise: Bailing from the Tortuga roadstead, the flagship squared away for the coast of Haiti and entered upon her closing days.

In the morning watch of the 24th, the day following their return, Columbus gave orders that the expedition should start for Guacanagari's capital. The yards of the two craft were triced away, and a start was made in a light wind that blew almost dead ahead.

A strong current was sweeping the ship quickly along. Directly in her path was a sand bank, on which the breakers swept with a roar which open ears could have heard half a mile away, but which now sounded no warning to any on board. Suddenly the Santa Maria's keel grated heavily for some moments on the submerged sand, and then she struck violently and lurched to one side with a strain which sprung her masts.

All was confusion. The watch rushed to the bows and then jumped to the ropes. Columbus, rushing out from the cabin, took in the situation at first glance.

"Jesu Maria!" he exclaimed. "We have grounded!"

Christmas morning dawned on a scene of singular interest. Our fancy



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**DO YOU BUY CLOTHES BY GUESSWORK OR IN THE WIDEAWAKE WAY**

There are a lot of good fellows today who are guessing at how their clothes are going to look after they put them on and after they have worn them awhile.

We don't mean to say that there are not a lot of good guessers in this class, but the idea is right here.

There is no more sense in buying your clothes this way than there would be in buying a gilded brick on someones' say of it's being the genuine article.

Use your good hard common business reason in purchasing your clothes. Know what you are getting for your money and in order to do this come to us; let us show you KUPPENHEIMER CLOTHES.

Let us explain what we mean by all pure wool and the acid test. Look, feel, examine these garments. PUT THEM ON, get that, put them on and SEE just what you are buying.

Then every time you put them on remember that

Your Lasting Satisfaction Is Guaranteed



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**THE THOROUGHGOOD COMPANY**



THEY RAISED A CRONE.

It is to range back through four shadowy centuries to the new world's first Christmas and that remote and other-wise insignificant sand spit in the Caribbean, to that forgotten picture in which the devout children of holy mother church and the loyal subjects of their most Catholic majesties of Castile, Aragon and Leon toiled in thankful fellowship with the generous savages whom they had regarded as heathen. To seaward of the stranded vessel lay the caravel Nina and a small flotilla of canoes. Around floated spars, masts, coops and general wreckage. It had for some hours been evident that the ship was doomed to lay her bones to rest in Davy Jones' locker, and the admiral, with the coming of daylight, began to transfer to the Nina what was left of her provisions. In this work the cacique and his younger brother directly assisted him.

Toward noon the Spaniards discontinued work. For almost eighteen hours they had labored with scarcely an intermission and nature could stand no more. They had, save a prospectively bright as they could reasonably hope for, as the more portable provisions and stores had been transported to the Santa Maria's consort. They now determined to rest until the cool of the day, when they should resume work. On coming to this decision they roved to the shore and, in accordance with their custom, erected a cross on the highest point within convenient distance. This done, the yellow banner of the Spanish king, with its castles and lions, was displayed, and mass was celebrated in honor of the anniversary. Toward midnight the work of transferring was taken up, but so great had been the moral and physical strain on the crews that it was soon judged best to await the ensuing morning, and after a rest of about all hands, save a small watch, turned in, some on the shore and some aboard the Nina. Thus ended Columbus' Christmas in the year of discovery, 1492.—St. Louis Globe-Democrat.

**Notice to Stockholders.**

The annual meeting of the Stockholders of the Peoples National Bank of Salisbury, Md., will be held TUESDAY, JANUARY 14, 1913, at 12 o'clock noon at the Banking House of said bank, for the purpose of electing Directors to serve for the ensuing year, and the announcement of such other business as may come before them.

ISAAC L. PRICE, Cashier

**SEARCH THE PENNY.**

Enough amusement can be obtained by searching a penny for the things to be found on it to furnish entertainment for a half an hour. On the head of it are: Yourself, eye; fruit, date; part of a barrel, head; American's ideal, liberty; a race of people, Indian; part of a bird, feathers; piece of jewelry, string of beads; youth and old age, 18-99; where youth and old age meet, on the bridge (of the nose); part of a hill, brow; place of worship, temple; part of a stove, lid (of the eye); where corn is found, ear; part of a river, mouth; flower, two lips (tulips); a small animal, hare; a country, America; part of a bottle, neck; a modern accomplishment, cheek; one who annoys, tease (T.T.); one who is hard to please, boarder; correspondence, letters; a marriage, united; a jolly dog, America (a merry cur); a single one, unit; what many desire, fame; part of a wagon, tongue; Indian messenger, red cent; musical instruments, band and organ; red headed policeman, red headed copper; whipped school boy, pupil under the lash; myself, U.

**THE CHRISTMAS SHIP.**

The Christmas ship is one of the funniest games of all. The children sit in a circle to play it. One child who starts the game says to his neighbor: "The Christmas ship has come in." "What did it bring you?" asks the next child. "A jumpingjack," says the first child perhaps, beginning at once to imitate the hopping motions of a toy jumpingjack. The child to whom he spoke must also play at being a jumpingjack, saying at the same time to his neighbor: "My Christmas ship has come in." "What did it bring you?" repeats his neighbor. "A lion," says the jumpingjack, trying to continue his hopping and to roar at the same time. The third child must roar, too, as he gives the child next him the ship information and shows him which toy he must imitate. By the time a few human jumpingjacks are in motion, some of the lions roaring, two or three trains steaming around the room and some little girl dolls trying to say mamma and papa the game will end in just one grand, hilarious frolic.

**Lucky Juliet.**

Mrs. Knieker—What impressed you most in "Romeo and Juliet"? Mrs. Subbute: The fact that Juliet could keep a nurse in what appeared to be the suburbs.—Harper's Bazar.

—Do your Christmas shopping at R. E. Fowell Co's.—Advertisement.

**Wanted**  
MEN, also LADIES, to sell nursery stock in your town and neighboring towns. Steady or spare time; Good Pay; Experience unnecessary. **BROWN BROTHERS,** Rochester, N. Y.

**Nice Farm For Rent**  
Handy Hall Farms for rent for 1913. Team, feed and farming utensils furnished. Immediate possession given. Apply to **DR. L. S. BELL,** SALISBURY, MD.

**HOUSE FOR RENT!**  
Six-room house in good location. **U. C. PHILLIPS,** Salisbury, Md.

**PEOPLES Fire Insurance Co. of Maryland**  
Messrs. PRICE and FULTON, Agents, Salisbury, Md.  
HOME OFFICE: Frederick, Md.  
**A STOCK COMPANY**  
W. F. ALLEN, Local Director

**L. WETHERED BARROLL,** Counselor at Law, 906 Keyser Bldg., Baltimore, Md. (And Chestertown, Pa.)  
General Practice, Corporation and Commercial Law. Practices in all State and Federal Courts. Prompt attention to all business.  
**Agents Wanted**  
to sell Oxford Brand Hosiery, both Guaranteed & Regular lines, in Salisbury and vicinity. Good chance to live male or female. Apply to **R. & J. STOBBS,** Frankford, Phila.

**CHAPIN BROTHERS, COMMISSION FRUIT, PRODUCE, SOUTHERN TRUCK**  
Eggs, Onions, Poultry, Game, Florida Oranges, Peaches, Etc.  
Our Specialties  
Members of the Boston Fruit and Produce Exchange, Boston Chamber of Commerce, and Commodities Merchants' League of the United States.  
REFERENCES—Fourth National Bank of Boston, Commercial Agencies (Broadway and Canal Streets), and Trade in general.  
**97, 99, 101 South Market Street, BOSTON, MASS.**  
Also Stores 1, 6, 7 and 8, Boston & Maine Produce Market.

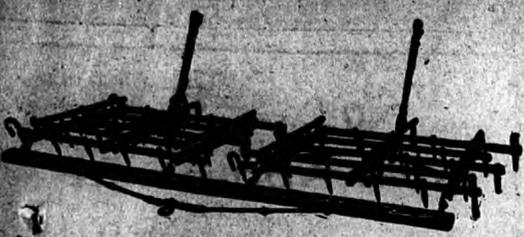
**Modern Dentistry**  
NEW Dental Parlors have been opened on second floor of building previously occupied by Telephone Co. Persons desiring Dental Services should consult Modern Specialists. Consultations Free. Extracting free every Monday and Friday from 2 p. m. to 5 p. m.  
**COMPARE MY PRICES BELOW:**

Solid Gold Crowns	\$2.00	Gold Banded Pivots	\$1.00
Solid Gold Fillings	75	Castles	1.00
Silver Fillings	50	Partial Plates	1.00
Enamel Fillings	25	Aluminum Plates	1.00
Porcelain Inlays	2.00	Celluloid Plates	1.00
Gold Inlays	2.00	Cement Filling	1.00
Porcelain Veneer Teeth	2.00	Gold Filling	1.00
Gold Bridges	2.00	Extraction	1.00

**H. H. FLOWERS, M.D., D.D.S.**  
SALISBURY, MD.

**Why Bake?**  
Don't Worry--Life Is Short  
You can reach us by phone and have delivered to you baked goods containing pure ingredients of the highest quality.  
Let Us Serve You  
**The Geilinger Co.**  
BAKERY  
Phone 170 East Church Street

**Dissolution Sale**  
By Mutual Agreement  
Greatest cut possible on Men's Suits. Prices for quick clearance.  
Entire stock at extremely low prices. Something you can show your friends and neighbors as future proof that we do as we say and when we start out to accomplish a thing we don't stop at half measures.  
**\$ 7.50 SUITS \$ 4.50**  
**10.00 " 6.50**  
**15.00 " 10.50**  
**18.00 " 12.75**  
**25.00 " 17.75**  
Its certainly your fault if you miss this sale. The opportunity is yours. Grasp it.  
We will give S. & H. Green Trading Stamps during This Sale  
**DASHIELL BROTHERS**  
SALISBURY, MARYLAND



Spike Harrows, Disc Harrows, Pulverized Harrow's, Steel Land Rollers, South Bend Plows, Farmers Favorite Grain Drill.

Call And Examine Our Line SALISBURY HARDWARE CO.

F. KENT COOPER, General Manager Salisbury Maryland

For Delicious, Refreshing Middletown Ice Cream and ICES

Pure Fruit Juice Sodas, Huxlers, Fresh Candies, Visit the

PALM GARDEN

Everybody Welcome. Bring Your Friends.

BARNETTE & CO.



"IS YOUR BABY CONSTIPATED?"

Dr. Fahrney's Teething Syrup

Officers: Lewis W. Dorman, President; Wm. B. Klugman Jr., Secretary; Wm. U. Mitchell, Chairman, Board Directors.

Capital Stock paid up \$100,000. Surplus and Undivided Profits \$15,147.12.

THE SAFETY OF YOUR MONEY

when on deposit in this bank is guarded by as careful, conservative board of directors as you will find anywhere.

That the people of the community appreciate this care for the safety of their money, their financial interest and welfare is evidenced by the continued growth in the number of our depositors.

Will YOU join this growing list—identify yourself with the growth of our community—and, at the same time, add to your personal accumulations?

THE PENINSULA TRUST COMPANY.

FOR SALE

Valuable Truck Farm of 48 acres, new six-room dwelling and outbuilding. Located at Mardela within 300 feet of the B. C. & A. station. This is a money-maker for a man who wants to engage in trucking. This farm can be bought on easy terms, a possession given Jan. 1, 1918. Call on or address

B. FRANK KENNERLY Salisbury, Md.

M. SNYDER, Prop. Phone No. 768

The New York Ladies' & Mens' Tailoring Company.

214 BROAD ST., SALISBURY, MD. All Work Call For and Delivered. We guarantee good fit and Workmanship. Also Cleaning, Pressing and Repairing. IF NOT SATISFIED YOUR MONEY BACK.

HIS RISE TO POWER

By Henry Russell Miller,

Author of "The Man Higher Up"

CHAPTER IV. The Nazarets.

MANY years before there had come to New Orleans a shipload of the most desirable stock and to die, leaving his wife, a shy, plain little woman, and her son, to struggle with the problem of existence. She must have struggled effectively, for New Orleans bears witness that never was recourse had to its ready charity. Some credit must be given to the son who, when public school days were over, bent himself to the problem; a moon faced lad who blinked uncomprehendingly at the teasing and pranks of his former schoolmates. Slow, patient, unobtrusive, of the sort that derive sundry time honored maxims usually finds recognition reluctant, he yet won it quickly.

When those of his generation whose fathers had been able to provide a college education returned on the threshold of manhood to begin life, they found Warren Blake already, in the eyes of his neighbors, a success, assistant cashier of the bank and owner of certain small mortgages, but not at all boastful over it. He continued, even when he became cashier, modestly unaware that he had become a model young man. He was a liberal man who took all things seriously, his duty to his bank, his trusteeship of the Freebriar church. He was rarely known to laugh.

After thirty-five years' acquaintance New Orleans had found no explanation of him. It was admitted that even Judge Dunneade, who had a liking for sonorous phrases, had failed with his "triumph of the commonplace virtues." And it continued to choose Warren Blake as treasurer for those organizations requiring such an officer, executor of its last wills and testaments and trustee of its estates, of which trusts he always rendered prompt and exact accounts.

