

SALISBURY STATE UNIVERSITY

FACULTY SENATE

September 28 1999

Holloway Hall Room 119

Present: Carolyn Bowden Elizabeth Curtin (Secretary) Tom Erskine Kathy Fox Greg Ference (Vice President) Joel Jenne Peter Lade (President) Dave Parker Kathleen Shannon (Webmaster) Cal Thomas Marvin Tossey Don Whaley E. J. Crane Jim McCallops Jerome DeRidder David Rieck Fatollah Salimian Kashi Khazeh.

The Senate meeting was called to order by the Senate President Peter Lade at 4:10 p.m.

Dr Lade distributed materials to the senators letters and memos concerning outsourcing. He announced to the senators that the issue to be addressed today would be privatization and outsourcing. He then called on Dr. Don Cathcart Provost to address these issues with the Senate and guests.

Dr. Cathcart began by discussing his views on a number of issues including shared governance conversion of contingent employees and the role of the faculty in regard to all issues on the campus.

Dr. Lade introduced Mr. Richard Pusey to speak on outsourcing and privatization.

Mr. Pusey introduced the discussion by addressing two questions:

- 1. Does USM have a philosophical policy on privatization and if so what is it?**
- 2. Does SSU have a philosophical position on privatization?**

He explained that the answer to both of these questions is no--there is no specific policy on privatization relevant to SSU. There have been however many privatization approvals in the past couple of years at other institutions and he feels that privatization should at least be reviewed in light of the Vision III goals of 1) Twenty percent increase in enrollment.

2)Twenty percent increase in efficiency.

3)Twenty percent increase in entrepreneur activities.He noted that an Increase in efficiency is a big item especially when this university is the lowest or next to the lowest institution per capita funds. He stated that the BOR has charged the presidents of each institution to come up with a particular plan for privatization. He explained that at S. S. U. we consider privatization only after asking 1) if we could do the work better if we kept the work inside 2 if we could provide better service by outsourcing 3 if we could do the work more efficiently.

At the present time the status of the outsourcing of Duplication Services is that S.S.U. is planning to send out RFPs next week asking for proposals by the deadline of October 25 1999 A group will review the proposals and give a recommendation to the administration based on not only cost but also service potential. He feels that the process will allow him and the administration to make an informed decision. .

Mr. Pusey opened the floor for any questions or comments from the Senate. Some Senators made comments regarding the resolution noting the importance of Duplication Services for the academic mission. A letter from Dr. Michael Garner was read to the group.

Mr. Pusey stated that the RFP's asked for three plans from potential vendors: 1) If Duplication Services was totally run by the vendor

2) If Duplication Services was run by SSU personnel with a site manager from the vendor3) If Duplication Services was run internally with replaced equipment service only from the vendor.

In any case Mr. Pusey repeated that impact on current employees would be considered and that Mary Luke had been guaranteed a job for at least two years.

The Senate discussed the issue further focusing on the need to consider the impact on employees' feelings about job security. It was recommended that we establish a task force and have them look at the criteria for privatizing that are concerned with more than economic issues and put privatizing on hold until the university community makes up its mind on how they feel about it.

Senate President Lade closed by thanking both Dr. Don Cathcart and Mr. Richard Pusey for addressing the outsourcing issue. The Senate President also added that the Senators would like to play a greater role in developing criteria for evaluating RFP's.

The meeting was adjourned at 5:15 p.m.

Recorder - Priscilla Nichols

Secretary - Elizabeth Curtin

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