And now, all New Orleans knew, he and Stephen Hampden were organizing a company of fabulous capitalization to work the coal fields. One morning in mid July Warren was as usual at his desk. The day had already become hot and stifling. The clerks at the counter grumbled profusely at the rule, promulgated by Warren, that forbade them to appear coatless, and glanced enviously through the plate glass partition at the cashier, very handsome and cool looking in his light gray suit, stocks and necktie to match. He was reading, with a slow care that overlooked no syllable, the papers on the desk. When he had read them he arranged them in two neat little piles, which he labeled "Options Granted" and "Options Refused."

As this task was completed Stephen Hampden entered the bank, with a pleasant nod in reply to the clerks' respectful greeting. He made his way into the cashier's office. "How?" he inquired, drawing a chair up to the desk. "It's a hot day, isn't it? Have you the options?" Warren pushed the two piles of documents toward him. At one Hampden merely glanced; the other, "Options Refused," he opened and read rapidly. "H-m-m! All Deer township properties. Why won't they sign?" "They want cash, not stock, for their coal."

"Why not?" Hampden looked up from his pencilling. "He's honest." "Aren't we honest?" Hampden demanded sharply. "We're not sentimental," Warren answered calmly. "He is. We're trying to take advantage—legitimately, of course—of the farmers in a bargain. That's the thing he likes to fight."

"Not at all," Hampden contradicted coldly. "This is a straight business proposition, and I guess he'll not be sentimental when we offer him, say, ten thousand in stock. We can let him have that much without losing control."

"I don't think he'll take it," Warren insisted without warmth. "And he isn't a fool. He doesn't need money. He's the sort that people take to, whether he has it or not. I'm not like that. I've got to have money to get people's respect. You're that kind too."

"Eh?" Hampden stared, half amused, half angered by Warren's matter of fact explanation. Warren was not in the habit of talking of himself. "Turned philosopher, have you? You'd better stick to banking, where you're at home."

A few minutes later John entered the bank. Hampden greeted him cordially. Warren listened patiently while the other man used up a few minutes in pleasant preliminaries. They came at last to the purpose of John's summons. "I suppose you've heard of our coal proposition?" Hampden suggested.

"Yes." "There will be a good deal of legal work in connection with it." In a few rapid terse sentences Hampden outlined his plan of organization. Mindful of Warren's prediction and seeing John's face grow gravely dubious he endeavored to make his explanation quite matter of fact.

"Of course," he concluded, "you're familiar with the details. There is nothing new in the plan." "We don't know much about high finance in New Orleans. But I read the papers sometimes. It is almost a classic, I should say," John replied.

"Substantially the plan of all propositions," Hampden agreed. "Let's see if I get you right. You take the options in your own name, agreeing to pay for the coal in stock of your company. Then you agree to turn the properties over to the company for a little more than twice this consideration, out of which you pay the farmers. This gives you control of the company that owns the coal and it hasn't cost you a cent. The money for development and operating you loan the company, taking as security first mortgage bonds." He hesitated, looking

directly at Hampden. "That hardly gives the farmers a square deal, does it?" The pupils of Hampden's eyes contracted suddenly. "Certainly it does," he answered with some emphasis, "since it converts properties that have been eating themselves up in taxes into a producing proposition. I didn't say," he added carelessly, "that your fee ought, in my opinion, to be about \$10,000—in stock."

"Worth how much?" "Worth par," Hampden answered with conviction. "Eventually." "Then? You haven't impressed me as a man who would pay prices for country butter, Mr. Hampden," John replied thoughtfully. "Just why so much?" "You will be expected to earn it," said Hampden dryly. "Are you in the habit of questioning fees because they are large?"

"I'm not in the habit of getting large fees. Only I'm not quite clear how you expect me to earn a fee of \$10,000 in stock worth par—eventually." "The usual legal matters—charter, organization, conveyances and so on. And, casually, helping us to sign up the Deer township properties."

"They don't like the proposition?" "They're the only ones who haven't accepted it. They seem to be holding out under the advice of this fellow—Cranshaw, is it?" Warren nodded. "You think you can swing them into line."

"I see," said John thoughtfully. His brow wrinkled in a troubled fashion as he gazed reflectively out at the clerks' sweetering behind the cage. Hampden and Warren waited patiently for his answer. At last he raised his eyes to Hampden's. "I'm sorry, but I can't do it."

"Why not?" Hampden demanded. "This fellow Cranshaw happens to be a good deal of a man. He and his neighbors are clients of mine in a small way and friends also. I think they do me the honor to trust me. I shouldn't care to advise them in this matter."

"I do not go so far, Mr. Ramsey is a matter of intent. I think I understand your point of view—that you will convert their idle coal, as you say, into an income property and by starting a new industry will indirectly benefit the whole valley, which is probably true. But the point is that the coal, the one indispensable element in the situation, is theirs, and in return for it they should at least have control."

"The coal has always been there. We furnish the initiative and the brains and the money to make it useful."

"I see that, too. But don't you think initiative of this sort is sometimes—overcapitalized?" "Do you know of any capital that will offer better terms than I do?" "I do not," John confessed. "And it strikes me," he added gravely, "that you are taking advantage of that fact to gouge—the word slipped out; he corrected himself hastily—to drive a close bargain with the farmers."

Hampden abruptly straightened up in his chair. "You may stick to 'gouge.' Do I understand that you refuse the job?" "I have been trying to explain my reasons."

"I'm not deeply concerned with your reasons," Hampden remarked shortly. He picked up a document and pointedly began to peruse it. Observing that John did not at once take the hint, he looked up, nodding carelessly. "Oh! Good morning?"

John rose, flushed under the curt dismissal and went out of the bank. "I told you so," Warren said. "Can't you say anything more original than that?" Hampden exclaimed impatiently. Warren couldn't, so he left him to pace.

"What I like to know," Hampden added reflectively, dropping the document, "is why Murchell let him be nominated. A young lawyer who refuses a big fee for sentimental reasons has no place in Murchell's machine." He was talking to himself rather than to Warren.

But this was attacking what had almost attained the sanctity of a tradition, an institution proudly cherished by New Orleans. "Murchell is a smart man," Warren was moved to protest, and he likes Dunneade. And maybe John is smart enough to guess that the stock may be worth nothing—eventually."

Hampden looked at him sharply, but Warren's face was an expressionless as that of the soldier's monument. "Well," the capitalist remarked philosophically, "it's Murchell's business, not mine."

That evening Katherine was to be found on the terrace. She was looking particularly well, a fact of which she was not altogether unconscious. But she was restless and wandered aimlessly into the library where she found her father busy at his desk on which lay a profusion of papers and blueprints. He nodded abstractedly.

"Still a work, dad? Don't you ever get tired of it?" "I guess it's the only thing I know how to do. My generation was never taught to take pleasure seriously. You needn't complain, though." He leaned back in his chair and surveyed her approvingly. "Where are the swains?"

She yawned. "There seems to have been a devastating epidemic. You will kindly proceed to amuse me." "All this gorgeousness wasted?" She yawned again. "I was rather looking for John Dunneade this evening."

"Hence that gown and that stunning new arrangement of the hair? You're not going to fall in love with an incompetent one horse country lawyer, are you?" "It is not beyond the bounds of possibility," she laughed. "But is John an incompetent? I don't believe it."

"He is. He proved it today. I gave him the chance to make some money, more than he is likely to make in five years, and he turned it down—for sentimental reasons! And the worse of it is, he didn't turn it down regretfully, but blantly, quite as though it didn't matter. That sort of man won't go far."

"He told me once that he didn't care much for money. I thought then he wasn't posing." "And," Hampden continued the indictment, "he virtually called me a crook." "Well?" "Well—what?" "Are you?" And she added quickly, seeing his look of aggrieved astonishment. "But of course I know you aren't."



Perfectly Safe To Wash Fine Dress Goods.

Saleswoman to Customer—"Yes ma'am, this batiste is much the prettier and finer of the two. But if I were you, I would take the percale—it's heavier and will stand the boiling and rubbing of the 'wash' better." Anty Drudge—"Look here, young lady, where have you been these past 15 years? Don't you know that with Fels-Naptha, there is no such thing as 'boiling and rubbing of the wash'—to wear fine fabrics to shreds? You take that batiste. It'll wear longer washed with Fels-Naptha the Fels-Naptha way than the heavy percale will washed the old-fashioned way."

You've heard a woman say: "This waist has worn terribly. I've only washed it a couple of times and it's falling to pieces."

Clothes cost too much nowadays to be worn out in the wash,—to be boiled and scalded until the life is gone out of the fabric—and then rubbed to shreds on the washboard.

You must use the soap that preserves the fabrics—Fels-Naptha.

Use it the Fels-Naptha way—in cool or lukewarm water, with no hard rubbing. You'll get through the day's wash in one-half the time and with much less effort.

And your clothes will look whiter and fresher than you ever saw them before. Follow the directions on the red and green wrapper. Use any time of year.

Hotel Rennert BALTIMORE! European Plan & Centrally Located & Entirely Fireproof Rooms \$1.00 day and upwards 'EDWARD DAVIS' Manager

WHEN YOU SIT DOWN in a suit tailored here, there's a certain easiness of feeling and comfort rarely met with in newly made clothes. It becomes "SUIT CONFORMITY." It's always kept in view by us. Good cloth properly cut, made up by us, cannot help but make you comfortable. See our cuttings and buy now whilst assortment is fresh. CHAS. BETHUNE, Salisbury, Md.

New Incubator Catalogue Free Poultry Supply Catalogue Free EGGS \$1.00 PER DOZEN That's The Price Predicted For This Winter BOLGIANO'S "Square Deal" Scratch Food Produces Egg Like This Mr. John Beer, Hagerburg, Md., had 100 chickens he was feeding whole corn and was getting 18 eggs a week, after feeding "Square Deal" Scratch Food one week he got 12 eggs, the second week he got 172 eggs, the third week he got 204 eggs and the increase continued until he was getting 250 eggs per week. DON'T BE FOOLED There's a difference. If your local merchant does not sell Bolgiano's "Square Deal" Poultry and Chick Foods and "Square Deal" Poultry Mash, drop us a postal, we will tell you who does. YOU CAN HAVE BEAUTIFUL FLOWERS to brighten your home all winter. Thanksgiving Time, Christmas Time, Easter Time, also in June, Lawns and Flower Beds at the first opening of Spring. If you plant Hyacinths, Tulips, Narcissus, Lilies, Iris and Crocus bulbs now. FALL BULB CATALOGUE with beautiful pictures and all about how to grow them set free if you will drop us a postal. Plants and Ferns Cheap J. BOLGIANO & SON'S SEED GROWERS ALMOST 100 YEARS. Pratt Street Wharf BALTIMORE, MD.

SALISBURY ADVERTISER  
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IT IS TIME.

The cables tell us one day that a bomb is thrown with murderous intent at the viceroy of India.

The next day an attempt is made to assassinate one of the foremost men in the Government of Japan.

Whose turn will be tomorrow or in the near future?

Somewhere—where the destroyer is abroad in all lands.

The poison of reckless speech is thrown into his excitable brain from thousands of platforms, and in millions of printed pages is he incited to hatred, to the personal vengeance of real or fancied wrongs, to lawless and senseless murder.

Goodness, gentleness, public worth, public service, high aims, high character, noble birth, or lowly, form no sufficient shield against his mad attacks.

The day has come when it behooves the steady and the sober-minded, the lovers of duty, of justice, of friend and neighbor, of country, of mankind, to speak as strongly for law as their enemies speak for license and to serve as courageously in the cause of order and liberty as do their enemies in the movement for destruction and tyranny.

Philadelphia Press.

The above editorial has much common sense and reason in it. Demagogues seeking notoriety or actuated by selfish motives have been busy filling the minds of the people with all kinds of dangerous doctrines.

Political parties have not hesitated to make use of dangerous and radical doctrines in order to appeal to the dissatisfied elements in the world. Newspapers, in order to promote their circulation have preached and laid stress upon sensational and sensational teachings, exaggerating the evils of present forms of government and advocated socialistic doctrines. It is indeed time to call a halt, and sensible, reasoning people must fight for stability in government as strenuously as those who are striving to upset all forms of government.

SUNNING UP.

Most business men take stock at the end of the year to see whether or not the past twelve months has been a success.

Notes, bonds, stocks, houses and land are carefully estimated, liabilities deducted and the net result set forth as a starting point for the next year. This is all right and marks the sane conservative business man, but there are other things more important than material possessions, owned by all and which are two often forgotten or neglected.

Suppose it were the custom for every man to look himself in his office, and there go over with himself his gain or loss in character and true moral fiber.

Let him ascertain whether or not the bad habits acquired in the past have been subdued or whether they have received new strength through unchecked indulgence, whether or not new ones have been added to the list.

Let him put to himself some more or less fine moral questions and compare the mental attitude toward it, with his positions a year ago, to see whether or not his moral preceptions are fuller or keener than they were.

Let him go through the full list of virtues and vices and ascertain just how he stands in respect to each and all and then carefully sum up and see upon which side of the ledger an advantage has been made.

These things mean more to a man than money, land or houses.

His virtues and his vices are his constant attendants and if he wants pleasant companions to contribute to his real happiness the first must be watched and encouraged, and the latter held in check or eliminated.

Experience is a Great Teacher and we will all do well to review the lessons learned during the past year, noting and holding fast to the knowledge acquired, as a basis for our action in the year to come, so as to better avoid the afflictions brought upon us by our own misconduct, and so hold fast in the course of action which experience has taught us is the real and true basis for true happiness and well-being.

CHURCH TO FIGHT BAD PICTURE SHOWS

Bowling Alleys And Game Room The Seventh Baptist Plan—Open All Week.

Because the average church is open only six or seven hours a week and the city gets but little return for the great investment, the Board of Trustees of the Seventh Baptist Church, North Avenue and St. Paul Street, Baltimore, will spend \$5,000 to make the church a rallying place for men and women, both young and old, every day in the week.

Bowling alleys will be installed, a reading room and library will be opened and a game room will be fitted up. The idea is to fight the objectionable moving picture show, the cheap theatre and the cheap amusement resorts with objectionable surroundings in a practical way.

The move marks an aggressive advance against the powers that draw young people away from the church, according to those in charge.

Basement To Be Transformed.

Work on these plans is now under way. The basement of the building will be transformed into a place of amusement where clean, wholesome, uplifting recreation can be found.

This is an innovation that will probably come as a shock to conservative churchmen, but, according to the promoters, the church must meet changed conditions and do all in its power to shield the young from the evils and temptations of the modern city, with its luring counter attractions of the church. A number of churches have bowling alleys in parish houses.

Though bowling alleys will be installed there will be no pool or billiard tables. The game room will be fitted with crokinole boards, checkers, dominoes and other table games.

"Being closed nearly all the time, the average church does not pay nearly half the dividend of the investment it should," declared the Rev. Dr. John Rosh Straton, the pastor, in discussing this radical change in the fittings of a church building of substituting bowling alleys for empty pews and benches. It fights the temptations of the city only on Sundays and that is not enough.

"If the four hundred and thirty churches of the city of Baltimore were to tackle this problem in the right way, were to be open every day in the week and every week in the year, were to offer clean, wholesome, uplifting recreation for the young and old, persons, there would be a wonderful change for the better throughout the city. The churches would become more alive and more of a power for good. The young folks, especially, would not wander from the fold."

"The Seventh Baptist Church has undertaken this work because its members believe it is their duty to do so. I personally hope that the other churches will follow the example.

Fights Bad Picture Shows, Not The Good Ones.

"We aim to fight the influence of the bad moving picture show—there are many good ones, please make that plain, the cheap theatre and the cheap places of amusement. We intend to hold the young folks for the church by giving them the right kind of recreation under the proper influence."

Victrola For Home For The Aged.

Miss Maria Louise Ellegood presented to the Home for the Aged, as a Christmas gift, a handsome Victrola talking machine in memory of her mother, the late Mrs. James E. Ellegood. Accompanying the machine were a large number of records, embracing sacred and popular songs. The elderly ladies at the Home greatly appreciate the gift, as it affords them much genuine pleasure.

Dr. Bull's Cough Syrup cures and heals weak and sore lungs. 25 cents, at drug-dists.

Wood! Wood!  
Maple and Pine

We deliver a big load for two dollars. One-third of a cord guaranteed. Try one load and you'll want more.

FARMERS & PLANTERS CO.  
PHONE NO. 26.

GIRL WANTED  
As Cashier, also to attend to Cigar counter. State lowest salary. Address P. O. Box 425, Salisbury, Md.

Express Their Gratitude.

To the people of Salisbury and vicinity:

We, the undersigned, wish to make public the fact that we are sincere in our gratitude at your response in our behalf in helping us to secure our freedom, and you may rest assured, that no future act of ours will ever cause any of you to regret extending to us the opportunity to redeem our selves in the eyes of the world.

Our earnest desire is to succeed at something honest and useful, and we shall; therefore please accept our best wishes and our sincere appreciation for so generously aiding us to regain our liberty.

Respectfully submitted,  
Signed,  
Frank Matthews,  
John James Parcell.

OAKLAND.

The little two year old child of Mr. and Mrs. Harold Powell found a bottle of poison one day last week and drank a portion of it. The frightened mother rushed the child to a doctor for treatment and it is now getting along alright.

Master John C. Grady, the twelve year old son of Mr. Willis Grady, who was recently run over and hurt by a runaway colt, is much better.

Married at the home of the bride's parents on Wednesday evening, December the eleventh, Mr. Raleigh Brown and Miss Grace Farlow, by the Rev. O. T. Jones.

Mr. Luther Reark, of Delmar, Del., remembered some of us here by sending us invitations to his marriage to Miss Insley on Christmas Eve, at Wingate, Md.

Mrs. Caleb Cooper and children left here Monday for Virginia where they will spend Christmas with her husband's parents.

Mr. Lit Tilghman and two daughters, Virgie and Maude, spent Christmas Day with Mr. Jackson Matthews and family at Mt. Heimon.

To all my readers a merry greeting, Old the wish but worth repeating, I wish you all a Christmas cheer; Though the days be dark and dreary; For tis in dull and black December Hearts beat warm and friends remember.

Shot by a Rabbit.  
Cyril Newman, a schoolboy hunter, is dying in a Hackensack (N. J.) hospital from shotgun wounds received while rabbit shooting. He had placed his gun on the ground while he opened a trap containing a rabbit. He intended to shoot the captive as it ran away, but the rabbit gave a jump and landed on the trigger of the gun, recharging both barrels.

They Generally Succeed.  
People who expect to have their feelings hurt are seldom disappointed.

110 AUTOS STOLEN IN NEW YORK IN A YEAR

This Sort of Theft Becomes General—Cars Worth \$350,000.

With the police said to be almost powerless to stop it, automobile theft has become so general in New York, that automobile insurance companies have leagued together to hire private detectives to run down the robbers.

By actual count 110 cars, valued at \$350,000, have been stolen this year. Numerous arrests have been made, but with few convictions.

The Police Department has adopted a drastic method of taking a census of all the cars in the questionable garages in the city, and each day every policeman is furnished with a description of cars stolen during the previous twenty four hours. The policeman who has a garage in his district is supposed to visit it casually every day, and if he finds a machine that should not be there according to the census he is instructed to see that it is not removed until it has been identified.

BADLY HURT TAKING YOUTH'S FIRST KISS

Woman Who Sought It Breaks Her Ribs And Arms In Fall.

A bashful boy who refused to be kissed at a New Bridge barn dance near Hackensack, N. J., was indirectly responsible for a serious accident to Mrs. Winfield Ackerman, who is a patient in the Hackensack Hospital, suffering from a broken arm two broken ribs and painful bruises on the limbs and body.

The 14 year old boy, who shyly declared he had never been kissed was chased by Mrs. Ackerman. He darted upstairs to the new barn loft, where he was finally cornered. As he struggled to bed, Mrs. Ackerman backed up against the double door. The temporary catch gave way and she and the boy fell a distance of 55 feet.

The boy was fortunate in landing on the woman, thus escaping injury. Dr. Charles F. Adams is attending Mrs. Ackerman.

Could Folly Go Further?  
A very small dog created a great stir in the streets of Paris a few days ago. A bison pet dog was seen in the Champs Elysees with a lady. It was wearing indiarubber boots laced high up the leg, ear protectors, goggles to shield his eyes from cold or mud, and a raglan overcoat lined with thick flannel and provided with a pocket from which projected a tiny handkerchief with a monogram.

TO OUR FRIENDS GREETING

WE thank you heartily for the cordial support of our efforts toward our ideal of Drug Store operation that you have given us this year of 1919, and we assure you that in our relations during the coming year we shall leave nothing undone that will make 1919 for you

A HAPPY NEW YEAR.

WHITE & LEONARD  
DRUG STORES

Cor. Main and St. Peter's Streets  
East Church Street  
Salisbury, Maryland

Ice Cream  
FOR ALL OCCASIONS!

All flavors, packed in bulk or in bricks, hotel or family use, weddings and banquets.

Quality guaranteed the best. Immediate attention to every order. Write, telephone or telegraph.

MIDDLETOWN FARMS  
PURE DAIRY PRODUCTS  
MIDDLETOWN, DELAWARE

Foley's Kidney Cure  
makes kidneys and bladder right.

The very latest 1919 and 18 models in Stockton Hats can be seen at Leonard H. Higgins Co.'s store on Main Street—Advertisement.

A present for you with 5 bars of Wolverine, Saturday, Nov 9—Marion S. Pryor, near N. Y. P. and N. depot.—Advertisement.

—\$300, \$500, \$800 and \$1000 to loan on first mortgage security.—Elmer H. Walton, Attorney.—Advertisement.

THE GIFTS

Men Appreciate

are found here in greatest variety. Our stock comprises countless articles for which the average man has constant use. Look for the electric sign on south side of Main Street.

The Quality Shop

CARL F. SCHULER  
High-Grade Hats & Gents' Furnishings  
(Next to L. W. Gunby Co.)

Salisbury Maryland

FOR SALE!

One Steam Saw Mill, 35 H. P. Erie City Engine, and Knight's Saw Works, with cable feed and gang edger. All in first-class condition. Apply to

W. J. TOADVINE

Route 4 SALISBURY, MD.

Children Cry FOR FLETCHER'S CASTORIA

SHOES FALL AND WINTER SHOES



And it is a Pleasure to show

Our Large and Attractive Line to Anyone.

To please your eye and give foot comfort, saves regrets

By visiting us for your wants this Fall and Winter.

A LITTLE STORY

Not a fib, not a "yarn," about shoes may interest you. We aim to supply you with the very best shoe we can buy—the most stylish, best fitting, longest lasting, most comfortable—and sell at only a corresponding comfortable profit to ourselves. Most people say we suit them. Let us try to suit you.

COME NOW! We have prepared for you in a most desirable way, and you may know that we intend to please you. Come see.

THE HARRY DENNIS SHOE COMPANY

Fine Boots, Shoes & Rubbers; Ladies Footwear a Specialty.

SALISBURY, MARYLAND.



The only Baking Powder made from Royal Grape Cream of Tartar.

Royal Baking Powder

Absolutely Pure

No Alum No Lime Phosphates

This Week Begins Our Great Coat and Suit Sale

Bargains Not Only in PRICE, But QUALITY

We carry only first-class quality and styles in Coats and Suits, all reduced and all new goods. Remember we are sole agents for the famous Printz Coats & Suits.

MILLINERY

New shapes, new fads in feathers, stickpins and flowers, all the newest shapes and styles. New neckwear, new collars, new gloves, belt pins, tie clasps, belts, silk hose, towels, table linen, and all new holiday goods.

Remember the Coat and Suit Sale—A Big Line of Ladies' & Children's Furs

We Give Green Trading Stamps

LOWENTHAL'S

PHONE NO. 276. THE UP-TO-DATE MERCHANT OF SALISBURY. We Take Eggs.

**Local Department**

NEWS is the truth concerning men, nations and things. That is, truth concerning the which is helpful, or pleasant, or useful, or necessary for a reader to know.

THE ADVERTISER will be pleased to receive items, such as engagements, weddings, parties, teas and other news of personal interest, with the names of those present, for this department. The items should be forwarded with the name and address of the sender—not the publication, but as a matter of good faith.

—Miss Swanson, of Virginia, is the guest of Miss Ruth Price.

—Miss Treva Whyland is spending the Holidays in Philadelphia.

—Mr. William Cliff is spending the Christmas Holidays in Philadelphia.

—Miss Ruth Masick spent the Xmas Holidays with her parents at Hivalve.

—Mr. and Mrs. W. A. Sheppard are spending the holidays at Walkersville, Md.

—Mr. and Mrs. A. L. Vickery are spending the Xmas Holidays at Richmond, Va.

—Mr. Wilbur Boyce, of Roseboro, N. C., spent the Holidays with friends in this city.

—The annual New Year's dance will be given at the Armory next Tuesday evening.

—Miss Susie Isaley spent the Xmas Holidays with Mr. and Mrs. W. H. Isaley, Park Street.

—Mr. Raymond Kennerly, of Wilmington, Del., spent the Holidays with his family here.

—Mrs. Stember, of New York, is a guest of Mr. and Mrs. W. F. Presgrave, Tony Tank.

—Miss Margaret Grier and Miss Dorothy Sudler attended the Visanna dance Thursday night.

—Miss Delema Jester, of Wilmington, Del., is spending the Holidays with friends in this city.

—Mr. Vinson Ames of Cape Charles, Va., spent the Christmas Holidays with friends in this city.

—Mr. James T. Truitt, who has been seriously ill for the past two weeks is slowly improving.

—Mrs. Orlton Bonds entertained a number of Salisbury people after the Hebron dance last night.

—Professor W. E. Sheldaker and daughter are spending the Christmas Holidays in New York City.

—Miss Katharine Toadvin gave a progressive dinner at her home on Newton Street, last evening.

—Miss Strideroff and Miss Margaret Graham, of Baltimore, are the guests of Miss Helen Graham.

—The Misses Toadvin are entertaining at cards at their home on Camden Avenue this afternoon.

—Mr. E. Frank Barr is spending the Christmas holidays with relatives and friends in Washington, D. C.

—Miss Mildred Byrd, of White Haven, is spending the Holidays with Miss Grace Ellingsworth, Smith St.

—Mr. Wilda M. Phillips, of Philadelphia, Pa., spent several days of this week with friends in this city.

—Miss Ruth Smith returned home this week after spending some time with Miss Mabel Wagner, York, Pa.

—Mrs. Alex. Toadvin entertained the Ladies Bridge Club at her home on Isabella Street Thursday afternoon.

—Mr. and Mrs. Charles Quillen, of Wilmington, Del., are guests at the home of Mr. and Mrs. G. M. Bonds.

—Mrs. Cannon Downing and sister, Mrs. Herbert, are guests of their parents, Mr. and Mrs. Thomas Disharoon, Main Street.

—Mr. Herman W. Oarty is spending the Xmas Holidays with his parents, Mr. and Mrs. R. R. Oarty, of Dover, Del.

—Mr. Everett Malson, of Baltimore, spent Xmas Day with his parents, Mr. and Mrs. James Malson, Newton Street.

—Mr. and Mrs. T. Ray Disharoon and Miss Margaret Disharoon spent part of the Holidays with friends at Princess Anne.

—Elder E. H. Darsnd is expected to preach at the O. S. Baptist Meeting House next Saturday and Sunday at the usual hours.

—Mr. William Sturgis, of The Democratic Messenger, Snow Hill, called around to see us while in town on Thursday.

—Mr. and Mrs. Raymond Parker, of Nashville, N. C., spent several days of this week with relatives and friends in this city.

—Mrs. Harry Williams and daughter, Miss Marie Williams, are spending several weeks with Mr. and Mrs. Albert Meeks, of Baltimore.

—Mr. Fulton Bonds, of Wilkes-Barre, Pa., is spending the Holidays with his parents, Mr. and Mrs. Jackson Bonds, Smith Street.

—Misses Irene and Sarah Taylor and Alice Wallop, of Princess Anne, are spending the Xmas Holidays with relatives and friends in this city.

—We are glad to report that Mr. Harry Phipps, who has been in the House Sanatorium of Frederick County for the past few months is rapidly recovering.

—Miss Ora Disharoon has issued cards to a tea from four to five Monday afternoon.

—Mr. and Mrs. John Wales, of Norfolk, Va., are the guests of Mr. and Mrs. S. S. Smyth.

—Mr. and Mrs. Charles W. Ralph, of Oriskany, are spending the Holidays with her parents, Mr. and Mrs. Preston Billingsworth, Smith Street.

—Mr. and Mrs. William McKisley, of Philadelphia, are spending the Xmas holidays with their daughter, Mrs. Morris Walton, Newton Street.

—Special attention is called to the Star Piano which is advertised in another column by J. Frank Bland, as well as several other standard makes.

—Mr. and Mrs. Archie Hardesty, of Berlin, are spending the Xmas Holidays with Mrs. Hardesty's parents, Mr. and Mrs. James Nelson, Newton Street.

—Miss Dorothy Mitchell, who is attending school in Baltimore is spending the Xmas Holidays with her parents, Mr. and Mrs. Joseph Mitchell, Bush Street.

—Christmas night at the Rectory by the Rev. David Howard, Mr. Fred A. Politt, of Wicomico county and Miss Elizabeth M. Wein, of Philadelphia were united in holy wedlock.

—Mr. O. C. Conner of the Freshman Class in Wesleyan University, Middletown, Conn., spent the holidays with his parents, Mr. and Mrs. J. E. Conner, 311 Elizabeth Street.

—Mrs. Elizabeth Watson, wife of Mr. M. B. Watson, of near Hebron, departed this life December 14th, after an illness of nine weeks. The deceased is survived by her husband, five daughters and six sons. She was sixty nine years of age.

—At the residence of her father, Mr. E. F. Shookley, Tilghman Street, Miss Ella Shookley was married to Mr. Herbert D. Hearn, of Sussex county, Delaware on Wednesday, December 25th by Rev. L. F. Warner. Mr. and Mrs. Hearn will make Baltimore their future home.

—Mr. Wilda M. Phillips formerly photographer in this city, but who is now located at Philadelphia, Pa., and Miss Ida Foster, of Pocomoke City, Md., were married at noon on Christmas Day at the home of Mrs. Phillips' parents. Mr. and Mrs. Phillips will reside at Philadelphia, Pa.

—Asbury M. E. Church Sunday School at 9.45 a. m. Preaching by the pastor at 11 a. m. and 7.30 p. m. Junior League at 8.00 p. m. Brotherhood meeting at 6.45 p. m. Watch night services on Tuesday night at 10.30 p. m. The service will be in charge of the Epworth League and Brotherhood.

—The subject upon which the Rev. L. F. Warner will preach Sunday in Bethesda Methodist Protestant Church will be appropriate to the last Sunday of the year. Morning "A Wise Application of Time, Numbering our Days." Evening "The Problem of Immortality: If a Man die shall he Live Again?"

—Mr. and Mrs. J. Ouston Goles had as their holiday guests at Cedarhurst near town, Mr. and Mrs. Frank Williams of Rehoboth, Somerset county, Mr. and Mrs. Elwood E. Matthews, of Pocomoke City and Mr. Roger W. Lankford, of Wilmington, Del.

—Division Street Baptist Church Beecher L. Rhodes, pastor, preaching services 11 a. m. and 7.30 p. m. Special baptismal services in the evening, Sunday School at 9.45 a. m. Young Peoples' service at 6.45 p. m. Everybody cordially invited to attend any or all of these services.—Beecher L. Rhodes, Pastor.

—Elias E. Nichols and Ella Richardson both of Wicomico county were married by Rev. L. F. Warner Wednesday evening, December 25th. The ceremony took place at the residence of the bride's father, Mr. D. J. Richardson, between here and Delmar. The happy couple received congratulations from a host of friends. A wedding supper followed.

—The Produce handled by the Eastern Shore Produce Exchange this season was sold for about \$4,000,000 and the commission due the exchange after the payment of expenses and a dividend of ten per cent to stockholders was \$90,000. Of this amount half will be passed to the surplus and the other half will be distributed among the shippers through the exchange.

**Prominent Salisbury Couple Elopel To Princess Anne.**

Surprising relatives and their many friends, Mr. Theo. Perry, Jr., and Miss Julia E. Wright, daughter of the late Clarence E. Wright, eloped to Princess Anne Thursday noon, and were quietly married there by the Methodist minister, after which they proceeded to Newberne, N. C., where they will reside. The room is connected with the Kim City Lumber Company, at that place.

**BUSINESS NEWS.**

—Money to lend on first mortgage real estate. Amounts to suit. F. Grant Goles, Attorney.—Advertisement.  
—FOR SALE—A good buggy, leather top, in good condition will sell at the right price. Apply to A. B. Burris, Salisbury, Md.  
—Introductory Sale commencing January 6th of the greatest Figure Rebuilding Carpet ever sold at so low a price. The New Nemo.—Kennerly-Shookley Co.—Advertisement.  
—Outlet wanted as working foreman, thoroughly experienced in shirt house, has own draft patterns. State salary expected, experience and references. Miller Bros., Co., 800 Market Street, Philadelphia.—Advertisement.

**Mazda LAMPS**

Our 15 Watt Lamps will reduce the reading of your metre nearly one-half on 25 Watt Lamps and give all the light you want in halls, bed rooms, small rooms, Chandeliers, etc. Try one and you will get more.

**AT LANKFORD'S AT THE REDUCED PRICES LANKFORD'S**  
Sporting Goods House  
SALISBURY MARYLAND

**Toys Toys Toys**

Select Your Christmas Toys Now. A Fine Selection at

**Ulman Sons**  
The Home Furnishers  
Main Street Under Opera House

**KENNERLY AND MITCHELL**

Hart Schaffner & Marx Clothes, the best in the land. Correct Shape Shoes and Smile Hats.

**WE SELL**

**TOYS TOYS TOYS**

We believe we have the largest and best assortment of nice

**TOYS**

that can be found on the Eastern Shore. Prices to suit all. We also have a splendid assortment of GIFTS of all kinds to suit the aged, middle age, boys and girls.

SEE OUR DISPLAY BEFORE BUYING

**TOULSON'S DRUG COMPANY**  
SALISBURY, MD.

**WILKINS & CO.]**  
THE PURE FOOD STORE

**IT'S BITTER COLD!**

These are the mornings which prove the worth of the material in clothes. If you're wearing close-woven, well-lined, Adler-Rochester Overcoats, you face the day confident of being comfortable both indoors and out. And with all their sturdiness these clothes meet, in every detail of style and cut and workmanship, the exacting standard that always obtains in Adler-Rochester Clothes. Be warm as well as well dressed. It's merely a matter of a short visit to our store. And the prices are remarkably reasonable. SOLD ONLY BY **LEONARD H. HIGGINS CO.** SALISBURY, MD.

**Newest Fall Styles Shoes Just Come In**

Young Men's Up-to-date Shoes in all leathers, Gun Metal, French Calf Skin, Tan Calf and Patent Colt. both button and lace.

Young Ladies Latest New York and Paris styles, The "Custom Last" is worn by the "Smart Set" because it is different from shoes you see every day.

Children's School Shoes, the best wear for the price. Come in and look them over.

**E. Homer White Shoe Co.**  
229 Main Street, SALISBURY, MD.

**"Headquarters" ...FOR... Winchester**  
And U. M. C. Loaded Shells GUNS and RIFLES  
Dorman & Smith Hdw. Co. "The Old Reliable."

THE BIG AND BUSY STORE  
**R. E. Powell & Co.**  
MAIN STREET, SALISBURY, MD.

**Wedding and Birthday Gifts**

Do not wait until the last days, when everyone is in a rush and the stock picked over, before making your selections. Our line of gifts include things that are useful and appropriate as well as ornamental. You will find here:—

- SILVER NOVELTIES
- CUT GLASS
- FANCY CHINA
- FANCY FURNITURE
- FURS
- COATS AND SUITS
- BED-ROOM SLIPPERS
- TOILET ARTICLES
- UMBRELLAS
- GLOVES
- HANDKERCHIEFS
- NECKWEAR
- SOFA PILLOWS
- SUIT CASES
- TRAVELING BAGS
- LEATHER NOVELTIES

COME EARLY WHILE THE STOCK IS FRESH

**Powell's Powell's**

# WATCH THIS SPACE FOR LADIES SUITS, COATS & FURS IN GREAT REDUCTIONS

— ALSO —

## A Remnant Counter

Will Be Overflowing With Bargains

MAIN ST.

**KENNERLY-SHOCKLEY CO.**

CHURCH ST.



Brings  
Solid  
Comfort  
to Old  
People

THE  
**PERFECTION**  
SMOKELESS OIL HEATER

All winter long—on the Zero days and the windy, blustering days—the Perfection Smokeless Oil Heater gives them real solid comfort.

It saves them many a cold and sickness for it easily warms the rooms not reached by the ordinary heat.

The Perfection Heater is made with nickel trimmings (plain steel or enameled turquoise-blue drums). Ornamental. Inexpensive. Lasts for years. Easily moved from place to place.

At Dealers Everywhere  
**STANDARD OIL COMPANY**  
Columbus, N. J.  
Baltimore, Md.

### MONUMENTS

In erecting a monument, one should remember that it is not a mere mass of stone, but a memorial of honor that is to perpetuate the memory of the departed. Therefore, select the best to be had. Look to its beauty of design, and the quality of material. Many years in the monument business has taught us that good monuments cannot be made at cut prices, but it has also taught us how to make the best monument at the lowest possible price.

We have on hand a complete assortment of designs, which we place at your disposal. We use nothing but the best stone. Come in and look at our stock of monuments both of Whitehall and Blue Granite, "The Best of the Trade." The ideal monumental granite.

Call on or write  
**John T. Ellis & Son**  
SALISBURY, MD.

### PARLOR MAGIC.

A Clever Candle Trick That Will Amuse the Youngsters.

Here is a parlor magic trick which never fails to capture an audience and which, at the same time, is so simple that any one can do it. You need six or more candles and as many candlesticks, or you can get along without the candlesticks by holding a lighted match to the bottom of each of the candles, and then, when it has softened ever so slightly, setting the candle firmly in a saucer. The wax or tallow will harden in a moment, holding the candle erect in its place.

Make a hole in one side of each candle, cutting clear through until the wick is severed. These holes must be at various distances from the top—different in each candle.

Now, if you should light one of these candles it would burn steadily until the flame got down to the hole, when the cut in the wick would cause the candle to go out. If you should light them all together they would go out at different times, as the holes are at different places. This is where your trick comes in.

Place your candles in a row on a table with the holes away from your audience and then light all six. Now, you begin to relate a story about a little girl who was alone in the house and was afraid of the dark, and who lighted six candles to keep up her courage. She heard queer noises about the house, and drew close to the light and then (pointing to the candle with the hole nearest the top) the first candle went out. Of course you time your first words, so that you say "out" just before the flame reaches the hole.

As you reach the second point in your tale the second candle goes out, and so on throughout the rest of the six. You may have the holes vary but a fraction of an inch in their distances from the top of the candle and tell a very short story, or you may have your tale a long one, with the distances of the holes from the top to vary an inch or so. By first lighting one candle and watching it burn for a few minutes you can tell almost exactly how long the same will take to reach a given point.

If you do not have the candles go out in rotation, but skip around from the first to the fifth, then to the second, to the sixth, the fourth and third, you can still further mystify your audience, and if your story be well told the effect will be very pretty indeed.

**Children Cry FOR FLETCHER'S CASTORIA**  
Free from grease, Mildredina Almond Cream Compound does not make hair grow. It is almost delightful remedy for chapped hands, face and lips, also for men after shaving. 25c and 50c a bottle. MILDREDINA SPECIALTY CO., Boston, Mass. (Advertisement.)

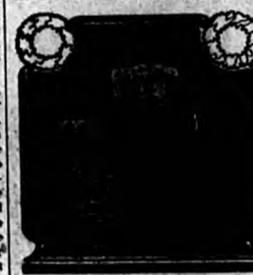
### CHRISTMAS NUTS.

Served in Various Forms in Dainty Souvenir Boxes.

Nuts or nut dainties are generally part of the Christmas feast. Sugared or salted almonds may be served in souvenir boxes like those illustrated here. These are made of cotton to represent snowballs, the eyes, nose and mouth being painted on with water-colors. The tin cup and funnel make quaint covers for the larger boxes. Fancy lids shaped out of pasteboard may be covered with crepe paper.

When mixed nuts are served have them cracked before they are taken to the table. See that there is a small portion of salt at each corner. Nuts with salt are valuable as an aid to digestion.

If you prefer to make your own salted almonds put an ounce or two of almonds in a bowl, pour boiling water over them, cover and let them stand for five or six minutes. By prying



Small Almond Boxes.

them between the finger and thumb the skins will readily come off. Dry in a clean cloth.

Put a tablespoonful or less of olive oil, according to the quantity of almonds, in another small bowl. Put in the almonds and stir them round till all are coated with oil. Then roll them in salt. Put them in the oven, which should be moderately hot, and leave them till a pale brown. Take them out, shake off the superfluous salt, and when cold they are ready to serve. Sugared nuts are nice. Nearly all nuts except peanuts are palatable in this shape. Hickory nuts and butter nuts are especially good.

Have the meats picked from the shells. Roll granulated sugar with enough water to dissolve it, stirring as little as possible. When it can be drawn out in a thread stir in the nuts and let them cook a very little, for if left too long on the stove the oils will be drawn from them. Pour thinly on platters, and when cold they will be found to separate easily.

**Tender Bread Crust.**  
Bread may be brushed over with melted butter three minutes before removing from the oven if a tender crust is desired.—National Magazine.

### Many Beautiful Christmas Gifts At Woodward's Millinery Store

NECKWEAR—Stocks, collars, jabots and sets in charming designs. Hood from 25c to \$3.00.  
Scarfs in silk and chiffon and gold. Veilings, plain and shaded chiffon. Many beautiful bags and fancy articles, all of which we would be glad to show you. All Millinery reduced for the Christmas sales. Make your selections early.

Open Every Evening Until Christmas  
**MRS. G. C. WOODWARD**  
216 Main Street SALISBURY, MD. Phone No. 46

### Look! Look! Look!

Why do you go to Philadelphia or New York to buy your Wall Paper or to have your Papering done

when you can buy the same kind of Papers and have the same kind of Work done here in Salisbury a little cheaper? If you think there is not any one here that can satisfy you with Papers and Work, just drop in and look over my line of Papers, and let me illustrate to you how you can Decorate your room or home cheaper than any one else. If you can't call, a postal will bring me to your home.

OVER MEAD'S CAFE  
**J. T. BURKHART** SALISBURY, MD.  
DIVISION STREET PHONE 708

### Strawberry Plants - Maryland Twin Seed Corn

I have for sale several thousand Strawberry Plants of the following varieties:

Early Ozark, Missionary, Klunkye, Chesapeake, Three W's, Gandy, Climax, Parson's Beauty, Ekky; also a lot of Maryland Twin Seed Corn.

L. G. TINGLE, Pittsville, Md.

### C. D. KRAUSE

(SUCCESSOR TO GEORGE HOFFMAN AND BUBY BEE BAKERY)

invites you to become a constant user of his fine

### Bread and Pastry :::

There is art in Baking. We deliver the best. Send us your orders.

Phone 2-11, Salisbury, Maryland.

### Small Farms

40 to 50 Acres. Good Land and Location. For Sale by  
**GEO. W. D. WALLER**  
SALISBURY, MD.



### BURNED OUT! BUT THANKFUL STILL!

Could you say as much? If your business was ruined today by fire would you, too, be ruined, or would your fire insurance policy protect you as does the policy of our Company. Don't wait until after the fire—it's too late to insure then. Come in to White and Truitt and ask for particulars at once.

**WHITE & TRUITT**  
FIRE INSURANCE AGENTS  
Salisbury, Md.



### THOMAS J. TRUITT

Manufacturer of

### Fine Italian Statuary.

Importer of

Monuments, Head Stones,

Tablets, Vaults,

Cemetery Lot Enclosures,

SALISBURY, MD.

All work guaranteed to be first-class

### Wanted!

#### Salesman

We have a good territory open for a strictly high-grade Commission Salesman on a successful, high-priced, up-to-date specialty. We do not want peddlers of small articles, but a solid, successful man, who is not satisfied with less than \$3,000 a year, and anxious to earn \$6,000. We need a self-respecting, strong, confident REAL Salesman. Address reply to THE McCASKEY REGISTER CO., Washington Office, 410 Kenosia Building, Washington, D. C.

#### House Plans Important.

The care of food in the home and all other forms of household work are greatly facilitated by right planning and then the use of suitable materials for the construction and furnishing of the home. An adequate and convenient water supply and other conveniences are essential, not only for comfort and for saving labor, but also from the standpoint of home hygiene.

NEW YORK, PHILA. & NORFOLK R. R.
CAPS CHARLES ROYER.
Train Schedule in Effect Nov. 24, 1913.
SOUTH BOUND TRAINS.
Leaves: P.M. 6:00, 7:00, 8:00, 9:00.
Arrives: P.M. 11:00, 12:00, 1:00, 2:00.

S.M. SMOKE TALKS
THE ESCANABA CIGAR
It is made for men in all walks of life—the professional man, the business man and the man who labors by the day.

Selak & Hoffman
Cigar Manufacturers
413 MARKET ST. Wilmington
If your dealer does not handle Escanaba Cigars, send us his name with an enclosed card and we will send you a box of Escanaba Cigars. Money refunded if cigars are not satisfactory.

F. GRANT GOBLEE, Attorney.
Mortgagee's Sale
—OF VALUABLE—
REAL ESTATE
By virtue of a power of sale contained in a mortgage given by Harry L. Farnell to Napoleon W. Smith, dated March 13, 1910, recorded in Land Records of Wicomico County, Maryland in Liber R. A. T. No. 59, Folio 174, and by said Smith assigned to Frank H. Lynch, by said Lynch assigned to William Q. Farnell, and by said William Q. Farnell, assigned to the undersigned in said mortgage, I will offer at public sale at the front door of the Court House, in Salisbury, Maryland on

WANTED
To buy Small Farm, \$500 to \$1000 within 3 miles of Darby's Switch. Also will buy 300 bus. Corn. Address: Harold Springs, Md., call at residence, quarter mile south of Darby's Switch. W. H. MADDUX, Executor.

Mr. Artur's Christmas Gift
HENRIETTA, by the fireplace, was absorbed in the taking of all Endella's articles of wearing apparel and putting them on again. When the last garment had been adjusted she found time to look at "Mr. Artur" who sat by the window, a picture of doldrums.



OF THE GLOWING COALS SMOKED EVANGELICAL.

care so much because she didn't get the prize at the masquerade, would you now?
"Mr. Artur" calculated Henrietta, but her next eager question was cut short by "Mr. Artur" springing to his feet.

"I hope you don't think I care because you awarded the prize to Grace Hereford," interposed the girl scornfully, "and please don't for a minute think I am angry at anything. I am only disappointed in you."
"Will you kindly explain?" added Artur.

CASTORIA
For Infants and Children.
The Kind You Have Always Bought
Bears the Signature of Chas. H. Fletcher

It didn't think you would when you said you wouldn't, but...
"Mr. Artur" said the young man quietly. An inborn loyalty to womanhood kept him from telling Rose that just as he had started away Miss Hereford had run to him, exclaiming that as he was so kind to award her the prize she certainly must reward him with the first dance, etc.

Holly Song.
'Till the carol, till the carol.
South, we'll cry, I give my troubles.
Mirth and merriment shall match.

Christmas in Merry England.
Throughout Great Britain Christmas is the great week of the year. It is the one week when scattered families are reunited, when tender memories and old associations are revived, when friends greet friends with cheery exclaimations.



"A Merry Christmas for All"
Not my sleigh is much too heavy now
For the reindeer team to pull.
Ten million miles we have to go
Over the ice and over the snow
To visit each child in the world, you know
And fill the stockings full.

Preparing For Christmas.
There was a man sent from God.
The English of it could not be more simple or direct.
One sees as in a vision the man of the wilderness, clothed in a garment of camel's hair, face that of an ascetic, spare of frame—the man who fed on locusts and wild honey.

Somehow Christmas, with all its poetry, has a most practical side. There is so much work to be done.
Are we preparing our Christmas gifts selfishly, giving only to those from whom we expect gifts in return, or are we planning to do a bit of the work for which we were sent—planning to make Christmas a happy time for some of the less favored ones of earth?

SANTY CLAUS' PLAINT.
Oh, dear, so many things to do.
How Christmas eve has passed.
Here's fifty thousand Christmas trees
To be delivered across the seas
And half a million dolls, if you please.
To scatter through Christendom.

Write Ideas For Moving Picture Plays!
YOU CAN WRITE PHOTO PLAYS AND EARN \$25 OR MORE WEEKLY
We Will Show You How
If you have ideas—if you can THINK—we will show you the secrets of this fascinating new profession. Positively no experience or literary excellence necessary. No "flowery language" is wanted.

NATIONAL AUTHORS' INSTITUTE
1543 Broadway
New York City

Christmas Wishes.
Ring the glad tidings, the Saviour is born!
Ring it, ye bells, on this glorious morn!
And perch on the branch of my Cuckoo
The merrily assembled of maidens see.
Know you what tale to tell their ears
Telling
Your loud merry laughter, ye Christmas bells?

Everybody doing the "Turkey Trot" should wear LONG BROTHERS' guaranteed shoes. See our fall line of Boots, Felts, Rubbers, Sweaters, gloves, etc.
Visit our mammoth department stores, Grocery, meat, feed, hardware, clothing, shoe, dry goods, furniture, wood, coal, lime cement, lathe and shingle departments.

For Sale
The attractive suburban home of the late James E. Bette, including three acres of land located on East Church Street, Extended. Will sell at a bargain to a quick purchaser. Terms easy. Address: E. L. WARREN, Jenkins Bridge, Va.

CASTORIA
The Kind You Have Always Bought
Bears the Signature of Chas. H. Fletcher
Any woman with pimples, skin eruptions, sore or boils, does not appear attractive and cannot enjoy life. Bloodline Chastment cures them and makes the skin soft and velvety. Cures cold sores, cracked lips, chapped hands, sore eyes, itching and bleeding piles.

CASTORIA
The Kind You Have Always Bought, and which has been in use for over 30 years, has borne the signature of Chas. H. Fletcher and has been made under his personal supervision since its infancy.
What is CASTORIA
Castoria is a harmless substitute for Castor Oil, Paregoric, Drops and Soothing Syrups. It is Pleasant. It contains neither Opium, Morphine nor other Narcotic substance. Its age is its guarantee. It destroys Worms and allays Feverishness. It cures Diarrhoea and Wind Colic. It relieves Teething Troubles, cures Constipation and Flatulency. It assimilates the Food, regulates the Stomach and Bowels, giving healthy and natural sleep. The Children's Panacea—The Mother's Friend.

LONG BROS.
FRUITLAND, MD.
Phone Number 461-0

POCKET STAMP CASE

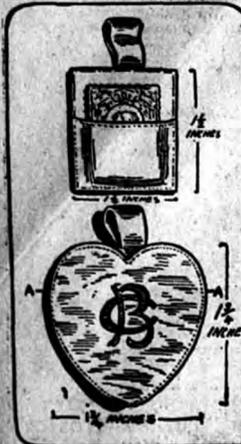
ACCEPTABLE SMALL GIFT FOR MAN OF BUSINESS

May Be Made an Attractive Little Gift, Especially if the Intention of the Recipient is to Give With Those of Honor

The waistcoat pocket stamp case shown in the accompanying sketch would make an acceptable little gift for a man on an important occasion...

In making it, two heart-shaped pieces of thin cardboard are cut out in the size indicated, and neatly covered with thin silk and then sewn together at the edges to the points indicated by A and A', the upper part being left open.

For the pocket for the stamps, a piece of cardboard an inch and a quarter in width, and an inch and a half in length, is covered with some



of the same silk, and at the top a loop of narrow ribbon is sewn on and the pocket arranged across the lower half. A glance at the sketch will explain this.

The initials of the recipient can be worked upon one side and perhaps those of the donor on the other.

Silk in some dark shade of color should be selected, as it will show and wear less quickly than more lightly colored material; this little case would look very well carried out in grey silk with red ribbon and initials worked in a color to match the latter.

The initials, by the way, must, of course, be worked upon the material prior to covering the cardboard, and some pretty little floral design might be embroidered in place of them, if preferred.

HOW ONE MAY KNOW WOOL

Infallible Test by Which the Shopper Should Be Guided in Making Her Purchases of Material

We are all keen on the quest of bargains, and the expert shopper really does know how to pick things up in a different sense from the kleptomaniac. But all the same quality and cheapness are naturally somewhat rare combinations, and it does no harm to be on one's guard against fraud.

If you want to know whether the bargain offered you is really good, a sound woolen stuff, a genuine remnant or oddment, secure a pattern to take home, fray out a few of the threads, and hold them to the light of gas or candle. Cotton will at once burst into a bright flame and burn brightly and without smell; wool, on the contrary, will burn sulkily and with a disagreeable odor of singeing.

The same test can, if you please, be applied to material for the making of undergarments, but it should be remembered in regard to these that some mixtures of cotton and wool make very warm and economical underclothing, which is less expensive and not less practical than things that are composed wholly of wool.

Variety in Fur Scarfs

With fur out again, the fur scarfs are more than ever in demand. There are wide scarfs of minkskin bordered with ermine, and there are stunning combinations of ermine and chignon which are soft and very lovely. The white fox is an especially appropriate covering for, and, in fact, all the members of the fur family are favorably looked upon this season. A striking combination of black and white fur is produced by combining lynx with ermine. Another effective combination is that of black and gold broads with lynx trimmings.

New Fabrics

Most delightful are the fabrics presented into the service of new models of the nature of costumes tallies for afternoon frocks. Noted in every variety, is offered us; the reason of this season has gained in beauty considerably since its first laid claim on our affections last year. It still retains, however, its rough surface, although it has acquired a lovely velvety finish in addition. This modified "mirrored" effect shows to advantage in the shades of rich reds, deep purples and chestnut browns.

Matters of Doubting

Dr. Wendell Holmes was a classmate of Doctor Clarke at Harvard, and, owing to the reminiscences of the Autocrat of the Breakfast, was as witty then as later. By the two were talking of late, when the bright-tongued man exclaimed: "I'll tell you, what I think metaphysics is like a man splitting a pea."

—For Caps can be seen at "The Quality Shop," \$3.00 to \$6.00.—Advertisement.

SENATOR SMITH REPLIES

Continued from Page 1

opposing me in this fight. He might have become a candidate for the Senate, because he is ambitious, but my judgment is that I have been able to make him a delegate, he would have been for me for a long time. He has changed his mind about me, but I am not angry with him and shall say no harsh thing of him in this campaign. I believe the time will come when he will again change his opinion and once more think and speak well of me. I have faith that, if we both live, this time will not be so far distant.

Admits One Charge

"Now, as to Mr. Straus' charges against me, I am going to admit one of them frankly. I am a director in the Pennsylvania Railroad—at least I am of the Philadelphia, Baltimore and Washington, which is a branch road. I have been a director for more than twenty years, but up to this time I have not regarded it as a particularly heinous offense, nor have I heard that it was so regarded. I may say, however, that I own no stock in this railroad or any other railroad or transportation company. I am also president of the Snow Hill National Bank, and I am in the lumber business, and I am a member of the Maryland Club and president of the State Tuberculosis Sanatorium. Although he has not charged me with these things, I admit them.

"So far as my votes on the tariff and on other matters in the Senate, which Mr. Straus has set forth in his statement, I do not intend to reply at this time to them in detail. All I care to say now is simply to repeat my former statement: That I have cast no vote in the Senate of which I am ashamed now—in which I do not feel both as a Democrat and a Marylander, entirely satisfied. At the proper time, I shall be glad to take up this specific matter upon which Mr. Straus dwells so emphatically and give to the people of my State a full and frank statement of my position and of the motives that inspired me. And when I make this statement, I do not intend to attempt to rival Mr. Straus in demagoguery and bombast. Until that time I am confident that the people will not accuse a half-judgement in this matter; that they will consider that Mr. Straus has not fairly stated the facts and that their full judgment will sustain me.

His Anti-Bryan Fight

"It is not my purpose to make any counter-charges against Mr. Straus or to enter into a newspaper debate with him, but he talks so vigorously of his unswerving and consistent championship and devotion to the progressive cause and progressive policies that I cannot but recall the tremendous fight made by Mr. Straus in the Democratic National Convention of nineteen hundred and eight in Denver, when he bitterly battled against Mr. Bryan, whose progressivism has never been doubted, and eloquently and earnestly opposed the cause of Colonel Guffey, of Pennsylvania, whom Mr. Bryan had denounced as the worst kind of reactionary, corruptionist and Republican. At that time Mr. Straus was hooted down in the convention and Colonel Guffey's delegation was shown out, but everyone said that Mr. Straus had made a game fight and a fine speech.

"Speaking further of Mr. Straus' devotion to the progressive cause, I do not recall any activity upon his part in the Presidential primaries in Maryland last summer, nor can I find any one who heard then of his support of Woodrow Wilson, the avowed progressive candidate.

Professors Wilson's View

"Mr. Straus concludes his declaration by contending that it will be a crying shame to re-elect me—a contention because of the embarrassment I might cause the administration of President Wilson. I would rather have Governor Wilson's own view on this matter than that of Mr. Straus, and I am inclined to think that Governor Wilson will not agree with him. To be entirely frank about it, I do not believe Mr. Straus speaks for or represents Mr. Wilson in this State. Also, I think Governor Wilson fully understands that I am in entire sympathy and accord with him and with my party's platform, on the tariff and on every other vital question; and that, whether I am re-elected or not, in the two years that still remain of my present term I shall do all in my power to uphold his hands and aid him in carrying out his policies.

"I said that this was what I intended to do in a previous statement of my position, made in 'The Sun,' and my friends know that I am in the habit of keeping my word."

Advertising Ice Cream in Mid-Winter

Middletown Farms, Inc., at Middletown, Del., believe in all the year round advertising ice cream even to the extent of advertising ice cream in mid winter. By adhering to this policy the firm has built up a splendid ice cream trade in every section of the Peninsula, and it is growing every year. They have demonstrated long ago that it is needless to send farther than Middletown for high grade ice cream, no matter in what quantity desired. The ice cream trade of the entire Peninsula now centers at Middletown, Del.—Advertisement.

—For Caps can be seen at "The Quality Shop," \$3.00 to \$6.00.—Advertisement.

IN BANKRUPTCY TRUSTEE'S SALE OF VALUABLE PERSONAL PROPERTY

Under and by virtue of an order of Woodburn Martin, Esq., Trustee in Bankruptcy, for the county of Sussex in the District of Delaware, the undersigned will sell at Public Auction, on

Wednesday, Jan. 8, 1913

at ten o'clock, a. m., on the premises of The Delmar Lumber Manufacturing Company, in Delmar, in Little Creek Hundred, Sussex county and District of Delaware.

About 500,000 Feet of Unfinished Timber

228,000 ft. 8-4 box; 48,000 ft. 5-4 box 77,000 ft. 5-8 box; 80,000 ft. 5-4 Cypress; 21,000 ft. 9-8 "Bldr. Material; 2,000 ft. 9-8 Heart; 25,000 ft. 5-4 Heart; 1,000 ft. 9-8 Beech; 2,000 ft. 9-8 Oak; 18,000 ft. 3 in Cypress; 10,000 ft. Heart Flooring; 6,000 ft. 2x12, 4x6 and 6x6 Sills; 6,000 ft. Kiln Dried Oak—hat lumber runs 6 to 19 inches. Finished Material—Doors, Door Frames, Windows, glassed and open; Sash Moulding, Porch Rails and Posts, Newels, Mantels, Transoms, Balusters, Blinds, Columns, Window Frames, Window Glass, Putty, Cantelope Carrier Shooks and Box Shooks, 128,000 ft. plastering laths.

Manufacturing Plant

The manufacturing plant of The Delmar Lumber Manufacturing Company, consisting of the principal mill building, 61x113 ft., together with lease of land on which same stands, standpipes, pumping shed, office building, stables, corn crib, various sheds, kindling wood mill, shavings vault, together with the equipment of said manufacturing plant, as follows: 1 planer and matcher, 3 shoving tables and belt, 1 rip saw, 1 double surfacer, 1 trim bed saw table—self fed, 1 dynamo, 1 cross cut saw table, 1 automatic saw for slats, 1 No. 2 surfacer and matcher, 1 hand saw, 1 griddle stone, 1 emery wheel, 1 moulder No. 7, 1 knife grinder, 1 90 H. P. Engine and boiler, 125 h. p., 1 belt looper, 1 three belt filing room, 32 circular saws, lot of hand saws, 1 blacksmith forge, lot of tools in filing room, 1 steam pump, 3 tons of saw, 1 printing press, 1 automatic range saw, 1 crane head tapper, 3 range saws, 1 barrel head machine, 1 mangle machine, 6 trucks, 35 buckets, palley, shaftings, hangers and belting; 1 saw mill complete, 1 blower and piping, 1 pump in old warehouse.

Office Furniture

1 iron safe, 3 desks, 6 chairs, 3 tables, 1 letter press and stand, 1 typewriter and typewriter desk, 1 sewing machine, 1 filing cabinet, time recorder, watchman's clock.

Horses and Wagons

1 black horse, 1 bay horse, 1 horse cart, 3 wagons.

Said property being sold as the personal property of The Delmar Lumber Manufacturing Company, after proper proceedings heretofore had in the United States District Court for the District of Delaware, in Bankruptcy. The returns of sale will be made to Woodburn Martin, Esq., Referee in Bankruptcy, for confirmation at his office in Georgetown, Sussex county, Delaware on Thursday, the sixteenth day of January, A. D., 1913, at two o'clock, p. m.

Notice to Creditors

This is to give notice that the subscriber has obtained from the Orphan's Court for Wicomico county letters of administration on the personal estate of Theodore Langsdale, late of Wicomico county, deceased. All persons having claims against said deceased are hereby warned to exhibit the same with vouchers therefor, to the subscriber on or before the 28th day of June, 1913, or they may be excluded from all the benefits of said estate. Given under my hand and seal this 20th day of December, 1912.

For Sale One Good Mule

cheap, can be seen on my farm near Hebron, Md. Also eight bushels Red-top Clover Seed, 500 bushels Irish Potatoes, 1-4 H. P. Gasoline Engine in good condition, \$35. Address, A. C. HUMPHREYS Snow Hill, Md.

WANTED

A refined lady as bookkeeper and stenographer \$6.00 per week. State age and business experience. Answer by letter giving three business men as reference. Address P. O. BOX 44, SALISBURY, MD.

ASTORIA The Kind You Have Always Bought

THE PEOPLE'S NATIONAL BANK

Salisbury, Maryland. Is in every sense of the word, a Commercial Bank—it does not encourage speculation, and gives facilities only to legitimate and prudent transactions. It distributes its loans rather than concentrates them in a few hands, and TREATS ITS DEPOSITORS with considered liberality, realizing that the Bank prospers only as its customers prosper.

CAPITAL.....\$50,000 Surplus & Undivided Profits—\$31,000 DEPOSITS.....\$200,000 3% Paid on Time Deposits V. PERRY, President ISAAC L. PRICE, Cashier

Malaria, Chills and Fevers

Use COLLIER'S Malaria Remedy 500 Bottle LEVIN D. COLLIER 206 N. Division Street Three Doors Above Post Office Telephone 790

ORDER NISI

Mary A. Moore versus Roxie Phillips, et al. In the Orphan's Court for Wicomico County, in Equity No. 3016.

Ordered, that the Sale of the Property mentioned in these proceedings made and reported by George W. D. Waller, Trustee, be ratified and confirmed unless cause to the contrary be shown on or before the 17th day of January next. Provided, a copy of this Order be inserted in some newspaper printed in Wicomico County once in each of three consecutive weeks before the 10th day of January next. The report states the amount of sale to be \$738.00.

ERNEST A. TOADVINE, Clerk. True Copy, Test, ERNEST A. TOADVINE, Clerk.

TRUSTEE'S SALE OF VALUABLE REAL ESTATE!

Under and by virtue of a decree of the Orphan's Court for Wicomico County and State of Maryland, the undersigned, as Trustee, will sell by public auction at the front door of the Court House in Salisbury, Maryland on

Saturday, Jan. 11th, 1913

at 9 o'clock, p. m., the real estate of which Jas. K. P. Insley died seized as follows:

(1) All that piece or parcel of ground situated and lying in Tyeaks Division District of Wicomico County and State of Maryland, located on the Northernly side of and binding upon a private road leading from the Tyeaks Division county road near the place of John E. Insley, Westward to the Nanticoke River, bounded on the West by the Nanticoke River, on the North and East by lot No. 2 hereof, containing seventeen acres of land, more or less.

(2) All that piece or parcel of ground situated and lying in said District, County and State, located on the Northernly side of and binding upon said private road; bounded on the West by lot No. 1 hereof and the Nanticoke River, on the north by the land of George O. H. Langrall and the land of Elmer M. Langrall and on the East by lot No. 3 hereof, containing fifty acres and forty six one hundredth acres of land, more or less.

(3) All that piece or parcel of ground situated and lying in said District, County and State, located on the Northernly side of and binding upon said private road; bounded on the West by lot No. 2 hereof, on the North by the land of Elmer M. Langrall and on the East by the land of Elmer M. Langrall, the land of Elmer M. Langrall, the land of George M. Holbrook and the land of Annie E. Insley, containing eleven acres of land more or less.

The three above parcels of land are improved by good dwellings and other buildings.

TERMS OF SALE One third cash and balance in twelve months, or all cash at the option of the purchaser or purchasers, the credit portion to bear interest from the day of sale, and to be secured by the note or notes of the purchaser or purchasers, with security to be approved by the Trustee. Title papers at purchaser's expense. JOSEPH L. BAILEY, Trustee.

W. G. GOLBY

1200 N. Division St. GREEN MEATS To his general line of groceries. Prompt attention given to telephone orders.

For Twenty-Seven Years

this bank has entered into the daily lives of thousands of people. It has been an important factor in their prosperity. It has furnished the inspiration to save, which has led to many fortunes. It has been more than a place to "deposit" money; it has covered the fortunes of a large throng of prosperous people. It wants to serve YOU in just the same way. SALISBURY NATIONAL BANK SALISBURY, MD. Capital—\$50,000 Surplus—\$60,000 W. P. Jackson President Jay Williams Vice-Pres. W. S. Gordy, Jr. Cashier.

ORDER NISI

James K. Ellegood versus Grant Brewington. In the Orphan's Court for Wicomico County, in Equity No. 3024.

Ordered, by the Orphan's Court for Wicomico County, in Equity, this 6th day of December, 1912, that the sale of the property mentioned in these proceedings made and reported by James R. Hillcock, Assignee, together with the distribution of the proceeds thereof, be ratified and confirmed, unless cause to the contrary be shown on or before the 6th day of January, 1913, next. Provided, a copy of this Order be inserted in some newspaper printed in Wicomico County once in each of three consecutive weeks before the 6th day of January next. The report states the amount of sales to be \$775.00.

HENRY L. D. STANFORD, Judge. True Copy, Test, ERNEST A. TOADVINE, Clerk.

Wanted!

A COOK for first-class restaurant; must be up on pastry. First-class wages paid. Address "COOK," care of Advertiser, Salisbury, Md.

Join Our Christmas Savings Club

Starts Week of Dec. 26th

In Class One, pay 1c the first week, 2c the second week, 3c the third week, 4c the fourth week, 5c the fifth week, 6c the sixth week, and so on for fifty weeks, and two weeks before Christmas we will mail you a check for \$12.75, with interest at 3 per cent. Or in Class Two, pay 2c the first week, 4c the second week, 6c the third week, and so on, and we will mail you a check two weeks before Christmas for \$28.50, with interest at 3 per cent. Or in Class Five, pay 5c the first week, 10c the second week, 15c the third week, and so on, and we will mail you a check two weeks before Christmas for \$68.75, with interest at 3 per cent.

YOU MAY REVERSE THE ORDER OF PAYMENT IF YOU WISH TO DO SO

For instance, in Class One, going up, the payments start with 1c and end with 50c. If you desire to do so, you may start with 50c the first week and pay 1c less every week until the last week's payment will be 1c. In Class Two, you may start with \$1.00 the first week and pay 2c less every week until the last payment will be 3 cents. In Class Five, you may start with \$2.50 the first week and pay 5 cents less every week until the last payment is 5 cents.

PAYMENTS MUST BE MADE EVERY WEEK, OR MAY BE MADE IN ADVANCE

Can you think of an easier way to provide money for Christmas presents? Join yourself—get everyone in the family to join. Show this to your friends and get them to join. Everybody is welcome to join. The Christmas Savings Club opens Thursday, December 26th. Call and let us tell you all about our plan.

Closes January 6th, 1913

The Farmers & Merchants Bank SALISBURY, MARYLAND RESOURCES OVER \$450,000

The J. Frank Bland Piano Store MITCHELL BUILDING Church Street Near Division Street

The STAR PIANO is a member of more than a HUNDRED THOUSAND American households and is shown in this store in several styles with

The TRAYSER RICHMOND and REMINGTON

These Pianos are highly recommended by both vocalists and pianists. Call, see and hear them. Are showing one of the most modern and perfect PLAYER-PIANOS on the market.

J. FRANK BLAND, Prop. PHONE 788.

Kris Kringle Dines Well



when his arduous Christmas task is completed. Why not join him in our spacious dining room? Mead's Restaurant is well known for the genial holiday spirit which prevails there. Pure food, well served, with enough to make you feel happy. Our prices are as reasonable as our service is exceptional.

Run To Our Restaurant



Why? Because we will give you quick service when you are in a hurry. When you have more time to enjoy the savory, delicious food served up to suit the most particular patronage, you will appreciate the variety offered for your selection. This cost of living is worth while considering.

Mead's Cafe Division Street, Salisbury, Md.

A. G. TOADVINE & SON, Main Street, SALISBURY, MD. Fire Insurance. Only the Best Old Line Companies Represented.

A Few Dollars each year gives protection against loss by fire, and the possession of a good Policy brings a calm satisfaction that many times repays the cash outlay.

And who shall say what picture or motto is guarded therein? Just because of this quality the locket will be forever in style—the symbol of faith, hope, the emblem of memory.

W. H. Locketts. We made in an endless variety for both men and women. Ask your dealer to show you the latest styles.

Harper & Taylor. Your Jeweler for Twenty-Six Years. SALISBURY, MD.

IF IT'S WORK - BRING IT HERE. OUR LINE IS Wheelwrighting and Blacksmithing. Carts and Wagons Built to Order.

THOMAS H. PUSEY Wheelwright and Blacksmith. Over Pivot Bridge, near Lake St. Salisbury, Md.

For Sale. Five to ten acre, poultry or truck farms, one mile from Chestertown Maryland. Town 2200 population, seat of Washington College. Electric and gas lighted.

J. WATERS RUSSELL, CHESTERTOWN, MD. Notice to Trespassers. All persons are hereby warned from trespassing with gun or dog on the lands, which I occupy as tenant, under penalty of law.

For Sale. One Horse, 8 years old, weight about 700 lbs. One mule, good reliable animal. Must sell at once.

Automobile For Sale. 1911 Model T. Ford Touring Car (five-passenger), with standard equipment, also electric lights, Master vibrator, 1913 rear axle. Can be bought cheap. Apply to H. V. DICKERSON, Salisbury, Md.

Glad to Tell About Great Kidney Preparation

I am more than glad to testify to the wonderful curative power of the greatest remedy on earth for diseased and weak kidneys. I have been suffering for years and I have tried other remedies but they gave me no relief.

Letter to Dr. Kilmer & Co., Binghamton, N. Y.

Prove What Swamp-Root Will Do For You. Send to Dr. Kilmer & Co. Binghamton, N. Y. for a sample bottle.

Your Druggist Has A Remedy THAT HE GUARANTEES TO PROMPTLY RELIEVE ALL STOMACH DISTRESS.

People who are suffering from little stomach troubles for years, and imagine they have a serious disease. They over-eat or over-drink and force on the stomach a lot of extra work, but they never think that the stomach needs extra help to do the extra work.

We Will Give \$10 IN CASH

for the best fifty-word letter that proves our claim for "No Darn." "No Darn" is guaranteed to save your stockings from wearing.

THE FANNEY CO. Baltimore, Md.

A Reliable Remedy FOR GATARRH. Ely's Cream Balm. It cleanses, soothes, heals and protects the diseased membrane resulting from Catarrh and drives away Cold in the Head quickly.

FIRE INSURANCE

Have your property INSURED in the companies of Insley Brothers. 101 S. Division Street, SALISBURY, MD.

WORTHEN'S Wonder (Trade Mark) Workers. The Great Nerve and Brain Food. Highly recommended for Nervous Debility, Nervous Prostration, Premature Decline, Dizziness, Loss of Vision, Hereditary Weakness, Paralysis and Palsy, Tremulousness, Depletion of Strength, Premature Old Age, Loss of Appetite, Insomnia, Melancholy, Nervous Dyspepsia, Kidney and Bladder Trouble, and Constipation.

FREEDOM OF SPEECH.

The right to hold unpopular opinions is a very precious right and must be jealously guarded. The right to express them unhindered, without fear of injuring the country or of undermining one's own position, is essential also to the right progress of popular movements.

IMAGINATION.

All the charm of life is inseparable from a certain free reserve. In the half open rosebud, at once displaying and concealing its beauty, there is a fascination wanting to the full blown flower.

UNSELFISHNESS IN POLITICS.

Liberty knows her children, and she can wait for them to recognize their kinship. Oliver Wendell Holmes one day said, "You need not be afraid of the truth; the truth is no invalid."

POVERTY.

The worst of ills and hardest to endure. Past hope, past cure. In Penury, who, with her sister mate, Disorder soon brings down the loftiest state.

LOVE AND EUGENICS.

I am a believer in the love match, not only from a romantic but from a eugenic point of view. In a very large proportion of marriages love plays no part or only a very subordinate one.

Famous Stage Beauties.

look with horror on Skin Eruptions, Blisters, Sores or Pimples. They don't have them, nor will any one, who uses Bucklen's Arnica Salve. It glorifies the face. Eczema or Salt Rheum vanishes before it.

Cheer Up!

You won't be bothered by the blues if you keep your liver active, your bowels regular, and your stomach in good tone by timely use of the time-tested, beneficent, and always effective family remedy

BEECHAM'S PILLS

ARKANSAS FARM, PRICE \$4,000. 80 acres. Big red Apples. Fruit farm at the famous Ozark region, Arkansas. 2500 fruit trees: Apples, Peaches, Pears, Plums, Cherries. Good house, also tenant house; barn 36x37 ft.; fine springs. Will exchange for small farm. This property is clear, and clear property accepted.

WANTED BASKET MAKERS Apply to GEO. A. BOUNDS & CO. Hebron, Md.

Dr. F. J. Barclay DENTIST CROWN AND BRIDGE WORK A SPECIALTY. Careful attention given to children. Prompt and careful attention given to all dental work.

Wanted

One pair of young Mules to weigh about 1000; not over five years of age; must be sound, well broken to work. Cash paid. Apply to LEE PORTER, R. D. No. 3 Princess Anne, Md.

Flowers for CHRISTMAS

They make a pleasing gift to your friends; also blooming plants. We have a full line of Palms, Azaleas, Prim Roses, Ferns. All orders will have prompt attention. TELEPHONE 1855-11

Farm For Sale

A very desirable tract of 118 acres of land in Barron-Creek District, binding on State Road, mostly set in growing pine timber. Here is an exceptional opportunity to make a pleasant home and good farm.

Fire and Life Insurance

Only the best Old Line Companies Represented

W. P. Ward & Co. Office: Judge Holland's Building

EXPERIENCED OPERATORS Wanted at Once.

At the Delmarvia Mfg. Co., Underwear factory near Smyrna Depot. Experienced operators can make \$1.50 to \$2.00 per day, good board can be secured at \$3.00 per week.

Special Offer TO MERCHANTS.

In order to add some new accounts on our Ledger for 1911, we are making a special offer of Printing, as follows: 500 Letterheads, 500 Envelopes, 500 Business Cards, \$4.75

Charles and Lombard Streets, BALTIMORE, MD.

For Coughs, Grip, Croup, Catarrh, Quick Consumption, Typhoid and contagious diseases, BRAZILIAN BALM never failed or lost a case. It KILLS THE GERMS—10c, 25c, 50c and \$1.00. At all druggists.—Advt.

JACK HORNER PIES.

They Are Indispensable Features of Juvenile Christmas Parties. When there are many children in the family a Jack Horner pie is not a bad accessory to the Christmas dinner.

An appropriate Christmas centerpiece of this description is a huge snowball that looks like the real thing and has twelve smaller balls in it, each one of these containing a present. The ribbons by which the presents are drawn out are of different colors and hang over the sides of the big snowball.



be even has on the old hat and holds a bundle of switches. All around the place where his waist line ought to be are the ribbons by which the presents are removed from his capacious interior.

Still another variety is the huge red cornucopia that is decorated with gold paper and holly berries and is suspended from the chandelier over the table, the ribbons hanging within convenient reach of the guests.

HOLIDAY CHEER. Consomme, Celery, Baked Stuff, Roast Goose, Potato Stuffing, Sweet Pickle Jelly, Hot Mince Pie, Vanilla Ice Cream, Raisins, Nuts, Bonbons, Coffee.

DELICIOUS PIES.

Creams and Custards instead of Mince. For the Christmas Spread, the Christmas pie need not necessarily be a mince. Custards, particularly pumpkin custards, are nice, and they are less indigestible than those of mince. Custard or cream pies may be attractively finished with meringue. On this a decoration may be applied through a pastry tube, the meringue being slightly colored for this purpose.



PARTICULARLY FINE

together three tablespoonfuls of sugar and three tablespoonfuls of flour. Add to the boiling milk and cook until thick. Then add the yolks of three eggs. Cook for awhile, then take from the fire and add one tablespoonful of vanilla. Cover with a meringue made of the well beaten whites of four eggs and a little sugar. Cover the pie with this and brown nicely in the oven.

Folk A Few Plots.

When a shameful plot exists between liver and bowels of cause distress by refusing to act, take Dr. King's New Life Pills, and end such abuse of your system. They gently compel right action of stomach, liver and bowels, and restore your health and all good feelings. 25 cents at all druggists.—Advertisement.

Kidney Dyspepsia Cure. Digests what you eat.

Dr. Bull's COUGH SYRUP

The child feverish with a cold, running nose, tight or loose cough with wheezing or rattling of phlegm, as it breathes, mothers put your ear to child's back or chest and listen) should have Dr. Bull's COUGH SYRUP.

Why four children had hot beds and coughs. Dr. Bull's Cough Syrup cured them. Mrs. E. von Lahn, 676 N. 29th St., Brooklyn, N. Y. Dr. Bull's Cough Syrup, Broomfield, N. Y. Write for free literature to Dr. J. C. Meyer & Co., Baltimore, Md.

Old Farms Made New

Bigger Crops—Better Produce Your land is only worth what it will produce. If it is run down and unproductive, our Ground Oyster Shell LIME will bring splendid crops. Nothing equals it for ALFALFA. The Maryland Experimental Station urges every farmer to use it. PEERLESS OYSTER CO. BALTIMORE, MD.

BALTIMORE, CHESAPEAKE & ATLANTIC RAILWAY COMPANY.

Table with columns for EAST BOUND, WEST BOUND, and stations including Baltimore, Chesapeake, and Atlantic.

Piano Instruction

GIVEN BY MISS FRANCES PEARL HOPKINS. 121 Fols St., SALISBURY, MD. TERMS MODERATE.

CAN'T LOSE HAIR

Twenty Years From Today A Baldheaded Man Will Be An Unusual Sight. One of the most prominent druggists of America made a statement a few weeks ago which has caused a great deal of discussion among scientists in the medical press. He said: "If the new hair grower, Mildredina Hair Remedy, increases its sales as it has during the past year, it will be used by nearly every man, woman and child in America within eight years."

Dr. H. C. Robertson DENTIST

Office, Division Street next Post Office, SALISBURY, MD. All work given the most careful attention, and done according to the latest scientific methods. CROWN AND BRIDGE WORK A SPECIALTY.

MADAME DEAN'S FRENCH PILLS

A SAFE CHEMICAL REMEDY FOR CONSTIPATION. MADAME DEAN'S FRENCH PILLS. A SAFE CHEMICAL REMEDY FOR CONSTIPATION. MADAME DEAN'S FRENCH PILLS. A SAFE CHEMICAL REMEDY FOR CONSTIPATION.

WOOD'S Special Grass and Clover Mixtures

Make the Largest Yield of Hay and Pasture. They are combined in proper proportion to give the best results for the different soils for which they are recommended.

Wood's Descriptive Fall Catalog gives full information; also tell about all other Grass and Clover Seeds, Alfalfa, Vetches and all Farm and Garden Seeds for fall planting. Catalog mailed free. Write for it. T. W. WOOD & SONS, Seedsmen, - Richmond, Va.

GET YOUR HEATING DONE BY THE PRACTICAL FIRM

The Guarantee Heating Co. Office, 120 Main St. Shop, W. Church St. PHONE 441. Estimates Furnished. Jobbing Promptly Attended To.

Thos. Hynes & W. J. Reinsner



I wish to announce to the public that I am prepared to take care of the dead and conduct funerals with the latest and most up-to-date equipment. I will be glad at all times to render my services, and my charges shall be the lowest. A. L. SEABREASE, Undertaker and Embalmer, MANELA, MD.

I Can Sell Your Farm

I have many calls for FARMS and COUNTRY PROPERTIES. If you want to sell, write for terms and descriptive blanks. If you want to buy a Farm in any part of the State, I will send you my request. J. LELAND HARRIS, -a- Estate Broker, No. 822 Myrtle Street, Baltimore, Md.

4 Per Cent!

BRING YOUR MONEY TO THE Wicomico Building & Loan Association AND GET FOUR PER CENT INTEREST. Investment as safe as Government bonds. Call on our address.

W. H. COOPER THOS. PERRY, Secretary, President, 112 N. Division Street, SALISBURY, MD.

GEO. O. HILL, Furnishing Undertaker



ARE YOU AMONG THE FEW WITHOUT INSURANCE?

have insufficient insurance, or consider the possession of property that may be destroyed suddenly by fire without the protection of insurance. Our Policies are Written in Standard Companies. Write or see us. W. S. GORDY, Gen'l Insurance Agt., Main Street, Salisbury, Md.

OLD DR. THEEL & DR. W. L. THEEL. THEEL'S BLOOD PURIFIER. THEEL'S BLOOD PURIFIER. THEEL'S BLOOD PURIFIER.

PIGS FOR SALE

Apply to WILLIAM M. COOPER, Salisbury, Maryland.

# Automobile and Machine Work

We are now in our large new quarters, where we have ample means of caring for our growing trade. All our work is guaranteed first-class. Our charges are reasonable. Special attention will now be given to Automobile work, for which we are fitted and have had considerable experience. Give us a try.

## Disharoon & Serman

Practical and General MACHINISTS  
Gasoline Engines and Automobile Repairing

Telephone No. 520 SALISBURY, MD. Cor. Lake & Willow Sts

## Have You Ever

Looked through my line?

### If Not

Would like to receive a call from you.

### My

Arm-Best Value and Reliability.

CHAS. ELLINGHAUS  
MERCHANT TAILOR  
100 West Street Opp. Court House

A REMEDY OF MERIT.

# Indian Tar Balsam.

This one remedy sold and guaranteed to cure Colds, Coughs and Lung Diseases. Its wonderful curative qualities are recognized after taking the first dose.

Try INDIAN TAR BALSAM for your next cold. You will be surprised by its prompt action. It never fails. On sale at best general stores and druggists.

PRICE 25 CENTS

Indian Tar Balsam Company  
BALTIMORE, MD.

## Merchants & Miners Trans. Co.

### Christmas Cruise

—TO—

### Savannah and Jacksonville

Personally conducted, including all necessary expenses \$35.00. Leaving Baltimore Monday, December 23rd, at 6 p. m., returning to Baltimore, December 31st. For itinerary and reservation, address

Send for Booklet

W. P. TURNER, P.T.M.  
Baltimore, Md.

## E. W. TRUITT, Real Estate Dealer.

FORTY-EIGHT ACRES OF LAND located one mile of N. Y., P. & N. Depot, on shell road, on Church St. Will make one nice farm, two farms, three farms or four farms. This tract will be sold at cheap bargain to first buyer, on easy terms. Other bargains to offer. Also nice selection of Building Lots and Buildings to offer.

E. W. TRUITT, Salisbury, Md.



### SECURITY In Case Of FIRE

Is what we all want. It's our firm, "We, Us & Co.," that can give it to you. Have us write up one of our

"Safe-as-Ostrich Fire Insurance Policies" and you can rest in peace. We want to score a grand "Clearance Sale" of policies and do double our customary business at this time of the year. policy from you will help out. We will make it as cheap as the 24 companies.

P. S. SHOCKLEY & CO. News Building, Salisbury, Md.

## T. H. MITCHELL

General Contractor and Builder  
Anything from a Pig Pen to a Mansion

The money you pay for rent is gone forever. Put that money in your own pocket and be your own landlord. Buy a lot and build a house, and you can pay it back on as easy terms as paying rent.

Also lots for sale in desirable locations. As for plot and description.

Our Phone is 33 Call Mitchell

## CHRISTMAS IN RAINBOW CANYON

By ADDISON HOWARD GIBSON.

Copyright, 1912, by American Press Association.

AFTER sketching for two months in various parts of the Rockies, where he had been trying to forget that he was the most miserable fellow in the west, Claude Extrum, "ardent unmarried," as he styled himself, turned his face toward his lonely mountain cabin among the pines in Rainbow Canyon.

Purposely he had shunned Denver, declining the invitation of two artist friends to a big Christmas reception. He did not want to run the possibility of meeting Aldyce. It would be painful to both, since her father had denounced him as a "good for nothing, fortune hunting dabbler."

Art must first be mastered, the cold critics won, then if Aldyce had not forgotten, his great dream would become sweet reality. But what if she should forget him? There was a capriciousness in the sex that was quite beyond his understanding.

It was noon when he reached the large cabin among the pines. The first room he visited was the studio, gay with warm colored Indian blankets and the walls covered with sketches by his own brush and a few copies of the masters. On his easel was an unfinished picture, just as he had left it when he went away in the latter part of October. He drew aside the cloth, brushed off the dust and looked long into the laughing brown eyes of a lovely girl. Underneath was penciled the name "Aldyce."

With a deep drawn breath he replaced the cover and went into the kitchen. In the large side lined provision box he found that Joe Clark, the prospector who had looked after the cabin during Claude's absence, had obeyed his instructions by leaving a sack of flour, some beans, sugar, part of a ham and dried venison.

"Now I'll have a supper after my own appetite," he declared, making a fire in the little stove.

Presently a pot of beans, with a piece of ham to give flavor, was bubbling away, filling the room with its savory steam. Then Claude swept the floor, wiped the accumulated dust off the simple furniture and proceeded to make a lonely house look comfortable.

"I must decorate to be in spirit with the season," he said, after scanning walls and unadorned mantel shelf.

By the time the young man returned with his arms full of decorations a cold wind was racing down the pass, driving a steadily increasing fall of snow and sleet before it.

"Cool! Old Boreas is sending me some Christmas weather with all the trills," he soliloquized, making a run for the shelter of the cabin.

Claude had scarcely put the last of the mountain holly on the walls and built a cheerful big fire in the fireplace in the studio when the door burst open, letting in a dash of snow, in the midst of which stood a slender youth in a furry overcoat and cap, with huge goggles over his eyes.

"Well, can't you come in and shut the door?" demanded the artist impatiently as he stared at the apparition before him.

"I must look like I'm posing as old Santa, don't I?" laughed the boy. Then, with a start of recognition, "Claude Extrum, as I live and whistle!" Sailing the action to the word, he gave vent to a prolonged whistle.

### COMPOSITE PICTURES.

The game of composite pictures is great fun for the boys and girls at Christmas time. The materials needed for this game are as many pencils and pieces of paper about four by nine inches as there are players.

The participants being seated, each divides his paper into three equal parts by folding, then draws on the upper space a comic head, extending the neck a little over the line into the second division, folds the paper over backward and passes it to his right hand neighbor, who draws a body and just the beginning of the legs in the lowest division. This arrangement insures the connection of the three parts of the fish, flesh or fowl drawn.

The player who has drawn the body then folds the paper back once more and passes it to his right, when the player who receives it draws a pair of legs in the lowest space. A knowledge of drawing is not expected of any player, as the crudest suggestion of a head, a body or a pair of legs fills all the requirements. Men, animals, birds and fishes may contribute head, body and legs, and the absurd combinations thus obtained make the game a very entertaining one.

### TOLD IN SALISBURY.

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For sale by all dealers. Price 50 cents. Foster-Milburn Co., Buffalo, New York, sole agents for the United States. Remember the name—Doan's—and take no other.

### A STOCKING CONTEST.

For this contest make as many small stockings of net as there are children to play. Then cut from magazines and advertisements pictures of articles suitable for a Christmas stocking, such as books, games, toys, etc. Mount these on thin cardboard and then cut into irregular pieces for picture puzzles. Place each puzzle separately in a small red envelope or tissue paper and fill the stockings, avoiding duplication. When ready give each a stocking, the object being to find its contents by putting the puzzles together one after the other. A prize should be awarded to the one who first solves all the picture puzzles, and this prize may be one of the filled stockings. They can easily be filled at home for 25 cents each. The same contest may be given for older children by using anagrams instead of the picture puzzles, and these will be found less troublesome to prepare. If desired Christmas boxes may be used instead of the stockings. Place the puzzles or anagrams in small boxes, packing in with cotton as if fragile, and tie up and mark the boxes as if they had come by express or mail.

### AN ANIMAL PARTY.

An animal party is an amusing game for the holiday evening. You must prepare a list of different animals, writing each clearly on a line by itself and numbering them according to the number of guests. You must also have small slips of paper numbered to correspond with the list of animals. These slips must be folded so that the numbers do not show and put in a bowl. To each person is given a large sheet of brown wrapping paper and a colored crayon pencil, and then the slips are drawn. Each unfolds the slip drawn and refers to the list of animals, which should be pinned up in a conspicuous place, for the corresponding number. About ten minutes are allowed for the drawings, when they are passed in, on each drawing giving the number, but no name. The drawings are then pinned up, and judgment is passed. Every one casts a vote. The number of the one who gains most is then called out, and the person whose slip corresponds to that number receives a prize. Such an entertainment will furnish much fun if ingeniously displayed in preparing the list of animals, which should include some that are out of the ordinary line and unfamiliar.

### A FACT ABOUT THE "BLUES"

What is known as the "Blues" is seldom occasioned by actual existing external conditions, but in the great majority of cases by a disordered LIVER.

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Oct. 12-19

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Returning steamer leaves Salisbury Monday, Wednesday and Friday at 1:00 p. m. (weather permitting), for Quantico, 2:10 p. m.; Allen Wharf, 3:50 p. m.; Widgeon, 5:10 p. m.; White Haven, 6:30 p. m.; M. Veranon, 7:00 p. m.; Deal's Island, 8:00 p. m.; Hooper's Island, 8:45 p. m.; arrive Baltimore next morning.

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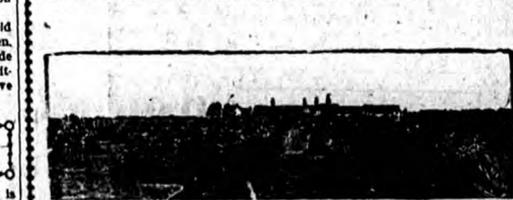
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